

# REVENUE

## REVENUE SECTION OVERVIEW

The Revenue Detail Section provides the basis for establishing the FY 2023-24 revenue projections. Included in this section are the major General Fund revenues of Property Tax, Sales Tax, as well as revenues from charges for current services. Also highlighted are revenue projections for the City’s Enterprise Funds including Hotel Occupancy Tax, Sanitation Services, Private Disposal, Storm Drainage Management, and Water/Wastewater.

The revenue budgets for FY 2023-24 are based on initial revenue estimate projections included in the Five-Year Forecast. The projections are developed by both the Office of Budget and Management Services and the responsible departments. Most revenue projections are based on historical trends and known policy changes; however, since a single method of projecting revenue is not feasible, each source is considered on its own merit and projected accordingly. For those revenues closely tied to economic conditions such as Sales Tax and the Hotel Occupancy Tax, additional factors including projected inflation, unemployment rates, and economic growth are considered.

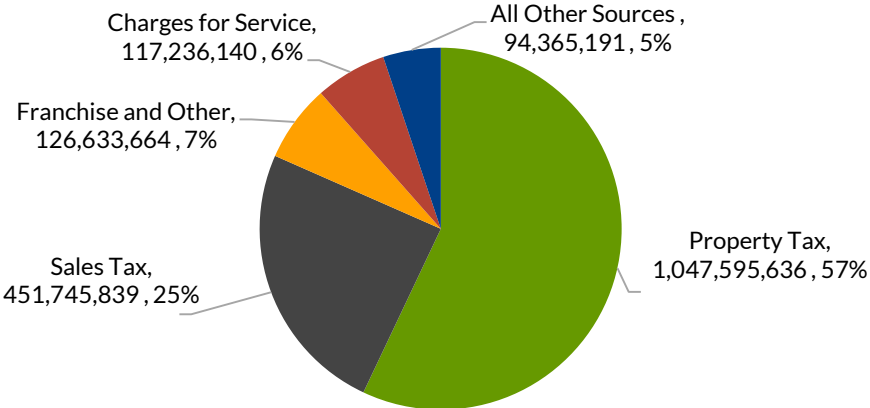
## GENERAL FUND

The revenue sources described in this section account for the City’s total General Fund operating revenues and a portion of tax-supported debt service revenues.

The table and chart below provide a summary of General Fund revenue by revenue category, and the following sections provide more insight into the City’s budget.

Source	FY 2022-23 Amended	FY 2022-23 Forecast	FY 2023-24 Budget	FY 2024-25 Planned
Property Tax	961,502,880	959,659,397	1,047,595,636	1,104,168,297
Sales Tax	432,750,269	432,750,269	451,745,839	476,575,898
Franchise and Other	127,865,821	127,737,531	126,633,664	125,997,225
Charges for Service	115,554,550	113,553,622	117,236,140	116,859,673
Fines and Forfeitures	23,776,847	23,990,929	20,117,759	20,117,759
Operating Transfers In	28,185,836	28,185,836	28,086,049	25,303,599
Intergovernmental	18,003,652	18,248,501	16,177,900	16,177,900
Miscellaneous	8,355,874	9,414,416	9,882,543	10,315,862
Licenses and Permits	5,616,913	5,980,763	6,100,940	6,080,257
Interest	5,950,000	7,177,355	14,000,000	13,000,000
<b>Total General Fund</b>	<b>\$1,727,562,642</b>	<b>\$1,726,698,619</b>	<b>\$1,837,576,470</b>	<b>\$1,914,596,470</b>

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## Property Tax

Property tax revenue consists of five categories: current year, prior year, special inventory tax, refunds, and penalty and interest revenue. In FY 2023-24, total current year property tax revenue accounts for \$1,436,807,454 of budgeted revenue and supports both the General Fund (\$1,038,399,515) and the General Obligation Debt Service Fund (\$398,407,939).

Current year property taxes are based on: (1) exemptions allowed by state law and approved by the City Council, (2) the value of property as certified by the appraisal districts, and (3) the tax rate set by the City Council each September.

Ad valorem (property) taxes act as an enforceable lien on property as of January 1 each year. The City’s property tax is levied each September on the assessed value listed as of the prior January 1 for all real property and income-producing personal property located in the city. The appraisal districts in the four counties in which Dallas is located establish the assessed values.

The City is permitted by Article XI, Section 5, of the State of Texas Constitution to levy taxes up to \$2.50 per \$100 of assessed valuation for general governmental services, including the payment of principal and interest on general obligation long-term debt. Taxes are due October 1 after the September levy and are considered delinquent after January 31 of each year. Based upon historical collection trends, current year property tax revenues are estimated to be 98.5 percent of levy. Prior year taxes, penalties and interest, special inventory tax, and refunds produce additional revenues each year.

Residential property exemptions also reduce the tax burden on property owners by exempting a portion of their property value from being taxed. As approved by City Council on April 13, 1988, the City grants a homestead exemption of 20 percent of the market value (the maximum allowed by state law) of residence homesteads or \$5,000, whichever is greater. To qualify for this exemption, the property must be owned

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and occupied as the owner’s principal residence on January 1, and the application must be submitted or postmarked by May 1 of the year for which the exemption is requested. Once an exemption is allowed on a homestead, it will be allowed each year until the property changes ownership or the use of property changes.

Additionally, the City offers an over 65/disabled exemption. On June 14, 2023, City Council also passed a resolution increasing the tax limitation on homesteads of taxpayers who are disabled or age 65 or older from \$115,500 to \$139,400.

Additional state-mandated exemptions are also available for disabled veterans, and some surviving spouses.

Beginning in FY 2020-21, the Texas Property Tax Reform and Transparency Act of 2019 (SB 2) caps the City’s ability to grow property tax revenue at 3.5 percent, plus the unused increment rate, if applicable, without seeking voter approval. Exceeding the cap requires an election on the November uniform election date. Previously, voters could petition for an election if the rate exceeded 8 percent.

Property values continue to grow and were certified by July 25, 2023 by the four appraisal districts within which Dallas resides. The appraisal review board must resolve timely protests by July 20, so the chief appraiser can approve appraisal records, certify tax rolls, and provide them to the City by July 25. The City uses the appraised values of properties in the counties of Collin, Dallas, Denton, and Rockwall.

The 2023 certified value is \$198,272,090,573 or 10.5 percent more than the 2022 certified values.

Appraisal District	2022 Certified Value	2023 Certified Value	Value Change	Percent Change
Dallas	170,764,250,963	188,694,397,965	17,930,147,002	10.5%
Collin	6,561,634,430	7,263,617,719	701,983,289	10.7%
Denton*	2,092,882,195	2,298,657,973	205,775,778	9.8%
Rockwall	14,824,500	15,416,916	592,416	4.0%
<b>Total General Fund</b>	<b>\$179,433,592,088</b>	<b>\$198,272,090,573</b>	<b>\$18,838,498,485</b>	<b>10.5%</b>

\*Denton CAD provided certified values on 9/12/22

The FY 2023-24 budget includes a reduction in the property tax rate from 74.58 cents to 73.57 cents per \$100 of valuation – a 1.01 cent decrease.

Fiscal Year	Tax Rate	Certified Value	% Change
1984-85	49.18	\$40,696,478,933	
1985-86	49.18	\$45,065,748,235	10.74%
1986-87	50.30	\$49,348,567,661	9.50%
1987-88	53.72	\$47,215,055,132	-4.32%

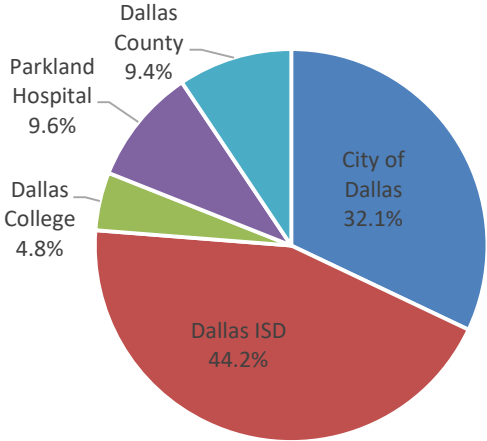
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Fiscal Year	Tax Rate	Certified Value	% Change
1988-89	53.72	\$50,562,923,074	7.09%
1989-90	58.83	\$47,583,713,419	-5.89%
1990-91	62.97	\$46,209,305,261	-2.89%
1991-92	62.97	\$44,334,936,497	-4.06%
1992-93	67.44	\$41,575,371,885	-6.22%
1993-94	67.44	\$40,539,541,885	-2.49%
1994-95	67.44	\$40,724,172,941	0.46%
1995-96	67.22	\$42,227,901,516	3.69%
1996-97	67.01	\$44,050,335,895	4.32%
1997-98	65.16	\$48,049,433,329	9.08%
1998-99	64.91	\$52,677,672,716	9.63%
1999-00	66.75	\$56,109,156,774	6.51%
2000-01	66.75	\$60,178,611,626	7.25%
2001-02	66.75	\$65,218,425,933	8.37%
2002-03	69.98	\$66,483,637,119	1.94%
2003-04	69.98	\$66,501,655,057	0.03%
2004-05	71.97	\$67,579,877,637	1.62%
2005-06	74.17	\$70,843,801,880	4.83%
2006-07	72.92	\$76,792,536,880	8.40%
2007-08	74.79	\$84,526,933,754	10.07%
2008-09	74.79	\$90,477,932,550	7.04%
2009-10	74.79	\$87,264,095,461	-3.55%
2010-11	79.70	\$83,425,479,138	-4.40%
2011-12	79.70	\$81,993,746,356	-1.72%
2012-13	79.70	\$83,681,721,883	2.06%
2013-14	79.70	\$87,251,522,141	4.27%
2014-15	79.70	\$93,138,210,535	6.75%
2015-16	79.70	\$100,318,936,973	7.71%
2016-17	78.25	\$110,387,629,086	10.04%
2017-18	78.04	\$118,314,677,595	7.18%
2018-19	77.67	\$130,080,986,261	9.94%
2019-20	77.66	\$140,237,631,635	7.81%
2020-21	77.63	\$149,136,781,320	6.35%
2021-22	77.33	\$155,938,191,755	4.56%
2022-23	74.58	\$179,433,592,088	15.07%
2023-24	73.57	\$198,272,090,573	10.50%
2024-25*	73.57	\$209,074,079,144	5.17%

\*Projection assumes a 3.5% reappraisal growth in FY 2024-25 and \$3.9 billion in new construction.

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Property taxes are paid not only to the City of Dallas, but also to other jurisdictions, including the school district, Dallas County, Parkland Hospital, and Dallas College (formerly DCCCD). Each jurisdiction sets its own tax rate. The largest share of a Dallas homeowner's property taxes is for the school district. The graphic shows the share of your tax bill paid to each jurisdiction, assuming the property is located within Dallas County and Dallas Independent School District. Dallas extends to four counties and 18 school districts, so percentages may vary, depending on where your property is located.



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## Taxpayer Impact Statement

Estimated Annual Impact of Rate and Fee Changes on a Typical Residential Ratepayer

Service or Fee	FY 2022-23 Yearly Rate	FY 2023-24 Proposed Rate	Annual Change	How we defined "typical"
Water and Wastewater	\$842.28	\$855.96	\$13.68	Residential customer usage of 8,300 gallons of water and 5,300 gallons of wastewater.
Stormwater	\$110.64	\$116.16	\$5.52	Residential customer with 2,000 to 5,500 sq. ft. of impervious cover.
Sanitation	\$429.72	\$455.76	\$26.04	Per single-family home.
Property Tax	\$1,914.62	\$1,969.97	\$55.35	A home with an estimated median taxable value of \$267,768, net of 20% homestead exemption.*
<b>TOTAL YEARLY IMPACT</b>	<b>\$3,297.26</b>	<b>\$3,397.85</b>	<b>\$100.59</b>	<b>Combined projected increase of 3%</b>

Estimated Annual Impact of Property Tax Rate (\$0.7393) on a Typical Homestead

**NON-SENIOR HOMESTEADS** General homestead exemption of 20% of assessed value

Property Valuation			Property Tax Bill (Annual)		
Fiscal Year	Median Market Value	Assessed Value	Current vs. Proposed Tax Rate	No-New-Revenue Tax Rate**	Voter-Approval Tax Rate***
FY 2022-23	\$320,900.00	\$256,720.00	\$1,914.62	\$1,664.23	\$2,085.31
FY 2023-24	\$334,710.00	\$267,768.00	\$1,969.97	\$1,824.57	\$2,003.71

General homestead exemption of 20% of assessed value

**SENIOR HOMESTEADS** Senior/disabled homestead exemption of \$139,400

Property Valuation			Property Tax Bill (Annual)		
Fiscal Year	Median Market Value	Assessed Value	Current vs. Proposed Tax Rate	No-New-Revenue Tax Rate**	Voter-Approval Tax Rate***
FY 2022-23	\$320,900.00	\$141,220.00	\$1,053.22	\$915.48	\$1,147.10
FY 2023-24	\$334,710.00	\$128,368.00	\$944.40	\$874.70	\$960.58

**Definitions**

\*Based on FY 2023-24 median market value of \$334,710.

\*\***No-New-Revenue Tax Rate:** Tax rate that generates the same amount of revenue in the new year on property taxed in the previous year.

\*\*\***Voter-Approval Tax Rate:** Tax rate that generates the same amount of revenue in the new year on property taxed in the previous year plus 3.5 percent growth and the additional revenue needed to pay the City’s debt service.

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## Sales Tax

The sales tax rate in Dallas is 8.25 percent of taxable goods or services sold within city limits. The tax is collected by the retailer at the point of sale and forwarded to the Texas Comptroller on a monthly or quarterly basis. Of the 8.25 percent collected, the state retains 6.25 percent and distributes 1 percent to the City of Dallas and 1 percent to the Dallas Area Rapid Transit (DART) transportation authority.

Sales tax revenues are historically volatile; therefore, actual collections may differ significantly from budgeted. The FY 2023-24 sales tax forecast is \$451,745,839, a 4.4 percent increase from the current year forecast of \$432,750,269.

The table below shows the City’s FY 2023-24 and FY 2024-25 projected sales tax revenues relative to FY 2022-23’s budget and historical actuals.

Fiscal Year	Sales Tax Revenues	% Change
1984-85	\$113,944,000	-
1985-86	\$111,859,058	-1.83%
1986-87	\$104,366,695	-6.70%
1987-88	\$110,960,785	6.32%
1988-89	\$117,433,971	5.83%
1989-90	\$126,931,843	8.09%
1990-91	\$134,611,755	6.05%
1991-92	\$125,401,998	-6.84%
1992-93	\$136,252,909	8.65%
1993-94	\$144,994,725	6.42%
1994-95	\$151,147,620	4.24%
1995-96	\$164,550,047	8.87%
1996-97	\$173,032,255	5.15%
1997-98	\$188,816,678	9.12%
1998-99	\$195,402,277	3.49%
1999-00	\$216,933,486	11.02%
2000-01	\$210,748,994	-2.85%
2001-02	\$194,132,603	-7.88%
2002-03	\$183,229,590	-5.62%
2003-04	\$194,988,837	6.42%
2004-05	\$198,441,476	1.77%
2005-06	\$217,240,592	9.47%
2006-07	\$222,926,951	2.62%
2007-08	\$229,856,739	3.11%
2008-09	\$206,914,022	-9.98%
2009-10	\$204,677,318	-1.08%
2010-11	\$215,893,045	5.48%
2011-12	\$229,577,155	6.34%
2012-13	\$241,946,140	5.39%
2013-14	\$255,716,128	5.69%
2014-15	\$273,499,269	6.95%
2015-16	\$283,917,872	3.81%
2016-17	\$293,610,565	3.41%

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Fiscal Year	Sales Tax Revenues	% Change
2017-18	\$305,397,783	4.01%
2018-19	\$313,460,750	2.64%
2019-20	\$310,737,497	-1.33%
2020-21	\$354,287,641	8.64%
2021-22	\$407,309,124	11.77%
2022-23*	\$432,750,269	15.23%
2023-24*	\$451,745,839	4.39%
2024-25*	\$476,575,898	5.50%

\* Projected revenues

## Franchise Fee Revenue

The City maintains nonexclusive franchise agreements with utilities and other service providers that use the City’s rights of way to provide services to the public. These franchise ordinances provide for compensation to the City in the form of franchise fees. These fees are in lieu of all other fees and charges related to the use of the rights of way but in addition to sales and ad valorem taxes.

Generally, franchise fees are calculated based on a percentage of the companies’ gross receipts from doing business in Dallas. Cable TV providers such as Time Warner, and Frontier Communications pay a quarterly fee equal to five percent of gross receipts, due 45 days after the end of the period covered. Certified telecommunications providers, however, do not pay franchise fees to the City. Pursuant to Local Government Code 283, telecommunications providers instead compensate the City for use of right-of-way on a per-access line basis. These fees are to be paid to the City 45 days after the end of each calendar quarter.

Under Texas Senate Bill (SB) 1152, effective January 1, 2020, companies that provide both telecommunications and cable TV services are exempt from paying the lesser of these two fees. All cable TV providers currently serving Dallas also provide telecommunications services and are now exempt from paying the lesser of Cable franchise or Telecommunications access line fees.

Franchise fees from Atmos Energy are also five percent of gross receipts, paid quarterly. Franchise fees from Oncor Electric Delivery are based on a fee per kilowatt hour consumed and are projected using historical data, trended forward using statistical analysis and normalized for weather.

## OTHER GENERAL FUND REVENUES

In total, General Fund revenues account for approximately \$1.8 billion each year, and are used to fund various General Fund expenses. Property tax and sales tax revenues account for 82 percent of all General Fund revenues. Other notable revenues are explained further in the subsections below.



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## *Ambulance Revenue*

Dallas Fire-Rescue provides emergency ambulance services to anyone requesting aid within city boundaries. Emergency medical staff transport the individual(s) to a hospital providing emergency aid for a transport charge, plus itemized charges. The transport charge for residents and non-residents is \$1,473 per transport to achieve 100 percent cost recovery. The fee for treatment/non-transport services is \$125.

The billing and collection of ambulance fees and additional supplemental payment from the federal government are provided by vendors contracted by the City. Historical information is used to project the gross amount billed, and a projected collection rate is applied to this amount to estimate revenue for the upcoming fiscal year.

The budget also includes projected reimbursement revenue through the Ambulance Services Supplemental Payment Program (ASSPP) approved by the federal government through the Texas Health and Human Services Commission. The ASSPP program allows governmental ambulance providers to recover a portion of the cost of providing services to Medicaid, Medicaid Managed Care, and uninsured patients. The reimbursement percentage is set by the federal government.

## *Municipal Court Revenues*

Dallas Municipal Court collects fines and fees on Class C misdemeanors, including traffic violations and state law and city ordinance violations. Delinquent accounts receive a warrant and are contacted via mail and text message. Defendants who do not respond to these efforts are pursued through the Marshal's Office and forwarded to a third-party collection agency, where a 30 percent fee is assessed to their case. The methodology used to project Municipal Court revenues is a combination of projecting future citation volumes and factoring in future collection rates per citation.

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## ANNUAL FEE CHANGES

The City’s Financial Management Performance Criterion (FMPC) #12 states an annual review of selected fees and charges is required to determine whether the City is recovering the full cost of services. Per the policy, we will review all fees at least once every four years, and we may propose changes to achieve full cost recovery or based on other City objectives. Below is a list of fees reviewed, effective October 1, 2023, and the impact the changes may have on the various City services associated with user fees.

*Code Compliance: \$2,576,478 increase in revenue*

Fee Studied	Current Fee	Full Cost	New Fee	Recovery Rate
Annual fee for Wood Vendor license - Wood Vendor	\$44	\$82	\$82	100%
Replacement license for one lost, destroyed, or mutilated - Wood Vendor	\$2	\$20	\$20	100%
Annual fee for a motor vehicle repair license - MV Repair	\$57	\$122	\$122	100%
Replacement license for one lost, destroyed, or mutilated - MV Repair	\$2	\$25	\$25	100%
License - Scrap Tire	\$58	\$163	\$163	100%
Decal - Scrap Tire	\$58	\$163	\$163	100%
Duplicate and renewal - Scrap Tire	\$9	\$39	\$39	100%
License - Electronic Repair	\$53	\$126	\$126	100%
Replacement License	\$4	\$0	\$0	100%
Home repair license fee	\$48	\$117	\$117	100%
Replacement fee - Home Repair	\$2	\$20	\$20	100%
Certificate of occupancy verification fee	\$65	\$113	\$113	100%
First garage sale	\$0	\$11	\$0	0%
Second garage sale (in 12-month period)	\$25	\$95	\$25	26%
Secured Closure -Admin Fee	\$103	\$144	\$144	100%
Fee for each pool owned by an applicant - Public Swimming Pool	\$20	\$24	\$24	100%
Weed Cutting- Admin Fee	\$91	\$145	\$145	100%
Demolition- Admin fee	\$231	\$782	\$782	100%
Swimming Pool Mgr. Fee Resident	\$25	\$50	\$50	100%
Swimming Pool Mgr. Fee Non-Resident	\$25	\$50	\$50	100%
Heavy Cleaning- Admin fee	\$91	\$145	\$145	100%
Litter Cleaning- Admin fee	\$91	\$145	\$145	100%
Vegetation Removal- Admin fee	\$91	\$145	\$145	100%
Reinspection of the interior per unit/building - Multi-Tenant	\$45	\$96	\$96	100%
Reinspection of the exterior - Multi-Tenant	\$20	\$114	\$114	100%
Administrative failure (failure to display required documentation) - Multi-Tenant	\$86	\$146	\$146	100%
Swimming pool reinspection per pool - Multi-Tenant (New)	\$0	\$74	\$74	100%
Annual registration fee – Single Family Rental Registration*	\$43	\$118	\$53	45%
Group Home Permit - License to Operate	\$500	\$889	\$889	100%

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Fee Studied	Current Fee	Full Cost	New Fee	Recovery Rate
Group Home Permit - Reinspection Fee	\$50	\$374	\$150	40%
A certificate of registration is required for a credit access business	\$67	\$28	\$28	100%
Vacant lots- Voluntary registration - no fee	\$0	\$17	\$0	0%
Vacant lots Basic Registration (2 unresolved violations in 6 mo.) (New)**	\$0	\$124	\$124	100%
Vacant lots- Initial Registration (3 or more unresolved in 6 mo.) (New)**	\$0	\$196	\$196	100%
Vacant lots- Monitoring (New)**	\$0	\$219	\$219	100%
Short Term Rental Application and Inspection (New)**	\$0	\$252	\$248	99%
Reinspection Fee (New)**	\$0	\$159	\$144	90%
Convenience Store Application and Inspection	\$0	\$265	\$265	100%
Reinspection Fee	\$0	\$159	\$159	100%

## Dallas Animal Services: \$3,418 decrease in revenue

Fee Studied	Current Fee	Full Cost	New Fee	Recovery Rate
Annual breeding permit	\$250	\$51	\$51	\$100
Animal delivered to the shelter by a City employee or by an individual	\$25	\$191	\$25	13%
Boarding for each night the animal is housed at the shelter	\$10	\$78	\$10	13%
Rabies vaccination	\$10	\$34	\$10	30%
Microchip implant	\$10	\$34	\$10	30%
Spay/neuter surgery	\$40	\$233	\$40	17%
Dog adoption	\$45	\$191	\$45	24%
Cat adoption	\$15	\$191	\$15	8%
Adoption fee if animal 6 years of age or older or ultimate owner is 65 years or older - Dog	\$25	\$21	\$21	100%
Adoption fee if animal 6 years of age or older or ultimate owner is 65 years or older - Cat	\$5	\$3	\$3	100%
Adoption fee if the adopter adopts two or more dogs/cats on the same date - Dog	\$25	\$21	\$21	100%
Adoption fee if the adopter adopts two or more dogs/cats on the same date - Cat	\$5	\$3	\$3	100%
Dangerous dog registration fee	\$250	\$8,128	\$252	3%
Aggressive dog registration fee	\$250	\$201	\$201	100%
Regulated animal permit - Annual	\$350	\$788	\$350	44%
Regulated animal permit - Temporary	\$250	\$451	\$250	56%

## Dallas Fire Rescue: \$1,003,243 increase in revenue

Fee Studied	Current Fee	Full Cost	New Fee	Recovery Rate
Air Curtain Incinerator/Pit Burner/Trench burning, daily	\$228	\$327	\$320	98%
Amusement Building, annual	\$155	\$289	\$280	97%
Asphalt (tar) kettles, per kettle, annual	\$243	\$335	\$330	99%
Open Burning/Recreational Fires	\$155	\$194	\$190	98%

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Fee Studied	Current Fee	Full Cost	New Fee	Recovery Rate
Candle and Open Flames	\$200	\$236	\$230	97%
Carnivals and Fairs, daily	\$350	\$385	\$385	100%
Combustible Storage (misc), annual	\$310	\$391	\$390	100%
Comm. Cooking Fire-ext. System	\$209	\$250	\$250	100%
Dry cleaning plant, annual	\$130	\$138	\$135	98%
Explosive/Blasting, daily	\$209	\$266	\$260	98%
Fireworks/Explosive Storage, daily	\$800	\$820	\$820	100%
Fireworks/Explosive Transportation, daily	\$275	\$295	\$295	100%
Fireworks Display (initial)	\$500	\$492	\$490	100%
Fireworks Display (subsequent)	\$264	\$271	\$270	100%
Flammable/Combustible Liquids, annual	\$376	\$450	\$450	100%
Floor/wall Finishing	\$179	\$197	\$195	99%
Fruit and Crop Ripening, annual	\$231	\$246	\$245	100%
Liquid or gas-fueled vehicles or equipment				
1 - 10 vehicles or equipment	\$234	\$237	\$235	99%
11 - 30 vehicles or equipment	\$400	\$478	\$475	99%
31 to 400 vehicles or equipment per event	\$550	\$533	\$530	99%
over 400 vehicles or pieces of equipment	\$750	\$779	\$775	99%
Lumber Yards and Woodworking Plants	\$376	\$393	\$385	98%
Private Fire Hydrant and Water Supplies annual	\$443	\$539	\$530	98%
Pyro Special Effects Material, (initial), daily	\$300	\$291	\$290	100%
Pyro Special Effects Material, (subsequent), daily	\$173	\$234	\$230	98%
Refrigeration Equipment, annual	\$234	\$246	\$245	100%
Scrap Tire Storage, annual	\$200	\$197	\$195	99%
State Lic Facilities: Childcare, annual 35 Children or less	\$300	\$294	\$290	99%
State Lic Facilities: Childcare, annual Over 35 children	\$400	\$427	\$420	98%
State Lic Facilities: Residential care, annual	\$350	\$355	\$350	99%
State Lic Facilities: Small assisted living, annual	\$640	\$672	\$640	95%
State Lic Facilities: Adult day care, annual	\$700	\$731	\$700	96%
Foster Home Five Children or Fewer	\$50	\$134	\$50	45%
Temp. Membrane Structures & Tents + plans, per event	\$323	\$386	\$385	100%
Tire-rebuilding Plant, annual	\$188	\$239	\$230	96%
Torch and Open Flames	\$273	\$275	\$275	100%
Waste Handling, annual	\$288	\$286	\$280	98%
Welding/Cutting/Hot works	\$400	\$405	\$400	99%
Fire Prevention Inspection				
Acetylene generator	\$112	\$129	\$125	97%
Aerosol products	\$249	\$246	\$245	100%
Aviation facilities	\$407	\$410	\$410	100%
Calcium carbide storage	\$102	\$148	\$148	100%
Compressed gas filling/storage/use	\$145	\$173	\$170	98%
Cryogenic fluids	\$401	\$425	\$425	100%
Hazardous Materials – Annual	\$382	\$399	\$395	99%
Hazardous production material	\$310	\$349	\$345	99%
High-piled storage	\$450	\$499	\$490	98%
Industrial oven	\$250	\$275	\$275	100%
Limited access gate - annual permit fee (1-3 gates)	\$300	\$338	\$335	99%
Limited access gate - annual permit fee (4-7 gates)	\$450	\$476	\$475	100%
Limited access gate - annual permit fee (8+ gates)	\$550	\$538	\$530	99%

# REVENUE

Fee Studied	Current Fee	Full Cost	New Fee	Recovery Rate
LP-gas storage/use	\$305	\$312	\$310	99%
LP-gas demonstration/portable cooking cart	\$150	\$161	\$160	100%
LP-gas demonstration/portable cooking vehicle	\$202	\$199	\$195	98%
Magnesium	\$223	\$246	\$245	100%
Mobile fueling site survey	\$216	\$246	\$245	100%
Mobile fueling vehicle inspection	\$216	\$273	\$245	90%
Spray painting/dipping	\$350	\$339	\$335	99%
Plan reviews for access gates	\$300	\$333	\$330	99%
Plan reviews for fire lanes/hydrants	\$350	\$382	\$380	100%
New Construction Inspection	\$110	\$203	\$150	74%
Fire 2nd Reinspection Fee	\$205	\$201	\$200	100%
New Construction Re-Test Fee	\$399	\$391	\$390	100%
Fire Registration Fee	\$200	\$282	\$280	99%
Public Assembly Fire Inspection				
Less than 5,000 square feet	\$150	\$226	\$225	100%
5,000 to 9,999 square feet	\$200	\$214	\$200	94%
10,000 to 59,999	\$250	\$255	\$255	100%
60,000 to 99,999	\$300	\$331	\$330	100%
More than 100,000 square feet	\$350	\$365	\$365	100%
Hazardous Materials Fire Inspection				
Less than 5,000 square feet	\$360	\$386	\$385	100%
5,000 to 9,999 square feet	\$370	\$398	\$395	99%
10,000 to 59,999	\$400	\$455	\$455	100%
60,000 to 99,999	\$450	\$495	\$495	100%
More than 100,000 square feet	\$500	\$538	\$535	100%
High-Rise Building Fire Inspection				
Less than 200,000 square feet	\$250	\$410	\$350	85%
200,000 to 600,000 square feet	\$300	\$532	\$450	85%
More than 600,000 square feet	\$400	\$646	\$550	85%
High-Rise Residential Fire Inspection				
Less than 250 units	\$300	\$335	\$335	100%
250 to 600 units	\$440	\$497	\$495	100%
More than 600 units	\$551	\$625	\$625	100%
Health Care Fire Inspection				
Less than 100 beds	\$300	\$335	\$335	100%
100 to 500 beds	\$478	\$568	\$565	100%
More than 500 beds	\$478	\$582	\$580	100%
Additive Manufacturing (New)	\$0	\$197	\$195	99%
Energy Storage Systems (New)	\$0	\$295	\$295	100%
Mobile Food Preparation Vehicles (New)	\$0	\$205	\$205	100%
Outdoor Assembly - Event (New)	\$0	\$197	\$195	99%
Plant Extraction Systems (New)	\$0	\$492	\$490	100%
Wood Products (New)	\$0	\$246	\$245	100%
Special Event/Trade Show Reimb. Fees per hr (Fire Watch/Standby)	\$110	\$139	\$150	108%
Special Event/Trade Show Reimb. OT fees per hr (Fire Watch/Standby)	\$110	\$139	\$150	108%
Late Submittal Fee for Trade Shows & Special Events (Rush Fee)	\$310	\$566	\$565	100%

# REVENUE

Fee Studied	Current Fee	Full Cost	New Fee	Recovery Rate
Fire Watch Fees (OT hours)	\$110	\$156	\$150	96%
Fire Watch Fees (REG hours)	\$110	\$250	\$150	60%
1st Reinspection Fees	\$171	\$171	\$171	100%
Subsequent Inspection Fees	\$205	\$274	\$255	93%
Exhibits and Trade Shows (New)	\$0	\$207	\$200	97%
Plan reviews for Mobile Fueling	\$350	\$363	\$350	96%
EMS				
Per treatment of a person who is not transported by ambulance	\$125	\$1,144	\$125	11%
Ambulance fees	\$1,868	\$1,473	\$1,473	100%
Per each loaded mile of transport by ambulance	\$15	\$10	\$10	100%

*Environmental Quality and Sustainability: \$2,731 decrease in revenue*

Fee Studied	Current Fee	Full Cost	New Fee	Recovery Rate
Application fee	\$4,000	\$3,903	\$3,903	100%
Processing fee	\$8,550	\$8,192	\$8,192	100%

\* Represents a phased in fee over a three-year period in accordance with FMPC #12, which allows the City to opt to phase a fee increase greater than 50 percent to achieve full cost recovery.

\*\* Represents a fee that has been approved by City Council but never charged to residents, so the proposed fee moves from \$0.

# REVENUE

## ENTERPRISE CHARGES FOR SERVICES

Enterprise Funds are City operations that generate revenue through charges for specific services they provide. Enterprise Funds are fully self-supporting and include Aviation, Convention Center, Municipal Radio, Sanitation Services, Storm Drainage Management, Development Services, and Dallas Water Utilities. General Fund tax dollars are not used to support the Enterprise Funds.

### Aviation

The Department of Aviation manages Dallas Love Field, Dallas Executive Airport, and the Dallas Vertiport. Dallas Love Field is one of the busiest medium hub air carrier/general aviation airports in the world and has experienced unprecedented growth in passenger traffic since the repeal of the Wright Amendment in 2014. As a result, Dallas Love Field has evolved from a regional air service to a long-haul air service airport requiring enhanced customer service and amenities to match the needs of more than 17 million travelers annually.

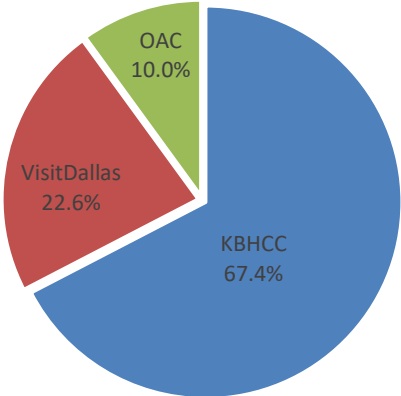
Aviation revenues include:

- Rental payments for leased property and improvements, terminal building space, and associated maintenance and warehouse space at Dallas Love Field and Dallas Executive Airport
- Airport parking revenues
- Revenues relating to concession contract agreements with airport businesses, including food and beverage services, retail stores, advertising, car rental agencies, shoeshine services, and bag cart rentals
- Landing fees paid by commercial aircraft owners to conduct operations at Dallas Love Field

### Hotel Occupancy Taxes

The City’s hotel occupancy tax (HOT) rate is 15 percent of the room rate charged within city limits. The tax is collected by the hotel at the point of sale and forwarded to the state (six percent) and City (nine percent) monthly. Of the percentage the City receives, 67.4 percent supports operations and capital improvements at the Kay Bailey Hutchison Convention Center Dallas, as required by bond ordinance. The FY 2023-24 budget assumes 22.6 percent will be distributed to VisitDallas to market and promote Dallas as a convention and tourist destination and 10.0

HOT City Distribution



# REVENUE

percent will be distributed as a reimbursement to the Office of Arts and Culture (OAC) to encourage, promote, and improve the arts. The FY 2024-25 planned budget assumes VisitDallas will receive 20.1 percent and OAC will receive 12.5 percent. HOT revenues are historically volatile; therefore, actual collections may differ significantly from the budgeted amount.

## *Municipal Radio*

WRR 101.1 FM broadcasts classical music and programming around the clock, and is managed by non-profit KERA (North Texas Public Broadcasting). The City-owned station transitioning programming and sales to KERA in January 2023. KERA reimburses the City for its retained WRR ownership expenses, including staff time, radio tower rents, and attorney fees related to Federal Communications Commission (FCC) matters.

## *Sanitation Services Revenue*

Sanitation Services revenue is collected to recover the cost of providing garbage, brush and bulk trash, and recyclables collection services for residential customers and a few small commercial customers. These fees are collected through monthly utility bills issued by Dallas Water Utilities (DWU). Estimated revenue is determined by multiplying the adopted residential rate by the projected number of residential customers, plus estimated fees for “pack out” service and commercial customers. The Sanitation Services rate is partially offset by revenues from the residential recycling program.

This year’s fee change is included in the table below.

FY 2022-23 Fee	FY 2023-24 Fee	Dollar Change
\$35.81	\$37.98	\$2.17

## *Private Disposal Revenue*

Private disposal revenue is collected primarily at the McCommas Bluff Landfill from private (commercial) waste haulers for the privilege of disposing of solid waste at the site; some revenue is also collected at the Bachman Transfer Station. Dallas residents hauling their own household and yard waste are exempt from the fees (with restrictions). Commercial haulers may also elect to enter into a discount disposal contract with the City, allowing for a discount from the posted rate in exchange for a guaranteed minimum amount of waste disposal during a specific period. Revenues are determined by projecting an estimate for waste tons to be delivered to the landfill multiplied by the gate rate for non-contracted customers or by discounted solid waste disposal rates for contracted customers, as well as other service and transaction fees.



# REVENUE

This year’s fee change is included in the table below.

FY 2022-23 Fee	FY 2023-24 Fee	Dollar Change
\$37.67	\$38.80	\$1.13

## Storm Drainage Management Revenues

Storm Drainage Management (SDM) revenue is derived from stormwater fees calculated based on the impervious area of a property, or the amount of land covered by features that cannot absorb water (concrete, asphalt, etc.). SDM revenue is collected to support the cost of compliance with the City's storm drainage discharge permit from the Texas Commission on Environmental Quality (TCEQ), operation, maintenance, and enhancement of the levee system, operation and maintenance of the City’s natural and improved storm drainage system, and debt service for design and construction of drainage system facilities to support services. These fees are also collected through DWU’s monthly utility bills.

Compliance activities include but are not limited to:

- Water quality sampling and analysis
- Creek monitoring
- Public education and outreach
- Construction compliance and industrial facility inspections
- Engineering, design, and inspection of storm sewer infrastructure

Drainage system operation and maintenance activities include but are not limited to:

- Natural and improved channel maintenance
- Creek, river, and levee maintenance
- Cleaning and maintenance of storm sewers and inlets
- Monthly sweeping of the City’s major thoroughfares

SDM also pays a four percent franchise fee to the General Fund that is used to improve sidewalks and neighborhood infrastructure in low-income areas. In FY 2023-24, this is expected to yield \$3,086,651 in revenue.

This year’s fee change is included in the table below.

FY 2022-23 Fee	FY 2023-24 Fee	Dollar Change
\$9.22	\$9.68	\$0.46

## Development Services

Development Services provides plan review and inspection services for commercial and residential development to ensure structures are built according to the adopted codes and ordinances, issues construction and trade permits, and processes Certificate of Occupancy

# REVENUE

applications for new and existing businesses. The FY 2023-24 proposed budget assumes an increase in fees to support ongoing operations.

## Water/Wastewater Revenues

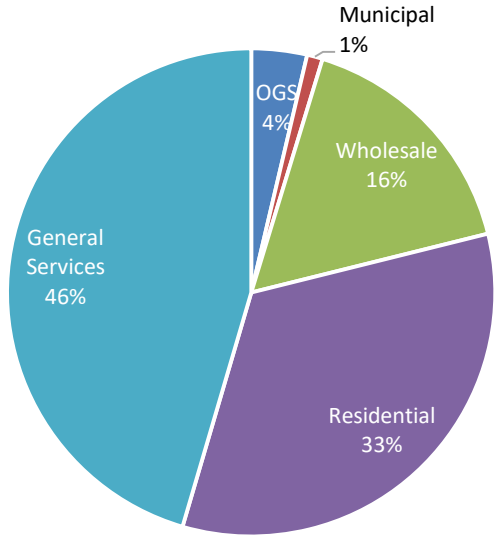
DWU is a self-supporting enterprise fund, owned and operated by the City. The department receives no tax dollars and earns its revenues through the sale of water and wastewater services in five customer classes: residential, general service, municipal, optional general service, and wholesale. The wholesale customer class comprises 23 communities outside the city that receive water service and 11 communities that receive wastewater service.

Retail rates for each class have two components: a customer charge based on meter size and a volume-based usage charge. DWU determined these rates based on a retail cost of service study that assigned costs to each class based on the department’s cost to provide these services. Readers can find current retail rates at [www.dwurates.com](http://www.dwurates.com).

These revenues pay for:

- Operation and maintenance costs of providing water and wastewater services
- Debt service (principal and interest) on outstanding debt used to design and construct the facilities to provide these services
- Street rental payments (equivalent to franchise fees assessed to other utilities) to the General Fund for use of the City’s rights-of-way
- Cash funding for capital improvements not funded through the sale of revenue bonds or other debt

DWU Revenues by Customer Class



DWU receives other miscellaneous revenues, including interest earnings, connection fees, and system improvement contributions. Water revenues can fluctuate depending on summer temperatures and the amount of rainfall in the area.

This year’s fee change is included in the table below.

FY 2022-23 Fee	FY 2023-24 Fee	Dollar Change
\$70.19	\$71.33	\$1.14

# REVENUE

## REVENUE BY FUND AND DEPARTMENT

The table below provides a summary of all City revenue by fund and department.

Department	FY 2022-23 Budget	FY 2022-23 Forecast	FY 2023-24 Budget	FY 2024-25 Planned
<b>General Fund</b>				
Budget & Management Services	1,504,672,815	1,504,015,174	1,613,639,698	1,693,405,979
Building Services	907,443	947,935	909,011	909,011
City Attorney's Office	725,239	725,239	850,239	850,239
City Controller's Office	514,268	168,914	110,000	110,000
City Manager's Office	0	20,000	0	0
City Marshal's Office	0	0	165,200	165,200
City Secretary's Office	21,500	22,654	20,000	20,000
Civil Service	0	1,200	0	0
Code Compliance	12,443,468	12,055,233	14,614,784	14,684,317
Court & Detention Services	14,549,659	13,386,735	13,549,459	13,549,459
Dallas Animal Services	175,000	65,000	127,831	127,831
Dallas Fire-Rescue	47,847,605	48,996,682	49,981,636	49,981,636
Dallas Police Department	8,959,687	10,508,590	6,305,474	6,305,474
Housing & Neighborhood Revitalization	463,267	719,394	463,267	463,267
Library	496,100	400,673	352,100	352,100
Management Services				
Office of Community Care	1,360,000	1,567,988	1,490,000	1,490,000
Office of Community Development	0	0	0	0
Office of Environmental Quality & Sustainability	194,729	12,000	191,998	191,998
Office of Historic Preservation	37,300	0	0	0
Office of Homeless Solutions	1,000,000	1,000,000	1,000,000	1,000,000
Mayor & Council	0	350	0	0
Non-Departmental	102,010,008	102,538,049	104,140,925	101,360,111
Office of Arts & Culture	1,677,569	1,834,701	1,635,064	1,600,064
Office of Economic Development	30,000	15,016	30,000	30,000
Park & Recreation	11,552,234	8,000,187	10,049,773	10,049,773
Planning & Urban Design	0	0	37,300	37,300
Procurement Services	110,000	110,361	225,000	225,000
Public Works	6,749,856	8,077,135	6,622,816	6,622,816

# REVENUE

Department	FY 2022-23 Budget	FY 2022-23 Forecast	FY 2023-24 Budget	FY 2024-25 Planned
Transportation	11,064,895	11,509,410	11,064,895	11,064,895
<b>General Fund Total</b>	<b>\$1,727,562,642</b>	<b>\$1,726,698,619</b>	<b>\$1,837,576,470</b>	<b>\$1,914,596,470</b>
<b>Enterprise Funds</b>				
Aviation	158,030,031	174,368,723	182,046,313	187,963,085
Aviation - Transportation Regulation	512,559	512,559	546,131	617,038
Convention & Event Services	115,690,184	126,811,551	137,145,998	137,860,135
Dallas Water Utilities	755,226,160	763,450,514	791,276,133	814,434,320
Dallas Water Utilities - SDM	72,433,742	72,433,742	80,093,972	85,852,114
Development Services	35,340,940	42,960,001	45,465,884	51,465,884
Municipal Radio	1,003,095	877,289	636,398	656,873
Sanitation Services	145,369,518	147,534,865	152,709,535	157,890,918
<b>Enterprise Funds Total</b>	<b>\$1,283,606,229</b>	<b>\$1,328,949,245</b>	<b>\$1,389,920,364</b>	<b>\$1,436,740,367</b>
<b>Internal Service &amp; Other Funds</b>				
Bond & Construction Management				
Bond & Construction Management	5,259,168	6,225,404	3,599,027	4,038,433
Park & Recreation	4,456,552	4,440,276	4,503,977	4,779,059
Public Works	13,371,426	12,290,792	13,940,473	14,353,506
Employee Benefits	2,071,683	2,071,683	2,175,603	2,249,169
Equipment & Fleet Management	64,921,684	68,933,102	68,778,781	70,811,497
Express Business Center	2,593,790	3,582,195	2,868,790	2,868,790
Information & Technology Services - 911	12,017,444	13,357,466	12,897,076	12,897,076
Information & Technology Services - Data	108,985,933	109,380,703	121,639,867	139,371,147
Information & Technology Services - Radio	16,863,428	16,946,769	22,264,018	22,608,697
Office of Risk Management	5,934,974	5,769,927	6,576,610	7,232,287
<b>Internal Service &amp; Other Funds Total</b>	<b>\$236,476,082</b>	<b>\$242,998,317</b>	<b>\$259,244,222</b>	<b>\$281,209,661</b>