

# Memorandum



CITY OF DALLAS

DATE June 4, 2021

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for June 9, 2021 City Council Agenda**

The policy of the City of Dallas is to involve certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s construction, general services, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Office of Economic Development (OED), which is providing this summary of M/WBE participation for the June 9, 2021 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

<b>Architecture &amp; Engineering</b>	<b>Construction</b>	<b>Professional Services</b>	<b>Other Services</b>	<b>Goods</b>
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, OED reviewed 25 agenda items; twelve items on this agenda include an M/WBE goal. Of those twelve items, eight exceeded the goal, two met the goal, and two did not meet the goal but were found to have complied with good faith efforts:

Agenda Item No.	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Percentage	M/WBE \$	Status
8	\$3,018,310.00	Other Services	N/A	N/A	N/A	M/WBE N/A - Other Services
9	\$4,536,836.00	Other Services	N/A	N/A	N/A	M/WBE N/A - Other Services
10	\$4,731,120.00	Construction	32.00%	100.00%	\$4,731,120.00	Exceeds Goal
12	\$1,234,990.00	Construction	32.00%	32.00%	\$395,196.80	Meets Goal
13	\$140,340.00	Architecture & Engineering	34.00%	100.00%	\$140,340.00	Exceeds Goal
14	\$2,420,230.00	Construction	32.00%	80.77%	\$1,954,730.00	Exceeds Goal
16	\$42,354.00	Architecture & Engineering	25.66%*	100.00%	\$42,354.00	Exceeds Goal
17	\$45,000.00	Construction	N/A	N/A	N/A	M/WBE N/A - Emergency Ratification
34	\$159,550.00	Other Services	N/A	N/A	N/A	M/WBE N/A - Other Services
35	\$465,000.00	Other Services	N/A	N/A	N/A	M/WBE N/A - Other Services
36	\$459,130.00	Other Services	N/A	100.00%	\$459,130.00	M/WBE N/A - Other Services. However, Prime is a certified M/WBE
37	\$270,554.00	Other Services	N/A	N/A	N/A	M/WBE N/A - Other Services

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Agenda Item No.	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Percentage	M/WBE \$	Status
39	\$135,200.00	Other Services	N/A	N/A	N/A	M/WBE N/A - Other Services
40	\$23,016,656.12	Other Services	N/A	68.35%	\$15,730,971.99	M/WBE N/A – Other Services. However, 3 of 4 Primes Contractors are certified M/WBE
41	\$159,000.00	Other Services	N/A	N/A	N/A	M/WBE N/A - Other Services
42	\$65,000.00	Revenue	N/A	N/A	N/A	M/WBE N/A - Revenue
43	\$4,521,145.00	Other Services	N/A	N/A	N/A	M/WBE N/A - Other Services
44	\$749,997.19	Other Services	N/A	N/A	N/A	M/WBE N/A - Other Services
46	\$472,640.00	Architecture & Engineering	34.00%	92.69%	\$438,085.00	Exceeds Goal
47	\$63,246.50	Architecture & Engineering	34.00%	25.65%	\$16,224.40	Does not meet goal but complies with Good Faith Efforts
48	\$5,735,687.08	Construction	32.00%	30.10%	\$1,726,202.92	Does not meet goal but complies with Good Faith Efforts
49	\$185,038.47	Construction	32.00%	95.02%	\$175,816.47	Exceeds Goal
52	\$10,557,637.50	Construction	32.00%	40.22%	\$4,245,775.00	Exceeds Goal
53	\$4,694,826.00	Construction	32.00%	96.45%	\$4,528,226.00	Exceeds Goal
56	\$1,788,325.00	Construction	32.00%	32.00%	\$572,264.00	Meets Goal

\*This item reflects the previous BID Policy goal.

### Local Businesses

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 32 prime contractors considered in this agenda. Five agenda items have more than one prime contractor and one agenda item (42) does not have a prime contractor. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
Prime	18	56.25%	14	43.75%	32
M/WBE Sub	12	46.15%	14	53.84%	26

**Local Workforce** (as defined by Section 10.3 of Administrative Directive 4-5)

**19 out of 32 prime contractors or 59.38%** of prime contractors reported a local workforce composition greater than 20.00%.

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**2017 Bond Program – June 9, 2021 City Council Agenda**

Business and Workforce Inclusion continues to work diligently with the Bond Program Office to ensure that the M/WBE goals are met. This agenda includes seven agenda items that are funded or partially funded by 2017 bond funds (agenda items 14, 46, 47, 48, 49, 53, 56). **These items total \$15.4M with an overall M/WBE participation of \$9.4M or 61.26% M/WBE participation.**

**2017 Bond Program – Inception to Date**

2017 Bond Program ITD consists of 296 items totaling \$511.9M with an overall M/WBE participation of \$235.8M or 46.06%.

Please feel free to contact me if you have any questions or should you require additional information.



Heather Lepeska

Interim Assistant Director  
Office of Economic Development

c: T.C. Broadnax, City Manager  
Chris Caso, City Attorney  
Mark Swann, City Auditor  
Billerae Johnson, City Secretary  
Preston Robinson, Administrative Judge  
Kimberly Bizer Tolbert, Chief of Staff to the City Manager  
Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager  
Joey Zapata, Assistant City Manager  
Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services  
M. Elizabeth Reich, Chief Financial Officer  
M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion  
Directors and Assistant Directors