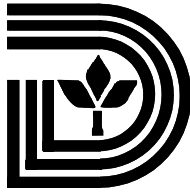


Memorandum



CITY OF DALLAS

DATE January 20, 2023

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for January 25, 2023 Council Agenda**

The policy of the City of Dallas is to engage certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Inclusion and Development (BID) division of the Small Business Center, which is providing this summary of M/WBE participation for the January 25, 2023 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed **16** agenda items; **9** items on this agenda include an M/WBE goal. Of those **9** items, **1** met the goal, **3** exceeded the goal, **4** did not meet the goal, and **1** did not meet the goal, but complied with the BID policy. This agenda includes **7** items that did not have an applicable M/WBE goal. The table below provides a summary of M/WBE participation for this agenda.

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
6	\$2,130,299.00	Construction	32.00%	0.00%	100.00%	\$2,130,299.00	This contract does not meet M/WBE subcontracting goal, prime is MBE.
7	\$1,959,594.00	Construction	32.00%	0.00%	0.00%	\$0.00	This contract does not meet M/WBE subcontracting goal
8	\$2,384,749.00	Construction	32.00%	0.00%	100.00%	\$2,384,749.00	This contract does not meet M/WBE subcontracting goal, prime is MBE.
9	\$3,148,898.00	Construction	32.00%	0.00%	100.00%	\$3,148,898.00	This contract does not meet M/WBE subcontracting goal, prime is MBE.
11	\$150,145.38	Goods	N/A	N/A	N/A	N/A	M/WBE N/A Emergency Ratification
14	\$0.00	Construction	N/A	N/A	N/A	N/A	M/WBE N/A (Contract below 50K)
19	\$1,511,589.00	Construction	32.00%	36.71%	36.71%	\$554,970.33	Exceeds Goal

DATE January 20, 2023

SUBJECT **M/WBE Participation for January 25, 2023 Council Agenda**

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
23	\$758,961.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
24	\$1,932,060.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
25	\$971,220.00	Other Services	N/A	15.00%	15.00%	\$145,683.00	M/WBE N/A Other Services (Subs are M/WBE)
27	\$747,425.00	Construction	32.00%	32.78%	32.78%	\$245,000.00	Exceeds Goal
29	\$4,697,000.00	Construction	32.00%	83.33%	83.33%	\$3,913,996.30	Exceeds Goal
30	\$662,654.90	Construction	32.00%	11.80%	11.80%	\$73,498.50	See note on page 3
31	\$416,017.00	Construction	32.00%	0.00%	30.30%	TBD	Meets Goal (Job Order Contracting)
36	\$9,659,302.50	Other Services	N/A	6.47%	6.47%	\$625,000.00	M/WBE N/A Other Services (Subs are M/WBE)
40	\$546,714.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A CO-OP

The following items do not meet the M/WBE goal, but comply with the BID Policy:

Agenda Item No. 6 Authorize (1) the sale of up to 10 Land Transfer Program lots to Black Island, L.L.C., and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution and recording of all necessary documents, pursuant to the City's Land Transfer Program. This contract does not meet M/WBE subcontracting goal, however, the prime contractor is a certified MBE

Agenda Item No. 7 Authorize (1) the sale of up to 10 Land Transfer Program lots to Masa Design-Build, L.L.C., and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution and recording of all necessary documents, pursuant to the City's Land Transfer Program. This contract does not meet M/WBE subcontracting goal, however, SBC is working the department to identify subcontracting opportunities.

Agenda Item No. 8 Authorize (1) the sale of up to 11 Land Transfer Program lots to Marcer Construction Company, L.L.C., and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution and recording of all necessary documents, pursuant to the City's Land Transfer Program. This contract does not meet M/WBE subcontracting goal, however, the prime contractor is a certified MBE

Agenda Item No. 9 Authorize (1) the sale of up to 15 Land Transfer Program lots to Titan and Associates, Inc., and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution and recording of all necessary documents, pursuant to the City's Land Transfer Program. This contract does not meet M/WBE subcontracting goal, however, the prime contractor is a certified MBE

DATE January 20, 2023
SUBJECT **M/WBE Participation for January 25, 2023 Council Agenda**

Agenda Item No. 30 Authorize an increase in the construction services contract with The Fain Group, Inc. for additional work at the Phase 2 Project at Bachman Regional Aquatic Center. Total is not to exceed \$622,654.90. For this increase contract, the original M/WBE goal is 32.00%, for this item, there is 11.80% M/WBE participation, and the project overall is exceeding the M/WBE goal at 45.07% M/WBE participation

Local Businesses

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 16 prime contractors considered in this agenda. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
Prime	9	56.25%	7	43.75%	16
M/WBE Sub	12	60.00%	8	40.00%	20

Please feel free to contact me or Joyce Williams, Director Small Business Center if, you have any questions or should you require additional information.



Kimberly Bizer Tolbert
Deputy City Manager

- c: T.C. Broadnax, City Manager
- Chris Caso, City Attorney
- Mark Swann, City Auditor
- Billierae Johnson, City Secretary
- Preston Robinson, Administrative Judge
- Jon Fortune, Deputy City Manager
- Majed A. Al-Ghafry, Assistant City Manager
- M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
- Dr. Robert Perez, Assistant City Manager
- Carl Simpson, Assistant City Manager
- Jack Ireland, Chief Financial Officer
- Genesis D. Gavino, Chief of Staff to the City Manager
- Directors and Assistant Directors



M/WBE Agenda Item Matrix
January 25, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-43 6	\$2,130,299.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	100.00% BM	\$2,130,299.00
Subject:	Authorize (1) the sale of up to 10 Land Transfer Program lots to Black Island, L.L.C., and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution and recording of all necessary documents, pursuant to the City's Land Transfer Program; (2) the release of lien for all non-tax City liens, notices, or orders that were filed on up to 10 Land Transfer Program lots sold to Developer prior to or subsequent to the deeds transferring the lots to the City of Dallas; and (3) execution of a development agreement with Developer for the construction of up to 10 single-family homes on the Land Transfer Program lots - Estimated Revenue: General Fund \$10,306.70; Revenue Foregone: General Fund \$40,978.61 (see Fiscal Information)		
This contract does not meet M/WBE subcontracting goal, however the prime contractor is a certified MBE.			
Black Island LLC, Non-Local, BM, 100.00% - Developer			
Black Island LLC. – Non-Local; Workforce – 100.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-174 7	\$1,959,594.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00% IM	0.00% IM	\$0.00
Subject:	Authorize (1) the sale of up to 10 Land Transfer Program lots to Masa Design-Build, L.L.C., and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution and recording of all necessary documents, pursuant to the City's Land Transfer Program; (2) the release of lien for all non-tax City liens, notices, or orders that were filed on up to 10 Land Transfer Program lots sold to Developer prior to or subsequent to the deeds transferring the lots to the City of Dallas; and (3) execution of a development agreement with Developer for the construction of up to 10 single-family homes on the Land Transfer Program lots - Estimated Revenue: General Fund \$19,093.10; Revenue Foregone: General Fund \$46,029.87 (see Fiscal Information)		
This contract does not meet M/WBE subcontracting goal, however the prime contractor did sign the Business Inclusion Affidavit.			
Masa Design-Build, L.L.C. - Local; Workforce – 33.33% Local			



M/WBE Agenda Item Matrix
January 25, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-44 8	\$2,384,749.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	100.00% HM	\$2,384,749.00
Subject:	Authorize (1) the sale of up to 11 Land Transfer Program lots to Marcer Construction Company, L.L.C., and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution and recording of all necessary documents, pursuant to the City's Land Transfer Program; (2) the release of lien for all non-tax City liens, notices, or orders that were filed on up to 11 Land Transfer Program lots sold to Developer prior to or subsequent to the deeds transferring the lots to the City of Dallas; and (3) execution of a development agreement with Developer for the construction of up to 11 single-family homes on the Land Transfer Program lots - Estimated Revenue: General Fund \$12,864.00; Estimated Revenue Foregone: General Fund \$27,282.59 (see Fiscal Information)		
This contract does not meet M/WBE subcontracting goal, however the prime contractor is a certified MBE.			
Marcer Construction Company, L.L.C., Local, HM, 100.00% - Developer			
Marcer Construction Company, L.L.C. - Local; Workforce - 100.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-45 9	\$3,148,898.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	100.00% BM	\$3,148,898.00
Subject:	Authorize (1) the sale of up to 15 Land Transfer Program lots to Titan and Associates, Inc., and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution and recording of all necessary documents, pursuant to the City's Land Transfer Program; (2) the release of lien for all non-tax City liens, notices, or orders that were filed on up to 15 Land Transfer Program lots sold to Developer prior to or subsequent to the deeds transferring the lots to the City of Dallas; and (3) execution of a development agreement with Developer for the construction of up to 15 single-family homes on the Land Transfer Program lots - Estimated Revenue: General Fund \$17,383.00; Estimated Revenue Foregone: General Fund \$43,210.60 (see Fiscal Information)		
This contract does not meet M/WBE subcontracting goal, however the prime contractor is a certified MBE.			
Titan and Associates, Inc., Local, BM, 100.00% - Developer			



City of Dallas

M/WBE Agenda Item Matrix January 25, 2023 City Council Agenda

Titan and Associates, Inc. – Local; Workforce – 0.00% Local

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-198 11	\$150,145.38	Emergency Ratification	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a ratification payment in the amount of \$150,145.38 to NSG Logistics, LLC, dba Nebraska Salt & Grain, lowest responsible bidder of three, for the emergency purchase of sand for streets and road - Not to exceed \$150,145.38 - Financing: General Fund		
The Business Inclusion and Development Policy does not apply to Emergency Ratifications.			
NSG Logistics LLC dba Nebraska Salt & Grain – Non-local; Workforce – .5% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-47 14	\$0.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	This Item 0.00% Overall Item 100.00% HM, WF	\$0.00
Subject:	Authorize (1) an increase to the construction services contract with Vescorp Construction, LLC dba Chavez Concrete Cutting to implement an Alley Trail Conversion Project on a select group of alleys in various locations; (2) reducing Street and Alley Improvements Fund capacity by \$3,031,696.07; and (3) replace the fund capacity with Coronavirus State and Local Fiscal Recovery and Community Development Block Grant funds for a zero-dollar change order, keeping the contract amount at \$13,887,150.00 - Financing: Coronavirus State and Local Fiscal Recovery Funds (ARPA) (\$2,031,696.07), Community Development Block Grant Fund (CDBG) (\$1,000,000.00)		
*This item reflects previous Business Inclusion and Development Policy M/WBE goal.			
The Business Inclusion and Development Policy does not apply to zero-dollar amount change order.			



City of Dallas

M/WBE Agenda Item Matrix January 25, 2023 City Council Agenda

<p>Change Order No 1 – 100.00% Overall MWBE participation Vescorp, Local, HM, 65.00% - Concrete Improvements CowTown Redi Mix, Non-Local, WF, 5.00% - Concrete Supplier Lozano Paving, LLC, Local, WF, 25.00% - paving HZ Paving & Construction LLC, Non-Local, HM, 5.00% - paving This Item – 0.00%zero dollar change order</p>
Vescorp Construction, LLC dba Chavez Concrete Cutting – Local; Workforce – 100.00% Local

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-120 19	\$1,511,589.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	36.71%	36.71% PF, HM, BM	\$554,970.33
Subject:	Authorize a construction services contract for Warranted Traffic Signal Installations - Cotton Belt Signals to reconstruct traffic signals at the following intersections: La Manga Drive at Hillcrest Road; Campbell Road at Meandering Way; and Coit Road at McCallum Boulevard - Durable Specialties, Inc., lowest responsible bidder of three - Not to exceed \$1,511,589.00 - Financing: Transportation Special Projects Fund (\$464,000.00) and DART Transportation Projects Fund (\$1,047,589.00)		
This contract exceeds the M/WBE goal.			
Knox Supply, LLC, Non-Local, PF, 27.32% - Material Supplier JR West Texas Concrete LLC, Non-Local, HM, 4.73% - Concrete and Flatwork Royal Striping Limited Liability Company, Local, BM, 4.67% - Pavement Markings Durable Specialties, Inc. - Non-Local; Workforce - 23.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-157 23	\$758,961.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a one-year service contract for removal, installation, and purchase of generators for the Department of Aviation - LJ Power, Inc., most advantageous proposer of two - Not to exceed \$758,961 - Financing: Aviation Fund (subject to annual appropriations)		
This item is Other Services which does not have an availability and disparity participation goal. The two proposers are not M/WBE certified.			



City of Dallas

M/WBE Agenda Item Matrix January 25, 2023 City Council Agenda

LJ Power, Inc., - Non-Local; Workforce – 7.00% Local

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-175 24	\$1,932,060.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a two-year service price agreement for the purchase of bulk anhydrous ammonia and ammonia tank evacuation, cleaning, and inspection services for the Water Utilities Department - Shrieve Chemical Company, lowest responsible bidder of two - Estimated amount of \$1,932,060 - Financing: Dallas Water Utilities Fund (subject to annual appropriations)		
The Request for Bid method of procurement resulted in the lowest responsive bidder being selected, which resulted in no M/WBE participation.			
Shrieve Chemical Company - Non-Local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-156 25	\$971,220.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	15.00%	15.00% WF	\$145,683.00
Subject:	Authorize a five-year service price agreement for industrial, commercial, and institutional water assessments for the Office of Environmental Quality and Sustainability - Alan Plummer and Associates, Inc. dba Plummer Associates, Inc., only bidder - Estimated amount of \$971,220 - Financing: General Fund (subject to annual appropriations)		
This item is Other Services which does not have an availability and disparity participation goal, however the prime contractor is subcontracting with a certified WBE firm.			
Heritage Institute of Sustainability, LLC, Local, WF, 15.00% - Efficiency Assessment			
Alan Plummer and Associates, Inc. dba Plummer Associates, Inc. – Local; Workforce – 47.62% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-167	\$747,425.00	Construction	32.00%



City of Dallas

M/WBE Agenda Item Matrix January 25, 2023 City Council Agenda

27	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	32.78%	32.78% PM, BF, WF, HM	\$245,000.00
Subject:	Authorize (1) the use of Cadillac Heights land located near the 2900 block of Cedar Crest Boulevard to include a future park; and (2) Supplemental Agreement No. 4 to the professional services contract with Dunaway Associates, LLC dba Dunaway Associates for design services for the Cadillac Heights Park near the 2900 block of Cedar Crest Boulevard - Not to exceed \$747,425.00, from \$378,155.00 to \$1,125,580.00 - Financing: Park and Recreation Facilities (B) Fund (2017 General Obligation Bond Fund)		
This contract exceeds the M/WBE goal.			
Lim & Associates, Local, PM, 23.41% - Engineering Services K Strategies Group, LLC, Local, BF, 2.68% - Consulting Services D&S Engineering Labs, LLC, Non-Local, WF, 2.68% - Engineering Services Charles Gojer & Associates, Local, HM, 4.01% - Engineering Services			
Dunaway Associates, LCC dba Dunaway Associates – Local; Workforce – 0.17% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-165 29	\$4,697,000.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	83.33%	83.33% HM, WF	\$3,913,996.30
Subject:	Authorize a construction services contract for the construction of the Fair Park Centennial Building Improvements Project located at 1001 Washington Avenue - Joel Brown & Co., LLC dba J.B. & Co. LLC., lowest responsible bidder of five - Not to exceed \$4,697,000.00 - Financing: Fair Park Improvements (C) Fund (2017 General Obligation Bond Funds) (\$4,072,000.00) and Fair Park Capital Reserve Fund (\$625,000.00)		
This contract exceeds the M/WBE goal.			
Cowboys Roofing, LLC, Local, HM, 43.38% - Roofing Lassiter, Inc., Non-Local, WF, 34.40% - HVAC Madden Electric Service, Inc., Non-Local, WF, 5.55% - Electrical			
J.B. & Co., LLC. – Local; Workforce – 20.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-168 30	\$622,654.90	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$



City of Dallas

M/WBE Agenda Item Matrix January 25, 2023 City Council Agenda

	11.80%	This Item 11.80% HF, HM, WF Overall Item 45.07%	\$73,498.50
Subject:	Authorize an increase in the construction services contract with The Fain Group, Inc. for additional work at the Phase 2 Project at Bachman Regional Aquatic Center located at 2750 Bachman Drive - Not to exceed \$622,654.90, from \$7,454,303.55 to \$8,076,958.45 - Financing: Capital Gifts, Donations and Development Fund		
This increase to the contract does not meet the M/WBE goal but complies with good faith efforts. For this increase contract, the original M/WBE goal is 32.00%, for this item, there is 11.80% M/WBE participation, and the project overall is exceeding the M/WBE goal at 45.07% M/WBE participation			
Change Order No. 4 – 45.07% participation Aquatic Resources, Local, WF, 33.31% - Pool Contractor \$2,690,859.50 Terrell Glass, Non-Local, WF, 0.55% - Glass Assured Comfort Services, Local, HM, 4.37% - Plumbing/HVAC \$374,308.00 R&A Masonry, Inc., Local, HF, 4.71% - Masonry \$379,900.00 E. McDaniel Trucking, Non-Local, BM, 0.06% - Trucking PDQ Fence, Non-Local, WF, 1.00% - Fencing This item - 11.80% MWBE participation R&A Masonry, Inc., Local, HF, 4.80% - Masonry Assured Comfort Services, Local, HM, 4.34% - Plumbing/HVAC Aquatic Resources, Local, WF, 2.67% - Pool Contractor The Fain Group, Inc. – Non-Local; Workforce – 28.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-163 31	\$416,017.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	This item 0.00% Overall Item 30.30% BM	TBD
Subject:	Authorize an increase in the construction services contract for a job order contract with Metco Engineering dba Metco to provide additional construction services at Willie B Johnson Recreation Center located at 12225 Willowdell Drive - Not to exceed \$416,017.00, from \$441,930.00 to \$857,947.00 - Financing: Park and Recreation Facilities (B) Fund (2017 General Obligation Bond Funds)		
Job Order Contracting Services at City Facilities have a 32.00% M/WBE goal.			
Change Order No. 2 – 30.30% Overall participation Nupower Systems & Services, Non-Local, BM, 30.30% - Electrical This item – 0.00% MWBE participation Metco Engineering dba Metco – Local; Workforce – 71.43% Local			



City of Dallas

M/WBE Agenda Item Matrix January 25, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-193 36	\$9,659,302.50	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	6.47%	6.47% BM	\$625,000.00
Subject:	Authorize a three-year service contract, with one one-year renewal option, for parking meter and citation management for the Department of Transportation - SP Plus Corporation, most advantageous proposer of five - Not to exceed \$9,659,302.50 - Financing: General Fund (subject to annual appropriations) (This item was deferred on June 22, 2022 and August 10, 2022)		
This item is Other Services which does not have an availability and disparity participation goal, however the prime contractor is subcontracting with a certified M/WBE.			
Global Parking System, Local, BM, 6.47% - Fleet Maintenance, Upkeep Maintenance			
SP Plus Corporation - Local; Workforce - 100.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-310 40	\$546,714.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a one-year cooperative purchasing agreement for Microsoft unified enterprise support services for the Department of Information and Technology Services with Microsoft Corporation through the Texas Department of Information Resources cooperative agreement - Not to exceed \$546,714 - Financing: Data Services Fund		
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements.			
Microsoft Corporation - Non-local; Workforce - 0.00% Local			