

# City of Dallas

## Kay Bailey Hutchison Convention Center Dallas Master Plan

### **Convention Center Component Update**

## City of Dallas – City Council May 21, 2025

#### City of Dallas

Rosa Fleming – Director Convention and Event Services

#### **Inspire Dallas**

Carlos F. Aguilar – CEO Jack Matthews – President

#### **Amplify Dallas**

Michael Lockwood – Senior Principal Ron Stelmarski – Principal

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Hilltop Securities, Inc.

Steven D. Johnson – Managing Director

## Purpose



Provide an update on the go-forward plan and recommendations for the Kay Bailey Hutchison Convention Center Dallas (KBHCCD) Master Plan, as the project moves from schematic design to full design. This presentation provides:

- An overview of accomplishments to-date
- A refresher on the orientation selection for the convention center expansion
- A schematic design review that includes a review of the original programming requirements, current building orientation and phasing
- Transportation integration updates
- A financial update
- Next steps



# **KBHCCD** Master Plan Components



The implementation of the KBHCCD Master Plan is divided into seven (7) components as outlined below:

- 1. KBHCCD convention center expansion and the demolition of the existing center
- 2. Transportation-related alternatives
- 3. Dallas Memorial Auditorium (Arena)
- 4. The Black Academy of Arts and Letters (TBAAL)
- 5. Pioneer Plaza and Pioneer Cemetery
- 6. Eddie Bernice Johnson Union Station
- 7. Land Use and Development on City of Dallas owned property



# **Project Vision and Goals**



The project vision calls for all components of the KBHCCD Master Plan to:



Catalyze Local Economic Growth



Grow local business capacity-building and mentorship



Develop a Local Workforce Program



Align with the Comprehensive Environmental and Climate Action Plan (CECAP) and other relevant initiatives



Support Housing Development



Continue to elevate Dallas as a globally competitive city



## Dallas is Competitive — but Facing Real Challenges





Chicago



**New York** 





Houston

- - Underdeveloped transportation access to and around the center
  - Poor connectivity between the district and South and Southern Dallas



- Dallas competes with Chicago, Las Vegas, Houston, New York, and other major convention cities
- The goal: Remain ranked among the **Top 5 U.S. cities** for meetings and conventions (Cvent)

Dallas has lost ground due to:

- \$500-\$600 million in deferred maintenance at the current center
- Lack of walkable retail and dining around the convention area

## **Original Study Area**



This effort embodies Dallas' values to:





## **Key Approvals & Milestones**



# Fe Ci

#### Feb 9, 2022

City Council authorized the adoption of the 3C-West of Lamar alternative



#### Nov 8, 2022

Proposition A approved by Dallas voters



### Jun 14, 2023

City Council approved reimbursement of early project costs



### Mar 6, 2024

City Council approved Component 1 reorientation to avoid conflicts with TxDOT & UPPR plans

### Dec 11, 2024

City Council approved use of KBHCCD as FIFA World Cup 2026 International Broadcast Centre

## Nov 13, 2024



### Mar 5, 2025

FIFA confirmed KBHCCD as official International Broadcast Centre for World Cup 2026

### April 23, 2025



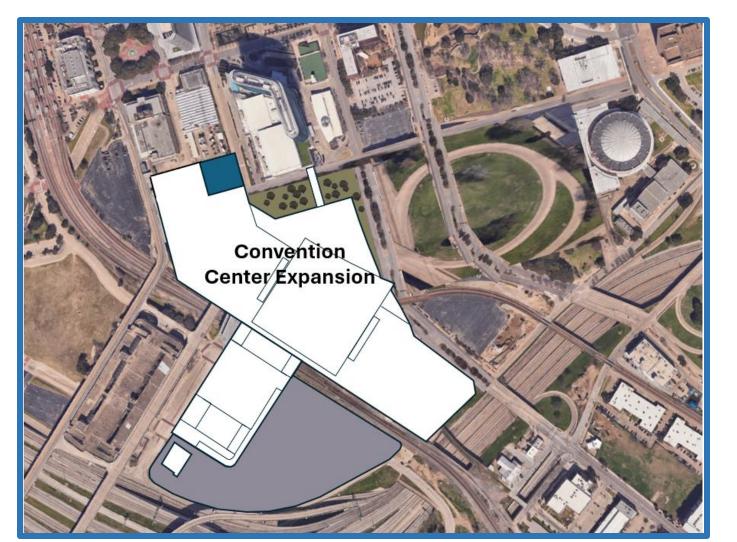
City Council approved the purchase of the Dallas Morning News site





## **Revised Orientation**





On March 6, 2024, City Council approved the center's reorientation to minimize disruption and still meet project goals:



Minimize impacts to roadways, transit, and freight operations



Meet all program and event capacity goals



Modernize marshaling and logistics facilities



Accommodate vertiport and new fire station

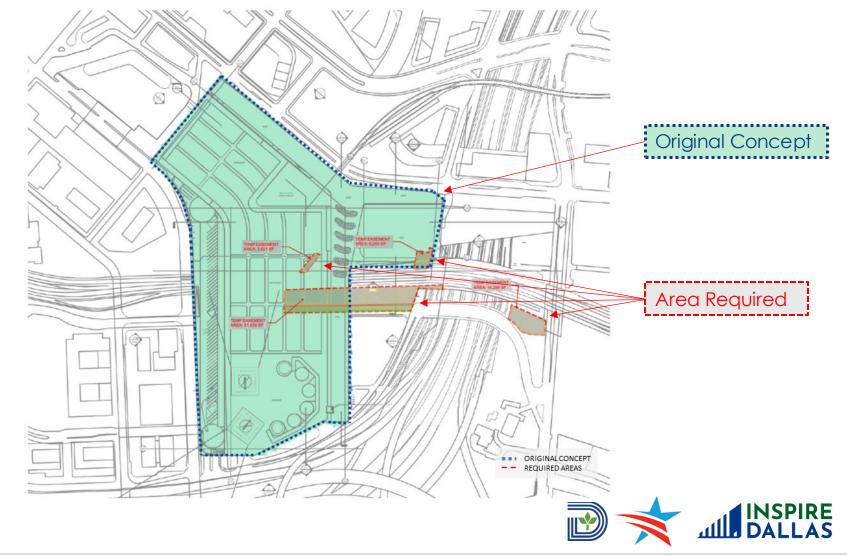


## **Original Concept and Accommodations**



TxDOT / Union Pacific Railroad Area Required

3



## **Economic Benefits**



#### Pre-booked Business | 2029 Onwards

64 major conventions



**\$1.66 billion** total economic impact

#### Potential Opportunities | 2029 Onwards:

109 new opportunities





# **Master Plan Goals**





Create pedestrian connections downtown



Open space for new development and an entertainment district



Maintain seamless access to the Omni Hotel



Build a welcoming, open convention center



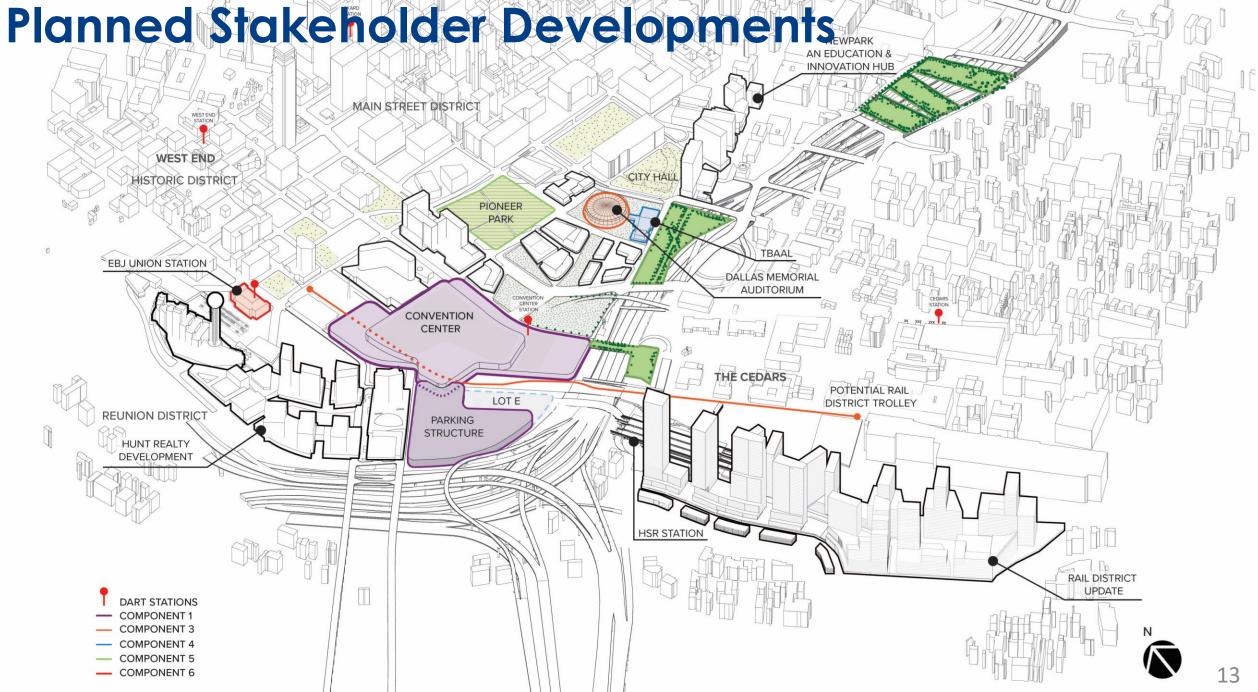
Incorporate strong connections to South and Southern Dallas



Upgrade the arena and TBAAL







### Program Management Design, Construction and Risk Management Team for Component 1



|  |                       |  | Marsh  | Perkins&Will POPULOUS  | TRINITY<br>SULLANCE<br>CONNECTING THE<br>FUTURE OF DALLAS   |
|--|-----------------------|--|--|--|---|
|  | Role                  | Program Manager /<br>Owner's Representative  | Insurance Consultant   | Architect / Engineer   | Construction Manager<br>at Risk   |
|  | Description           | Inspire Dallas, a 26-<br>member team led<br>by Matthews Southwest,<br>oversees program<br>development and acts as<br>owner's representative<br>for the City. | Marsh serves as the<br>insurance consultant and<br>will assist in procuring all<br>owner-related coverages<br>(OCIP, Builder's Risk, etc.) | Amplify Dallas, led<br>by Perkins+Will and Poplo<br>us, is responsible for all<br>design and engineering<br>for the project. | Trinity Alliance, an 16-<br>member team led<br>by AECOM Hunt<br>and Turner Construction ,<br>handles construction<br>management for the<br>project. |
|  | Completed<br>Projects | Broward County<br>Convention Center &<br>Hotel, Omni Hotel Dallas  | Austin Convention<br>Center, Broward County<br>Convention Center   | BMO Centre Calgary,<br>Sydney International<br>Convention Center, San<br>Antonio Convention<br>Center, The Sphere            | Las Vegas Convention<br>Center, Austin<br>Convention Center, Fort<br>Worth Convention<br>Center, SOFI Stadium                                       |
|  | Contract<br>Value     | \$71,000,000   | \$2,242,000  | \$141,500,000  | Pre-Con: \$7,550,000<br>CoW Limit: \$3,321,598,018<br>CMAR Fee: 2.95%   |

# **Public Engagement Overview**



## What We've Done

#### Community Involvement during Planning and Early Implementation



350+ stakeholder meetings during the Master Plan conceptual phase



100+ community events hosted or attended by Inspire Dallas since April 2024

## What's Ahead

#### Dual Focus on Design Input and Pre-Construction Inclusion



Design Input: Gather community feedback to inform final design.

Council will receive a schedule of design engagement meetings and workshops for Q2 and Q3 2025.



Subcontractor Outreach: Ensure inclusive participation ahead of pre-construction

Through extensive public engagement, Concept 15 emerged as the alignment that best delivers on the community's vision, reconnecting Downtown to The Cedars and South and Southern Dallas.





#### Concept Planning Matrix #1 Baseline Patch & #2 A - Campus & #3 BB - Stacked #4 Baseline Patch & #4 Baseline Poor Bevere Issues/ Unfeasible Bevere Issues/ Unfeasible Bevere Issues/ Unfeasible Poor Poor Moderate Poor Moderate Poor Moderate Poor Moderate Poor Moderate Moderate

|   | #1<br>Baseline<br>Patch &<br>Repair<br>(2021) | 2A - Campus | #3<br>3B - Stacked<br>(2021) | 3E - Flat East<br>of Griffin | #5  | #6-9<br>Lot E /<br>Reunion Site<br>Variations<br>(2021) | #10<br>3C West of | #11<br>3C-1<br>Advanced<br>Planning<br>(2023) | #12 Original<br>Reorientation<br>(Mar 2024) | #13<br>Stacked<br>(Nov 2024) | #14<br>Hub &<br>Spoke<br>(Nov 2024) | Final<br>Reoriented/<br>Stitched/<br>Bent Bar<br>(Nov 2024) | #16<br>Lot E<br>Variation -<br>Mar 2025 |
|---|---|-------------|------------------------------|------------------------------|-----|---|-------------------|---|---|------------------------------|-------------------------------------|---|---|
| Contiguous<br>Exhibit Hall                                      |   | -           |                              |                              |     |   |                   |   | -   |                              | -                                   | -   | -                                       |
| Connectivity<br>(Omni/<br>Downtown/<br>Cedars/ South<br>Dallas) |   |             |                              |                              |     |   |                   |   |   |                              |                                     | •   |   |
| DART  | N/A   | N/A         | N/A                          | N/A                          | N/A | N/A   | N/A               |   |   |                              |                                     |   |   |
| TxDOT I-30/<br>UPRR<br>Constraints                              |   |             | -                            |                              | -   |   | -                 |   | -   | -                            |                                     | -   |   |
| Outdoor Civic<br>Exhibit  |   | -           |                              |                              |     |   |                   |   |   | -                            |                                     |   |   |
| Urban/District<br>Integration                                   |   |             |                              |                              |     |   |                   |   |   |                              |                                     |   |   |
| Cost &<br>Sustainability  |   |             |                              |                              |     |   |                   |   |   |                              |                                     |   |   |
| Destination &<br>Iconic<br>Architecture                         |   |             |                              |                              | -   |   |                   |   |   |                              |                                     |   |   |
| Schedule  | N/A   | N/A         | N/A                          | N/A                          | N/A | N/A   | N/A               |   |   |                              |                                     |   |   |
| Sellable<br>Flexibility   |   | -           |                              |                              |     |   |                   |   |   |                              |                                     |   |   |

Lot E

#15

Variations

## **Concept 15 Selected as the Preferred Solution**



Between 2021 and 2024, the KBHCCD Master Plan team evaluated over 16 realignment and expansion options. After rigorous analysis, Concept 15 ("Bent Bar") was selected as the only option that meets all critical requirements and minimizes risk.

Concept 15 delivers:

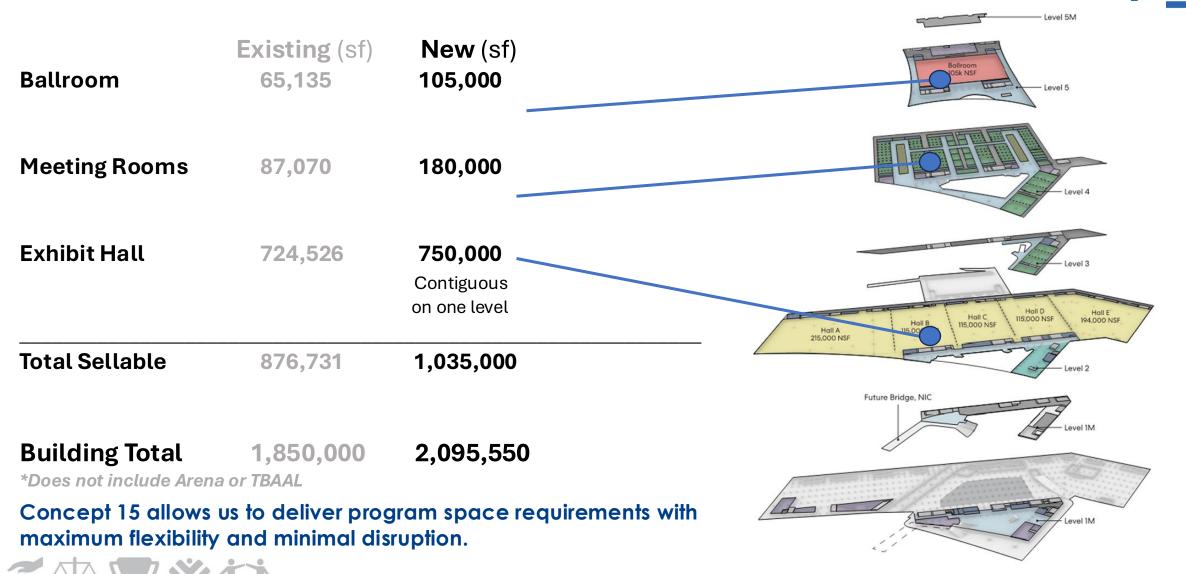
- ⊘ 750,000 SF of contiguous exhibit space
- ⊘ Direct connectivity to the Omni Hotel
- Protection of PFZ funding
- Construction feasibility with minimal right-of-way conflicts
- Operational continuity throughout construction
- ⊘ Reconnection of Downtown, the Cedars, and South and Southern Dallas
- ⊘ Feasibility to host FIFA 2026 International Broadcast Center
- ⊘ Deconfliction with TxDOT and Union Pacific rail lines
- ⊘ Enables future expansion





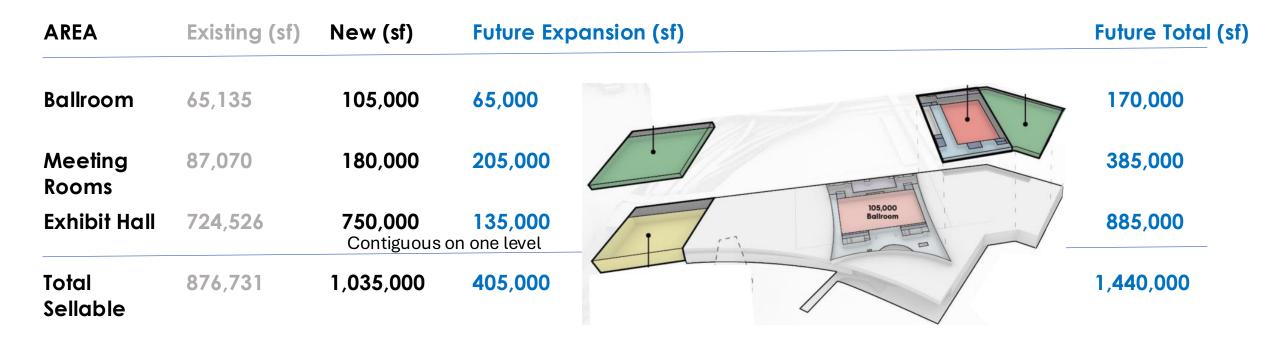
# Top 5 Sellable Spaces





## **Top 5 Sellable Spaces with Future Expansion**





\*Does not include Arena or TBAAL

Concept 15 allows us to deliver program space requirements with maximum flexibility and minimal disruption.



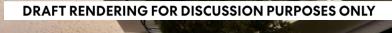


## **Building Stacking**



## Great Hall

A





Int

AT P

## **Ballroom Pre-Function**

DRAFT RENDERING FOR DISCUSSION PURPOSES ONLY

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## View from Lamar looking South

## View from Botham Jean looking North

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DRAFT RENDERING FOR DISCUSSION PURPOSES ONLY

## View from Lamar looking South



## Aerial View Looking Northwest

**Overall view looking North** 







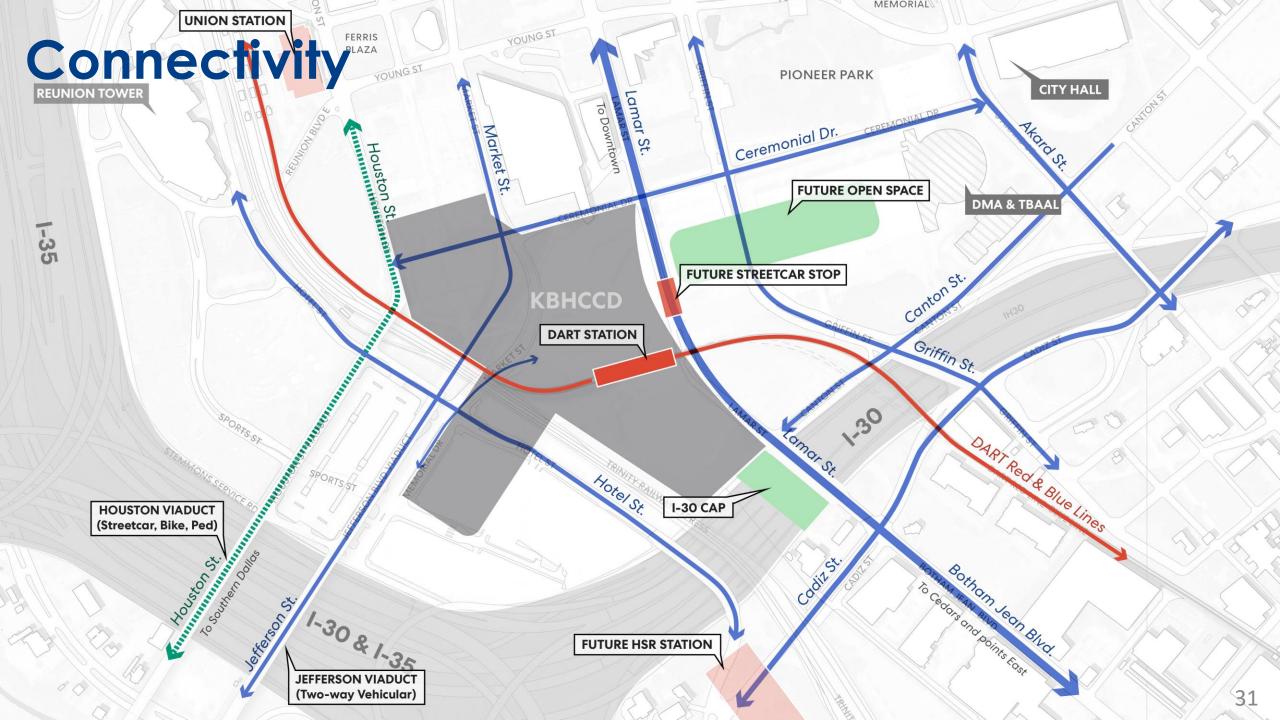
The Concept 15 site plan allows for efficient parking and circulation without compromising the pedestrian experience.

| Parking Day O     | ne    | N A    |
|-------------------|-------|--------|
| Under Building    | 494   |        |
| Lot C             | 170   |        |
| Lot E             | 211   | ALC IN |
| Under Halls A & B | 1,200 | Se f   |
| Total Day One     | 2,075 | 1      |

| Expansion Parking |       |
|-------------------|-------|
| Reunion Garage    | 1,600 |
| Under Building    | 365   |
| Lot E             | 130   |
| Total Expansion   | 2,095 |
|                   |       |

| Total Day One   | 2,075 |
|-----------------|-------|
| Total Expansion | 2,095 |
| Total           | 4,170 |





# Core Logistics Center (Lot E)



As part of the Concept 15 plan, Lot E serves as the Core Logistics Center, providing essential marshalling, staging, and support functions. This allows us to satisfy key program requirements—including uninterrupted convention center operations during phased construction—while maintaining full site connectivity and minimizing risk.

#### Lot E Uses:





## Transportation



- Jefferson Street Viaduct Modifications
- Lane Closure Logistics including FIFA's IBC access management
- Coordination with transportation partnering agencies and stakeholders
- Overall Connectivity
  - Portion of transportation that intersects with the Architecture/Engineering design of the center
  - Future Transportation upgrades



# **Scope and Program Validation**



Project has completed the schematic design phase (scope and budget validation phase) and the current budget range based on the designer and construction-manager-at-risk is \$3.3B to \$3.5B.

### Architect and CMAR have validated the program and budget to include:

- Saleable area: (1.035M sq ft)
  - o 750,000 sq ft of exhibition hall area
  - o 105,000 sq ft ballroom
  - o 180,000 sq ft of meeting rooms
- All associated enclosed spaces to serve facility for a total of 2.1M sq ft.
- All planned additional outdoor/non-enclosed support area (~1M sq ft) (i.e., marshalling and logistics)
- Protection of transit and freight rail infrastructure to enable minimum disruption



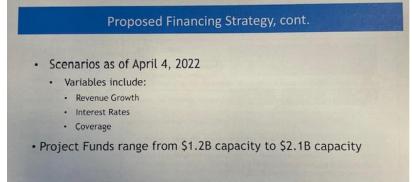


## **Summary of Funding Sources**



- Primary source of funds for KBHCCD (Component 1) is revenue bonds backed by pledged revenues:
  - Local Hotel Occupancy Tax (HOT)
  - 2% Brimer HOT increase
  - Project Financing Zone (PFZ)
- In 2022, debt issuance was projected to range from \$1.2 billion to \$2.1 billion
- Currently, debt projected is \$2.2 billion

\*Funding Sources: Amounts listed are preliminary and will change as additional information becomes available.







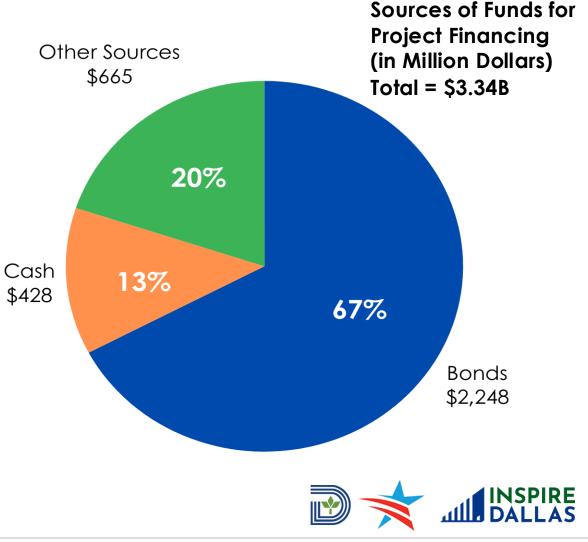
# Summary of Funding Sources (cont.)



# Other sources of funds to support the project include:

- Cash-on-hand
- Grant from NCTCOG
- Proceeds from sale of assets
- Naming rights
- Energy efficiency contract
- Parking revenues
- Cost share with the Department of Aviation for the heliport

\*Funding Sources: Amounts listed are preliminary and will change as additional information becomes available.



# Summary of Funding Sources (cont.)



- To move the project forward and begin enabling works in preparation for FIFA, a bridge loan has been arranged and will be brought to City Council for consideration on June 11
- Bridge loan up to \$1 billion will allow us to reduce interest costs from first tranche, have a line of credit to be able to enter into contracts, and have access to cash to pay vendors
- Long-term revenue bonds will be issued in first half of calendar 2026 to refinance the bridge loan and provide additional funding

\*Funding Sources: Amounts listed are preliminary and will change as additional information becomes available.





# **Project Financing Tools**



| Financing Tool                           | Collections To Date | Description   |
|--|---------------------|---|
| Project Financing Zone<br>(PFZ)          | \$138,423,061.22    | Approved November 2021. Includes<br>State Hotel Related Incremental Taxes<br>Redirected to City of Dallas through<br>2051 |
| 2% Hotel Occupancy Tax<br>(HOT) Increase | \$54,471,891.68     | Approved by voters in November 2022<br>with a collection period through 2052  |
| Total Collections to Date                | \$192,894,952.90    |   |





# Project Financing Tools (cont.)



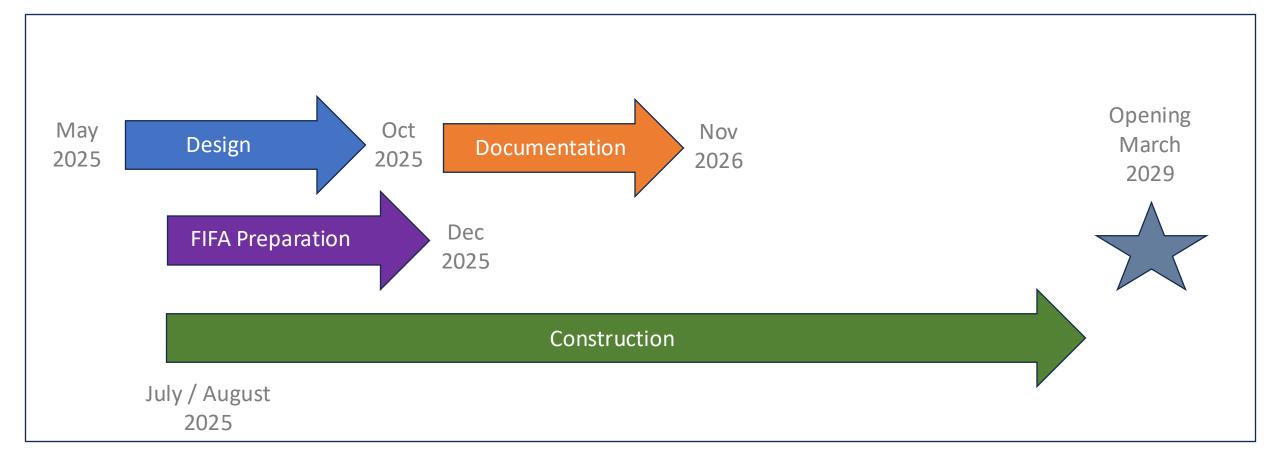
- The PFZ has overperformed against the original forecast for the last three completed calendar years
- Calendar Year (CY) 2025 is on track to overperform as well
  - Revenue for CY 2025 is forecasted at \$49,503,000 against an original forecast of \$26,197,000
  - First two completed months of 2025 have netted \$12,544,340 to-date

| Calendar Year<br>Collected | Original PFZ Collection<br>Forecast | Actualized Collections | <b>Collection Variance</b> |
|----------------------------|-------------------------------------|------------------------|----------------------------|
| 2022                       | \$15,111,000.00                     | \$33,368,982.00        | \$18,257,982.00            |
| 2023                       | \$20,720,000.00                     | \$43,379,016.00        | \$22,659,016.00            |
| 2024                       | \$24,379,000.00                     | \$49,130,724.00        | \$24,751,724.00            |
| PFZ Collected To-Date      | \$60,210,000.00                     | \$125,878,722.00       | \$65,668,722.00            |











# Next Steps



- Begin the full design phase for Concept 15, the only alignment meeting every requirement for design
- Recommend City Council approval for submission of a State Infrastructure Bank application for \$90M to the Texas Department of Transportation on May 28
- Recommend City Council June 11 approval of: 
   a drawdown note for \$1 billion
  - the first guaranteed maximum price to ensure the project can move forward with the completion of enabling works prior to FIFA
- Commence the pre-enabling phase of construction by July 5
- Continue to update City Council about the overall KBHCCD Master Plan, including Components 3, 4 and 5







# City of Dallas

## Kay Bailey Hutchison Convention Center Dallas Master Plan

**Convention Center Component Update** 

### City of Dallas – City Council May 21, 2025

**City of Dallas** 

Rosa Fleming – Director Convention and Event Services **Inspire Dallas** Carlos F. Aguilar – CEO Jack Matthews – President **Amplify Dallas** Michael Lockwood – Senior Principal Ron Stelmarski – Principal **Estrada Hinojosa** Noe Hinojosa – President **Hilltop Securities, Inc.** Steven D. Johnson – Managing Director

| Date               | Event  |
|--------------------|--|
| 2018               | Department of Convention and Event Services (CES) engaged in a multi-departmental solicitation to determine a path forward for correcting  |
|                    | deferred maintenance at the Kay Bailey Hutchison Convention Center Dallas (KBHCCD).  |
| December 8, 2020   | Transportation and Infrastructure Committee was briefed on the KBHCCD Master Plan.   |
| January 22, 2021   | City Council was briefed by a memorandum regarding the KBHCCD Master Plan.   |
| February 2021      | City of Dallas began development of the Kay Bailey Hutchison Convention Center Dallas (KBHCCD) Master Plan.  |
| August 13, 2021    | City Council was briefed by memorandum regarding progress to-date on the KBHCCD Master Plan.   |
| October 4, 2021    | Economic Development Committee was briefed on the KBHCCD Master Plan and the Project Financing Zone.   |
| October 13, 2021   | City Council authorized the designation of Project Financing Zone Number One, City of Dallas, Texas by Ordinance No. 32016 and Resolution No. 21-1650.   |
| December 7, 2021   | Transportation and Infrastructure Committee was briefed regarding the KBHCCD Master Plan Alternative Recommendation and Requirements<br>Pursuant to Texas Local Government Code Chapter 334.                           |
| December 17, 2021  | Transportation and Infrastructure Committee and the City Council were briefed by memorandum regarding an update on questions presented during the December 7, 2021 committee meeting.                                  |
| January 18, 2022   | Transportation and Infrastructure Committee was briefed regarding the KBHCCD Master Plan Alternative Recommendation and Requirements<br>Pursuant to Texas Local Government Code Chapter 334.                           |
| January 28, 2022   | City Council was updated by memorandum regarding questions presented during the January 18, 2022 Transportation and Infrastructure briefing and questions presented by a constituent regarding the KBHCCD Master Plan. |
| February 2, 2022   | City Council was briefed on the KBHCCD Master Plan Alternative Recommendation and Requirements Pursuant to Texas Local Government Code Chapter 334".   |
| February 9, 2022   | City Council authorized the adoption of the 3C-1 West of Lamar alternative to implement KBHCCD Master Plan by Resolution No. 22-0334.  |
| May 11, 2022       | City Council authorized providing advance planning and feasibility for the KBHCCD Master Plan by Resolution No. 22-0742.   |
| September 14, 2022 | City Council authorized a reimbursement agreement with Union Pacific Railroad Company for preliminary engineering services by Resolution No. 22-1348.  |
| November 8, 2022   | Dallas voters approved Proposition A, increasing hotel occupancy tax for the expansion of KBHCCD and Fair Park upgrades.   |

| February 7, 2023   | Transportation & Infrastructure and Economic Development Committees were briefed about the KBHCCD Master Plan - Next Steps during a special called meeting.  |
|--------------------|--|
| February 23, 2023  | A memorandum regarding questions presented during the February 7th special called meeting was provided to the Transportation & Infrastructure and Economic Development Committees.                                     |
| March 2, 2023      | City released solicitation BBZ34-00021453 seeking project managers and owner's representation services for the Implementation of the Kay<br>Bailey Hutchison Convention Center Dallas (KBHCCD) Master Plan.            |
| May 22, 2023       | Government Performance and Finance Committee was briefed about the KBHCCD Master Plan and Fair Park Improvements.  |
| June 13, 2023      | Government Performance and Finance Committee was briefed by memorandum on the KBHCCD Master Plan and Fair Park Improvements.   |
| June 14, 2023      | City Council approved a resolution expressing official intent for the City to reimburse itself for costs and expenses incurred in connection with the Kay Bailey Hutchison Master Plan by Resolution No. 23-0774.      |
| September 13, 2023 | City Council awarded a professional service contract to Inspire Dallas, LLC for project management and owner's representation services for Component 1 by Resolution No. 23-1254.                                      |
| October 23, 2023   | Government Performance and Finance Committee was briefed on the FY 2023-24 Debt Issuance Overview.   |
| February 5, 2024   | Economic Development Committee was briefed about the Kay Bailey Hutchison Convention Center Dallas Master Plan - Convention Center Component.  |
| February 28, 2024  | City Council authorized professional services contracts for Component Three (to McKissack and McKissack by Resolution No. 24-0388) and Component Four (to Dikita Enterprises by Resolution No. 24-0389).               |
| March 6, 2024      | City Council was briefed on The Kay Bailey Hutchison Convention Center Dallas Master Plan reorientation (to deconflict with existing TxDot and UPPR plans) and Transportation Initiatives (including High Speed Rail). |
| May 20, 2024       | Release of Architectural & Engineering Design (AED) Services RFQ for Component 1.  |
| May 23, 2024       | Virtual Pre-proposal Meeting #1 for Component 1 AED RFQ.   |
| May 24, 2024       | Onsite Walking and Bus Tour for Component 1 AED RFQ.   |
| May 29, 2024       | Pre-proposal Meeting #2 for Component 1 AED RFQ.   |
| May 31, 2024       | Pre-proposal Meeting #3 for Component 1 AED RFQ.   |
| June 3, 2024       | Economic Development Committee was updated by memorandum about the Kay Bailey Hutchison Convention Center Dallas Master Plan Solicitations.  |

| June 14, 2024      | Due date for the AED RFQ for Component 1.  |
|--------------------|--|
| August 2, 2024     | Proposals for solicitation number CIZ24-CCT-3085 were opened by the Office of Procurement Services.  |
| August 5, 2024     | Economic Development Committee was briefed by memorandum about the Kay Bailey Hutchison Convention Center Dallas Master Plan Progress, Outreach, and Engagement.   |
| September 11, 2024 | City Council authorized a contract with Perkins+Will, Inc. and Populous for architectural and engineering design services for Component 1, and awarded a contract exceeding \$3.7 million to Metropolitan Infrastructure, PLLC—a Dallas-based M/WBE firm—to manage Component 5 |
| Nov 14, 2024       | Component 1 – Construction Manager at Risk contract awarded to Trinity Alliance Ventures LLC   |
| December 11, 2024  | Dallas City Council unanimously approved plans for the Kay Bailey Hutchison Convention Center to serve as the International Broadcast Centre for the FIFA World Cup 2026 .   |
| January 8, 2025    | Dallas City Council awarded over \$47 million in architectural and engineering design contracts for Components 3 and 4. Component 3 AED contract awarded to KAI/Alliance & Design.   |
| March 5, 2025      | FIFA World Cup 26 <sup>™</sup> International Broadcast Centre to be hosted in Dallas   |
| April 23, 2025     | Dallas City Council approved the purchase of the Dallas Morning News site  |



