

Memorandum



CITY OF DALLAS

DATE September 8, 2023

TO Honorable Mayor and City Councilmembers

SUBJECT **DFW Airport FY24 Budget Questions Response**

During the September 6, 2023 briefing of DFW Airport's FY24 Budget, City Council requested additional information from DFW Airport. Attached is a memo from DFW Airport providing answers to those questions.

The Airport's FY24 budget is scheduled for Council consideration at the Sept. 13, 2023 City Council meeting.

Please do not hesitate to reach out should you have any questions.

A handwritten signature in black ink that reads "Carrie Rogers".

Carrie Rogers
Director of Government Affairs

[Attachment]

c: T.C. Broadnax, City Manager
Chris Caso, City Attorney
Mark Swann, City Auditor
Billerae Johnson, City Secretary
Preston Robinson, Administrative Judge
Jon Fortune, Deputy City Manager
Kimberly Bizzor Tolbert, Deputy City Manager

Majed A. Al-Ghafry, Assistant City Manager
M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
Dr. Robert Perez, Assistant City Manager
Carl Simpson, Assistant City Manager
Jack Ireland, Chief Financial Officer
Genesis Gavino, Chief of Staff/Office of Resilience
Directors and Assistant Directors

MEMO

September 7, 2023

To: The Honorable Mayor and Members of the Dallas City Council

During the briefing of DFW Airport's FY24 Budget, Councilmember Omar Narvaez requested some additional information from DFW Airport regarding the Airport's current year-to-date MWBE expenditures and concessions revenue. That information is attached and is current as of July 31, 2023.

Additionally, Mr. Narvaez has requested that we include a projection on future goals and accomplishments. While we cannot predict this by MWBE category, overall annual goals are provided below. These goals also apply to any future development, including the new terminal construction contracts.

Program			Annual Goal
Minority/Women (MWBE)	Business	Enterprise	31%
Disadvantaged Business Enterprise (DBE)			20%
Airport Concessions Disadvantaged Business Enterprise (ACDBE)			31% - proposed Triennial Goal Submitted to the FAA

The Airport's FY24 budget is scheduled for your consideration at the Sept. 13, 2023 City Council Agenda meeting. Should you have any further questions, please contact me at 972-973-5210.

Regards,

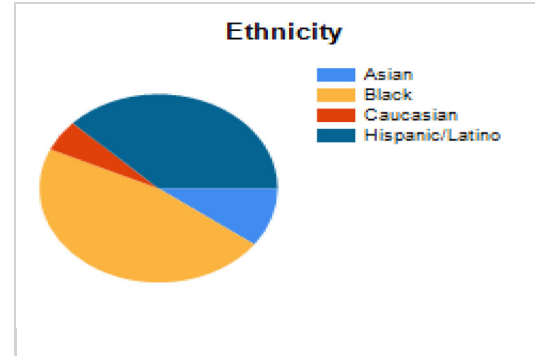
Chris Poinatte
Executive Vice President/Chief Financial Officer
Dallas Fort Worth International Airport

Revenue Summary by Ethnicity, Gender & Certification Type

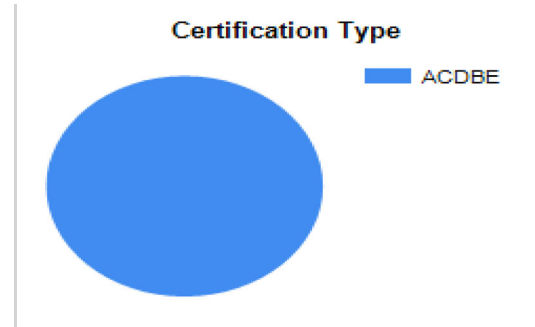
ACDBE Goal: 31%

Total Revenues	For Credit Revenues	For Credit %
\$494,873,131	\$229,838,956	46.44%

Ethnicity	For Credit \$	For Credit %
Asian	\$23,287,112	4.71%
Black	\$107,343,688	21.69%
Caucasian	\$12,322,834	2.49%
Hispanic/Latino	\$86,885,322	17.56%



Ethnicity	Gender	For Credit \$	For Credit %
Asian	Female	\$8,450,586	1.71%
Asian	Male	\$14,836,526	3.00%
Black	Female	\$35,513,298	7.18%
Black	Male	\$71,830,391	14.51%
Caucasian	Female	\$12,322,834	2.49%
Hispanic/Latino	Female	\$21,535,859	4.35%
Hispanic/Latino	Male	\$65,349,462	13.21%



Certification Type	For Credit \$	For Credit %
ACDBE	\$229,838,956	46.44%

*For credit Revenues based on preliminary Concessionaire Submittal Application (CSA) Revenues entered in the B2GNow.

Expenditure Summary by Type and Ethnicity
Activity Period: October 1, 2022 through July 31, 2023

M/WBE Annual Goal: 31%

Overall M/WBE

Ethnic Summary:	AFRICAN AMERICAN	ASIAN AMERICAN	HISPANIC AMERICAN	NATIVE AMERICAN	OTHER MINORITY	WHITE FEMALE		NON-CERTIFIED	Commit Total	% Participation
Commit Amount	\$251,878,490	\$147,522,338	\$261,410,660	\$3,068,058	\$0	\$166,160,586		\$1,751,145,499	\$2,581,483,631	
Payment Amount	\$31,005,030	\$12,718,228	\$52,244,942	\$752,222	\$0	\$30,315,646		\$220,706,764	\$347,755,997	
Percent Payment to Total Payment	8.9%	3.7%	15.0%	0.2%	0.0%	8.7%		63.5%	100.0%	36.5%

Construction - M/WBE

Ethnic Summary:	AFRICAN AMERICAN	ASIAN AMERICAN	HISPANIC AMERICAN	NATIVE AMERICAN	OTHER MINORITY	WHITE FEMALE		NON-CERTIFIED	Commit Total	% Participation
Commit Amount	\$43,477,536	\$923,080	\$129,473,912	\$476,878	\$0	\$34,385,246		\$764,777,762	\$973,514,414	
Payment Amount	\$12,046,191	\$208,754	\$31,709,284	\$322,316	\$0	\$7,685,541		\$74,939,742	\$126,911,827	
Percent Payment to Total Payment	9.5%	0.2%	25.0%	0.3%	0.0%	6.1%		59.0%	100.0%	41.0%

Architectural & Engineering Services - M/WBE

Ethnic Summary:	AFRICAN AMERICAN	ASIAN AMERICAN	HISPANIC AMERICAN	NATIVE AMERICAN	OTHER MINORITY	WHITE FEMALE		NON-CERTIFIED	Commit Total	% Participation
Commit Amount	\$102,512,051	\$59,083,331	\$76,491,624	\$2,150,000	\$0	\$78,518,963		\$516,040,526	\$834,796,495	
Payment Amount	\$7,669,544	\$3,218,088	\$12,102,273	\$364,322	\$0	\$13,614,163		\$70,815,076	\$107,783,466	
Percent Payment to Total Payment	7.1%	3.0%	11.2%	0.3%	0.0%	12.6%		65.7%	100.0%	34.3%

Goods and Services (Professional & Non-Professional) - M/WBE

Ethnic Summary:	AFRICAN AMERICAN	ASIAN AMERICAN	HISPANIC AMERICAN	NATIVE AMERICAN	OTHER MINORITY	WHITE FEMALE		NON-CERTIFIED	Commit Total	% Participation
Commit Amount	\$74,658,903	\$44,013,951	\$41,486,124	\$441,180	\$0	\$40,077,428		\$421,197,135	\$622,172,722	
Payment Amount	\$11,104,588	\$9,010,041	\$8,324,502	\$65,585	\$0	\$8,573,135		\$72,046,356	\$109,137,371	
Percent Payment to Total Payment	10.2%	8.3%	7.6%	0.1%	0.0%	7.9%		66.0%	100.0%	34.0%

Construction/A&E Services - DBE: Goal: 20% (Grant Funded)

Ethnic Summary:	AFRICAN AMERICAN	ASIAN AMERICAN	HISPANIC AMERICAN	NATIVE AMERICAN	OTHER MINORITY	WHITE FEMALE	WHITE MALE	NON-CERTIFIED	Commit Total	% Participation
Commit Amount	\$8,747,537	\$2,640,347	\$4,871,450	\$3,499,307	\$0	\$5,736,206	\$0	\$33,181,199	\$58,676,047	
Payment Amount	\$571,586	\$249,599	\$19,189	\$0	\$0	\$193,975	\$0	\$150,036	\$1,184,385	
Percent Payment to Total Payment	48.3%	21.1%	1.6%	0.0%	0.0%	16.4%	0.0%	12.7%	100.0%	87.3%

FOOTNOTE:

*High percentage participation due to DBE self-performing Prime with DBE subcontractors.

Percentage might not add up to a full 100% due to rounding.
 Fields may appear blank if no payments have been reported during the activity period above.
 Asian American includes Asian Pacific and Asian Indian American.