

# Memorandum



CITY OF DALLAS

DATE August 23, 2024

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for August 28, 2024 Council Agenda**

The policy of the City of Dallas is to engage certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Enterprise Hub (BEH) division of the Office of Procurement Services, which is providing this summary of M/WBE subcontracting participation for the August 28, 2024 City Council Agenda

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

<b>Architecture &amp; Engineering</b>	<b>Construction</b>	<b>Professional Services</b>	<b>Other Services*</b>	<b>Goods</b>
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed **24** agenda items; **11** items on this agenda include an M/WBE goal. Of those **11** items, **4** exceeded the goal and **7** did not meet the goal. This agenda includes **13** items that did not have an applicable M/WBE goal. The table below provides a summary of M/WBE participation for this agenda.

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
4	\$1,027,256.25	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Cooperative Agreement
5	\$7,199,214.61	Construction	32.00%	29.18%	85.00%	\$6,119,314.61	Does not meet MWBE Subcontracting Goal
10	\$2,280,539.96	Other Services	N/A	N/A	100.00%	\$2,280,539.96	MWBE N/A Cooperative Agreement; Prime is WBE
12	\$851,396.50	Other Services	N/A	N/A	100.00%	\$851,396.50	MWBE N/A Cooperative Agreement; Prime is MBE
13	\$145,113.69	Goods	N/A	N/A	N/A	N/A	M/WBE N/A Cooperative Agreement
15	\$317,000.00	Architecture & Engineering	34.00%	55.69%	55.69%	\$176,547.09	Exceeds MWBE Subcontracting Goal
19	\$2,824,600.00	Goods	N/A	N/A	N/A	N/A	M/WBE N/A Interlocal Agreement
20	\$4,177,795.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
30	\$236,809.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
32	\$13,165,407.99	Goods	32.00%	0.00%	0.00%	\$0.00	Does not meet MWBE Subcontracting Goal
33	\$71,663,837.72	Goods	32.00%	0.00%	0.00%	\$0.00	Does not meet MWBE Subcontracting Goal

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#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
34	\$500,000.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
35	\$3,156,590.00	Other Services	23.00%	8.55%	8.55%	\$270,000.00	Does not meet MWBE Subcontracting Goal
36	\$495,075.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Proprietary Software
37	\$1,010,140.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
38	\$22,980,134.81	Goods	32.00%	0.00%	0.00%	\$0.00	Does not meet MWBE Subcontracting Goal
39	\$694,629.80	Other Services	N/A	N/A	100.00%	\$694,629.80	M/WBE N/A Cooperative Agreement; Prime is MBE
40	\$1,956,861.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Proprietary Software
43	\$4,243,017.79	Construction	32.00%	35.70%	35.70%	\$1,514,857.10	Exceeds MWBE Subcontracting Goal
44	\$662,301.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Interlocal Agreement
45	\$196,400.00	Other Services	23.00%	0.00%	0.00%	\$0.00	Does not meet MWBE Subcontracting Goal
48	\$13,263,579.00	Construction	32.00%	35.51%	35.51%	\$4,709,300.00	Exceeds MWBE Subcontracting Goal
49	\$8,363,025.00	Construction	32.00%	34.00%	34.00%	\$2,843,428.50	Exceeds MWBE Subcontracting Goal
50	\$993,520.00	Construction	32.00%	7.15%	7.15%	\$71,085.73	Does not meet MWBE Subcontracting Goal

**The following items do not meet the M/WBE subcontracting goal:**

**Agenda Item No. 5**

Authorize a construction services contract with RushCo Energy Specialists, Inc. to demolish the existing rooftop units, boilers, and air handling units and install ten new rooftop units and roof layer replacements to the Dallas Love Field Garage A & B Pedestrian Concourse. Award amount will not exceed \$7,199,214.61. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected.

**Agenda Item No. 32**

Authorize a three-year master agreement for the purchase of tires, tubes, and flaps for citywide use - Blagg Tire Wholesale, The Goodyear Tire & Rubber Company, Southern Tire Mart LLC, T&W Tire, LLC. Award amount will not exceed \$13,165,407.99. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected.

**Agenda Item No. 33**

Authorize a three-year master agreement with Chemtrade Chemicals US LLC, Texas Lime Company, Polydyne, Inc., Chameleon Industries, Inc., Carbon Activated Corporation, Pencco, Inc., and Evonik Corporation for the purchase of certified drinking water treatment chemicals and filtration materials for the Water Utilities Department.

The Request for Bid method of procurement resulted in the lowest responsive bidder being selected.

**Agenda Item No. 35**

Authorize a three-year service contract, with three one-year renewal options, for self-insured workers’ compensation claims administration and related cost containment services for the Office of Risk Management. Authorize a \$507,912.16 ratification for the Office of Risk Management to pay outstanding invoices for self-insured workers’ compensation claims administration. Two M/WBE firms are subcontracted to participate on this contract. Total award will not exceed \$3,664,502.16.

**Agenda Item No. 38**

Authorize a three-year service price agreement with PVS DX, Inc., Matheson Tri-Gas, Inc., and Shrieve Chemical Company for the purchase of drinking water treatment chemicals, tank cleaning, and inspection services for the Water Utilities Department. Award amount will not exceed \$22,980,134.81. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected.

**Agenda Item No. 45**

Authorize a five-year purchasing agreement with Gladiator Forensics, LLC for a Law Enforcement Monitoring Facility product for the Dallas Police Department. Award amount will not exceed \$196,400.00. This platform is being procured through the Sole Source method of procurement. Only one vendor can provide this platform, resulting in no M/WBE subcontracting opportunities.

**Agenda Item No. 50**

Authorize an increase in the construction services contract with Archer Western Construction, LLC, for additional work associated with Dallas Water Utilities’ raw water system facilities located at Lake Ray Hubbard. Award increase amount will not exceed \$993,520.00. Total award to-date will be \$33,075,920.00. Six M/WBE subcontractors are impacted by this increase and M/WBE participation over the life on the project is 35.08%.

**Local Businesses**

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There is a total of 44 prime contractors considered in this agenda.

Vendor	Local		Non-Local		Total
<b>Prime</b>	20	45.45%	24	54.54%	44
<b>M/WBE Prime</b>	3	100.00%	0	0.00%	3
<b>M/WBE Sub</b>	14	63.64%	8	36.36%	22

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Please feel free to contact me or Danielle Thompson, Director of the Office of Procurement Services, if you have any questions or should you require additional information.

Service First, Now!



Donzell Gipson  
Assistant City Manager (I)

c: Kimberly Bizer Tolbert City Manager  
Tammy Palomino, City Attorney  
Mark Swann, City Auditor  
Billerae Johnson, City Secretary  
Preston Robinson, Administrative Judge  
Dominique Artis, Chief of Public Safety (I)  
Majed A. Al-Ghafry, Assistant City Manager  
M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager

Alina Ciocan, Assistant City Manager  
Robin Bentley, Assistant City Manager (I)  
Jack Ireland, Chief Financial Officer  
Elizabeth Saab, Chief of Strategy, Engagement, and Alignment (I)  
Directors and Assistant Directors