

Memorandum



CITY OF DALLAS

DATE April 10, 2020

TO Honorable Mayor and Members of the City Council

SUBJECT **Sales Tax Receipts**

The February 2020 sales tax receipts from the State Comptroller's Office are \$23,738,211 which represents a 1.6 percent increase in total collections compared to the same reporting period last year.

- February 2019 actual \$23,361,412
- February 2020 budget \$23,804,444
- February 2020 actual \$23,738,211

Over the most recent 12 months, sales tax receipts have increased by 3.9 percent. As a result of the Coronavirus pandemic and several economic indicators, our recent sales tax trends have changed. We anticipate significant declines in our sales tax receipts for the remainder of this fiscal year and possibly next fiscal year as well. We are working with our contracted economist to analyze the current economic situation and develop new sales tax forecasts.

On Wednesday, May 6, we will provide you with an updated forecast for sales tax revenue and provide expense reductions that will be necessary to offset the revenue decline.

M. Elizabeth Reich
Chief Financial Officer

[Attachment]

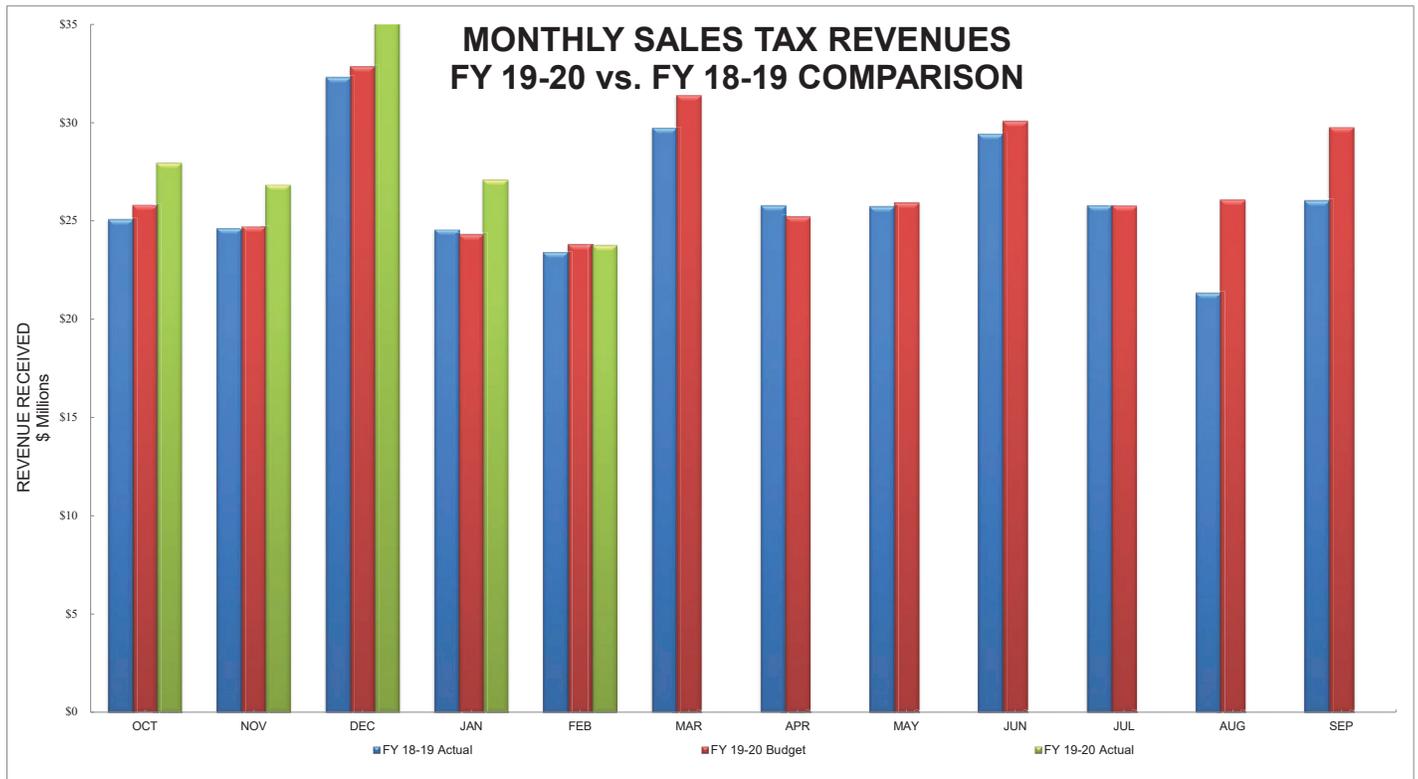
cc: T.C. Broadnax, City Manager
Chris Caso, City Attorney
Mark Swann, City Auditor
Billieae Johnson, City Secretary
Preston Robinson, Administrative Judge
Kimberly Bizer Tolbert, Chief of Staff to the City Manager
Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager
Joey Zapata, Assistant City Manager
Nadia Chandler Hardy, Assistant City Manager
Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services
Laila Alequresh, Chief Innovation Officer
M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion
Directors and Assistant Directors

SALES TAX

as of February 2020

	ACTUAL FY 2018-19	BUDGET FY 2019-20	ACTUAL FY 2019-20	YTD VARIANCE FY 19-20		YTD VARIANCE FY 19-20	
				ACT. VS. FY 18-19 DOLLARS	ACT. PERCENT	ACTUAL VS. BUDGET DOLLARS	PERCENT
OCT	\$25,049,631	\$25,788,648	\$27,942,608	\$2,892,977	11.5%	\$2,153,960	8.4%
NOV	24,571,164	24,673,808	26,805,867	2,234,703	9.1%	2,132,059	8.6%
DEC	32,289,498	32,846,092	35,274,527	2,985,029	9.2%	2,428,435	7.4%
JAN	24,523,254	24,314,236	27,074,542	2,551,288	10.4%	2,760,306	11.4%
FEB	23,361,412	23,804,444	23,738,211	376,799	1.6%	(66,233)	-0.3%
MAR	29,690,536	31,361,760					
APR	25,775,135	25,221,806					
MAY	25,722,682	25,924,216					
JUN	29,391,839	30,084,024					
JUL	25,745,004	25,755,057					
AUG	21,317,027 ¹	26,054,972					
SEP	26,023,568 ²	29,737,123					
TOTAL	\$313,460,750	\$325,566,185	\$140,835,755	\$11,040,796	8.5%	\$9,408,528	7.2%



¹ FY 2018-19 revenue reduced due to a one-time repayment to the State of \$5,201,409.

² FY 2018-19 revenue reduced due to a one-time repayment to the State of \$3,793,301.