

STRATEGIC PRIORITY: Public Safety

AGENDA DATE: January 24, 2018

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services
Fire-Rescue Department

CMO: Elizabeth Reich, 670-7804
Jon Fortune, 670-1204

MAPSCO: N/A

SUBJECT

Authorize a three-year service contract for the repair of fire equipment and the purchase of associated tools and parts for the Fire-Rescue Department - Metro Fire Apparatus Specialists, Inc. in the amount of \$384,800 and Casco Industries, Inc. in the amount of \$89,500, lowest responsible bidders of two - Total not to exceed \$474,300 - Financing: General Funds (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for goods and services for a specific term, which are ordered on an as needed basis.

This service contract will provide for the repair of fire equipment and the purchase of associated tools and parts for approximately 150 emergency fire apparatus and includes:

- Axes
- Nozzles
- Piston valves
- Adapters
- Hoses
- Extinguishers

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out 1,195 email bid notifications to vendors registered under respective commodities. To further increase competition, the Office of Procurement Services uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone.

BACKGROUND (continued)

Additionally, in an effort to secure more bids, the Office of Business Diversity's ResourceLINK Team sent notifications to 25 chambers of commerce and advocacy groups to ensure maximum vendor outreach.

On November 10, 2015, City Council authorized the wage floor rate of \$10.94, by Resolution No. 15-2141; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On November 12, 2014, City Council authorized a three-year service contract for parts, repair and purchase of fire equipment tools for Fire-Rescue with Metro Fire Apparatus Specialists, Inc. and Casco Industries, Inc. by Resolution No. 14-1875.

Information about this item will be provided to the Public Safety and Criminal Justice Committee on January 22, 2018.

FISCAL INFORMATION

General Funds- \$474,300 (subject to annual appropriations)

M/WBE INFORMATION

- 104 - Vendors contacted
- 104 - No response
 - 0 - Response (Bid)
 - 0 - Response (No Bid)
 - 0 - Successful

The awardees have fulfilled the good faith effort requirements set forth in the Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended.

BID INFORMATION

The Office of Procurement Services received the following bids from solicitation number BR1713. We opened them on October 20, 2017. We recommend the City Council award this service contract to the lowest responsive and responsible bidder by group. Information related to this solicitation is available upon request.

*Denotes successful bidders

BID INFORMATION (continued)

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*Metro Fire Apparatus Specialists, Inc.	17350 SH 249 Suite 250 Houston, TX 77064	Multiple Groups
*Casco Industries, Inc.	1517 W. Carrier Pkwy. Suite 118 Grand Prairie, TX 75050	Multiple Groups

OWNERS

Metro Fire Apparatus Specialists, Inc.

Craig N. Russell, President

Casco Industries, Inc.

Doug Shaumburg, President
Polly Ebarb, Vice President
Coleman Brown, Secretary

January 24, 2018

WHEREAS, on November 12, 2014, City Council authorized a three-year service contract for parts, repair and purchase of fire equipment tools for Fire-Rescue with Metro Fire Apparatus Specialists, Inc. and Casco Industries, Inc. by Resolution No. 14-1875.

Now, Therefore,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

SECTION 1. That the City Manager is hereby authorized to sign a service contract with Metro Fire Apparatus Specialists, Inc. (339015) in the amount of \$384,800 and Casco Industries, Inc. (082798) in the amount of \$89,500, approved as to form by the City Attorney, for the repairs of fire equipment and the purchase of associated tools and parts for the Fire-Rescue Department for a term of three years in a total amount not to exceed \$474,300. If the service was bid or proposed on an as needed, unit price basis for performance of specified tasks, payment to Metro Fire Apparatus Specialists, Inc. and Casco Industries, Inc. shall be based only on the amount of the services directed to be performed by the City and properly performed by Metro Fire Apparatus Specialists, Inc. and Casco Industries, Inc. under the contract.

SECTION 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$474,300 (subject to annual appropriations) to Metro Fire Apparatus Specialists, Inc. and Casco Industries, Inc. from Service Contract No. DFD-2018-00004851.

SECTION 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year service contract for the repair of fire equipment and the purchase of associated tools and parts for the Fire-Rescue Department - Metro Fire Apparatus Specialists, Inc. in the amount of \$384,800 and Casco Industries, Inc. in the amount of \$89,500, lowest responsible bidders of two - Total not to exceed \$474,300 - Financing: General Funds (subject to annual appropriations)

Metro Fire Apparatus Specialists, Inc. is a non-local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce. Casco Industries, Inc. is a local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Other Services

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$89,500.00	18.87%
Total non-local contracts	\$384,800.00	81.13%
TOTAL CONTRACT	\$474,300.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

STRATEGIC PRIORITY:

Government Performance and Financial Management

AGENDA DATE:

January 24, 2018

COUNCIL DISTRICT(S):

All

DEPARTMENT:

Office of Procurement Services
Department of Communication and Information Services
Police Department

CMO:

Elizabeth Reich, 670-7804
Jody Puckett, 670-3390
Jon Fortune, 670-1204

MAPSCO:

N/A

SUBJECT

Authorize a six-year service contract for upgrade, maintenance, and support of software to the Automated Fingerprint Identification System - NEC Corporation of America, sole source – Not to exceed \$649,789 – Financing: General Funds (subject to annual appropriations)

BACKGROUND

This service contract will provide continued maintenance and support of the Automated Fingerprint Identification System (AFIS) utilized by the Dallas Police Department (DPD). Additionally, this contract will provide software and hardware to allow for a state mandated upgrade of the system.

AFIS is currently utilized by the Texas Department of Public Safety (TXDPS). The City's use of this system provides immediate access to a database of approximately six million fingerprint records. This database is the primary resource to which latent fingerprints are electronically compared.

DPD's AFIS Unit of the Crime Scene Response Section utilize the system for the identifications of suspects from crime scenes and provides critical information in criminal investigations and subsequent prosecutions.

TXDPS has mandated that all law enforcement agencies utilizing the AFIS system upgrade their software and workstation accessories by December 31, 2017 to maintain connectivity with TXDPS.

BACKGROUND (continued)

On November 10, 2015, City Council authorized the wage floor rate of \$10.94, by Resolution No. 15-2141; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On August 8, 2012, City Council authorized Supplemental Agreement No. 1 to increase the service contract with NEC Solutions, Inc. for maintenance and support for the Automated Fingerprint Identification System and to extend the term five years by Resolution No. 12-1884.

Information about this item will be provided to the Public Safety and Criminal Justice Committee on January 22, 2018.

FISCAL INFORMATION

General Funds - \$649,789 (subject to annual appropriations)

M/WBE INFORMATION

The Office of Procurement Services did not contact any M/WBE or other vendors for this item because the recommend awardee has the exclusive licensing rights and is the sole source provider.

The awardee has fulfilled the good faith effort requirements set forth in the Business Inclusion and Development (BID) Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended.

BID INFORMATION

<u>Bidder</u>	<u>Address</u>	<u>Amount</u>
NEC Corporation of America	3929 W. John Carpenter Fwy. Irving, TX 75063	\$649,789

Note: The Office of Procurement Services conducted a sole source review and found no exceptions.

OWNER

NEC Corporation of America

Shinsuke Takahashi, President
Taichiro Hashizawa, Vice President

January 24, 2018

WHEREAS, on August 8, 2012, City Council authorized Supplemental Agreement No. 1 to increase the service contract with NEC Solutions, Inc. for maintenance and support for the Automated Fingerprint Identification System and to extend the term five years by Resolution No. 12-1884; and

WHEREAS, on September 15, 2014, Administrative Action No. 14-6723 authorized Supplemental Agreement No. 2 to the service contract, with NEC Corporation of America to extend support for the Automated Fingerprint Identification System; and

WHEREAS, on August 10, 2017, Administrative Action No. 17-6431 authorized Supplemental Agreement No. 3 to the service contract, with NEC Corporation of America for hardware upgrade to the Automated Fingerprint Identification System workstations.

Now, Therefore,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

SECTION 1. That the City Manager is hereby authorized to sign a new service contract or a supplemental agreement to the existing contract, whichever provides more favorable terms for the City, with NEC Corporation of America (VS0000081029), approved as to form by the City Attorney, for upgrade, maintenance, and support of software to the Automated Fingerprint Identification System for a term of six years, in an amount not to exceed \$649,789. If the service was bid or proposed on an as needed, unit price basis for performance of specified tasks, payment to NEC Corporation of America shall be based only on the amount of the services directed to be performed by the City and properly performed by NEC Corporation of America under the contract.

SECTION 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$649,789 (subject to annual appropriations) to NEC Corporation of America from Service Contract No. DSV-2017-00001886.

SECTION 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a six-year service contract for upgrade, maintenance, and support of software to the Automated Fingerprint Identification System - NEC Corporation of America, sole source – Not to exceed \$649,789 – Financing: General Funds (subject to annual appropriations)

NEC Corporation of America is a non-local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Other Services

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$0.00	0.00%
Total non-local contracts	\$649,789.00	100.00%
TOTAL CONTRACT	\$649,789.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%