

KEY FOCUS AREA: Economic Vibrancy

AGENDA DATE: August 10, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Intergovernmental Services

CMO: Jeanne Chipperfield, 670-7804
A. C. Gonzalez, 670-3297

MAPSCO: N/A

SUBJECT

Authorize a one-year service contract for reentry services pilot program - Metroplex Economic Development Corporation, Inc. dba T.O.R.I. in the amount of \$535,560 and City Wide Community Development Corporation in the amount of \$464,440, most advantageous proposers of eight - Not to exceed \$1,000,000 - Financing: Texas Department of Criminal Justice Grant Funds

BACKGROUND

This item is on the addendum due to the grant funding deadline that must be acted on before the next available agenda.

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This contract will provide social services and job training to formerly incarcerated individuals. The goal of this program is to reduce recidivism rates and increase the rate of employment among formerly incarcerated non-violent offenders who are released to Dallas County through job training, apprenticeship, and employment opportunities. Wrap around services, such as housing, soft skill training and transportation are eligible activities under this contract, provided that the measurable outcome is job training, apprenticeships or employment for the individuals served.

Nearly one third of released individuals are re-incarcerated within three years, and lack of engagement in education or employment is the primary predictor of recidivism. Many formerly incarcerated people return to their communities without the skills necessary for gainful employment. Roughly 30% of state prisoners in Texas could be defined as functionally illiterate, and over 40% enter prison without either a high school diploma or GED. Reentry services help to reduce recidivism rates and increase employment opportunities for formerly incarcerated individuals. This contract will serve individuals released from a Texas Department of Criminal Justice (TDCJ) Prisons or State Jail who are returning to Dallas County.

BACKGROUND (Continued)

On April 27, 2016, the City Council authorized the acceptance of a grant from the Texas Department of Criminal Justice for \$1,000,000 to develop and operate a Reentry Services Pilot Program by Resolution No. 16-0635. Two service providers are being recommended to deliver these services:

- The Metroplex Economic Development Corporation is a non-profit organization which has operated the Texas Offenders Reentry Initiative (T.O.R.I) since 2005. The program has offered a wide range of services that includes family, housing, employment, education, healthcare, and mentorship to over 10,000 formerly incarcerated men and women across Texas.
- City Wide Community Development Corporation is a non-profit organization that received its 501(c)(3) status in 2001. It aims at revitalizing neighborhoods through economic development, educational and social programs. City Wide offers substantial workforce development and job placement services with companies willing to employ formerly incarcerated individuals.

More than 70,000 formerly incarcerated individuals return home to Texas cities each year. Through this contract, Metroplex Economic Development Corporation and City Wide Community Development Corporation will work with ex-offenders released for non-violent crimes to reduce relapses in criminal behavior and reduce recidivism through wraparound services and job placement.

A six member committee from the following departments reviewed and evaluated the proposals:

- Office of Emergency Management (1)
- Housing/Community Services (1)
- City Attorney’s Office (1)
- Judiciary (1)
- Police (1)
- Business Development and Procurement Services (1)*

*Business Development and Procurement Services only evaluated the Business Inclusion and Development Plan.

The successful proposer was selected by the committee on the basis of demonstrated competence and qualifications under the following criteria:

- Experience/qualifications 25%
- Staffing plan/approach 35%
- Program budget 25%
- Business Inclusion and Development Plan 15%

BACKGROUND (Continued)

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 2,327 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the Business Development and Procurement Services' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

The recommended vendors meet the wage floor rate of \$10.37 approved by City Council on November 10, 2015, by Resolution No. 15-2141.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 27, 2016, City Council authorized the acceptance of a grant from the Texas Department of Criminal Justice by Resolution No. 16-0635.

City Council was briefed by memorandum regarding this matter on April 5, 2016.

Information about this item was provided to the Economic Development Committee on April 18, 2016.

City Council was briefed by memorandum regarding this matter on August 5, 2016.

Information about this item will be provided to the Quality of Life and Environment Committee on August 8, 2016.

FISCAL INFORMATION

\$1,000,000.00 - Texas Department of Criminal Justice Grant Funds

M/WBE INFORMATION

362 - Vendors contacted

362 - No response

0 - Response (Bid)

0 - Response (No bid)

0 - Successful

2,327 - M/WBE and Non-M/WBE vendors were contacted

M/WBE INFORMATION (Continued)

The recommended awardees have fulfilled the requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Metroplex Economic Development Corporation, Inc. dba T.O.R.I.

White Male	0	White Female	1
Black Male	2	Black Female	8
Hispanic Male	0	Hispanic Female	1
Other Male	0	Other Female	1

City Wide Community Development Corporation

White Male	0	White Female	1
Black Male	4	Black Female	1
Hispanic Male	0	Hispanic Female	0
Other Male	0	Other Female	0

PROPOSAL INFORMATION

The following proposals were received from solicitation number BQZ1611 and were opened on June 10, 2016. This service contract is being awarded to the most advantageous proposers.

*Denotes successful proposers

<u>Proposers</u>	<u>Address</u>	<u>Score</u>	<u>Amount</u>
*Metroplex Economic Development, Corporation, Inc. dba T.O.R.I.	6777 W. Kiest Blvd. Dallas, TX 75236	83.40%	\$535,560.00
*City Wide Community Development Corporation	3730 S. Lancaster Rd. Suite 100 Dallas, TX 75216	76.60%	\$464,440.00

Note: The above vendor scores and pricing are based on fully negotiated services and pricing.

PROPOSAL INFORMATION (Continued)

Vendor scores and pricing listed below are based on initial proposals and were not negotiated.

<u>Proposers</u>	<u>Address</u>	<u>Score</u>	<u>Amount</u>
The Way Back House, Inc.	1804 Market Center Blvd. Dallas, TX 75207	72.80%	\$992,287.00
Association of Persons Affected by Addition (APAA)	3116 Martin Luther King Blvd. Dallas, TX 75215	70.40%	\$775,000.00
Impact City Initiative	2931 Canton St. Dallas, TX 75226	50.20%	\$1,000,000.00
Kingdom Outreach Ministries	2657 Marfa Ave. Dallas, TX 75216	44.00%	\$200,834.00
CC's Consulting & Services	1717 N. Akard St. Suite 2550 Dallas, TX 75201	31.20%	\$54,269.00
The Branch of Goodness A Gape Rehabilitation Center	7575 S. Westmoreland Suite 2233 Dallas, TX 75237	24.80%	\$270,501.00

OWNERS

Metroplex Economic Development Corporation, Inc. dba T.O.R.I.

Darwin Bruce, President
Kim Drayton, Secretary
Consuela Buckley, Treasurer

City Wide Community Development Corporation

Kevin Curry, President
Thomas Huckaby, Jr., Vice President
Michael Dade, Secretary