

Memorandum REVISED



CITY OF DALLAS

DATE June 12, 2023

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for June 14, 2023 Council Agenda**

The policy of the City of Dallas is to engage certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Inclusion and Development (BID) division of the Small Business Center, which is providing this summary of M/WBE participation for the June 14, 2023 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed **16** agenda items; **8** items on this agenda include an M/WBE goal. Of those **8** items, **2** exceeded the goal and **6** did not meet the goal, but complied with the BID policy. This agenda includes **8** items that did not have an applicable M/WBE goal. The table below provides a summary of M/WBE participation for this agenda.

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
17	\$234,157.35	Construction	32.00%	100.00%	100.00%	\$234,157.35	Exceeds Goal
19	\$2,090,214.00	Construction	32.00%	32.15%	32.15%	\$672,000.00	Exceeds Goal
36	\$249,652.00	Professional Services	38.00%	0.00%	0.00%	\$0.00	Does not meet the goal. Prime completed the BID forms.
37	\$2,015,660.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A CO-OP
39	\$7,500,000.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A CO-OP
40	\$2,486,677.80	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
41	\$12,662,876.84	Goods	32.00%	0.00%	0.00%	\$0.00	Does not meet the goal. Item is RFB. Lowest responsible bidders was selected.
42	\$4,730,199.01	Goods	32.00%	0.00%	74.37%	\$3,517,842.90	Does not meet goal, but two primes are M/WBE.
43	\$3,136,745.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services

44	\$1,429,300.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
45	\$743,860.00	Professional Services	38.00%	0.00%	100.00%	\$743,860.00	Does not meet goal. Item is RFB. Lowest responsible bidder was selected, however, the prime is M/WBE.
46	\$424,360.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
47	\$160,100.00	Other Services	23.80%*	0.00%	0.00%	\$0.00	Does not meet goal. Supplemental Agreement
48	\$200,832.84	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
54	\$205,235.00	Construction	32.00%	0.00%	0.00%	\$0.00	Does not meet the goal. Item is RFB. Lowest responsible bidder was selected.

*This item reflects the previous BID Policy goal.

The following items do not meet the M/WBE goal, but comply with the BID Policy:

Agenda Item No. 36 Authorize a one-year consultant contract for a solar siting study for the Office of Environmental Quality & Sustainability - Ameresco, Inc., most advantageous proposer of two - Not to exceed \$249,652. The prime did not meet the M/WBE Goal, however, is subcontracting with a M/WBE Subcontractor that is not currently M/WBE certified.

Agenda Item No. 41 Authorize a three-year master agreement for hand and power tools to be used citywide. Sid Tool Co., Inc. dba MSC Industrial Supply Co., Nationwide Supplies dba USA Supply, Colonial Hardware Corporation, Elliot Electric Supply, Ewing Irrigation Products, Inc.2, Snap-On Tools dba Snap-On Industrial, and Hilti Inc. Total estimated award amount is \$12,662,876.84. The Request for Bid Method of procurement resulted in the lowest responsive bidders being selected which resulted in no M/WBE selections or participation.

Agenda Item No. 42 Authorize a three-year master agreement for the purchase of laboratory equipment and supplies for the Water Utilities Department - Taylor Distribution Group, LLC dba TDG Scientific, Hach Company, and Fox Scientific, Inc. Total estimated award amount will be \$4,730,199.01. The Request for Bid Method of procurement resulted in the lowest responsive bidders being selected. Two of the three selected bidders are M/WBE firms. Overall M/WBE participation stands at 74.37%.

Agenda Item No. 45 Authorize a five-year service price agreement with Ruiz Protective Service, Inc. for polygraph testing and examination services for the Police Department. The award amount will be \$743,860. The prime did not meet the M/WBE Goal. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected, however, the prime is a M/WBE.

Agenda Item No. 47 Authorize Supplemental Agreement No. 8 to increase the service contract with Paymetric, Inc. for the 1- year continuation of credit card payment processing services for various departments managed by the Water Utilities Department. Award amount will not exceed \$160,100.00. Total award will increase from \$1,629,014.87 to \$1,789,114.87. There is no opportunity for subcontracting on this Supplement Agreement.

Agenda Item No. 54 Authorize a construction services contract for the Crawford Memorial Artwork Installation Phase 1A Project located at 8700 Elam Road - A S Con. Inc., lowest responsible bidder of four - Not to exceed \$205,325.00. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected. The prime did not meet the M/WBE Goal, however, is subcontracting with a M/WBE Subcontractor that is not currently M/WBE certified.

Local Businesses

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 25 prime contractors considered in this agenda. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
Prime	5	20.00%	20	80.00%	25
M/WBE Sub	3	75.00%	1	25.00%	4

Please feel free to contact me or Joyce Williams, Director Small Business Center if, you have any questions or should you require additional information.



Kimberly Bizer Tolbert
 Deputy City Manager

- c: TC Broadnax, City Manager
- Tammy Palomino, Interim City Attorney
- Mark Swann, City Auditor
- Biliera Johnson, City Secretary
- Preston Robinson, Administrative Judge
- Jon Fortune, Deputy City Manager

- Majed A. Al-Ghafry, Assistant City Manager
- M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
- Dr. Robert Perez, Assistant City Manager
- Carl Simpson, Assistant City Manager
- Jack Ireland, Chief Financial Officer
- Genesis D. Gavino, Chief of Staff to the City Manager
- Directors and Assistant Directors



REVISED - M/WBE Agenda Item Matrix

June 14, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-998 17	\$234,157.35	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	100.00%	This Item 100.00% WF Overall Item 47.17% HM, WF	\$234,157.35
Subject:	Authorize a correction to Resolution No. 23-0114, previously approved on January 11, 2023 with Texas Materials Group, Inc. dba TexasBit, a CRH Company to revise funding from the General Fund to the Equity Fund and Street and Alley Fund - Not to exceed \$48,906,741.15 - Financing: - General Fund (\$25,533,007.50), Equity Fund (\$2,000,000.00), and Street and Alley Fund (\$21,373,733.65)		
This contract exceeds the M/WBE goal.			
Change Order No 1 - 47.17% Overall MWBE Participation Road master's Striping LLC, Non-Local, HM, 0.68% - Striping & Marking RC Paving, Local, HM, 24.72% - Concrete Paving, Curbs, Misc Concrete JR West Concrete, Non-Local, HM, 1.40% - Concrete Paving, Curbs, Misc Concrete Lozano Paving LLC, Local, WF, 8.24% - Concrete Paving, Curbs, Misc Concrete Omega Contracting LLC, Local, HM, 12.13% - Concrete Paving, Curbs, Misc Concrete This Item – 100.00% MWBE Participation Lozano Paving LLC, Local, WF, 100.00% - Concrete Paving, Curbs, Misc Concrete			
Texas Materials Group, dba, TexasBit, a CRH company – Local/ Workforce – 12.10% Local			



REVISED - M/WBE Agenda Item Matrix

June 14, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-942 19	\$2,090,214.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	32.15%	32.15% HM, BM	\$672,000.00
Subject:	Authorize a construction services contract for Street Reconstruction Group 17-4009 (list attached to the Agenda Information Sheet) - HD Way Concrete Service, LLC, lowest responsible bidder of three - Not to exceed \$2,090,214.00 - Financing: Street and Transportation (A) Fund (2017 General Obligation Bond Fund) (\$1,707,900.00), Water Capital Improvement F Fund (\$194,132.00), Wastewater Capital Improvement G Fund (\$161,232.00), Water Construction Fund (\$23,750.00), and Wastewater Construction Fund (\$3,200.00)		
This contract exceeds the M/WBE goal.			
Compaz Concrete, Local, HM, 20.09% Concrete Flatwork			
Denali Services, Local, BM, 5.02% - Trucking			
Monarrez Trucking, Non-Local, HM, 7.04% - Trucking			
HD Way Concrete Service LLC – Local; Workforce – 60.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1421 36	\$249,652.00	Professional Services	38.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	0.00%	\$0.00
Subject:	Authorize a one-year consultant contract for a solar siting study for the Office of Environmental Quality & Sustainability - Ameresco, Inc., most advantageous proposer of two - Not to exceed \$249,652 - Financing: General Fund (subject to annual appropriations)		
This contract does not meet the M/WBE goal.			
Ameresco, Inc. – Non-local; Workforce – 0.17% Local			



REVISED - M/WBE Agenda Item Matrix

June 14, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1465 37	\$2,015,660.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a two-year consultant contract, with two one-year renewal options for the comprehensive reform of the Dallas development codes, Chapters 51, 51A, and 51P for the Department of Planning and Urban Design - Camiros, Ltd, most advantageous proposer of four - Not to exceed \$2,015,660 - Financing: Operating Carryover Fund (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements.			
Camiros, Ltd – Non-local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1481 39	\$7,500,000.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a five-year cooperative purchasing agreement for airfield paint removal, striping, and painting services at Dallas Love Field for the Department of Aviation with Hi-Lite Airfield Services LLC through the Sourcewell cooperative agreement - Estimated amount of \$7,500,000 - Financing: Aviation Fund (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements.			
Hi-Lite Airfield Services LLC - Non-local; Workforce – 42.10% Local			



REVISED - M/WBE Agenda Item Matrix
June 14, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1455 40	\$2,486,677.80	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a three-year master agreement for the purchase of personal protective equipment for citywide use with Safeware, Inc. through the Omnia Partners cooperative agreement - Estimated amount of \$2,486,677.80 - Financing: Coronavirus State and Local Fiscal Recovery Funds		
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements.			
Safeware, Inc. – Non-local; Workforce – 0.00% Local			



REVISED - M/WBE Agenda Item Matrix

June 14, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1463 41	\$12,662,876.84	Goods	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	0.00%	\$0.00
Subject:	Authorize a three-year master agreement for hand and power tools to be used citywide - Sid Tool Co., Inc. dba MSC Industrial Supply Co. in an estimated amount of \$5,520,015.33, Nationwide Supplies dba USA Supply in an estimated amount of \$3,589,480.68, Colonial Hardware Corporation in an estimated amount of \$2,006,625.73, Elliot Electric Supply in an estimated amount of \$663,155.10, Ewing Irrigation Products, Inc. in an estimated amount of \$409,500.00, Snap-On Tools dba Snap-On Industrial in an estimated amount of \$317,300.00, and Hilti Inc. in an estimated amount of \$156,800.00, lowest responsible bidders of nine - Total estimated amount of \$12,662,876.84 - Financing: General Fund (\$8,206,468.14), Dallas Water Utilities Fund (\$3,649,589.00), Equipment and Fleet Management Fund (\$416,600.00), Aviation Fund (\$337,680.00), and Sanitation Operation Fund (\$52,539.70)		
The Request for Bid Method of procurement resulted in the lowest responsive bidders being selected which resulted in no M/WBE.			
SID Tool Co., Inc. dba MSC Industrial Supply CO. - Non-local; Workforce – 28.00% Local Nationwide Supplies – Non-local; Workforce – 100.00% Local Colonial Hardware Corporation – Non-local; Workforce - 0.00% Local Elliott Electric Supply – Non-local; Workforce – 25.00% Local Ewing Irrigation Products, Inc. – Local; Workforce – 100.00% Local Snap On Tools – Non-local; Workforce – 0.62% Local Hilti, Inc. – Non-local; Workforce – 0.4% Local			



REVISED - M/WBE Agenda Item Matrix

June 14, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1461 42	\$4,730,199.01	Goods	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	74.37% BF, HM	\$3,517,842.90
Subject:	Authorize a three-year master agreement for the purchase of laboratory equipment and supplies for the Water Utilities Department - Taylor Distribution Group, LLC dba TDG Scientific in an estimated amount of \$3,371,448.64, Hach Company in an estimated amount of \$1,212,513.21, and Fox Scientific, Inc. in an estimated amount of \$146,237.16, lowest responsible bidders of six - Total estimated amount of \$4,730,199.01 - Financing: Dallas Water Utilities Fund (\$4,680,166.91) and Stormwater Drainage Management Fund (\$50,032.10)		
The Request for Bid Method of procurement resulted in the lowest responsive bidders being selected.			
Taylor Distribution Group, LLC dba TDG Scientific, Non-Local, BF, 71.27% - Laboratory Supplies (Prime Contractor) Fox Scientific, Inc. Non-Local, HM, 3.09%, Laboratory Supplies (Prime Contractor)			
Taylor Distribution Group, LLC dba TDG Scientific - Non-local; Workforce – 27.00% Local Hach Company – Non-local; Workforce - 0.05% Local Fox Scientific, Inc. – Non-local; Workforce - 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1456 43	\$3,136,745.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a three-year service contract in the amount of \$1,833,750, with two one-year renewal options in a total amount of \$1,302,995, as detailed in the Fiscal Information Section for traffic counting services for the Department of Transportation - National Data and Surveying Services, Inc., most advantageous proposer of five - Not to exceed \$3,136,745 - Financing: General Fund (subject to annual appropriations)		
This item is Other Services which does not have an availability and disparity participation goal.			
National Data and Surveying Services, Inc. – Non-local; Workforce – 1.92% Local			



REVISED - M/WBE Agenda Item Matrix

June 14, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1457 44	\$1,429,300.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize a three-year service price agreement for sewer and storm drain camera repair services, parts, and accessories for the Water Utilities Department - Green Equipment Company in an estimated amount of \$677,500, CLS Sewer Equipment Co., Inc. in an estimated amount of \$392,500, and Reliability Point LLC in an estimated amount of \$359,300, most advantageous proposers of three - Total estimated amount of \$1,429,300 - Financing: Dallas Water Utilities Fund (\$1,141,600) and Stormwater Drainage Management Fund (\$287,700) (subject to annual appropriations)		
This item is Other Services which does not have an availability and disparity participation goal.			
Green Equipment Company - Non-local; Workforce - 0.00% Local CLS Sewer Equipment Company – Non-local; Workforce – 0.00% Local Reliability Point LLC – Non-local; 0.00% Local			



City of Dallas

REVISED - M/WBE Agenda Item Matrix

June 14, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1423 45	\$743,860.00	Professional Services	38.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	100.00%	\$743,860.00
Subject:	Authorize a five-year service price agreement for polygraph testing and examination services for the Police Department - Ruiz Protective Service, Inc., only bidder - Estimated amount of \$743,860 - Financing: General Fund (subject to annual appropriations)		
The Request for Bid Method of procurement resulted in the lowest responsive bidder being selected, however, the prime is MBE.			
Ruiz Protective Service, Inc., HM, Local, 100.00% – Polygraph Testing (Prime Contractor)			
Ruiz Protective Service, Inc. – Local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1460 46	\$424,360.00	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	N/A	N/A
Subject:	Authorize Supplemental Agreement No. 4 to exercise the second of three, one-year renewal options, to the service contract with Incapsulate, LLC, for maintenance and support to host a customer relationship management software for the Department of Information and Technology Services – Not to exceed \$424,360 - Financing: Data Services Fund (subject to annual appropriations)		
This item is Other Services which does not have an availability and disparity participation goal.			
Incapsulate, LLC - Non-local; Workforce - 0.00% Local			



REVISED - M/WBE Agenda Item Matrix

June 14, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1515 47	\$160,100.00	Other Services	23.80%*
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	This Item 0.00% Overall Item 0.00%	\$0.00
Subject:	Authorize Supplemental Agreement No. 8 to increase the service contract with Paymetric, Inc. for the XiTransfer one-time conversion, the continuation of credit card payment processing services for various departments managed by the Water Utilities Department and to extend the term from April 10, 2023, to April 9, 2024 - Not to exceed \$160,100.00, from \$1,629,014.87 to \$1,789,114.87. - Financing: Data Services (subject to annual appropriations)		
*This item reflects previous Business Inclusion and Development Policy M/WBE goal.			
This contract does not meet the M/WBE goal.			
Supplemental Agreement No. 8 – 0.00% Overall Participation			
This item – 0.00% MWBE participation			
Paymetric, Inc. – Non-local; Workforce – 0.00% Local			



REVISED - M/WBE Agenda Item Matrix

June 14, 2023 City Council Agenda

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-36 48	\$200,832.84	Other Services	N/A
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	N/A	This Item N/A Overall Item N/A	N/A
Subject:	Authorize Supplemental Agreement No. 16 to increase the service contract with Tritech Software Systems, for continued maintenance and support of the existing computer aided dispatch system, disaster recovery synchronization, and a computer aided dispatch routing server for the Department of Information and Technology Services - Not to exceed \$205,382.69, from \$21,069,435.14 to \$21,274,817.83 - Financing: 9-1-1 System Operations Fund (subject to annual appropriations)		
This item is Other Services which does not have an availability and disparity participation goal.			
Tri-Tech Software Systems - Non-local; Workforce - 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
23-1458 54	\$205,235.00	Construction	32.00%
	M/WBE Subcontracting %	M/WBE Overall %	M/WBE Overall Participation \$
	0.00%	0.00%	\$0.00
Subject:	Authorize a construction services contract for the Crawford Memorial Artwork Installation Phase 1A Project located at 8700 Elam Road - A S Con. Inc., lowest responsible bidder of four - Not to exceed \$205,325.00 - Financing: Park and Recreation Facilities (B) Fund (2017 General Obligation Bond Funds)		
The Request for Bid Method of procurement resulted in the lowest responsive bidders being selected.			
A.S. Con., Inc. - Local; Workforce - 100.00% Local			