Memorandum

DATE June 9, 2023

^{TO} Honorable Mayor and Members of the City Council

SUBJECT Sales Tax Receipts



As part of the FY 2022-23 mid-year budget ordinance approved by the City Council on May 10, we increased the sales tax revenue budget by \$15.5 million from \$417.2 million to \$432.8 million. The budget increase was possible based on year-to-date actual collections. Receipts have increased by 8.7% over the most recent 12 months.

The April 2023 sales tax receipts from the State Comptroller's Office are \$32.5 million and represent a 4.7% decrease in <u>total collections</u> compared to the same reporting period last year. However, <u>current period collections</u> for April 2023 are 0.7% more than April 2022.

 April 2022 actual 	\$34,139,323
April 2023 budget	\$34,661,953
April 2023 actual	\$32,534,853

The FY 2022-23 YTD trend is positive and consultation with Dearmon Analytics (contract economist) predicts slowing to a more historical growth rate should occur over the next several months. We will continue to monitor our sales tax forecast closely and provide additional information as it becomes available.

If you have any questions, please contact me or Janette Weedon, Director of Budget & Management Services

Jack Ireland Chief Financial Officer

[Attachment]

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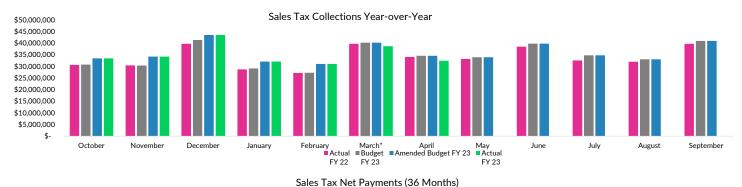
T.C. Broadnax, City Manager Tammy Palomino, Interim City Attorney Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Deputy City Manager Jon Fortune, Deputy City Manager Majed A. Al-Ghafry, Assistant City Manager M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager Dr. Robert Perez, Assistant City Manager Carl Simpson, Assistant City Manager Genesis D. Gavino, Chief of Staff to the City Manager Directors and Assistant Directors

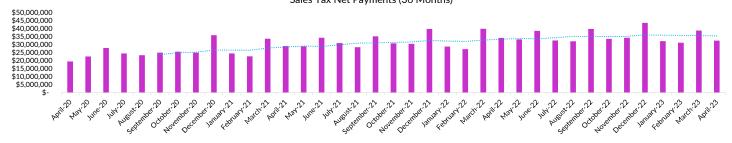
Sales Tax

as of April 2023

									ΥT	D Variance FY 2022-23	YTD Variance FY 2022-	- 1	FY 2022-23	FY 2022-2	23
Month	Actual FY 22		Budget FY 23		Amended Budget FY 23		Actual FY 23		Actuals versus FY 2021-22 Actuals		23 Actuals versus FY 2021-22 Actuals		ctuals versus	Actuals versus Amended	
													Amended		
										(\$)	(%)		Budget	Budget	
October	\$	30,717,609	\$	30,857,310	\$	33,546,824	\$	33,546,824	\$	2,829,215	9.2%	\$	-	0	0.0%
November		30,461,440		30,389,940		34,320,398		34,320,398		3,858,958	12.7%	\$	-	0	0.0%
December		39,784,802		41,477,877		43,576,728		43,576,728		3,791,926	9.5%	\$	-	C	0.0%
January		28,760,595		29,196,263		32,196,210		32,196,210		3,435,615	11.9%	\$	-	0	0.0%
February		27,238,115		27,350,419		31,149,534		31,149,534		3,911,419	14.4%	\$	-	0	0.0%
March*		39,832,144		40,266,992		40,266,992		38,794,242		(1,037,902)	-2.6%		(1,472,750)	-3	3.7%
April		34,139,323		34,661,953		34,661,953		32,534,853		(1,604,470)	-4.7%		(2,127,100)	-6	5.1%
May		33,254,120		34,060,402		34,060,402									
June		38,602,297		39,913,555		39,913,555									
July		32,646,635		34,850,176		34,850,176									
August		32,060,088		33,125,024		33,125,024									
September		39,811,956		41,082,472		41,082,472									
Total	\$ 4	407,309,124	\$	417,232,383	\$	432,750,269	\$	246,118,789	\$	15,184,761	6.6%	\$	(3,599,850)	-1	1.5%

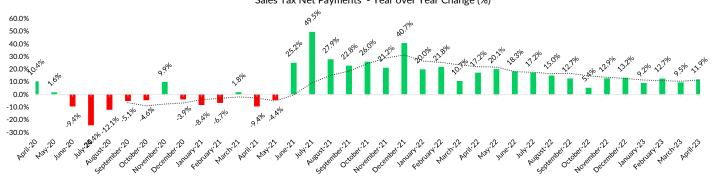
* Restated to reflect self reported sales tax





Net Payment 6 Month Moving Average

Sales Tax Net Payments - Year over Year Change (%)



······ 6 Month Moving Average