

# Memorandum



CITY OF DALLAS

DATE November 3, 2023

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for November 8, 2023 Council Agenda**

The policy of the City of Dallas is to engage certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Inclusion and Development (BID) division of the Small Business Center, which is providing this summary of M/WBE participation for the November 8, 2023 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

<b>Architecture &amp; Engineering</b>	<b>Construction</b>	<b>Professional Services</b>	<b>Other Services</b>	<b>Goods</b>
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed **12** agenda items; **4** items on this agenda include an M/WBE goal. Of those **4** items, **1** exceeded the goal and **3** met the goal. This agenda includes **7** items that did not have an applicable M/WBE and **1** item with a DBE goal. The table below provides a summary of M/WBE participation for this agenda.

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
7	\$2,793,048.00	Construction	32.00%	32.00%	32.00%	\$893,775.36	Meets Goal Item is RFB. Lowest responsible bidder was selected.
8	\$17,604,618.00	Construction	32.00%	33.00%	33.00%	\$5,809,523.94	Exceeds Goal Item is RFB. Lowest responsible bidder was selected.
9	\$287,498.84	Construction	32.00%	36.70%	36.70%	\$105,523.73	Exceeds Goal
14	\$305,801.95	Architecture & Engineering	17.00%**	45.42%	45.42%	\$138,906.00	Exceeds DBE Goal
22	\$510,311.97	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services CO-OP, Prime is a MBE
23	\$298,000.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
24	\$21,934,135.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services. Item is RFB. Lowest responsible bidder was selected. A Prime has an MBE HM Sub. A Prime has an MBE BM Sub.

25	\$828,742.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services. Item is RFB. Lowest responsible bidder was selected.
26	\$187,536.67	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services CO-OP
32	\$1,199,853.62	Architecture & Engineering	34.00%	34.00%	34.00%	\$407,950.36	Meets Goal
37	\$6,803,614.56	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services CO-OP
38	\$2,167,522.05	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services CO-OP, Prime is a MBE

\*\*This item contains a DBE goal.

**Local Businesses**

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 17 prime contractors considered in this agenda. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
<b>Prime</b>	2	11.77%	15	88.23%	<b>17</b>
<b>M/WBE Sub</b>	9	64.28%	5	35.72%	<b>14</b>

Please feel free to contact me or Joyce Williams, Director of the Small Business Center, if you have any questions or should you require additional information.



F.C Broadnax  
 City Manager

- c: Tammy Palomino, City Attorney
- Mark Swann, City Auditor
- Biliera Johnson, City Secretary
- Preston Robinson, Administrative Judge
- Kimberly Bizzor Tolbert, Deputy City Manager
- Jon Fortune, Deputy City Manager

- Majed A. Al-Ghafry, Assistant City Manager
- M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
- Dr. Robert Perez, Assistant City Manager
- Carl Simpson, Assistant City Manager
- Jack Ireland, Chief Financial Officer
- Genesis D. Gavino, Chief of Staff to the City Manager
- Directors and Assistant Directors



**M/WBE Agenda Item Matrix**  
**November 8, 2023 City Council Agenda**

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-2624 7	\$2,793,048.00	Construction	32.00%
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	32.00%	32.00% HF	\$893,775.36
<b>Subject:</b>	Authorize a construction services contract for the 2024 One-Year Term Agreement for Improved Alley Partial Maintenance Program - B & E Concrete Paving, LLC, the lowest responsive bidder of four - Not to exceed \$2,793,048.00 - Financing: Street and Alley Improvement Fund (subject to annual appropriations)		
<b>This contract meets the MWBE goal. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected.</b>			
Elite Emerald Paving LLC, Local, HF, 32.00% - Concrete			
B & E Concrete Paving, LLC - Non-local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-2637 8	\$17,604,618.00	Construction	32.00%
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	33.00%	33.00% HM, HF, WF	\$5,809,523.94
<b>Subject:</b>	Authorize a construction services contract for the 2024 Two-Year Term Agreement Slurry Seal and Polymer Modified Micro-Surfacing Contract - Viking Construction LLC, lowest responsible bidder of three - Not to exceed \$17,604,618.00 - Financing: General Fund (subject to annual appropriation)		
<b>This item exceeds the MWBE goal. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected</b>			
Elite Striping LLC, Local, HM, 5.62% Pavement markings			
Four B Paving, Local, WF, 20.98% - Emulsion Supply			
Elite Emerald Construction LLC, Local, 6.40 - Concrete			
Viking Construction LLC – Non-local; Workforce – 0.00% Local			



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Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-2066 9	\$287,498.84	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	36.70%	This Item 36.70% HM, WF Overall Item 27.19% HM, WF	\$105,523.73
<b>Subject:</b>	Authorize an increase in the construction services contract with The Fain Group, Inc. for additional traffic signal and pedestrian improvements at Fort Worth Avenue and Bahama Drive for the Collective Mixed-Use Sustainable Development Project - Not to exceed \$287,498.84, from \$1,980,984.00 to \$2,268,482.84 - Financing: Fort Worth Avenue Tax Increment Financing Fund		
<b>This contract meets the MWBE goal.</b>			
<b>Change Order No. 1 – Overall 27.19% M/WBE Participation</b> El Cala Construction, LLC, Non Local, HM, 15.00% - Concrete Contractor Cowtown Redi-Mix Inc, Non Local, WF, 0.43% - Concrete Redi-Mix Duran Industries, Local, HM, 3.49% - Electrical Supplier Fortson Contracting, Non Local, WF, 0.41% - Guardrail Linear Traffic Markings, LLC, Non Local, WF, 6.09% - Pavement Markers Buyers Barricades, Non Local, WF, 1.30% - Traffic Control <b>This Item 36.70% - MWBE Participation</b> Cowtown Redi-Mix Inc, Non Local, WF, 3.39% - Concrete Redi-Mix Duran Industries, Local, HM, 27.51% - Electrical Supplier Buyers Barricades, Non Local, WF, 5.80% - Traffic Control The Fain Group, Inc – Non-local; Workforce – 0.00% Local			



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Agenda Item #	Contract Amount	Procurement Category	DBE Goal
23-2634 14	\$305,801.95	Architecture & Engineering	17.00%
	<b>DBE Subcontracting %</b>	<b>DBE Overall %</b>	<b>DBE Overall Participation \$</b>
	45.42%	45.42%	\$138,906.00
<b>Subject:</b>	Authorize a professional engineering services contract for traffic signal design services for the following six intersections selected as part of the 2021 Highway Safety Improvement Program: Great Trinity Forest Way at Wadsworth Drive; Davis Street at Westmoreland Road; Illinois Avenue at Knoxville Street; Illinois Avenue at Westmoreland Road; Beckley Avenue at Saner Avenue; Westmoreland Road at Wheatland Road; and other related tasks - Lee Engineering, LLC, most highly qualified proposer of five - Not to exceed \$305,801.95 - Financing: Coronavirus State and Local Fiscal Recovery Fund		
<b>This contract exceeds the DBE goal.</b>			
Criado & Associates, Inc., Local, HF, 42.34% - Survey/SUE			
Gram Traffic North Texas, Inc., Non-Local, WF, 2.01% - Data Collection			
Accessology Too, LLC, Non-Local, WF, 1.07% - Accessibility			
Lee Engineering, LLC -Local; Workforce – 13.33% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-2711 22	\$510,311.97	Other Services	N/A
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	N/A	N/A	N/A
<b>Subject:</b>	Authorize a three-year cooperative purchasing agreement for the purchase of a cloud-based security software as a service for the Department of Information and Technology Services with Netsync Network Solutions through The Interlocal Purchasing System cooperative agreement - Not to exceed \$510,311.97 - Financing: Data Services (\$10,311.97) and 2022 Homeland Security - Urban Area Security Initiative 23-25 (\$500,000.00)		
<b>The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements, however the prime is a certified MBE.</b>			
Netsync Network Solutions, Non-local, WF, 100.00% - Software Service			
Netsync Network Solutions – Non-local; Workforce – 0.00% Local			



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<b>Agenda Item #</b>	<b>Contract Amount</b>	<b>Procurement Category</b>	<b>M/WBE Goal</b>
23-2725 23	\$298,000.00	Other Services	N/A
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	N/A	N/A	N/A
<b>Subject:</b>	Authorize a two-year service contract with two, one-year renewal options, for resident and business surveys for Budget and Management Services - ETC Institute, most advantageous proposer of two - Not to exceed \$298,000 - Financing: General Fund (subject to annual appropriations)		
<b>This item is Other Services which does not have an availability and disparity participation goal.</b>			
ETC Institute - Non-local; Workforce - 0.00% Local			



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<b>Agenda Item #</b>	<b>Contract Amount</b>	<b>Procurement Category</b>	<b>M/WBE Goal</b>
23-2807 24	\$21,934,135.00	Other Services	N/A
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	N/A	N/A	N/A
<b>Subject:</b>	Authorize a three-year service price agreement for on-call brush and bulky item supplemental collection services, on-call post-collections transfer station hauling support, and disaster debris collection and disposal services for the Department of Sanitation Services - Looks Great Services of Mississippi, Inc. in the estimated amount of \$19,797,613, Hurricane Waste Systems in the estimated amount of \$1,036,722, Aftermath Disaster Recovery, Inc. in the estimated amount of \$399,900, Ceres Environmental Services, Inc. in the estimated amount of \$399,900, and National Waste Management of Louisiana, Inc. in the estimated amount of \$300,000, lowest responsible bidders of ten - Estimated amount of \$21,934,135 - Financing: Sanitation Operation Fund (subject to annual appropriations)		
<b>The Request for Bid method of procurement resulted in the lowest responsive bidder being selected; however the prime contractors are subcontracting with certified MBEs.</b>			
Greenforest Landscaping & Maintenance, Local, HM, 21.65% - Debris Removal Quincy Roberts Trucking, Local, BM, 0.27% - Trucking			
Looks Great Services of Mississippi – Non-local; Workforce – 100.00% Local Hurricane Waste Systems – Non-local; Workforce – 55.00% Local Aftermath Disaster Recovery, Inc. – Non-local; Workforce – 0.00% Local Ceres Environmental Services, Inc. – Non-local; Workforce – 0.00% Local National Waste Management Louisiana, Inc. – Non-local; Workforce – 0.00% Local			



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Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-2771 25	\$828,742.00	Other Services	N/A
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	N/A	N/A	N/A
<b>Subject:</b>	Authorize a six-year service price agreement for preventative maintenance, repair, basic repair training and system monitoring services for the outdoor warning sirens system for the Office of Emergency Management - West Shore Services, Inc. in the estimated amount of \$444,742, and Mass Notification Services, Inc. in the estimated amount of \$384,000 lowest responsible bidders of two - Total estimated amount of \$828,742 - Financing: General Fund (subject to annual appropriations)		
<b>This item is Other Services which does not have an availability and disparity participation goal.</b>			
West Shore Services – Non-local; Workforce – 0.00% Local Mass Notification Services, Inc. – Non-local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-2732 26	\$187,536.67	Other Services	N/A
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	N/A	N/A	N/A
<b>Subject:</b>	Authorize the purchase of an acquisition contract for the purchase and installation of audio and visual switching equipment for the Office of Emergency Management with AVI-SPL, LLC through the Texas Department of Information Resources cooperative agreement - Not to exceed \$187,536.67 - Financing: Urban Area Security Initiative 2022		
<b>The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements.</b>			
AVI-SPL LLC – Non-local; Workforce – 5.66% Local			





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Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-2076 32	\$1,199,853.62	Architecture & Engineering	34.00%
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	34.00%	34.00% HM, IF	\$407,950.36
<b>Subject:</b>	Authorize a professional services contract with Carollo Engineering, Inc. to provide engineering services for the evaluation of the feasibility, reliability and resiliency of optimizing existing water supply and raw water transmission infrastructure to meet municipal water supply demands in the North Central Texas region in an amount not to exceed \$1,199,853.62 - Financing: Water Capital Construction Funds (\$399,951.22)		
<b>This contract meets the M/WBE goal.</b>			
Aguaze Solutions, Local, HM, 17.00% - Modeling/Hydrology, Business Case Analysis, Reporting Baer Engineering and Environmental Consulting, Inc, Non-Local, IF, 17.00% - Business Case Analysis, Reporting Carollo Engineers, Inc – Local; Workforce – 11.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-2895 37	\$6,803,614.56	Other Services	N/A
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	N/A	N/A	N/A
<b>Subject:</b>	Authorize a two-year cooperative purchasing agreement for commercial wireless communication services and equipment for the Department of Information and Technology Services with Cellco Partnership dba Verizon Wireless through the Department of Information Resources cooperative agreement - Not to exceed \$6,803,614.56 - Financing: Data Services Fund (subject to annual appropriations)		
<b>The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements.</b>			
Cellco Partnership dba Verizon Wireless - Non-local; Workforce - 0.00% Local			



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Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-2897 38	\$2,167,522.05	Other Services	N/A
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	N/A	N/A	N/A
<b>Subject:</b>	Authorize a four-year cooperative purchasing agreement for the purchase of hardware and software, maintenance, and support for a network security management monitoring and response system for the Department of Information and Technology Services with Netsync Network Solutions through the Texas Department of Information Resources cooperative agreement - Not to exceed \$2,167,522.05 - Financing: Data Services Fund (subject to annual appropriations)		
<b>The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements, however the prime is a certified MBE.</b>			
Netsync Network Solutions, Non-local, WF, 100.00% - Software Service			
Netsync Network Solutions – Non-Local; Workforce - 0.00% Local			