## Memorandum

DATE July 12, 2023

<sup>TO</sup> Honorable Mayor and Members of the City Council

## **SUBJECT Sales Tax Receipts**

The May 2023 sales tax receipts from the State Comptroller's Office are \$35.8 million and represents a 7.7% increase in total collections compared to the same reporting period last year. Over the most recent 12 months, sales tax receipts have increased by 8.2%.

<ul> <li>May 2022 actual</li> </ul>	\$33,254,120
<ul> <li>May 2023 budget</li> </ul>	\$34,060,402
<ul> <li>May 2023 actual</li> </ul>	\$35,825,917

As part of the FY 2022-23 mid-year budget ordinance approved by the City Council on May 10, we increased the sales tax revenue budget by \$15.5 million from \$417.2 million to \$432.8 million. The budget increase was possible based on year-to-date actual collections.

The FY 2022-23 year-to-date trend is positive and consultation with Dearmon Analytics (contract economist) predicts slowing to a more historical growth rate should occur over the next several months. We will continue to monitor our sales tax forecast closely and provide additional information as it becomes available.

If you have any questions, please contact me or Janette Weedon, Director of Budget and Management Services

Jack Ireland Chief Financial Officer

[Attachment]

c:

T.C. Broadnax, City Manager Tammy Palomino, Interim City Attorney Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Deputy City Manager Jon Fortune, Deputy City Manager Majed A. Al-Ghafry, Assistant City Manager M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager Dr. Robert Perez, Assistant City Manager Carl Simpson, Assistant City Manager Genesis D. Gavino, Chief of Staff to the City Manager Directors and Assistant Directors

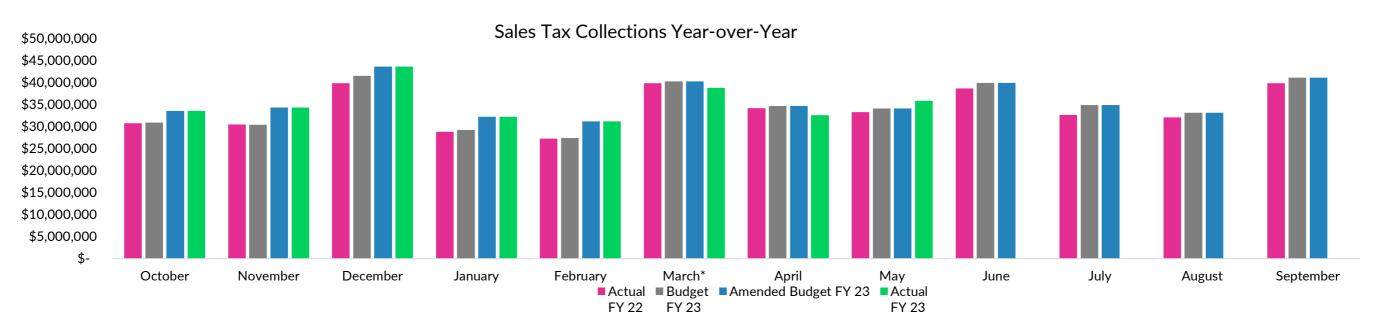


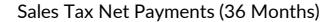
## **Sales Tax**

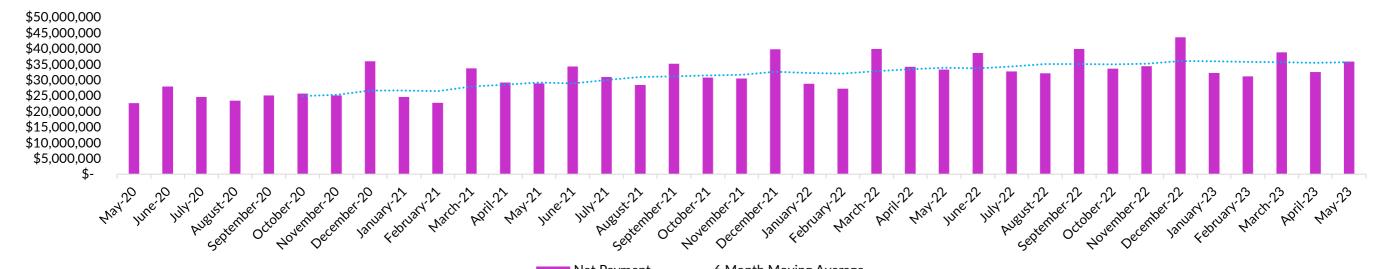
## as of May 2023

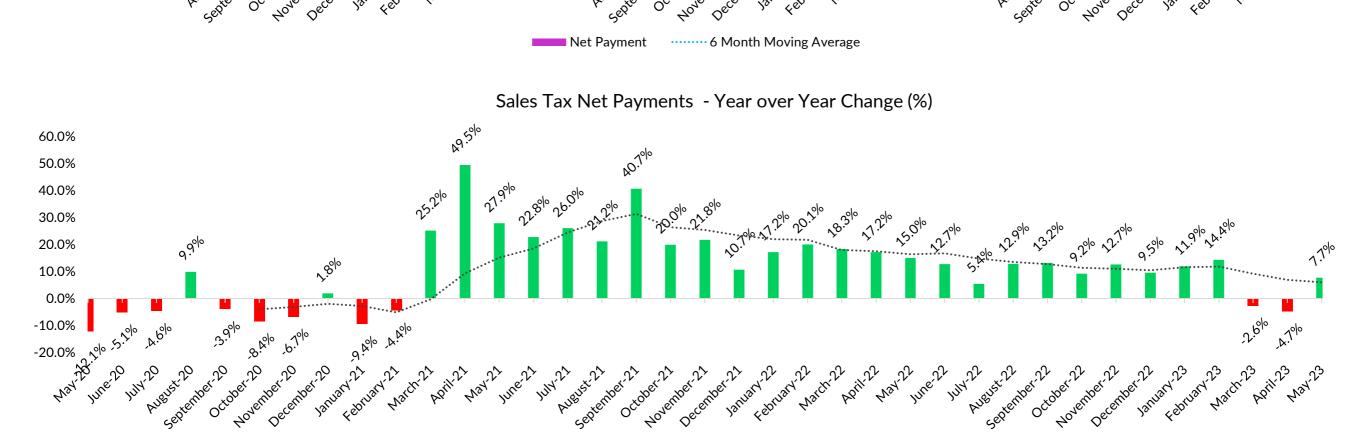
					YTD Variance FY 2022-23	YTD Variance FY 2022-23	FY 2022-23	FY 2022-23
Manth	Actual	Budget	Amended	Actual	Actuals versus	Actuals versus	Actuals versus	Actuals versus
Month	FY 22	FY 23	Budget FY 23	FY 23	FY 2021-22 Actuals	FY 2021-22 Actuals	Amended	Amended
					(\$)	(%)	Budget	Budget
October	\$ 30,717,609	\$ 30,857,310	\$ 33,546,824	\$ 33,546,824	\$ 2,829,215	9.2%	\$ -	0.0%
November	30,461,440	30,389,940	34,320,398	34,320,398	3,858,958	12.7%	\$ -	0.0%
December	39,784,802	41,477,877	43,576,728	43,576,728	3,791,926	9.5%	\$ -	0.0%
January	28,760,595	29,196,263	32,196,210	32,196,210	3,435,615	11.9%	\$-	0.0%
February	27,238,115	27,350,419	31,149,534	31,149,534	3,911,419	14.4%	\$-	0.0%
March*	39,832,144	40,266,992	40,266,992	38,794,242	(1,037,902)	-2.6%	(1,472,750)	-3.7%
April	34,139,323	34,661,953	34,661,953	32,534,853	(1,604,470)	-4.7%	(2,127,100)	-6.1%
May	33,254,120	34,060,402	34,060,402	35,825,917	2,571,797	7.7%	1,765,515	5.2%
June	38,602,297	39,913,555	39,913,555					
July	32,646,635	34,850,176	34,850,176					
August	32,060,088	33,125,024	33,125,024					
September	39,811,956	41,082,472	41,082,472					
Total	\$ 407,309,124	\$ 417,232,383	\$ 432,750,269	\$ 281,944,706	\$ 17,756,558	6.7%	\$ (1,834,335)	-0.7%

\* Restated to reflect self reported sales tax









······ 6 Month Moving Average