

Memorandum



CITY OF DALLAS

DATE May 5, 2023

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for May 10, 2023 Council Agenda**

The policy of the City of Dallas is to engage certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Inclusion and Development (BID) division of the Small Business Center, which is providing this summary of M/WBE participation for the May 10, 2023 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed **9** agenda items; **4** items on this agenda include an M/WBE goal. Of those **4** items, **2** exceeded the goal, and **2** did not meet the goal, but complied with the BID policy. This agenda includes **5** items that did not have an applicable M/WBE goal. The table below provides a summary of M/WBE participation for this agenda.

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
16	\$162,245.18	Architecture & Engineering	25.66%*	69.09%	75.26%	\$122,100.00	Exceeds Goal
20	\$300,000.00	Revenue	N/A	N/A	N/A	N/A	M/WBE N/A Revenue
21	\$40,617,200.53	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services; Vendor is committing to use M/WBE subcontractors at 32% or \$12,997,504.17.
22	\$1,200,000.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
23	\$2,750,000.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services; Vendor is committing to use a M/WBE subcontractor at 0.73% or \$20,000.00.
24	\$1,660,000.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
31	\$4,208,000.00	Construction	32.00%	32.14%	32.14%	\$1,352,510.00	Exceeds Goal
33	\$30,158,400.00	Construction	32.00%	13.47%	13.47%	\$4,062,331.21	Does not meet goal but complies with BID Policy. Item is RFB. Lowest responsible bidder was selected.
34	\$48,559,500.00	Construction	32.00%	6.75%	59.99%	\$27,672,021.00	The vendor is a M/WBE.

*This item reflects the previous BID Policy goal.

The following items do not meet the M/WBE goal, but comply with the BID Policy:

Agenda Item No. 33 Authorize (1) an increase in appropriations in an amount not to exceed \$6,435,219.45 in the Water Revenue Bonds - Series 2009-B Fund; and (2) a construction services contract for Water Delivery SCADA, Frankford Pump Station, Abrams Pump Station, and pump station electrical improvements - Archer Western Contractors. Award amount is not to exceed \$30,158,400.00. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected, the vendor is using 12 M/WBE subcontractors. The availability of M/WBE firms for this specialty work is limited. Total M/WBE participation will be 13.47%.

Agenda Item No. 34 Authorize a construction services contract for headworks and primary clarifiers improvements at Central Wastewater Treatment Plant - BAR Constructors, Inc. Award amount is not to exceed \$48,559,500.00. This vendor is a M/WBE and selected 6 M/WBE subcontractors. Total M/WBE overall participation will be 56.99%.

Local Businesses

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 16 prime contractors considered in this agenda. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
Prime	13	92.86%	1	7.14%	14
M/WBE Sub	14	50.00%	14	50.00%	28

Please feel free to contact me or Joyce Williams, Director Small Business Center if, you have any questions or should you require additional information.



Kimberly Bizer Tolbert
 Deputy City Manager

- c: T.C. Broadnax, City Manager
- Tammy Palomino, Interim City Attorney
- Mark Swann, City Auditor
- Biliera Johnson, City Secretary
- Preston Robinson, Administrative Judge
- Jon Fortune, Deputy City Manager

- Majed A. Al-Ghafry, Assistant City Manager
- M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
- Dr. Robert Perez, Assistant City Manager
- Carl Simpson, Assistant City Manager
- Jack Ireland, Chief Financial Officer
- Genesis D. Gavino, Chief of Staff to the City Manager
- Directors and Assistant Directors



M/WBE Agenda Item Matrix
May 10, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-925 16	\$162,245.18	Architecture & Engineering	25.66%*
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	69.09%	75.26% IF, HF, BM, NM	\$122,100.00
Subject:	Authorize Supplemental Agreement No. 2 to the professional services contract with Lina T. Ramey and Associates, Inc. for additional engineering design services on Wheatland Road from the city limits to University Hills Boulevard - Not to exceed \$162,245.18, from \$655,815.79 to \$818,060.97 - Financing: Street and Transportation (A) Fund (2017 General Obligation Bond Fund) (\$116,135.18), Water Capital Improvement F Fund (\$22,225.02) and Wastewater Capital Improvement G Fund (\$23,884.98)		
*This item reflects previous Business Inclusion and Development Policy M/WBE goal.			
This contract exceeds the M/WBE goal.			
Lina T Ramey and Associates Inc, Local, IF, 6.17% - Paving Drainage Urban Engineers Group Inc, Local, HF, 40.43% - Water/Illumination Alliance Geotechnical Group, Inc, Local, BM, 4.19% - Geotechnical PJB Surveying LLC, Non-Local, NM, 24.47% - Surveying/ROW Lina T Ramey – Local; Workforce – 72.39% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
	\$300,000.00	Revenue	N/A
23-828 20	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a five-year service contract, with one five-year renewal option, for the operational management of the greenhouse and nursery for the Park & Recreation Department - Southwest Perennials, Inc., only proposer - Estimated Total Net Revenue: General Fund \$300,000 (Estimated Annual Gross Revenue: \$60,000)		
The Business Inclusion and Development Policy does not apply to Revenue contracts.			
Southwest Perennials, Inc.– Local; Workforce – 78.57% Local			



M/WBE Agenda Item Matrix
May 10, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1185 21	\$40,617,200.53	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	32.00%	32.00% BF, HM	\$12,997,504.17
Subject:	Authorize a five-year service price agreement for human resources digital temporary workforce staffing system for Citywide use - Smith Temporaries, Inc. dba Cornerstone Staffing, most advantageous proposer of four - Estimated amount of \$40,617,200.53 - Financing: General Fund (\$14,484,828.82), Grant, Trust and Other Funds (\$13,323,684.35), Enterprise Funds (\$10,527,032.13), and Internal Service and Other Funds (\$2,281,655.23) (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Other Service contracts, however the prime contractor is subcontracting with certified MBE's.			
ABBA Staffing & Consulting, Non-Local, HM, 22.00% - Temporary Staffing			
RD Adams Enterprises LLC dba ONE Elite Staffing, Local, BF, 10.00% - Temporary Staffing			
Smith Temporaries Inc. dba CornerStone Staffing – Local: Workforce – 15.79% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-402 22	\$1,200,000.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize the City Manager to execute, for family violence intervention programs to eligible residents of the City of Dallas, a one-year subrecipient contract with a one year renewal option in a total amount not to exceed \$1,200,000, with Jewish Family Service dba Jewish Family Service, the most advantageous proposer of four - Total not to exceed \$1,200,000 - Financing: Coronavirus State and Local Fiscal Recovery Fund (subject to annual appropriations)		
This item is Other Services which does not have an availability and disparity participation goal.			
Jewish Family Service dba Jewish Family Service - Local; Workforce - 41.93% Local			



M/WBE Agenda Item Matrix
May 10, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-750 23	\$2,750,000.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.73% BF	0.73% BF	\$20,000.00
Subject:	Authorize the City Manager to execute, for mental health support programs to eligible residents of the City of Dallas, (1) a one-year contract with a one-year renewal option with Harmony Community Development Corporation in an amount not to exceed \$1,000,000 per year; (2) a one-year interlocal agreement with a one-year renewal option with Dallas County Mental Health and Mental Retardation Center dba Metrocare Services in an amount not to exceed \$200,000 per year; (3) a one-year contract with a one-year renewal option with Big Thought in a total amount not to exceed \$120,000 per year; and (4) a one-year contract with a one-year renewal option with Senior Citizens of Greater Dallas, Inc. in an amount not to exceed \$55,000; for a total of three service contracts and one interlocal agreement in a total amount not to exceed \$2,750,000 - Financing: Coronavirus State and Local Fiscal Recovery Fund (\$2,750,000) (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Other Service contracts, however, one of the prime contractors is subcontracting with a certified MBE.			
Rischer Consulting, LLC., Local, BF, 0.73% - Grant writing and program consultation			
Harmony Community Development Corporation - Local; Workforce - 41.66% Local			
Dallas County Mental Health and Mental Retardation Center dba Metrocare Services - Local; Workforce - 85.50% Local			
Big Thought - Local; Workforce - 47.42% Local			
Senior Citizens of Greater Dallas, Inc. - Local; Workforce - 40.81% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-535 24	\$1,660,000.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A



City of Dallas

M/WBE Agenda Item Matrix May 10, 2023 City Council Agenda

Subject:	Authorize a one-year subrecipient contract in the amount of \$833,000, with a one year renewal option in the amount of \$833,000, as detailed in the Fiscal Information, for positive youth development programs, including built in academic support to school-aged youth for the Office of Community Care - Texas Initiative Programs in the amount of \$450,000, with a one year renewal option in the amount of \$450,000; Big Thought in the amount of \$225,000, with a one year renewal option in the amount of \$225,000, and After-School All-Stars North Texas in the amount of \$155,000, with a one year renewal option in the amount of \$155,000, most advantageous proposers of seven - Total not to exceed \$1,660,000 - Financing: Coronavirus State and Local Fiscal Recovery Fund (subject to annual appropriations)
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This item is Other Services which does not have an availability and disparity participation goal.

Big Thought – Local; Workforce – 47.43% Local
Texas Initiative Programs – Local; Workforce – 84.21% Local
After-School All-Stars North Texas – Local; Workforce – 84.61% Local

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1057 31	\$4,208,000.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	32.14% WF	32.14% WF	\$1,352,510.00

Subject:	Authorize a construction services contract for the construction of the Fair Park Tower Building Rehabilitation located at 3809 Grand Avenue - Phoenix I Restoration and Construction, Ltd., best value proposer of one - Not to exceed \$4,208,000.00 - Financing: Fair Park Capital Reserve Fund (\$452,000.00), Fair Park Improvements (C) Fund (2017 General Obligation Bond Fund) (\$2,975,722.23), and Fair Park Improvements (C) Fund (2017 General Obligation Bond Fund) (\$780,277.77)
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This contract exceeds the M/WBE goal.

Texas Roof Management, Local, WF, 18.74% - Roofing
Designs dba Slaughter Services, Local, WF, 11.93% - Foundation Remediation and Concrete
North Texas Ductworks (NTD), Local, WF, 1.47% - HVAC and Plumbing
Phoenix I Restoration and Construction, Ltd. 7– Local; Workforce – 60.87% Local

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
	\$30,158,400.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
23-269 33	13.47%	13.47% HM, HF, PF, BM, WF	\$4,062,331.21



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May 10, 2023 City Council Agenda

Subject:	Authorize (1) an increase in appropriations in an amount not to exceed \$6,435,219.45 in the Water Revenue Bonds - Series 2009-B Fund; and (2) a construction services contract for Water Delivery SCADA, Frankford Pump Station, Abrams Pump Station, and pump station electrical improvements - Archer Western Contractors, lowest responsible bidder of two - Not to exceed \$30,158,400.00 - Financing: Water Capital Improvement F Fund (\$14,223,180.55), Water Construction Fund (\$9,500,000.00), and Water Revenue Bonds - Series 2009-B Fund (\$6,435,219.45)
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The Request for Bid method of procurement resulted in the lowest responsive bidder being selected, the vendor is using 12 M/WBE subcontractors. The availability of M/WBE firms for this specialty work is limited.

Soto Steel Inc, Local, HM, 0.11% - Rebar Install
Cliff Supply, Local, HF, 3.24% - Rebar Install
Garland Heating and Air Conditioning, Local, PF, 0.199% - HVAC
Astro Johnny Waste Management, Local, BM, 0.01% - Portable Toilets
Mobile Enterprises Inc, Non-Local, WF, 0.27% - Water Proofing
C. Green Scaping LP, Non-Local, HF, 0.10 – Seeding/Landscaping
Texas Star Transport, Non-Local, HF, 0.28% Trucking
JML Distribution LLC, Non-Local, WF, 7.47% - Electrical Materials/Instrumentation Materials
AMP Material, Non-Local, HF, 0.50% - Rebar Material
SB Fleet-Lube LLC dba Fleet Lube, Non-Local, WF, 0.17 – Fuel
Partnering for Success Inc, Non-Local, HF, 0.03% - Project Partnering
J.D. & Bodine, Non-Local, WF, 1.10% - Pumps
Archer Western Construction – Local; Workforce – 8.00% Local

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-270 34	\$48,559,500.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	6.75%	56.99% IF, HF, WF, HM, WF, BM, OF	\$27,672,021.00

Subject:	Authorize a construction services contract for headworks and primary clarifiers improvements at Central Wastewater Treatment Plant - BAR Constructors, Inc., lowest responsible bidder of four - Not to exceed \$48,559,500.00 - Financing: Wastewater Capital Improvement G Fund (\$27,231,000.00), Wastewater Capital Improvement F Fund (\$20,000,000.00), and Wastewater Construction Fund (\$1,328,500.00)
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The vendor is a M/WBE.

BAR Constructors, Non-Local, HM, 50.24% - Mass Earthworks, Treatment Structure Concrete Works, Treatment Equipment Installation, General Construction
JML Distribution, Non-Local, WF, 3.07% - Switchgear and Lighting
D & G Quality, Non-Local, WF, 0.11% - Roofing
Garland Heating and Air Conditioning, Local, WF, 0.24% - HVAC
DFW Aggregates, Local, HF, 3.29% - Hauling
Astro Johnny Waste Management, Non-Local, BM, 0.03% - Portable Toilet
Texas SWPPP Services, Non-Local, OF, 0.01% - SWPPP
BAR Constructors– Non-local; Workforce – 26.00% Local



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May 10, 2023 City Council Agenda