Memorandum



DATE September 14, 2018

TO Honorable Mayor and Members of the City Council

SUBJECT Sales Tax Receipts

The July 2018 sales tax receipts from the State Comptroller's Office are \$24,018,891, which represents a 3.8 percent increase in total collections compared to the same reporting period last year.

•	July 2017 actual	\$23,147,421
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July 2018 budget \$23,915,178

July 2018 actual \$24,018,891

Sales tax receipts for the first 10 months of FY 2017-18 are more than budgeted by \$1,659,837 or 0.7 percent. Over the most recent 12 months, sales tax receipts have increased by 3.5 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

M. Elizabeth Reich

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Chief Financial Officer

Attachment

C: T.C. Broadnax, City Manager
 Christopher Caso, City Attorney Interim
 Craig Kinton, City Auditor
 Bilierae Johnson, City Secretary
 Preston Robinson, Administrative Judge
 Kimberly Bizor Tolbert, Chief of Staff to the City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Majed A. Al-Ghafry, Assistant City Manager Nadia Chandler Hardy, Assistant City Manager and Chief Resilience Officer Directors and Assistant Directors

SALES TAX

as of July 2018

		BUDGET	ACTUAL	YTD VARIANCE FY 17-18 ACT. VS. FY 16-17 ACT.		YTD VARIANCE FY 17-18 ACTUAL VS. BUDGET	
	ACTUAL						
	FY 2016-17	FY 2017-18	FY 2017-18	DOLLARS	PERCENT	DOLLARS	PERCENT
ОСТ	\$23,256,127	\$24,027,490	\$24,658,939	\$1,402,812	6.0%	\$631,450	2.6%
NOV	22,167,177	22,902,421	23,107,433	940,256	4.2%	205,011	0.9%
DEC	30,146,384	31,146,284	30,495,919	349,535	1.2%	(650,365)	-2.1%
JAN	21,809,865	22,533,258	22,512,572	702,707	3.2%	(20,686)	-0.1%
FEB	21,898,775	22,625,117	22,085,841	187,066	0.9%	(539,276)	-2.4%
MAR	28,359,166	29,299,787	30,639,226	2,280,060	8.0%	1,339,439	4.6%
APR	22,205,794	22,942,319	23,469,135	1,263,341	5.7%	526,815	2.3%
MAY	23,406,768	24,183,127	24,246,315	839,547	3.6%	63,187	0.3%
JUN	27,407,086	28,316,129	28,316,678	909,592	3.3%	549	0.0%
JUL	23,147,421	23,915,178	24,018,891	871,470	3.8%	103,712	0.4%
AUG	23,277,160	24,049,220					
SEP	26,528,842	27,408,755					
TOTAL	\$293,610,565	\$303,349,086	\$253,550,948	\$9,746,385	4.0%	\$1,659,837	0.7%

