

Memorandum



CITY OF DALLAS

DATE October 12, 2023

TO Honorable Mayor and Members of the City Council

SUBJECT **Sales Tax Receipts**

The August 2023 sales tax receipts from the State Comptroller's Office are \$33.8 million and represents a 5.5 percent increase in total collections compared to the same reporting period last year. Over the most recent 12 months, sales tax receipts have increased by 6.0 percent.

• August 2022 actual	\$32,060,088
• August 2023 budget	\$33,125,024
• August 2023 actual	\$33,838,141

As part of the FY 2022-23 mid-year budget ordinance approved by the City Council on May 10, we increased the sales tax revenue budget by \$15.5 million from \$417.2 million to \$432.8 million. The budget increase was possible based on year-to-date actual collections for October through February. Since that time, we have experienced three out of six months with actual collections being less than the same reporting period from last year. With one month of sales tax receipts remaining, we anticipate ending FY 2022-23 with \$425.4 million revenue.

Our contract economist, Dearmon Analytics, indicated growth would slow to a more historical growth rate over the next several months. We will continue to monitor our sales tax forecast closely and provide additional information as it becomes available.

If you have any questions, please contact me or Janette Weedon, Director of Budget and Management Services.

A handwritten signature in blue ink that reads "Jack Ireland".

Jack Ireland
Chief Financial Officer

[Attachment]

c: T.C. Broadnax, City Manager
Tammy Palomino, City Attorney
Mark Swann, City Auditor
Billerae Johnson, City Secretary
Preston Robinson, Administrative Judge
Kimberly Bizzor Tolbert, Deputy City Manager
Jon Fortune, Deputy City Manager

Majed A. Al-Ghafry, Assistant City Manager
M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
Dr. Robert Perez, Assistant City Manager
Carl Simpson, Assistant City Manager
Genesis D. Gavino, Chief of Staff to the City Manager
Directors and Assistant Directors

Sales Tax

as of August 2023

Month	Actual FY 22	Budget FY 23	Amended Budget FY 23	Actual FY 23	YTD Variance FY 2022-23 Actuals versus FY 2021-22 Actuals (\$)	YTD Variance FY 2022-23 Actuals versus FY 2021-22 Actuals (%)	FY 2022-23 Actuals versus Amended Budget (\$)	FY 2022-23 Actuals versus Amended Budget (%)
October	\$ 30,717,609	\$ 30,857,310	\$ 33,546,824	\$ 33,546,824	\$ 2,829,215	9.2%	\$ -	0.0%
November	30,461,440	30,389,940	34,320,398	34,320,398	3,858,958	12.7%	\$ -	0.0%
December	39,784,802	41,477,877	43,576,728	43,576,728	3,791,926	9.5%	\$ -	0.0%
January	28,760,595	29,196,263	32,196,210	32,196,210	3,435,615	11.9%	\$ -	0.0%
February	27,238,115	27,350,419	31,149,534	31,149,534	3,911,419	14.4%	\$ -	0.0%
March*	39,832,144	40,266,992	40,266,992	38,794,242	(1,037,902)	-2.6%	(1,472,750)	-3.7%
April	34,139,323	34,661,953	34,661,953	32,534,853	(1,604,470)	-4.7%	(2,127,100)	-6.1%
May	33,254,120	34,060,402	34,060,402	35,825,917	2,571,797	7.7%	1,765,515	5.2%
June	38,602,297	39,913,555	39,913,555	38,045,795	(556,502)	-1.4%	(1,867,760)	-4.7%
July	32,646,635	34,850,176	34,850,176	33,267,422	620,787	1.9%	(1,582,754)	-4.5%
August	32,060,088	33,125,024	33,125,024	33,838,141	1,778,053	5.5%	713,117	2.2%
September	39,811,956	41,082,472	41,082,472					
Total	\$ 407,309,124	\$ 417,232,383	\$ 432,750,269	\$ 387,096,064	\$ 19,598,896	5.3%	\$ (4,571,733)	-1.2%

* Restated to reflect self reported sales tax

