

# Memorandum



CITY OF DALLAS

DATE October 18, 2019

TO Honorable Mayor and Members of the City Council

SUBJECT **Sales Tax Receipts**

The August 2019 sales tax receipts from the State Comptroller's Office are \$21,317,027. This is less than we had budgeted for the month. As you will recall, on October 4, I notified you of a \$5.2 million over-payment in local sales tax. The State withheld this amount from our August 2019 distribution to recoup what had been overpaid to the City of Dallas in July 2014 through July 2017 when an out-of-state-retailer had erred by reporting sales tax to the City of Dallas rather than its customers' ship-to address.

Even though the State recouped the overpayment of \$5.2 million, the August 2019 receipts are only \$3.2 million less than our budget for August 2019.

- August 2018 actual \$23,995,432
- August 2019 budget \$24,486,284
- August 2019 actual \$21,317,027

Over the most recent 12 months, sales tax receipts have increased by 3.7 percent. After 11 months of actual receipts for FY 2018-19, we expect to exceed our annual budget by \$4.2 million. The September 2019 revenue will be received in November and we will provide the final report to you at that time.

M. Elizabeth Reich  
Chief Financial Officer

cc: T.C. Broadnax, City Manager  
Chris Caso, City Attorney (Interim)  
Mark Swann, City Auditor  
Biliera Johnson, City Secretary  
Preston Robinson, Administrative Judge  
Kimberly Bizer Tolbert, Chief of Staff to the City Manager  
Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager  
Joey Zapata, Assistant City Manager  
Nadia Chandler Hardy, Assistant City Manager and Chief Resilience Officer  
Michael Mendoza, Chief of Economic Development and Neighborhood Services  
Laila Aleqresh, Chief Innovation Officer  
M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion  
Directors and Assistant Directors

# SALES TAX

as of August 2019

	ACTUAL FY 2017-18	BUDGET FY 2018-19	ACTUAL FY 2018-19	YTD VARIANCE FY 18-19		YTD VARIANCE FY 18-19	
				ACT. VS. FY 17-18 DOLLARS	ACT. PERCENT	ACTUAL VS. BUDGET DOLLARS	PERCENT
<b>OCT</b>	\$24,658,939	\$25,163,364	\$25,049,631	\$390,692	1.6%	(\$113,733)	-0.5%
<b>NOV</b>	23,107,433	23,580,119	\$24,571,164	\$1,463,732	6.3%	\$991,045	4.2%
<b>DEC</b>	30,495,919	31,119,745	\$32,289,498	\$1,793,580	5.9%	\$1,169,754	3.8%
<b>JAN</b>	22,512,572	22,973,091	\$24,523,254	\$2,010,682	8.9%	\$1,550,163	6.7%
<b>FEB</b>	22,085,841	22,537,630	\$23,361,412	\$1,275,570	5.8%	\$823,781	3.7%
<b>MAR</b>	30,639,226	31,265,984	\$29,690,536	(\$948,690)	-3.1%	(\$1,575,448)	-5.0%
<b>APR</b>	23,469,135	23,949,221	\$25,775,135	\$2,306,000	9.8%	\$1,825,914	7.6%
<b>MAY</b>	24,246,315	24,742,298	\$25,722,682	\$1,476,367	6.1%	\$980,383	4.0%
<b>JUN</b>	28,316,678	28,895,925	\$29,391,839	\$1,075,161	3.8%	\$495,914	1.7%
<b>JUL</b>	24,018,891	24,510,222	\$25,745,004	\$1,726,113	7.2%	\$1,234,782	5.0%
<b>AUG</b>	23,995,432	24,486,284	\$21,317,027	(\$2,678,405)	-11.2%	(\$3,169,257)	-12.9%
<b>SEP</b>	27,851,403	28,421,132					
<b>TOTAL</b>	<b>\$305,397,783</b>	<b>\$311,645,016</b>	<b>\$287,437,182</b>	<b>\$9,890,802</b>	<b>3.6%</b>	<b>\$4,213,298</b>	<b>1.5%</b>

