

Memorandum



CITY OF DALLAS

DATE January 6, 2023

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for January 11, 2023 Council Agenda**

The policy of the City of Dallas is to engage certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Inclusion and Development (BID) division of the Small Business Center, which is providing this summary of M/WBE participation for the January 11, 2023 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed **16** agenda items; **9** items on this agenda include an M/WBE goal. Of those **9** items, **4** met the goal, **2** exceeded the goal, and **3** did not meet the goal, but complied with the BID policy. This agenda includes **7** items that did not have an applicable M/WBE goal. The table below provides a summary of M/WBE participation for this agenda.

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
2	\$500,000.00	Other Services	N/A	N/A	26.93%	TBD	M/WBE N/A CO-OP
8	\$630,404.37	Construction	32.00%	32.00%	32.00%	\$201,749.00	Meets Goal
9	\$630,404.37	Construction	32.00%	32.00%	32.00%	\$201,749.00	Meets Goal
10	\$630,404.37	Construction	32.00%	32.00%	32.00%	\$201,749.00	Meets Goal
11	\$630,404.37	Construction	32.00%	32.00%	32.00%	\$201,749.00	Meets Goal
12	\$48,906,741.15	Construction	32.00%	46.24%	46.24%	\$22,614,112.00	Exceeds Goal
18	\$249,650.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
19	\$7,213,690.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A CO-OP
20	\$511,130.00	Goods	32.00%	0.00%	0.00%	\$0.00	Does not meet goal but complies with BID Policy
21	\$269,000.00	Goods	32.00%	0.00%	0.00%	\$0.00	Does not meet goal but complies with BID Policy
22	\$514,759.86	Other Services	N/A	N/A	14.51%	\$74,714.30	M/WBE N/A Other Services (Prime is WBE)
23	\$1,820,547.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
24	\$137,755.00	Other Services	N/A	N/A	100.00%	\$137,755.00	M/WBE N/A Other Services (Prime is WBE)

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SUBJECT **M/WBE Participation for January 11, 2023 Council Agenda**

25	\$114,862.00	Goods	32.00%	0.00%	0.00%	\$0.00	Does not meet goal but complies with BID Policy
26	\$412,000.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services (Software)
31	\$5,784,047.00	Architecture & Engineering	25.66%	26.47%	26.47%	\$1,531,012.00	Exceeds goal

*This item reflects the previous BID Policy goal.

The following items do not meet the M/WBE goal, but comply with the BID Policy:

Agenda Item No. 20 Authorize a three-year master agreement for the purchase of traffic cones, delineators, and barrels for citywide departments. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected.

Agenda Item No. 21 Authorize a three-year master agreement for the purchase of fire hydrant backflow preventers and parts from Test Gauge & Backflow Supply, Inc. in the estimated amount of \$212,000 and Fortiline, Inc. dba Fortiline Waterworks in the estimated amount of \$57,000. Total is not to exceed \$269,000.00. The Request for Bid method of procurement resulted in the lowest responsive bidders being selected.

Agenda Item No. 25 . Authorize the purchase of one clarifier drive unit from Rebuild-it Services Group, LLC. Total is not to exceed \$114,862. The Request for Bid method of procurement resulted in the lowest responsive bidders being selected.

Local Businesses

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 19 prime contractors considered in this agenda. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
Prime	5	26.32%	14	73.68%	19
M/WBE Sub	5	45.45%	6	54.55%	11

Please feel free to contact me if you have any questions or should you require additional information.

Kimberly Bizer Tolbert
Deputy City Manager

- c: T.C. Broadnax, City Manager
- Chris Caso, City Attorney
- Mark Swann, City Auditor
- Biliera Johnson, City Secretary
- Preston Robinson, Administrative Judge
- Jon Fortune, Deputy City Manager

- Majed A. Al-Ghafry, Assistant City Manager
- M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
- Dr. Robert Perez, Assistant City Manager
- Carl Simpson, Assistant City Manager
- Jack Ireland, Chief Financial Officer
- Genesis D. Gavino, Chief of Staff to the City Manager
- Directors and Assistant Directors



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M/WBE Agenda Item Matrix

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Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-5 2	\$500,000.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	26.93%	N/A
Subject:	Authorize a one-year service contract, with a one-year renewal option for emergency plumbing repairs and other services at City facilities with TDIndustries, Inc. through The National Cooperative Purchasing Alliance Contract No. 02-54 - Not to exceed \$500,000.00 - Financing: General Fund (\$400,000.00) and Capital Construction Fund (\$100,000.00) (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements, however, the prime contractor is subcontracting with certified M/WBEs.			
TD Industries, Inc. – Non-local; – 40.00.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-6 8	\$630,404.37	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	32.00%	32.00% WF	\$201,749.00
Subject:	Authorize (1) a construction services contract for the Service Maintenance Area 1 - 2023 Improved Alley Maintenance Project (list attached to the Agenda Information Sheet) - Talbran Enterprises, LLC, lowest responsible bidder of four; and (2) an increase in appropriations in an amount not to exceed \$6,400,000.00 in the Street and Alley Improvement Fund - Not to exceed \$630,404.37 - Financing: Street and Alley Improvement Fund (subject to annual appropriation)		
This contract meets the M/WBE goal.			
Brenda Price Trucking, Non-Local, WF, 32.00% - Hauling & Trucking			
Talbran Enterprises, LLC– Non-Local; Workforce – 75.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-7 9	\$630,404.37	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	32.00%	32.00% WF	\$201,749.00



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Subject:	Authorize a construction services contract for the Service Maintenance Area 2 - 2023 Improved Alley Maintenance Project (list attached to the Agenda Information Sheet) - Talbran Enterprises, LLC, lowest responsible bidder of four - Not to exceed \$630,404.37 - Financing: Street and Alley Improvement Fund (subject to annual appropriation)
This contract meets the M/WBE goal.	
Brenda Price Trucking, Non-Local, WF, 32.00% - Hauling & Trucking	
Talbran Enterprises, LLC– Non-Local; Workforce – 75.00% Local	

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-8 10	\$630,404.37	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	32.00%	32.00% WF	\$201,749.00
Subject:	Authorize a construction services contract for the Service Maintenance Area 3 - 2023 Improved Alley Maintenance Project (list attached to the Agenda Information Sheet) - Talbran Enterprises, LLC, lowest responsible bidder of four - Not to exceed \$630,404.37 - Financing: Street and Alley Improvement Fund (subject to annual appropriation)		
This contract meets the M/WBE goal.			
Brenda Price Trucking, Non-Local, WF, 32.00% - Hauling & Trucking			
Talbran Enterprises, LLC– Non-Local; Workforce – 75.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-9 11	\$630,404.37	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	32.00%	32.00% WF	\$201,749.00
Subject:	Authorize a construction services contract for the Service Maintenance Area 4 - 2023 Improved Alley Maintenance Project (list attached to the Agenda Information Sheet) - Talbran Enterprises, LLC, lowest responsible bidder of four - Not to exceed \$630,404.37 - Financing: Street and Alley Improvement Fund (subject to annual appropriation)		
This contract meets the M/WBE goal.			
Brenda Price Trucking, Non-Local, WF, 32.00% - Hauling & Trucking			
Talbran Enterprises, LLC– Non-Local; Workforce – 75.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-13	\$48,906,741.15	Construction	32.00%



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12	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	46.24%	46.24% HM	\$22,614,112.00
Subject:	Authorize a construction services contract for the 2023 Annual Street Maintenance Contract (list attached to the Agenda Information Sheet) - Texas Materials Group Inc., dba Texas Bit, lowest responsible bidder of two - Not to exceed \$48,906,741.15 - Financing: General Fund (\$27,998,850.15), Street and Alley Improvement Fund (\$14,108,246.00), and Street and Alley Improvement Fund (\$6,799,645.00) (subject to annual appropriations)		
This contract exceeds the M/WBE goal.			
RC Paving, Local, HM, 17.95% - Concrete Paving; Curbs; Misc Concrete			
Omega, Local, HM, 16.60% - Concrete Paving; Curbs; Misc Concrete			
JR West Concrete, Non-Local, HM, 11.69% - Concrete Paving; Curbs; Misc Concrete			
Texas Materials Group, dba Texas Bit – Local; Workforce – 8.25% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-2 18	\$249,650.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a three-year consultant contract for asset marketing and sponsorship consulting services for the Park & Recreation Department - The Superlative Group, Inc., most advantageous proposer of three - Estimated amount of \$249,650 - Financing: General Fund		
The Business Inclusion and Development Policy does not apply to Other Service contracts.			
The Superlative Group, Inc. - Non-Local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-11 19	\$7,213,690.00	Other Services	N/A
		M/WBE Subcontracting %	M/WBE Overall Participation \$
	N/A	N/A	N/A



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Subject:	Authorize a two-year cooperative purchasing agreement for the purchase of network cabling installation services and equipment for the Department of Information and Technology Services with Shelby Communications, LLC. through the Texas Department of Information Resources cooperative agreement - Not to exceed \$7,213,690 - Financing: Coronavirus State and Local Fiscal Recovery Fund (\$3,506,845), Data Services Fund (\$100,000), and Information Technology Equipment (\$3,606,845) (subject to annual appropriations)
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements.	
Shelby Communications, LLC - Non-local; Workforce - 0.00% Local	

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-27 20	\$511,130.00	Goods	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	0.00%	\$0.00
Subject:	Authorize a three-year master agreement for the purchase of traffic cones, delineators, and barrels for citywide departments - Dallas Lite & Barricade, lowest responsible bidder of seven - Estimated amount of \$511,130 - Financing: General Fund (\$81,130), Water Utilities Current Fund (\$409,000), Aviation Fund (\$20,000) and Stormwater Drainage Management Operations Fund (\$1,000)		
The Request for Bid method of procurement resulted in the lowest responsive bidder being selected, which resulted in no M/WBE participation.			
Dallas Lite & Barricade - Local; Workforce – 32.16% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-24 21	\$269,000.00	Goods	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	0.00%	\$0.00
Subject:	Authorize a three-year master agreement for the purchase of fire hydrant backflow preventers and parts for the Water Utilities Department - Test Gauge & Backflow Supply, Inc. in the estimated amount of \$212,000 and Fortiline, Inc. dba Fortiline Waterworks in the estimated amount of \$57,000, lowest responsible bidders of three - Total estimated amount of \$269,000 - Financing: Dallas Water Utilities Fund		
The Request for Bid method of procurement resulted in the lowest responsive bidders being selected, which resulted in no M/WBE participation.			
Test Gauge & Backflow Supply, Inc. - Non-Local; Workforce – 0.00% Local Fortiline, Inc. dba Fortiline Waterworks – Non-Local; Workforce – 0.00% Local			



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Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-22 22	\$514,759.86	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	14.51% WF	\$74,714.30
Subject:	Authorize a two-year service price agreement for routine and emergency water extraction services and structure and content drying services at various City facilities for the Building Services Department - Tigerhawk LLC dba ServPro of Southwest Dallas in the estimated amount of \$440,045.56 and Restoration Specialists, LLC in the estimated amount of \$74,714.30, lowest responsible bidders of five - Total estimated amount of \$514,759.86 - Financing: General Fund (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Other Service contracts. However, one of the prime contractors is a certified WBE.			
Restoration Specialists, LLC., Local, WF, 14.51% - Prime			
Tigerhawk LLC dba ServPro of Southwest Dallas - Local; Workforce - 33.33% Local			
Restoration Specialists, LLC. - Local; Workforce - 25.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-28 23	\$1,820,547.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a three-year service price agreement for the purchase and installation, monitoring, and maintenance of citywide alarms systems and annual fire alarm inspections - Communication LTD dba Communication Concepts, only proposer - Estimated amount of \$1,820,547 - Financing: General Fund (\$1,475,181), Water Utilities Fund (\$163,018) Aviation Fund (\$140,206), Sanitation Operations Fund (\$22,142), and Equipment and Fleet Management Fund (\$20,000) (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Other Service contracts.			
Communication Concepts dba Communication Concepts – Non-local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-26	\$137,755.00	Other Services	N/A



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24	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	100.00% WF	\$137,755.00
Subject:	Authorize a five-year service price agreement for hot water and steam boilers maintenance and parts for the Water Utilities Department - Denali Construction Services, most advantageous proposer of three - Estimated amount of \$137,755 - Financing: Dallas Water Utilities Fund (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Other Service contracts. However, the prime contractor is a certified WBE.			
Denali Construction Services, Non-Local, WF, 100.00% - Maintenance service on hot water boilers			
Denali Construction Services - Non-Local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
	\$114,862.00	Goods	32.00%
23-25 25	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	0.00%	\$0.00
Subject:	Authorize the purchase of one clarifier drive unit for the Water Utilities Department - Rebuild-it Services Group, LLC, only bidder - Not to exceed \$114,862 - Financing: Water Construction Fund		
The Request for Bid method of procurement resulted in the lowest responsive bidders being selected, which resulted in no M/WBE participation.			
Rebuild-it Services Group, LLC - Non-Local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
	\$412,000.00	Other Services	N/A
23-10 26	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	This item N/A Overall Item N/A	N/A
Subject:	Authorize Supplemental Agreement No. 3 to exercise the first of three one-year renewal options to the service contract with Incapsulate, LLC for maintenance and support to host a customer relationship management software for the Department of Information and Technology Services - Not to exceed \$412,000 - Financing: Data Services Fund		



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The Business Inclusion and Development Policy does not apply to Proprietary Software.
Incapsulate, LLC - Non-Local; Workforce - 0.00% Local

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-4 31	\$5,784,047.00	Architecture and Engineering	25.66%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	26.47%	This Item 26.47% HM, BM, PM, IM Overall Item 23.25% HM, BM, PM, IM, WF	\$1,531,012.00
Subject:	Authorize Supplemental Agreement No. 5 to the professional services contract with Arcadis CE, Inc. f/k/a Malcolm Pirnie, Inc. to provide additional engineering services associated with water quality improvements at the Elm Fork Water Treatment Plant - Not to exceed \$5,784,047.00, from \$28,279,359.00 to \$34,063,406.00 - Financing: Water Capital Improvement F Fund		
*This item reflects the previous Business Inclusion and Development Policy M/WBE goal.			
This contract exceeds the M/WBE goal.			
<p>Supplement Agreement No. 5 – 23.25% Overall Participation AACE. LLC, Local, HM, 3.02% - HVAC, Plumbing, Fire Protection Design BDS Technologies Inc, Local, BM, 1.29% - Civil (Small Diameter Pipe Design) GSR Andrade Architects Inc, Local, HM, 2.91% Architectural Design Gorrondona and Associates, Inc, Non-Local, HM, 0.17% - Site Investigation Services Gupta and Associates Inc, Local, PM, 4.78% - Electrical, Instrumentation and Controls, HVJ Associates, Inc, Local, BM, 0.05% - Geotechnical JQ Infrastructure, Local, IM, 6.66% - Structural, Civil and Process – Mechanical Design Nathan D Maier Consulting Engineers, Inc, Local, W, 3.72% - Civil, Process – Mechanical Design Pacheco Koch, Local, HM, (grandfathered in) 3.42% - Surveying, Civil Design Salcedo Group, Inc, Local, HM, 0.13% - GIS Support Deliverable Review Studio Tincup, LLC, Non-Local, WF, 0.04% - Landscaping Design Alliance, Local, BM, 0.39% - Alliance Lawton Reprographic Center Inc, Local, WF, 0.04% - Reproduction Texplor of Dallas Inc, Local, WF, 0.06% - Geotechnical Drilling Services</p> <p>This Item – 26.47% - MWBE participation AACE. LLC, Local, HM, 3.12% - HVAC, Plumbing, Fire Protection Design BDS Technologies Inc, Local, BM, 0.28% - Civil (Small Diameter Pipe Design) GSR Andrade Architects Inc, Local, HM, 2.78% Architectural Design Gupta and Associates Inc, Local, PM, 11.72% - Electrical, Instrumentation and Controls JQ Infrastructure, Local, IM, 5.81% - Structural, Civil and Process – Mechanical Design Pacheco Koch, Local, HM, (grandfathered in) 2.75% - Surveying, Civil Design</p>			
Arcadis CE, Inc. f/k/a Malcolm Pirnie, Inc. – Local; Non-Local; Workforce – 00.00% Local			