

Memorandum



CITY OF DALLAS

DATE June 12, 2020

TO Honorable Mayor and Members of the City Council

SUBJECT **Sales Tax Receipts**

The April 2020 sales tax receipts from the State Comptroller's Office are \$19,483,347, or 24.4 percent below total collections compared to the same reporting period last year and 22.8 percent below budget for the month. This month's receipts also include a one-time audit adjustment which reduced total collections. When comparing current period collections without the impact of the one-time audit adjustment, sales tax receipts are down by 18.9 percent compared to the same period last year.

• April 2019 actual	\$25,775,135
• April 2020 budget	\$25,221,806
• April 2020 actual	\$19,483,347

As discussed at the May 6 budget briefing, the Coronavirus pandemic and subsequent economic crisis are severely affecting sales taxes, and our revised forecast indicates that we may end the current fiscal year \$25.2 million below budget. As anticipated, the drop in sales tax receipts in April was worse than we experienced in March, because April was the first full month of pandemic related closures. Unfortunately, the April decline was also worse than our forecast, which included an adverse decline for April of 18.4 percent.

We continue to revise our forecasts with limited actual data. We will receive one more month of actual data before finalizing revenue projections for the City Manager's FY 2020-21 Proposed Budget. As more data becomes available, we will work with our economist to update the forecast and keep you informed.

M. Elizabeth Reich
Chief Financial Officer

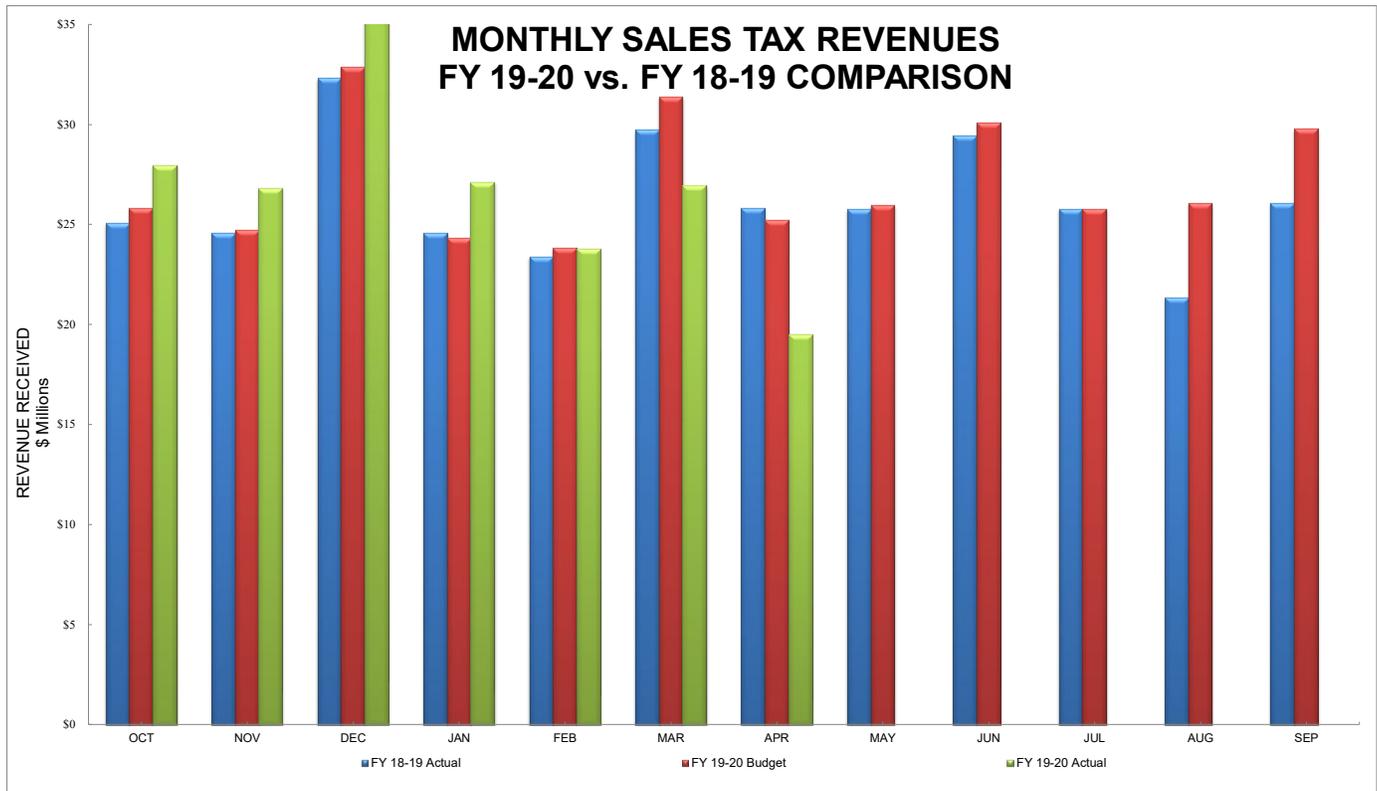
cc: T.C. Broadnax, City Manager
Chris Caso, City Attorney (Interim)
Mark Swann, City Auditor
Billieae Johnson, City Secretary
Preston Robinson, Administrative Judge
Kimberly Bizer Tolbert, Chief of Staff to the City Manager
Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager
Joey Zapata, Assistant City Manager
Nadia Chandler Hardy, Assistant City Manager
Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services
Laila Aleqresh, Chief Innovation Officer
M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion
Directors and Assistant Directors

SALES TAX

as of April 2020

	ACTUAL FY 2018-19	BUDGET FY 2019-20	ACTUAL FY 2019-20	YTD VARIANCE FY 19-20		YTD VARIANCE FY 19-20	
				ACT. VS. FY 18-19 DOLLARS	ACT. PERCENT	ACTUAL VS. BUDGET DOLLARS	PERCENT
OCT	\$25,049,631	\$25,788,648	\$27,942,608	\$2,892,977	11.5%	\$2,153,960	8.4%
NOV	24,571,164	24,673,808	26,805,867	2,234,703	9.1%	2,132,059	8.6%
DEC	32,289,498	32,846,092	35,274,527	2,985,029	9.2%	2,428,435	7.4%
JAN	24,523,254	24,314,236	27,074,542	2,551,288	10.4%	2,760,306	11.4%
FEB	23,361,412	23,804,444	23,738,211	376,799	1.6%	(66,233)	-0.3%
MAR	29,690,536	31,361,760	26,900,241	(2,790,295)	-9.4%	(4,461,519)	-14.2%
APR	25,775,135	25,221,806	19,483,347	(6,291,788)	-24.4%	(5,738,459)	-22.8%
MAY	25,722,682	25,924,216					
JUN	29,391,839	30,084,024					
JUL	25,745,004	25,755,057					
AUG	21,317,027 ¹	26,054,972					
SEP	26,023,568 ²	29,737,123					
TOTAL	\$313,460,750	\$325,566,185	\$187,219,343	\$1,958,713	1.1%	(\$791,450)	-0.4%



¹ FY 2018-19 revenue reduced due to a one-time repayment to the State of \$5,201,409.

² FY 2018-19 revenue reduced due to a one-time repayment to the State of \$3,793,301.