

Memorandum



CITY OF DALLAS

DATE February 3, 2023

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for February 8, 2023 Council Agenda**

The policy of the City of Dallas is to engage certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Inclusion and Development (BID) division of the Small Business Center, which is providing this summary of M/WBE participation for the January 25, 2023 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed **10** agenda items; **5** items on this agenda include an M/WBE goal. Of those **5** items, **2** exceeded the goal, **3** did not meet the goal, but complied with the BID policy. This agenda includes **5** items that did not have an applicable M/WBE goal. The table below provides a summary of M/WBE participation for this agenda.

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
8	\$299,968.00	Construction	32.00%	33.34%	33.34%	\$100,000.00	Exceeds Goal
10	\$826,160.07	Construction	32.00%	33.00%	33.00%	\$272,632.82	Exceeds Goal
12	\$117,349.67	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A CO-OP
13	\$794,683.46	Other Services	N/A	0.00%	100.00%	\$794,683.46	This contract does not have a M/WBE subcontracting goal, prime is MBE.
14	\$3,265,000.00	Goods	32.00%	0.00%	0.00%	0.00%	The Request for Bid method of procurement resulted in the lowest responsive bidders being selected which resulted in the contract not meeting the M/WBE goal.
15	\$0.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
17	\$190,560.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services

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#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
16	\$820,840.99	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
18	\$4,964,832.00	Construction	32.00%	16.68%	45.08%	\$2,046,656.00	Does not meet the goal; however, the prime is MBE.
20	\$955,776.65	Architecture & Engineering	25.66%	24.76%	25.72%	\$236,626.00	Does not meet the goal for this item; however, the overall M/WBE subcontracting goal was met.

The following items do not meet the M/WBE goal, but comply with the BID Policy:

Agenda Item No. 14 Authorize a four-year master agreement for the purchase of aeration and ozone basin diffusers and parts for the Water Utilities Department. Total estimated amount is \$3,265,000. This item was procured through Request for Bid and the lowest responsible bidder was selected. The lowest responsible bidder is not an M/WBE firm.

Agenda Item No. 18 Authorize a design-build services contract with Azteca Enterprises, Inc. LLC to provide pre-design, pre-construction services, architectural, and engineering design, and construction services for the Reverchon Ballpark Restoration and Improvements. Maximum Price will not exceed \$4,964,832.00. This contract does not meet M/WBE subcontracting goal, however the prime is a M/WBE, and the overall M/WBE participation exceeds the M/WBE subcontracting goal by 13 percent. Ten M/WBE subcontractors are included on this project.

Agenda Item No. 20 Authorize Supplemental Agreement No. 2 to the professional services contract with Half Associates, Inc. for additional engineering services related to storm drainage improvements at three locations. Total amount is not to exceed \$955,776.65, from \$462,327.00 to \$1,418,103.65. For this increase in contract, the original M/WBE goal is 25.66%, for this item, there is 24.76% M/WBE participation, and the project overall is meeting the M/WBE goal at 25.72% M/WBE participation. This contract did not meet the M/WBE goal for this item; however, the overall M/WBE subcontracting goal was met.

Local Businesses

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 13 prime contractors considered in this agenda. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

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Vendor	Local		Non-Local		Total
Prime	5	38.46%	8	61.54%	13
M/WBE Sub	13	86.67%	2	13.33%	15

Please feel free to contact me or Joyce Williams, Director Small Business Center if, you have any questions or should you require additional information.



Kimberly Bizer Tolbert
Deputy City Manager

- c: T.C. Broadnax, City Manager
Chris Caso, City Attorney
Mark Swann, City Auditor
Biliera Johnson, City Secretary
Preston Robinson, Administrative Judge
Jon Fortune, Deputy City Manager
- Majed A. Al-Ghafry, Assistant City Manager
M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
Dr. Robert Perez, Assistant City Manager
Carl Simpson, Assistant City Manager
Jack Ireland, Chief Financial Officer
Genesis D. Gavino, Chief of Staff to the City Manager
Directors and Assistant Directors



M/WBE Agenda Item Matrix
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Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-428	\$299,968.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	33.34%	33.34% WF	\$100,000.00
Subject:	Authorize a construction services contract for the construction of Routh Street Gateway Sidewalk Improvements Project - Thomas 11 Development LLC, lowest responsible bidder of one - Not to exceed \$299,968.00 - Financing: Street and Transportation (A) Fund (2017 General Obligation Bond Funds)		
The Request for Bid method of procurement resulted in the lowest responsive bidders being selected; however, the contract exceeds the M/WBE goal.			
Meyson LLC, Local, WF, 33.34% - Electrical, Drainage, Concrete			
Thomas 11 Development, LLC – Local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-21610	\$826,160.07	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	33.00%	33.00% BM	\$272,632.82
Subject:	Authorize a construction services contract for Warranted Traffic Signal Installations - October 2022 to reconstruct traffic signals at the intersections of Midway Road at Merrell Road and Arapaho Road at Golden Creek Road - Texas Standard Construction, Ltd., lowest responsible bidder of three - Not to exceed \$826,160.07 - Financing: Street and Transportation (A) Fund (2017 General Obligation Bond Fund) (\$445,160.07), Capital Projects Reimbursement Fund (\$200,000.00) and Transportation Special Projects Fund (\$181,000.00)		
The Request for Bid method of procurement resulted in the lowest responsive bidders being selected; however, the contract exceeds the M/WBE goal.			
Kenyatta Sand & Gravel, Local, BM, 33.00% - Excavation			
Texas Standard Construction, Ltd. - Local; Workforce - 100.00% Local			



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Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-160 12	\$117,349.67	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject: Regina Melony	Authorize a one-year cooperative purchasing agreement for the purchase and installation of a friction tester for the Department of Aviation with Halliday Technologies, Inc. through the General Services Administration cooperative agreement - Not to exceed \$117,349.67 - Financing: Aviation Fund		
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements.			
Halliday Technologies through the GSA - Non-Local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-234 13	\$794,683.46	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	100.00% WF	\$794,683.46
Subject:	Authorize a three-year cooperative purchasing agreement, with two one-year renewal options, for hardware, software maintenance, and support for the City's electronic data discovery system for the Department of Information and Technology Services with TEQSYS, Inc. through the Texas Department of Information Resources cooperative agreement - Not to exceed \$794,683.46 - Financing: Data Services Fund (subject to annual appropriations)		
This item is Other Services which does not have an availability and disparity participation goal; however, the prime contractor is a WBE.			
TEQSYS, Inc. - Non-local, WF, 100%			
TEQSYS, Inc. – Non-local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-232	\$3,265,000.00	Goods	32.00%



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14	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	0.00%	\$0.00
Subject:	Authorize a four-year master agreement for the purchase of aeration and ozone basin diffusers and parts for the Water Utilities Department - Hartwell Environmental Corp. in the estimated amount of \$1,820,000, Evoqua Water Technologies LLC in the estimated amount of \$1,440,000, and Environmental Dynamics International, Inc. in the estimated amount of \$5,000.00, lowest responsible bidders of three - Total estimated amount of \$3,265,000 - Financing: Dallas Water Utilities Fund		
The Request for Bid method of procurement resulted in the lowest responsive bidders being selected which resulted in no M/WBE.			
Hartwell Environmental Corp. – Non-local; Workforce – 0.00% Local Evoqua Water Technologies LLC. – Non-local; Workforce – 0.00% Local Environmental Dynamics International, Inc. – Non-local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
	\$0.00	Other Services	N/A
23-338 15	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a five-year service contract for marketing and selling, through public auction, of City owned land and facilities that have been declared surplus property for the Department of Public Works - Hudson & Marshall LLC dba Hudson & Marshall, most advantageous proposer of four - Financing: No cost consideration to the City (commissions to be paid by a buyer's premium)		
This item is Other Services which does not have an availability and disparity participation goal.			
Hudson & Marshall LLC dba Hudson & Marshall - Non-local; Workforce - 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
	\$820,840.99	Other Services	N/A
23-231 16	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A



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Subject:	Authorize (1) a three-year service price agreement for door hardware, key blanks, and locksmith services for all City facilities - Joe East Enterprises, Inc. dba A-1 Locksmith in the estimated amount of \$618,931.25; and (2) a three-year master agreement for the purchase of door hardware and key blanks for all City facilities - Independent Hardware, Inc. in the estimated amount of \$201,909.74, lowest responsible bidders of two - Total estimated amount of \$820,840.99 - Financing: General Fund (\$433,190.53), Dallas Water Utilities Fund (\$267,000.00), and Aviation Fund (\$120,650.46) (subject to annual appropriations)
The Request for Bid method of procurement resulted in the lowest responsive bidders being selected; however, this item is Other Services which does not have an availability and disparity participation goal.	
Joe East Enterprises, Inc. dba A-1 Locksmith - Local; Workforce - 15.78% Independent Hardware, Inc. - Non-Local; Workforce - 0.00%	

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-233 17	\$190,560.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	This Item N/A Overall Item N/A	N/A
Subject:	Authorize Supplemental Agreement No. 4 to extend a service contract with HLP, Inc. for continuous maintenance and support for the service request and work order management software for the Department of Dallas Animal Services for the period February 2, 2023 through February 1, 2026 - HLP, Inc., sole source - Not to exceed \$190,560 - Financing: General Fund (subject to annual appropriations)		
This item is Other Services which does not have an availability and disparity participation goal.			
HLP, Inc. – Non-local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-304 18	\$4,964,832.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	16.68%	45.08% BM, WF, HM, HF, OF	\$2,046,656.00



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Subject:	Authorize a design-build services contract with Azteca Enterprises, Inc. LLC to provide pre-design, pre-construction services, architectural, and engineering design, and construction services for the Reverchon Ballpark Restoration and Improvements Project located at 3505 Maple Avenue - Not to exceed a Guaranteed Maximum Price of \$4,964,832.00 - Financing: Capital Gifts, Donation, and Development Fund
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This contract does not meet the M/WBE goal; however, the prime is a MBE.

KAI Design, Local, BM, 7.11% - Design Madden Electric, Non-Local, WF, 6.30% - Electrical NTD Mechanical, Local, WF, 0.69% - Mechanical, Plumbing Alpha & Omega Industries LLC dba Diversified Electrical Solutions, Local, BM, 0.60% - Low Voltage Electrical TEXN Construction, Local, HM, 0.60% - Demolition Carrillo Painting, LLC, Local, HF, 0.53% - Painting ROC Construction, Inc., Local, HM, 0.45% - Masonry Texas SWPPP Services, Non-Local, OF, 0.07% - SWPPP Royal Striping, Local, BM, 0.11% - Striping and Storage Landscape Horticulture Services, Local, HM, 0.20% - Landscaping

Azteca Enterprises, LLC - Local; Workforce - 46.34% Local

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-38 20	\$955,776.65	Architecture & Engineering	25.66%*
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	24.76%	This Item 24.76% HM, IM, HF Overall Item 25.72% HM, IM, HF	\$236,626.00

Subject:	Authorize Supplemental Agreement No. 2 to the professional services contract with Halff Associates, Inc. for additional engineering services related to storm drainage improvements at three locations (list attached to the Agenda Information Sheet) - Not to exceed \$955,776.65, from \$462,327.00 to \$1,418,103.65 - Financing: Flood Control (D) Fund (2017 General Obligation Bond Funds)
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*This item reflects previous Business Inclusion and Development Policy M/WBE goal.

For this increase in contract, the original M/WBE goal is 25.66%, for this item, there is 24.76% M/WBE participation, and the project overall is meeting the M/WBE goal at 25.72% M/WBE participation.

This contract did not meet the M/WBE goal for this item; however, the overall M/WBE subcontracting goal was met.



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Supplemental Agreement No. 2 – 25.72% Overall Participation

Garcia Land Data, Local, HM, 10.99% - Surveying

HVJ North Texas – Chelliah Consultants, Inc, Local, IM, 6.99% - Geotechnical

Urban Engineers Group Inc, Local, HF, 7.74% - Civil Engineering, Base Maps

This Item – 24.76% MWBE Participation

Garcia Land Data, Local, HM, 13.43% - Surveying

HVJ North Texas – Chelliah Consultants, Inc, Local, IM, 6.83% - Geotechnical

Urban Engineers Group Inc, Local, HF, 4.50% - Civil Engineering, Base Maps

Half Associates, Inc– Local; Workforce – 22.8% Local