

Memorandum



CITY OF DALLAS

DATE September 20, 2024

TO Honorable Mayor and Members of the City Council

SUBJECT **Business Enterprise Hub New Procurement for the Dallas Accelerator Program (DAP)**

Background

The City of Dallas, through the Small Business Center issued a solicitation in December of 2022 for the Dallas Accelerator Program (DAP). The program is designed to accelerate the growth of existing small businesses, through educational resources that will solidify stability and sustainability of local businesses while leveraging entrepreneurship and capacity building.

The one-year contract was awarded to three local non-profit organizations who provided program services and collectively graduated 108 participants. The Minority/Women Business Enterprise (M/WBE) demographic breakdown of the successful graduates was 42 African American, 37 Hispanic, 3 Asian, 1 Native American, 6 White and 19 other small business entrepreneurs.

Update

The Business Enterprise Hub (BEH) in the Office of Procurement Services (OPS) is excited to announce the upcoming release of an updated Request for Proposal (RFP) for the new DAP programming in Q1 of FY 25. This RFP includes updates on business qualification thresholds, programmatic restructuring and new alignment with the City's Mentor Protégé program. Our goal is to conclude the procurement process with a recommendation to City Council for contract award in Q2 of the new fiscal year.

Please feel free to contact me or Danielle Thompson, Director of the Office of Procurement Services, if you have any questions or should you require additional information.

Service First, Now!



Donzell Gipson
Assistant City Manager (I)

c: Kimberly Bizer-Tolbert City Manager
Tammy Palomino, City Attorney
Mark Swann, City Auditor
Billerae Johnson, City Secretary
Preston Robinson, Administrative Judge
Dominique Artis, Chief of Public Safety (I)

Dev Rastogi, Assistant City Manager
M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
Alina Ciocan, Assistant City Manager
Robin Bentley, Assistant City Manager (I)
Jack Ireland, Chief Financial Officer
Elizabeth Saab, Chief of Strategy, Engagement, and Alignment (I)
Directors and Assistant Directors