## Memorandum

DATE March 15, 2024

TO Honorable Mayor and Members of the City Council

## SUBJECT Follow-up to the January 24, 2024, City Council Agenda Meeting – Fee Study Discussion

#### Background

The agenda item regarding the update of Development Services Department (DSD) fees was initially brought before the City Council on December 13, 2023, but was deferred to grant DSD extra time for further stakeholder outreach. It was re-introduced to the City Council for consideration on January 24, 2024, but was deferred again to March 27, 2024, for DSD staff to conduct additional analysis on revenues and financial projections. This memorandum provides additional details regarding the proposed fee study implementation.

#### **Analyzing Revenue Implications**

It is essential to note that delaying the implementation of fee adjustments outlined in the Fee Study potentially results in the department forfeiting approximately \$1.8M in additional revenue each month.

#### **Options for the Fee Implementations**

The implementation schedule for updated fees offers two options for the City Council to consider:

- **Option A** proposes a straightforward approach, applying 100% of the fee updates on May 1, 2024, and generating **\$8.5M** in potential additional revenues to conclude the FY2023-24 period.
- **Option B** introduces a phased strategy: Phase I implements 50% of the fee updates on May 1, 2024, followed by Phase II, which incorporates the remaining 50% of fee updates on July 1, 2024, thereby generating potential revenues of **\$6.8M** for the remainder of FY2023-24.

Options	Phase	Implementation Dates	Additional Revenues Generated	Additional Revenues Generated for FY2023-24
Option A	100% Fee Update	May 1, 2024	\$8.5M	\$8.5M
Option B	Phase I: 50% Fees Update	May 1, 2024	\$1.7M	
	Phase II: Remaining 50% Fee Update	July 1, 2024	\$5.1M	\$6.8M



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DSD recommends Option A because it offers a straightforward approach to fee implementation, with 100% of the fee updates being applied on May 1, 2024. This allows for the immediate realization of potential additional revenues, estimated at \$8.5M, to conclude the FY2023-24 period. By implementing all fee updates at once, Option A ensures a more efficient and streamlined process, thereby avoiding potential confusion or complications associated with a phased approach. Additionally, the upfront implementation of fee updates maximizes revenue generation for the city, providing financial stability and support for ongoing operations and initiatives. Implementing multiple phases invariably incurs additional costs and potentially leads to loss of revenue. Each phase requires resources for implementation, monitoring, and adjustment, contributing to overall operational expenses. Furthermore, a tiered approach could create confusion, inconsistency and would not improve the business case.

The following table outlines the breakdown of fees categorized as "Studied 100% Fee Update", "Not Studied", and "New Fees", along with corresponding revenue projections. Additionally, DSD staff plans on re-valuating fees on an annual basis and will update accordingly, focusing on reassessing fees and their respective revenue potential, alongside exploring integration strategies and enhanced engagement and communication plans moving forward.

Fee Types and Revenue Projection Analysis							
Revenue Fee Types	Number of Fees	FY2023-24 Additional Revenues Generated	FY2024-25 Revenues Generated	FY2025-26 Revenues Generated	FY2026-27 Revenues Generated		
Studied 100% Update	101	\$4.9M (5/1/24)	\$11.9 M (10/1/24)	\$12.5M	\$13.2M		
Not Studied	33	TBD (FY2024-25)	TBD (FY2024-25)	TBD (FY2024-25)	TBD (FY2024-25)		
New Fees	*40	\$3.5M (5/1/24)	\$8.4 M (10/1/24)	\$8.8M	\$9.3M		
Total	171	\$8.5M (5/1/24)	\$20.4M (10/1/24)	\$21.4M	\$22.5M		

\*Approximate number of new fees. Source: Cost of Services Update Findings and Recommendations, City of Dallas, Texas Development Services Department, October 2023, p.10. MGT Consulting Group.

A total of 101 fees were studied and identified for updates to achieve full cost recovery. In certain cases, the department recommended a lower fee based on market conditions. Among the fees collected by DSD, 33 were not included in the current study, and will be evaluated in the next couple of months, for planned implementation as part of the FY2024-25 budget process. In addition, approximately 40 new fees have been identified that will undergo detailed cost analysis once the department has collected sufficient volumes and time estimate data through the implementation of these fees.

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The next table shows the Enterprise Fund's three-year forecast, spanning from FY 2023-24 to FY 2026-27, providing concise insights into financial projections and resource allocation. From the current fiscal year's adopted budget to estimated figures with fee increases effective May 1, 2024, the table delineates proposed budgets and forecasts for upcoming years. It highlights total revenue, available resources, and cost-recovering expenditures including technology enhancements, department accreditation, and building improvements. This comprehensive overview offers a glimpse into the fund's trajectory with the understanding that the fund balance will remain in compliance with the Financial Management Performance Criteria (FMPC), that states each City Enterprise Fund shall maintain at least 30 days of reserve in fund balance and maintain a positive fund balance.

	FY 2023-24 Revenue Increase (5/1/24)	FY 2024-25 Proposed	FY 2025-26 Forecast	FY 2026-27 Forecast
FUND NAME				
Beginning Fund Balance	19,390,635	14,739,985	13,242,551	11,670,246
Total Revenue	49,629,510	61,557,499	64,635,374	67,867,143
Total Resources Available	69,020,145	76,297,484	77,877,925	79,537,388
Expenditures	54,280,160	57,054,933	59,907,680	62,903,064
Technology Initiatives		3,000,000	3,300,000	3,615,000
Department Accreditation and Certification		500,000	500,000	500,000
Building Maintenance and Improvements		2,500,000	2,500,000	2,500,000
TOTAL ALL EXPENDITURES	54,280,160	63,054,933	66,207,680	69,518,064
NET ENDING FUND BALANCE	14,739,985	13,242,551	11,670,246	10,019,325

#### **Option A-Three Year Forecast – Enterprise Fund**

Moving forward, DSD's goal is to conduct annual fee assessments for all 171 fees convening in FY2024-25 with implementation in FY2025-26. By proactively evaluating the fee structures, staff can adapt to changing market conditions, anticipate financial needs, and make informed decisions to support DSD's business model. Upholding financial responsibility entails not only sound financial management but also ethical decision-making and accountability. It involves ensuring that our actions are aligned with the best

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interests of the City and our stakeholders, with a focus on prioritizing long-term sustainability over short-term gains.

The attached table provides a detailed examination of the 171 fees mentioned on page 2 of this memorandum. It includes details such as fee breakdown, current rates, proposed fees, and the corresponding percentage changes.

Furthermore, the Department plans to launch an online Permit Fee Estimator and a userfriendly Permitting Fee Menu Customer Guide, which will be consolidated for ease of use, once the City Council grants approval for the designated fee increases.

This agenda item has been placed on the March 27th, 2024 City Council meeting for adoption and implementation. Should you have any questions please contact Andrew Espinoza, Director/Chief Building Official of Development Services at (214) 542-1227 or <u>andres.espinoza@dallas.gov</u>.

CALLS.

Majed A. Al-Ghafry, P.E. Assistant City Manager

[Attached]

C:

T.C. Broadnax, City Manager Tammy Palomino, City Attorney Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Deputy City Manager Jon Fortune, Deputy City Manager M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager Dr. Robert Perez, Assistant City Manager Jack Ireland, Chief Financial Officer Genesis D. Gavino, Chief of Staff to the City Manager Directors and Assistant Directors

101 Fees: Studied 100% I		stments Current	Drawsond Fee	0/ <b>Chan</b>
Ord	Service Name	Fee	Proposed Fee	% Change
1	Site Plan Review	\$ 370	\$ 313	-18%
2	Plan Review	\$ 198	\$ 577	66%
3	Fire Sprinkler Plan	\$ 150	\$ 278	46%
4	Demolition	\$ 197	\$ 205	4%
5	Excavation	\$ 113	\$ 2,825	96%
6	Certificate of Occupancy	\$ 215	\$ 375	43%
7	Temporary Certificate of Occupancy	\$ 104	\$ 500	79%
8	Plan Check Addendum	\$ 25	\$ 100	75%
9	Development Impact	\$ 50	\$ 1,000	95%
10	Determination Letter	\$ 100	\$ 435	77%
11	Early Release of Master Permit	\$ 300	\$ 269	-12%
12	Zoning Verification	\$ 90	\$ 282	68%
13	Moving Fee	\$ 156	\$ 150	-4%
14	Appeal to Building Inspection Board	\$ 600	\$ 714	16%
	Table A-I: New Single-Family Dwelling Construction (Sq. Ft.)			
15	0 to 700 square feet	\$ 100	\$ 749	87%
16	701-2,350 square feet	\$ 573	\$ 542	-6%
17	2,351 to 10,500 square feet	\$ 927	\$ 981	5%
18	10,501 square feet or greater	\$ 2,354	\$ 1,286	-83%
	Table A-II: New Multi-Family Dwelling Construction			
19	New Multi-Family (per dwelling)	\$ 225	\$ 652	65%
	Table A-III: New Commercial Construction (Valuation)			
20	\$0-\$2,000.00	\$ 100	\$ 75	-33%
21	\$2,001.00-\$25,000.00	\$ 100	\$ 119	16%
22	\$25,001.00-\$60,000.00	\$ 100	\$ 288	65%
23	60,001 to 200,000	\$ 572	\$ 1,042	45%
24	200,001 to 900,000	\$ 1,267	\$ 1,665	24%
25	900,001 to 1,500,000	\$ 4,007	\$ 4,006	0%
26	1,500,001 to 2,500,00	\$ 5,725	\$ 6,493	12%
27	2,500,001 to 5,000,000	\$ 7,922	\$ 9,925	20%
		ψ 1,322		
28	5,000,001 to 10,000,000	\$ 11,465	\$ 26,575	57%

Ord	Service Name	Current Fee	Proposed Fee	% Change
	Table B: Remodel, Renovation, Finish-Out (Valuation)			
30	\$0-\$2,000.00	\$ 100	\$ 132	24%
31	\$2,001.00-\$25,000.00	\$ 100	\$ 154	35%
32	\$25,001.00-\$60,000.00	\$ 100	\$ 367	73%
33	60,001 to 100,000	\$ 100	\$ 640	84%
34	100,001 to 300,000	\$ 966	\$ 985	2%
35	300,001 to 500,000	\$ 2,870	\$ 2,211	-30%
36	500,001 to 700,000	\$ 4,753	\$ 2,948	-61%
37	700,001 to 900,000	\$ 6,610	\$ 4,153	-59%
38	900,001 to 1,100,000	\$ 8,441	\$ 5,586	-51%
39	1,100,001 to 2,500,000	\$ 10,248	\$ 5,463	-88%
40	2,500,001 to 5,000,000	\$ 22,700	\$ 9,072	-150%
41	5,000,001 to 10,000,000	\$ 44,621	\$ 16,098	-177%
42	10,000,001 or greater	\$ 87,826	\$ 43,064	-104%
	Alterations or Repairs of Single-Family and Duplex Structures			
43	Permit Fee (per dwelling)	\$ 125	\$ 181	31%
	Sign Fees			
44	20 sq ft or less	\$ 45	\$ 281	84%
45	21 to 50 square feet	\$ 81	\$ 281	71%
46	51 to 100 square feet	\$ 110	\$ 281	61%
47	101 to 200 square feet	\$ 136	\$ 281	52%
48	201 to 300 square feet	\$ 188	\$ 281	33%
49	301 to 400 square feet	\$ 216	\$ 281	23%
50	401 to 500 square feet	\$ 242	\$ 281	14%
51	501 to 700 square feet	\$ 268	\$ 281	5%
52	701 to 900 square feet	\$ 322	\$ 281	-15%
53	901 square feet or greater	\$ 374	\$ 281	-33%
54	Sign Plan Review	\$ 75	\$ 281	73%
	Sign Fees - Non-Premise			
55	20 sq ft or less	\$ 48	\$ 456	89%
56	21 to 50 square feet	\$ 84	\$ 456	82%
57	51 to 100 square feet	\$ 216	\$ 456	53%
58	101 to 200 square feet	\$ 242	\$ 456	47%
59	201 to 300 square feet	\$ 294	\$ 456	36%

Ord	Service Name	Current Fee	Proposed Fee	% Change
	Sign Fees - Non-Premise (Cont.)			
60	301 to 400 square feet	\$ 324	\$ 456	29%
61	401 to 500 square feet	\$ 350	\$ 456	23%
62	501 to 700 square feet	\$ 376	\$ 456	18%
63	Annual Registration Fee - Digital	\$ 2,000	\$ 2,817	29%
64	Annual Registration Fee - Static	\$ 65	\$ 116	44%
65	Location Permit	\$ 5,000	\$ 6,879	27%
66	Certificate of Appropriateness	\$ 345	\$ 397	13%
	Predevelopment Meeting Fees			
67	25,000 square feet or less	\$ 250	\$ 1,316	81%
68	25,001 to 50,000 square feet	\$ 500	\$ 1,316	62%
69	Greater than 50,000 square feet	\$ 750	\$ 1,316	43%
	Inspection Services			
70	Back Flow Prevention	\$ 15	\$ 81	81%
71	Customer Service	\$ 15	\$ 36	58%
	Engineering			
72	Construction Inspection - Improvements \$25k or less	\$ 500	\$ 1,589	69%
73	Construction Inspection - Improvements \$25-100k	\$ 1,000	\$ 2,229	55%
74	Construction Inspection - Improvements over \$100k	\$ 3,000	\$ 2,341	-28%
75	Escarpment review	\$ 1,000	\$ 2,709	63%
76	Paving and drainage review	\$ 1,500	\$ 1,848	19%
77	Paving and drainage reviews over 2 times	\$ 500	\$ 2,252	78%
78	Water/WW review - pipeline over 100 ft	\$ 1,500	\$ 1,848	19%
79	Water/WW reviews over 3 times	\$ 500	\$ 2,252	78%
80	Legal descriptions: platted	\$ 13	\$ 100	87%
81	Legal descriptions: metes & bounds (1-3 pgs)	\$ 25	\$ 100	75%
82	Legal descriptions: metes & bounds (4+ pgs)	\$ 50	\$ 100	50%
83	Notification request	\$ 50	\$ 100	50%
84	Major plat: Prelim plat containing less than 20 lots, if no lot exceeds 3 acres	\$ 1,883	\$ 3,963	52%
85	Major plat: Final plat containing less than 20 lots, if no lot exceeds 3 acres	\$ 1,657	\$ 6,238	73%
86	Major plat: Prelim plat containing less than 20 lots, if any lot exceeds 3 acres	\$ 2,830	\$ 2,871	1%
87	Major plat: Final plat containing less than 20 lots, if any lot exceeds 3 acres	\$ 3,648	\$ 5,178	30%
88	Major plat: Prelim plat containing more than 20 lots, if no lot exceeds 3 acres	\$ 3,117	\$ 3,342	7%
89	Major plat: Final plat containing more than 20 lots, if no lot exceeds 3 acres	\$ 4,180	\$ 4,180	0%

Ord	Service Name	rrent ee	Proposed Fee	% Change
	Engineering (Cont.)			
90	Major plat: Prelim plat containing more than 20 lots, if any lot exceeds 3 acres	\$ 5,134	\$ 4,736	-8%
91	Major plat: Final plat containing more than 20 lots, if any lot exceeds 3 acres	\$ 5,623	\$ 5,623	0%
92	Minor plat - lot does not exceed 3 acres for single family, duplex, townhouse dist	\$ 2,596	\$ 2,895	10%
93	Minor plat - lot is over 3 acres for single family, duplex, townhouse dist	\$ 3,364	\$ 3,364	0%
94	Minor Plat - Final Fee	\$ 308	\$ 840	63%
95	Minor amending plat, cert of correction, vacation of plat, removal or relocation of bldng lines	\$ 323	\$ 850	62%
96	Early Release	\$ 300	\$ 269	-11%
97	Name change if street is less than .25 miles	\$ 1,500	\$ 1,950	23%
98	Name change if street is .255 miles	\$ 2,100	\$ 2,282	8%
99	Ceremonial name change if street is less than .25 miles	\$ 750	\$ 1,950	62%
100	Ceremonial name change if street is .255 miles	\$ 1,050	\$ 1,950	46%
101	Ceremonial name change if street is .5 - 1 miles	\$ 1,350	\$ 1,950	31%
33 Fees: Not Studied Ord	Service Name	rrent ee	Proposed Fee	% Change
1	Consultation with Staff	00	TBD by 2024-25 Proposed Fee Study	
· · · · · · · · · · · · · · · · · · ·	Consultation with Stan		TBD by 2024-25 Proposed Fee Study	/
2	Staff Research		TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study	
2				
3	Staff Research			/
	Staff Research Table B-1: Infrastructure Inspection - Not Included		TBD by 2024-25 Proposed Fee Study	/
	Staff Research         Table B-1: Infrastructure Inspection - Not Included         12,500 or less		TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study	/ / /
	Staff Research         Table B-1: Infrastructure Inspection - Not Included         12,500 or less         12,501 to 25,000		TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study	
3 4 5	Staff Research           Table B-1: Infrastructure Inspection - Not Included           12,500 or less           12,501 to 25,000           25,001 to 100,000		TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study	
3 4 5	Staff Research           Table B-1: Infrastructure Inspection - Not Included           12,500 or less           12,501 to 25,000           25,001 to 100,000           100,001 to 500,000		TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study	
3 4 5	Staff Research         Table B-1: Infrastructure Inspection - Not Included         12,500 or less         12,501 to 25,000         25,001 to 100,000         100,001 to 500,000         500,001 to 1,000,000		TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study	
3 4 5	Staff Research         Table B-1: Infrastructure Inspection - Not Included         12,500 or less         12,501 to 25,000         25,001 to 100,000         100,001 to 500,000         500,001 to 1,000,000         1,000,001 or greater		TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study	
3 4 5 6 7 8	Staff Research         Table B-1: Infrastructure Inspection - Not Included         12,500 or less         12,501 to 25,000         25,001 to 100,000         100,001 to 500,000         500,001 to 1,000,000         1,000,001 or greater         Alternative Plan Review - Q-Team Review (Initial Review)		TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study	
3 4 5 6 7 8 8 9	Staff Research         Table B-1: Infrastructure Inspection - Not Included         12,500 or less         12,501 to 25,000         25,001 to 100,000         100,001 to 500,000         500,001 to 1,000,000         1,000,001 or greater         Alternative Plan Review - Q-Team Review (Initial Review)         10,000 or less		TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study	
3 4 5 6 7 8 9 10	Staff Research         Table B-1: Infrastructure Inspection - Not Included         12,500 or less         12,501 to 25,000         25,001 to 100,000         100,001 to 500,000         500,001 to 1,000,000         1,000,001 or greater         Alternative Plan Review - Q-Team Review (Initial Review)         10,000 or less         10,001 to 50,000		TBD by 2024-25 Proposed Fee Study TBD by 2024-25 Proposed Fee Study	

Ord	Service Name	Current Fee Proposed Fee % Change
	Alternative Plan Review - Expedited Plan Review	
14	Partial team	TBD by 2024-25 Proposed Fee Study
15	Per Specialty	TBD by 2024-25 Proposed Fee Study
	Alternative Plan Review - Overtime Plan Review	
16	Per Specialty	TBD by 2024-25 Proposed Fee Study
17	Unauthorized Concealment Fee	TBD by 2024-25 Proposed Fee Study
18	Tree Survey Inspection (Hourly Rate)	TBD by 2024-25 Proposed Fee Study
19	Infrastructure Inspection	TBD by 2024-25 Proposed Fee Study
20	Subdivision Admin	TBD by 2024-25 Proposed Fee Study
21	Zoning Admin	TBD by 2024-25 Proposed Fee Study
22	GIS Admin	TBD by 2024-25 Proposed Fee Study
23	Survey Plat Review	TBD by 2024-25 Proposed Fee Study
24	Non Fee Related	TBD by 2024-25 Proposed Fee Study
25	Street name change	TBD by 2024-25 Proposed Fee Study
26	Non fee related	TBD by 2024-25 Proposed Fee Study
27	All other sign appeals	TBD by 2024-25 Proposed Fee Study
28	All other non-sign appeals	TBD by 2024-25 Proposed Fee Study
29	Master Electrician/Electrical License	TBD by 2024-25 Proposed Fee Study
30	Journeyman Electrician	TBD by 2024-25 Proposed Fee Study
31	Journeyman Sign Electrician	TBD by 2024-25 Proposed Fee Study
32	Residential Specialist Electrician	TBD by 2024-25 Proposed Fee Study
33	Current Planning fee related	TBD by 2024-25 Proposed Fee Study

40 Fees: New

Ord	Service Name Curre		Proposed Fee	% Change
1	Parking agreement Terminations		\$100 per Hour (1 HR Min)	
2	Parking Agreement Amendments		\$100 per Hour (1 HR Min)	
3	Access Easement Agreements		\$100 per Hour (1 HR Min)	
4	Legal Build Site Determinations		\$100 per Hour (1 HR Min)	
5	Licensing Verification Request from DPD		\$50 per Hour (1 HR Min)	
6	Consultations longer than 20 minutes		\$100 per Hour (1 HR Min)	
7	Research for other Departments		\$50 per Hour (1 HR Min)	
8	Special Events Review		\$ 100	

48	Address Assignment/Reassignment for all Suites	\$ 50	
49	Address Assignment/Reassignment for all Buildings on one site	\$ 100	
50	Address Assignment/Reassignment for one-and-two family dwellings	\$ 50	
51	Total Building Assignment/Reassignment 0-5	\$ 100 per Building	
52	Total Building Assignment/Reassignment 6-10	\$ 75 per Building	
53	Total Building Assignment/Reassignment 11 or More	\$ 50 per Building	
54	Land Development Address Change	\$100 per Hour (1 HR Min)	
55	Address Request	\$100 per Hour (1 HR Min)	