

Business Development & Procurement Business Inclusion and Development Plan

Overview

On October 22, 2008, the City Council adopted the following amendments to the City's Good Faith Effort (GFE) plan:

- Changed the name from GFE Plan to the Business Inclusion and Development (BID) Plan to reflect both inclusion and developing M/WBE firms.
- Implemented an evaluation process which assigns points to encourage meaningful inclusion of M/WBE firms in response to the evaluation of proposals, including best value bids estimated to be in excess of \$250K.
- Encouraged bidders and proposers on City projects to create Joint Ventures—when feasible—to increase capacity and build stronger and larger M/WBE firms in the market.
- During Fiscal Year 08-09, the City of Dallas was \$30M (or 29%) above our M/WBE Goal.

Policy Statement

It is the policy of the City of Dallas to involve Minority and Women-Owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City's construction, procurement and professional services contracts. It is the policy of the City of Dallas to encourage the growth and development of M/WBEs that can successfully compete for contracting opportunities. The City and its contractors shall not discriminate on the basis of race, color, religion, national origin, or sex in the award and performance of contracts. In consideration of this policy, the City of Dallas has adopted the Business Inclusion and Development (BID) Plan for all City of Dallas contracts.

Scope of BID Plan

The BID Plan shall apply to all contracts for the purchase of goods or services over \$50,000 with special emphasis on those contracts with first tier subcontracting opportunities. The provision of the BID Plan takes precedence over any departmental plans or procedures in conflict herewith, except for specific requirements mandated by the terms or conditions of agreements in force between the City and the Federal Government or the State of Texas that require different procedures than those described in the BID Plan.

The BID Plan Goals

The BID Plan establishes standard requirements for all prospective City of Dallas bidders/proposers to ensure a reasonable degree of participation by M/WBEs in all City contracts. It is the goal of the City that a certain percentage of work under each contract be performed by one or more M/WBEs.

On March 24, 2004, the City Council approved the following M/WBE participation goals (Council Resolution #041033). These goals were adopted without consideration for ethnicity or gender.

- Construction: 25.00%
- Architectural & Engineering: 25.66%
- Other Professional: 36.30%
- Other Services: 23.80%
- Goods: 18.00%

Prospective bidders/proposers are required to make a "good faith effort" to meet the established participation goals and must document their good faith effort to include M/WBEs in the contract.

BID Credit (Local vs. Non-Local)

As required by State law, the M/WBE goals are set by City Council based on the availability of M/WBEs within the County of Dallas; therefore, only certified local M/WBEs (within the County of Dallas limits) can be counted toward achieving the participation goals. The participation of certified M/WBEs located outside the County's limits (non-local) are not counted toward the participation goals, but are cited as evidence of a good faith effort.