

# Memorandum



CITY OF DALLAS

DATE November 12, 2021

TO Honorable Mayor and Members of the City Council

SUBJECT **Sales Tax Receipts**

The September 2021 sales tax receipts from the State Comptroller's Office are \$35.2 million, a 40.7 percent increase in total collections compared to the same reporting period last year. September 2020 total collections were reduced by \$3 million for an audit adjustment. Year-over-year current period collections increased by 24.5 percent.

- September 2020 actual \$25,009,630
- September 2021 budget \$30,722,230
- September 2021 actual \$35,178,095

September represents the last month of FY 2020-21. Total collections for the fiscal year are \$354.3 million, which is \$43.6 million or 14.0 percent more than received in FY 2019-20, which was significantly suppressed due to the initial onset of the COVID-19 pandemic and subsequent economic decline.

Next month's receipts will be for the first month of FY 2021-22. We will continue to monitor sales tax receipts each month and keep you informed.

Thank you for your support. Please contact me with any questions.

  
M. Elizabeth Reich  
Chief Financial Officer

[Attachment]

cc: T.C. Broadnax, City Manager  
Chris Caso, City Attorney  
Mark Swann, City Auditor  
Billerae Johnson, City Secretary  
Preston Robinson, Administrative Judge  
Kimberly Bizzor Tolbert, Chief of Staff to the City Manager

Majed A. Al-Ghafry, Assistant City Manager  
Jon Fortune, Assistant City Manager  
Joey Zapata, Assistant City Manager  
Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services  
M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion  
Directors and Assistant Directors

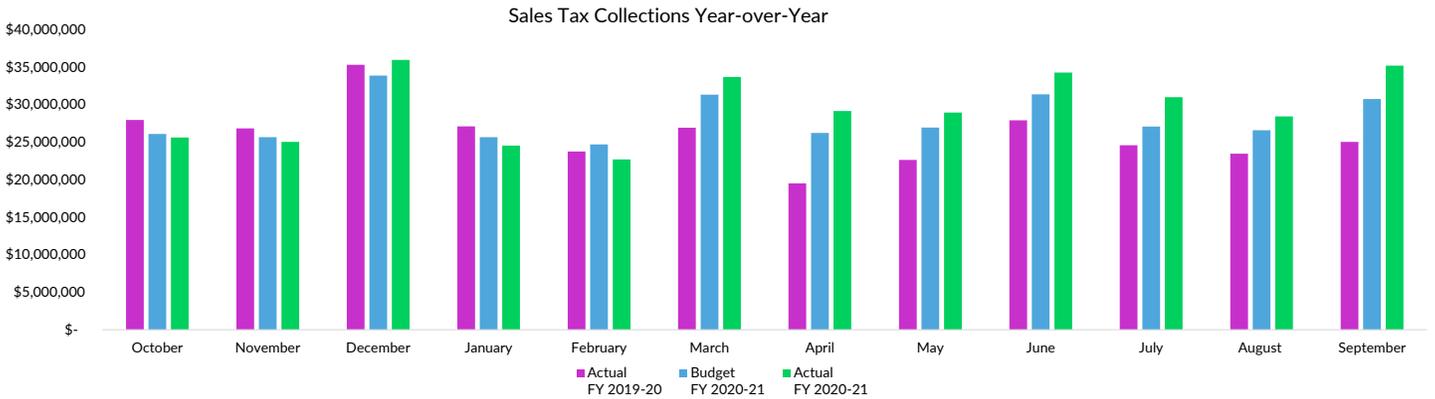
# Sales Tax

as of September 2021

Month	Actual FY 2019-20	Budget FY 2020-21	Actual FY 2020-21	YTD Variance	YTD Variance		
				FY 2020-21	FY 2020-21	FY 2020-21	FY 2020-21
				Actuals versus	Actuals versus	Actuals versus	Actuals versus
				FY 2019-20	FY 2019-20	Budget	Budget
				Actuals	Actuals	(%)	(%)
				(Actuals)	(Actuals)	(%)	(%)
October	\$ 27,942,608	\$ 26,064,996	\$ 25,607,902	\$ (2,334,706)	-8.4%	\$ (457,094)	-1.8%
November	\$ 26,805,867	\$ 25,646,825	\$ 25,010,956	\$ (1,794,911)	-6.7%	\$ (635,869)	-2.5%
December	\$ 35,274,527	\$ 33,853,442	\$ 35,927,004	\$ 652,477	1.8%	\$ 2,073,562	6.1%
January	\$ 27,074,542	\$ 25,642,201	\$ 24,532,918	\$ (2,541,624)	-9.4%	\$ (1,109,283)	-4.3%
February	\$ 23,738,211	\$ 24,675,263	\$ 22,686,079	\$ (1,052,132)	-4.4%	\$ (1,989,184)	-8.1%
March	\$ 26,900,241	\$ 31,299,322	\$ 33,669,367	\$ 6,769,126	25.2%	\$ 2,370,045	7.6%
April	\$ 19,483,347	\$ 26,209,693	\$ 29,131,009	\$ 9,647,662	49.5%	\$ 2,921,316	11.1%
May	\$ 22,615,759	\$ 26,928,512	\$ 28,918,168	\$ 6,302,409	27.9%	\$ 1,989,656	7.4%
June	\$ 27,891,265	\$ 31,338,835	\$ 34,254,068	\$ 6,362,803	22.8%	\$ 2,915,233	9.3%
July	\$ 24,568,195	\$ 27,060,310	\$ 30,967,271	\$ 6,399,076	26.0%	\$ 3,906,961	14.4%
August	\$ 23,433,307	\$ 26,569,868	\$ 28,404,805	\$ 4,971,498	21.2%	\$ 1,834,937	6.9%
September	\$ 25,009,630 <sup>1</sup>	\$ 30,722,230	\$ 35,178,095	\$ 10,168,465	40.7%	\$ 4,455,865	14.5%
<b>Total</b>	<b>\$ 310,737,499</b>	<b>\$ 336,011,501</b>	<b>\$ 354,287,642</b>	<b>\$ 43,550,143</b>	<b>14.0%</b>	<b>\$ 18,276,141</b>	<b>5.4%</b>

<sup>1</sup> FY 2019-20 revenue reduced due to a one-time repayment to the State of \$3,393,027.

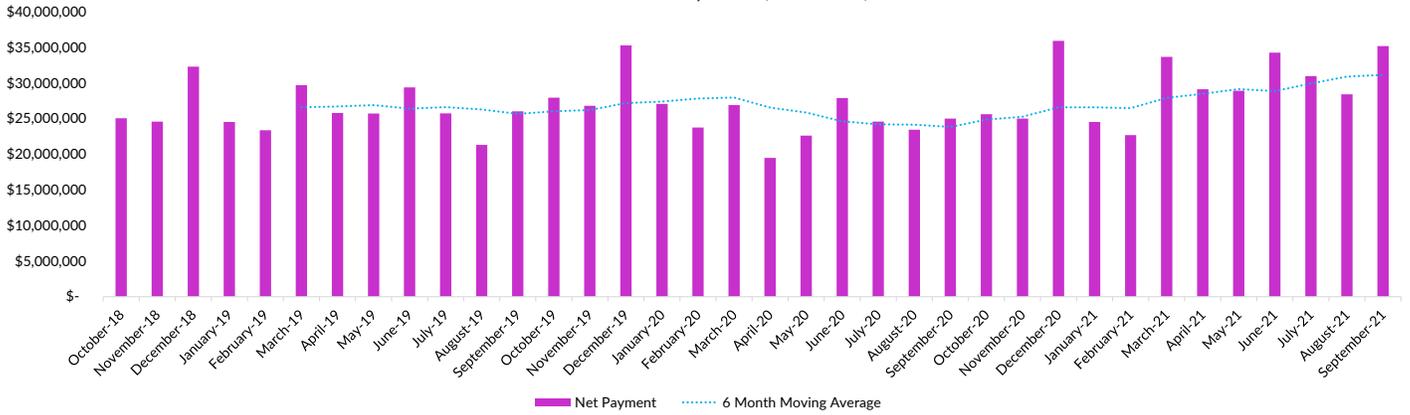
<sup>2</sup> FY 2020-21 budget increased on June 9 and September 9 as part of the mid-year and end of year appropriation adjustment process.



# Sales Tax

as of September 2021

### Sales Tax Net Payments (36 Months)



### Sales Tax Net Payments - Year over Year Change (%)

