

# Memorandum



CITY OF DALLAS

DATE October 9, 2020

TO Honorable Mayor and Members of the City Council

SUBJECT **Sales Tax Receipts**

The August 2020 sales tax receipts from the State Comptroller's Office are \$23,433,307, which represents a 9.9 percent increase in total collections compared to the same reporting period last year but is 10.1 percent below budget for the month. As you recall, the state withheld \$5.2 million in August 2019 due to an overpayment in local sales tax receipts, artificially lowering the August 2019 actual resulting in a misleading year-over-year increase in collections.<sup>1</sup>

• August 2019 actual	\$21,317,027
• August 2020 budget	\$26,054,972
• August 2020 actual	\$23,433,307

June through August 2020 sales tax receipts have been encouraging and each month has been slightly better than our revised forecast. Although actual receipts for August are below budget, the August sales tax receipts are 2.4 percent better than the revised forecast (\$22,876,093) for the month. July receipts were 3.5 percent better and June's were 1.7 percent better.

Over the most recent 12 months, sales tax receipts have decreased by 1.1 percent with one more month of receipts for this fiscal year. We will continue to keep you informed.

Handwritten signature of M. Elizabeth Reich in blue ink.

M. Elizabeth Reich  
Chief Financial Officer

c: T.C. Broadnax, City Manager  
Chris Caso, City Attorney  
Mark Swann, City Auditor  
Billierae Johnson, City Secretary  
Preston Robinson, Administrative Judge  
Kimberly Bizzor Tolbert, Chief of Staff to the City Manager

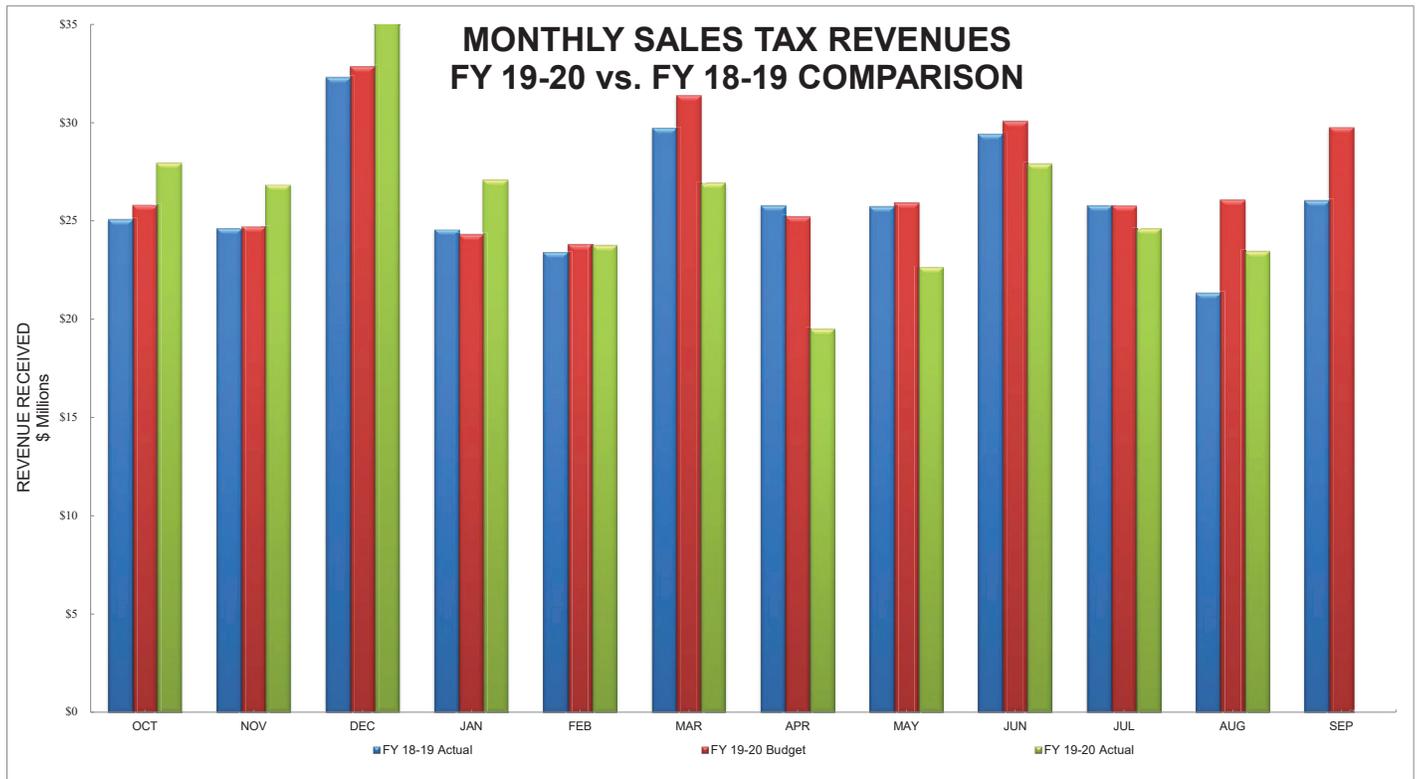
Majed A. Al-Ghafry, Assistant City Manager  
Jon Fortune, Assistant City Manager  
Joey Zapata, Assistant City Manager  
Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services  
M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion  
Directors and Assistant Directors

<sup>1</sup> August 2019 sales tax receipts reflected a one-time repayment to the state in the amount of \$5,201,409 to recoup taxes overpaid to the City of Dallas in July 2014 through July 2017 when an out-of-state retailer erred by reporting sales tax to the City.

# SALES TAX

as of August 2020

	ACTUAL	BUDGET	ACTUAL	YTD VARIANCE FY 19-20		YTD VARIANCE FY 19-20	
	FY 2018-19	FY 2019-20	FY 2019-20	ACT. VS. FY 18-19	ACT.	ACTUAL VS. BUDGET	
				DOLLARS	PERCENT	DOLLARS	PERCENT
<b>OCT</b>	\$25,049,631	\$25,788,648	\$27,942,608	\$2,892,977	11.5%	\$2,153,960	8.4%
<b>NOV</b>	24,571,164	24,673,808	26,805,867	2,234,703	9.1%	2,132,059	8.6%
<b>DEC</b>	32,289,498	32,846,092	35,274,527	2,985,029	9.2%	2,428,435	7.4%
<b>JAN</b>	24,523,254	24,314,236	27,074,542	2,551,288	10.4%	2,760,306	11.4%
<b>FEB</b>	23,361,412	23,804,444	23,738,211	376,799	1.6%	(66,233)	-0.3%
<b>MAR</b>	29,690,536	31,361,760	26,900,241	(2,790,295)	-9.4%	(4,461,519)	-14.2%
<b>APR</b>	25,775,135	25,221,806	19,483,347	(6,291,788)	-24.4%	(5,738,459)	-22.8%
<b>MAY</b>	25,722,682	25,924,216	22,615,759	(3,106,923)	-12.1%	(3,308,457)	-12.8%
<b>JUN</b>	29,391,839	30,084,024	27,891,265	(1,500,574)	-5.1%	(2,192,759)	-7.3%
<b>JUL</b>	25,745,004	25,755,057	24,568,195	(1,176,809)	-4.6%	(1,186,862)	-4.6%
<b>AUG</b>	21,317,027 <sup>1</sup>	26,054,972	23,433,307	2,116,280	9.9%	(2,621,665)	-10.1%
<b>SEP</b>	26,023,568 <sup>2</sup>	29,737,123					
<b>TOTAL</b>	<b>\$313,460,750</b>	<b>\$325,566,185</b>	<b>\$285,727,869</b>	<b>(\$1,709,313)</b>	<b>-0.6%</b>	<b>(\$10,101,193)</b>	<b>-3.4%</b>



<sup>1</sup> FY 2018-19 revenue reduced due to a one-time repayment to the State of \$5,201,409.

<sup>2</sup> FY 2018-19 revenue reduced due to a one-time repayment to the State of \$3,793,301.