

Memorandum



CITY OF DALLAS

DATE January 7, 2022

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for January 12, 2022 Council Agenda**

The policy of the City of Dallas is to involve certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Inclusion and Development (BID) division of the Small Business Center, which is providing this summary of M/WBE participation for the January 12, 2022 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed 23 agenda items; 12 items on this agenda include an M/WBE goal. Of those 12 items, 7 exceed the goal, 2 met the goal, and 3 did not meet the goal but was found to have complied with the BID Policy. This agenda includes 11 items that did not have an applicable M/WBE goal.

Agenda Item No	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$	Status
2	\$1,137,298.03	Construction	N/A	100.00%	\$1,137,298.03	M/WBE N/A; includes M/WBE participation
4	\$4,000,000.00	Construction	N/A	N/A	N/A	M/WBE N/A COOP
5	\$1,651,461.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
12	\$1,854,276.00	Construction	32.00%	32.00%	\$593,368.32	Meets Goal
18	\$201,310.51	Architecture & Engineering	25.66%*	36.48%	\$73,445.00	Exceeds Goal
25	\$1,364,149.25	Construction	25.00%*	100.00%	\$1,364,149.25	Exceeds Goal
26	\$501,810.00	Architecture & Engineering	25.66%*	25.91%	\$130,000.00	Exceeds Goal
33	\$357,175.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
35	\$1,815,104.03	Goods	32.00%	0.00%	\$0.00	Does not meet goal but complies with the BID Policy

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Agenda Item No	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$	Status
36	\$501,509.55	Goods	32.00%	53.24%	\$267,000.00	Exceeds Goal
37	\$396,921.10	Goods	32.00%	0.00%	\$0.00	Does not meet goal but complies with the BID Policy
38	\$340,000.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
39	\$3,064,500.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
40	\$427,812.50	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
41	\$5,780,907.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
42	\$1,744,745.80	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
43	\$586,000.00	Revenue	N/A	N/A	N/A	M/WBE N/A Revenue
44	\$1,483,725.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
46	\$1,073,770.00	Construction	32.00%	56.51%	\$606,777.00	Exceeds Goal
47	\$11,000,000.00	Construction	32.00%	32.00%	\$3,520,000.00	Meets Goal
49	\$3,397,000.00	Architecture & Engineering	34.00%	34.13%	\$1,159,244.00	Exceeds Goal
50	\$770,088.65	Construction	25.00%*	0.00%	\$0.00	Does not meet goal but complies with the BID Policy
51	\$6,944,000.00	Architecture & Engineering	25.66%*	25.76%	\$1,801,820.00	Exceeds Goal

*This item reflects the previous BID Policy goal.

The following items do not meet the M/WBE goal but comply with the BID Policy:

Agenda Item No. 35 Authorizes (1) a three-year master agreement for various types of herbicides and pesticides for multiple City departments, (2) a three-year master agreement for various types of herbicides and pesticides for multiple City departments This item is being awarded to 9 vendors. These chemicals are delivered directly from the manufacturer leaving no opportunity for M/WBE participation.

Agenda Item No. 37 Authorizes a three-year master agreement for tapping machines, water meter security locks, and parts for the Water Utilities Department. These machines and parts are delivered directly from the manufacturer leaving no opportunity for M/WBE participation.

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Agenda Item No. 50 Authorize an increase in the construction services contract with Archer Western Construction, LLC for emergency work associated with the repair of a 72-inch diameter water main near the Trinity River. The BID Policy does not apply to emergency work and the overall M/WBE participation on this contract is 25.45% on a 25.00% M/WBE goal.

Local Businesses

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 34 prime contractors considered in this agenda. Four agenda items have more than one prime contractor. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
Prime	26	68.42%	12	31.58%	38
M/WBE Sub	15	78.95%	4	21.05%	19

Please feel free to contact me if you have any questions or should you require additional information.



Joyce Williams
Director, Small Business Center

- c: T.C. Broadnax, City Manager
- Chris Caso, City Attorney
- Mark Swann, City Auditor
- Billierae Johnson, City Secretary
- Preston Robinson, Administrative Judge
- Kimberly Bizer Tolbert, Chief of Staff to the City Manager
- Majed A. Al-Ghafry, Assistant City Manager
- Jon Fortune, Assistant City Manager
- Joey Zapata, Assistant City Manager
- Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services
- M. Elizabeth Reich, Chief Financial Officer
- M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion
- Directors and Assistant Directors