

Memorandum



CITY OF DALLAS

DATE September 20, 2024

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for September 25, 2024 Council Agenda**

The policy of the City of Dallas is to engage certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Enterprise Hub (BEH) division of the Office of Procurement Services, which is providing this summary of M/WBE subcontracting participation for the September 25, 2024 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020, are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed **31** agenda items; **17** items on this agenda include an M/WBE goal. Of those **17** items, **12** exceeded the goal and **5** did not meet the goal. This agenda includes **15** items that did not have an applicable M/WBE goal. This agenda also includes **1** two-part item, Part 1 includes M/WBE goal and Part 2 did not have an applicable M/WBE goal. The table below provides a summary of M/WBE participation for this agenda.

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
10	\$1,021,648.00	Goods	N/A	N/A	N/A	N/A	MWBE N/A Sole Source
22	\$4,683,567.98	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Cooperative Agreement
23	\$2,064,120.70	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Cooperative Agreement
24	\$799,307.00	Professional Services	N/A	N/A	N/A	N/A	MWBE N/A Cooperative Agreement
26	\$956,744.50	Construction	32.00%	33.45%	100.00%	\$956,744.50	Exceeds MWBE Subcontracting Goal
27	\$800,833.57	Construction	32.00%*	25.82%	100.00%	\$800,833.57	Does not meet MWBE Subcontracting Goal
28	\$3,731,511.33	Construction	32.00%*	32.21%	100.00%	\$3,731,511.33	Exceeds MWBE Subcontracting Goal
29	\$123,487.03	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Cooperative Agreement
30	\$422,908.00	Architecture & Engineering	34.00%	45.44%	45.44%	\$192,171.00	Exceeds MWBE Subcontracting Goal
31	\$ 437,810.00	Architecture & Engineering	34.00%	31.70%	31.70%	\$ 138,800.00	Does not meet MWBE Subcontracting Goal

	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
32	\$ 279,846.86	Architecture & Engineering	34.00%	46.10%	46.10%	\$ 129,015.24	Exceeds MWBE Subcontracting Goal
43	\$5,798,944.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
44	\$575,000.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
45	\$1,600,100.92	Goods	32.00%	0.00%	67.69%	\$1,083,029.92	Does not meet MWBE Subcontracting Goal
	\$352,000.00	Goods	N/A	N/A	N/A	N/A	MWBE N/A Cooperative Agreement
46	\$ 292,575.00	Goods	32.00%	0.00%	0.00%	\$0.00	Does not meet MWBE Subcontracting Goal
47	\$250,000.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
48	\$250,000.00	Other Services	N/A	18.00%	18.00%	\$45,000.00	MWBE N/A Other Services
49	\$1,394,658.70	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
50	\$134,629.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
51	\$525,421.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
52	\$310,005.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
53	\$62,500.00	Other Services	N/A	N/A	N/A	N/A	MWBE N/A Other Services
60	\$786,770.48	Architecture & Engineering	34.00%	34.57%	34.57%	\$272,195.59	Exceeds MWBE Subcontracting Goal
65	\$12,538,800.00	Construction	32.00%	34.00%	34.00%	\$4,263,192.00	Exceeds MWBE Subcontracting Goal
66	\$17,315,565.00	Construction	32.00%	62.10%	62.10%	\$10,781,111.00	Exceeds MWBE Subcontracting Goal
67	\$3,276,740.00	Construction	32.00%*	27.79%	27.79%	\$910,522.38	Does not meet MWBE Subcontracting Goal
68	\$1,003,649.00	Architecture & Engineering	34.00%	34.23%	34.23%	\$343,542.00	Exceeds MWBE Subcontracting Goal
69	\$272,323.00	Architecture & Engineering	25.66%*	28.35%	28.35%	\$77,210.00	Exceeds MWBE Subcontracting Goal
70	\$3,175,021.00	Architecture & Engineering	34.00%	36.77%	36.77%	\$1,167,297.00	Exceeds MWBE Subcontracting Goal
71	\$ 2,000,000.00	Architecture & Engineering	34.00%*	48.42%	48.42%	\$968,416.75	Exceeds MWBE Subcontracting Goal
72	\$ 1,949,796.00	Architecture & Engineering	25.00%*	34.15%	34.15%	\$ 665,943.00	Exceeds MWBE Subcontracting Goal

*This item contains a previous M/WBE goal.

The following items do not meet the M/WBE subcontracting goal:

Agenda Item No. 27

Authorize an increase to the construction services contract with Vescorp Construction, LLC dba Chavez Concrete Cutting for additional sidewalk improvements needed to the 2024 Dallas Sidewalk Master Plan Improvements Contract at various locations throughout the City. Change Order No. 1 increase will be \$800,833.57. Five M/WBE firms are contracted to participate on this project, but only two are impacted on this Change Order. The Prime is M/WBE certified.

Agenda Item No. 31

Authorize a professional engineering services contract with LJA Engineering, Inc., the most highly qualified proposer specifically for traffic signal design services for the six intersections in Group 1 as follows: Lancaster Road at Elmore Avenue, Lancaster Road at Saner Avenue, Lancaster Road at Corning Avenue, Lancaster Road at Kiest Boulevard, Lancaster Road at Oakley Avenue, Denley Drive at Illinois Avenue; and other related tasks. Award amount will be \$437,810.00. Two M/WBE firms are subcontracted to participate on this contract. This contract does not meet the M/WBE goal but complies with good faith efforts.

Agenda Item No. 45

Authorize (1) a three-year master agreement for the purchase of equipment and horticulture materials for parks, playgrounds, and golf courses for the Park & Recreation Department - PlayWell Group in the estimated amount of \$1,083,029.92, Most Dependable Fountains, Inc. in the estimated amount of \$297,071.00, and Pioneer Manufacturing Company in the estimated amount of \$220,000.00. One Prime is M/WBE certified resulting in 67.69% overall M/WBE Participation. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected.

Agenda Item No. 46

Authorize a three-year master agreement for the purchase of fire hydrant markers for the Water Utilities Department - Adam Campos dba Graphics MFG in the estimated amount of \$158,275.00 and Centerline Supply, Inc. in the estimated amount of \$134,300.00. The Request for Bid method of procurement resulted in the lowest responsive bidder being selected.

Agenda Item No. 67

Authorize an increase in the construction services contract with Archer Western Construction, LLC for major maintenance and rehabilitation improvements at Dallas Water Utilities Water Treatment Plants. Three M/WBE firms are contracted to participate on this Change Order. Change Order No. 1 increase will be \$3,276,740.00.

Local Businesses

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There is a total of 44 prime contractors considered in this agenda.

Vendor	Local		Non-Local		Total
Prime	22	50.00%	22	50.00%	44
M/WBE Prime	3	50.00%	3	50.00%	6
M/WBE Sub	26	96.30%	1	3.70%	27

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Please feel free to contact me or Danielle Thompson, Director of the Office of Procurement Services, if you have any questions or should you require additional information, Danielle.Thompson@Dallas.gov.

Service First, Now!



Donzell Gipson
Assistant City Manager (I)

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| Kimberly Bizer-Tolbert, Interim City Manager | M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager |
| Tammy Palomino, City Attorney | Alina Ciocan, Assistant City Manager |
| Mark Swann, City Auditor | Robin Bentley, Assistant City Manager (I) |
| Biliera Johnson, City Secretary | Jack Ireland, Chief Financial Officer |
| Preston Robinson, Administrative Judge | Elizabeth Saab, Chief of Strategy, Engagement, and Alignment (I) |
| Dominique Artis, Chief of Public Safety (I) | Directors and Assistant Directors |
| Dev Rastogi, Assistant City Manager | |