## Memorandum

date September 14, 2018
to Honorable Mayor and Members of the City Council
subject Sales Tax Receipts
The July 2018 sales tax receipts from the State Comptroller's Office are $\$ 24,018,891$, which represents a 3.8 percent increase in total collections compared to the same reporting period last year.

- July 2017 actual
- July 2018 budget
- July 2018 actual
\$23,147,421
\$23,915,178
\$24,018,891

Sales tax receipts for the first 10 months of FY 2017-18 are more than budgeted by $\$ 1,659,837$ or 0.7 percent. Over the most recent 12 months, sales tax receipts have increased by 3.5 percent. We will continue to monitor our sales tax forecast closely and keep you informed.
M. Ehraboth Reich
M. Elizabeth Reich

Chief Financial Officer

Attachment
c: T.C. Broadnax, City Manager Christopher Caso, City Attorney Interim Craig Kinton, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Colbert, Chief of Staff to the City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Majed A. Al-Ghafry, Assistant City Manager
Nadia Chandler Hardy, Assistant City Manager and Chief Resilience Officer Directors and Assistant Directors

## SALES TAX

as of July 2018

|  | ACTUAL FY 2016-17 | $\begin{aligned} & \text { BUDGET } \\ & \text { FY 2017-18 } \end{aligned}$ | ACTUAL <br> FY 2017-18 | YTD VARIANCE FY 17-18 ACT. VS. FY 16-17 ACT. |  | YTD VARIANCE FY 17-18 ACTUAL VS. BUDGET |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | DOLLARS | PERCENT | DOLLARS | PERCENT |
| OCT | \$23,256,127 | \$24,027,490 | \$24,658,939 | \$1,402,812 | 6.0\% | \$631,450 | 2.6\% |
| NOV | 22,167,177 | 22,902,421 | 23,107,433 | 940,256 | 4.2\% | 205,011 | 0.9\% |
| DEC | 30,146,384 | 31,146,284 | 30,495,919 | 349,535 | 1.2\% | $(650,365)$ | -2.1\% |
| JAN | 21,809,865 | 22,533,258 | 22,512,572 | 702,707 | 3.2\% | $(20,686)$ | -0.1\% |
| FEB | 21,898,775 | 22,625,117 | 22,085,841 | 187,066 | 0.9\% | $(539,276)$ | -2.4\% |
| MAR | 28,359,166 | 29,299,787 | 30,639,226 | 2,280,060 | 8.0\% | 1,339,439 | 4.6\% |
| APR | 22,205,794 | 22,942,319 | 23,469,135 | 1,263,341 | 5.7\% | 526,815 | 2.3\% |
| MAY | 23,406,768 | 24,183,127 | 24,246,315 | 839,547 | 3.6\% | 63,187 | 0.3\% |
| JUN | 27,407,086 | 28,316,129 | 28,316,678 | 909,592 | 3.3\% | 549 | 0.0\% |
| JUL | 23,147,421 | 23,915,178 | 24,018,891 | 871,470 | 3.8\% | 103,712 | 0.4\% |
| AUG | 23,277,160 | 24,049,220 |  |  |  |  |  |
| SEP | 26,528,842 | 27,408,755 |  |  |  |  |  |
| TOTAL | \$293,610,565 | \$303,349,086 | \$253,550,948 | \$9,746,385 | 4.0\% | \$1,659,837 | 0.7\% |



