

Memorandum



CITY OF DALLAS

DATE January 5, 2024

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for January 10, 2024 Council Agenda**

The policy of the City of Dallas is to engage certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Inclusion and Development (BID) division of the Small Business Center, which is providing this summary of M/WBE participation for the January 10, 2024 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed **7** agenda items; **2** items on this agenda include an M/WBE goal. Of those **2** items, **1** exceeded the goal and **1** did not reach the goal. This agenda includes **5** items that did not have an applicable M/WBE goal. The table below provides a summary of M/WBE participation for this agenda.

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
8	\$509,852.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
16	\$1,792,675.00	Construction	32.00%	25.51%	25.51%	\$457,285.00	Does not meet the Goal. Item is RFB. Lowest responsible bidder was selected
17	\$1875,945.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A CO-OP
18	\$40,150,179.00	Revenue	N/A	N/A	N/A	N/A	M/WBE N/A Revenue
21	\$337,117.42	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A CO-OP
22	\$9,694,400.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services Item is RFB. Lowest responsible bidder was selected
28	\$34,717,342.80	Construction	32.00%	33.84%	100.00%	\$34,717,342.80	Exceeds Goal Item is RFB. Lowest responsible bidder was selected

The following items do not meet the M/WBE goal, but comply with the BID Policy:

Agenda Item No. 16 Authorize a construction services contract with Jeske Construction Co. for the construction of Alley Reconstruction Group 17-8003. Four M/WBE subcontractors are included on this contract. The award amount will not exceed \$1,792,675.00. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected.

Local Businesses

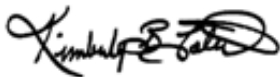
The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 9 prime contractors considered in this agenda. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
Prime	5	55.56%	4	44.44%	9
M/WBE Sub	6	85.71%	1	14.29%	7

Please feel free to contact me or Joyce Williams, Director of the Small Business Center, if you have any questions or should you require additional information.

Putting Service First,

Kimberly Bizer Tolbert
 Deputy City Manager



- c: TC Broadnax, City Manager
- Tammy Palomino, City Attorney
- Mark Swann, City Auditor
- Biliera Johnson, City Secretary
- Preston Robinson, Administrative Judge
- Jon Fortune, Deputy City Manager

- Majed A. Al-Ghafry, Assistant City Manager
- M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
- Dr. Robert Perez, Assistant City Manager
- Carl Simpson, Assistant City Manager
- Jack Ireland, Chief Financial Officer
- Genesis D. Gavino, Chief of Staff to the City Manager
- Directors and Assistant Directors



M/WBE Agenda Item Matrix
January 10, 2024 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
24-6 8	\$509,852.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a five-year service price agreement in the amount of \$287,852.00 with Alto Operations Texas LLC. and Irving Holdings, Inc. DBA BusinessExec in the amount of \$222,000.00 for Transportation for Hire Service at Dallas Love Field Airport, most advantageous proposer of seven - Total estimated revenue: amount of \$509,852.00 (See Fiscal Information)		
This item is Other Services which does not have an availability and disparity participation goal.			
Alto Operation Texas, LLC. – Local; Workforce – 31.46% Local Irving Holdings, Inc. DBA BusinessExec – Local; Workforce – 54.55% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
24-35 16	\$1,792,675.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	25.51%	25.51% HM, BM, WF	\$457,285.00
Subject:	Authorize a construction services contract for the construction of Alley Reconstruction Group 17-8003 (list attached to the Agenda Information Sheet) - Jeske Construction Co., lowest responsible bidder of three - Not to exceed \$1,792,675.00 - Financing: Street and Transportation (A) Fund (2017 General Obligation Bond Fund)		
The Request for Bid method of procurement resulted in the lowest responsive bidders being selected.			
Flowline Utilities, Local, HM, 21.88% - Utilities Brokers Grass, Local, BM, 0.31% - SOD Logan Trucking, Local, BM, 2.76% - Flexbase Purch/Concrete Hauling Champion Solutions, Non Local, WF, 0.56% - Fuel Supplier Jeske Construction Co– Local; Workforce – 85.00% Local			



M/WBE Agenda Item Matrix
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Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
24-23 17	\$1,875,945.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a four-year cooperative purchasing agreement for the purchase, maintenance, and support of electronic intelligent parking technology with a payment processing system, software licenses, low power wireless telecommunications system, and SaaS management software for the Department of Transportation with IPS Group, Inc. through the OMNIA Partners, Inc. cooperative agreement – Not to exceed \$1,875,945.00 – Financing: General Fund (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements.			
IPS Group, Inc. - Non-local; Workforce - 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
24-24 18	\$40,150,179.00	Revenue	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a three-year service contract with two one-year renewal options, for the implementation and operation of the ambulance supplemental payment program and preparation and reporting of the cost allocation report to the Texas Health and Human Services Commission - Public Consulting Group, Inc. through an intergovernmental agreement with the City of Frisco - Estimated Revenue: 40,150,179.00		
The Business Inclusion and Development Policy does not apply to Revenue contracts.			
Public Consulting Group, Inc. - Local; Workforce - 0.00% Local			



M/WBE Agenda Item Matrix
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Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
24-36 21	\$337,117.42	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a two-year cooperative purchasing agreement for continued use of cloud services and support for the budget preparation and management system for the Department of Information and Technology Services with Oracle America, Inc. through the State of Texas Department of Information Resources cooperative agreement - Not to exceed \$337,117.42 - Financing: Data Services Fund (subject to annual appropriation))		
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements.			
Oracle America, Inc. - Non-local; Workforce - 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
24-38 22	\$9,694,400.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a three-year service price agreement for the purchase, maintenance, and repair of odor control and corrosion inhibitor agents for use in the sanitary sewer system and wastewater treatment process for the Water Utilities Department - Pencco, Inc. in the estimated amount of \$9,248,900 and Evoqua Water Technologies LLC in the estimated amount of \$445,500, lowest responsible bidders of two - Total estimated amount of \$9,694,400 - Financing: Dallas Water Utilities Fund (subject to annual appropriations)		
The Request for Bid method of procurement resulted in the lowest responsive bidders being selected.			
Pencco, Inc. - Non-local; Workforce - 0.00% Local Evoqua Water Technologies LLC - Non-local; Workforce - 0.00% Local			



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Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
24-20 28	\$34,717,342.80	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	33.84%	100.00% HM, HF	\$34,717,342.80
Subject:	Authorize a thirty-six-month construction services contract for pavement repairs at various locations throughout the city supporting water and wastewater operations of the Dallas Water Utilities Department - Omega Contracting, LLC, lowest responsible bidder of two - Not to exceed \$34,717,342.80 - Financing: Water Construction Fund (\$26,730,917.80) and Wastewater Construction Fund (\$7,986,425.00) (subject to annual appropriations)		
The Request for Bid method of procurement resulted in the lowest responsive bidders being selected.			
Omega Contracting, Local, HM, 66.16% - Prime Contractor G & G Saw and Seal, Local, HM, 2.16% - Concrete Sawing & Sealing DFW Aggregates, LLC, Local, HF, 30.24% - Trucking & Aggregate Supplier Cowboy and Sons, dba Cowboy Trucking, Local, HM, 1.44% - Trucking & Aggregate Supplier Omega Contracting, Inc – Local; Workforce – 48.00% Local			