Memorandum

CITY OF DALLAS

DATE November 13, 2026

TO Honorable Mayor and Members of the City Council

SUBJECT **Sales Tax Receipts**

The September 2026 sales tax receipts from the State Comptroller's Office total $42.7 million and represent a $2.6 million or 6.5% increase in total collections compared to the same reporting period last year.

- September 2025 actual $40,080,053
- September 2026 budget $41,914,785
- September 2026 actual $42,701,865

September's receipts represent the last month of FY 2025-26 collections. Total collections for the fiscal year are $471.9 million, which is $18.6 million or 4.1% higher than received in FY 2024-25, but $2.4 million less than the FY 2025-26 budget. On September 17, 2026, City Council approved the FY 2025-26 End-of-Year Budget Ordinance which offset the revenue shortfall with expense reductions, some other revenue sources being better than budget, and use of the Revenue Stabilization Fund.

After final reconciliation, an estimated $3.0 to $3.5 million in sales tax collections attributable to FIFA World Cup 2026 activities may be moved to the FIFA World Cup Fund in FY 2026-27. Next month's receipts will reflect the first month of FY 2026-27. We will continue to closely monitor our sales tax performance and provide additional information as it becomes available.

If you have any questions, please contact me or Janette Weedon, Director of Budget & Management Services.

Service First, Now!

Jack Ireland
Chief Financial Officer

[Attachment]

c: Kimberly Bizor Tolbert, City Manager
Bertram Vandenberg, City Attorney (I)
Rory Galter, City Auditor (I)
Bilierae Johnson, City Secretary
Preston Robinson, Administrative Judge
Baron Eliason, Inspector General
Dominique Artis, Chief of Public Safety
Dev Rastogi, Assistant City Manager
M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
Alina Ciocan, Assistant City Manager
Robin Bentley, Assistant City Manager
Ahmad Goree, Chief of Staff to the City Manager
John Johnson, Chief of Real Estate
Directors and Assistant Directors

Sales Tax

as of August 2026

Month	Actual FY 2024-25	Budget FY 2025-26	Actual FY 2025-26	YTD Variance FY 2025-26 Actuals versus FY 2024-25 Actuals ($)	YTD Variance FY 2025-26 Actuals versus FY 2024-25 Actuals (%)	FY 2025-26 Actuals versus Budget ($)	FY 2025-26 Actuals versus Budget (%)
October	$ 37,941,883	$ 38,797,783	$ 37,815,776	$ (126,107)	-0.3%	$ (982,007)	-2.5%
November	$ 36,824,576	$ 38,166,649	$ 35,289,006	$ (1,535,570)	-4.2%	$ (2,877,643)	-7.5%
December	$ 45,792,333	$ 48,163,190	$ 48,544,016	$ 2,751,683	6.0%	$ 380,826	0.8%
January	$ 33,352,638	$ 35,308,228	$ 33,820,991	$ 468,353	1.4%	$ (1,487,237)	-4.2%
February	$ 31,749,033	$ 34,643,353	$ 34,057,345	$ 2,308,311	7.3%	$ (586,008)	-1.7%
March	$ 45,260,012	$ 44,746,746	$ 42,553,847	$ (2,706,164)	-6.0%	$ (2,192,899)	-4.9%
April	$ 36,407,584	$ 37,591,272	$ 38,983,944	$ 2,576,359	7.1%	$ 1,392,672	3.7%
May	$ 35,789,566	$ 38,670,547	$ 37,816,811	$ 2,027,244	5.7%	$ (853,736)	-2.2%
June	$ 38,756,692	$ 42,015,061	$ 43,712,328	$ 4,955,636	12.8%	$ 1,697,267	4.0%
July	$ 36,805,624	$ 37,455,594	$ 38,527,139	$ 1,721,515	4.7%	$ 1,071,545	2.9%
August	$ 34,524,473	$ 36,827,272	$ 38,077,928	$ 3,553,455	10.3%	$ 1,250,656	3.4%
September	$ 40,080,053	$ 41,914,785	$ 42,701,865	$ 2,621,813	6.5%	$ 787,080	1.9%
Total	**$ 453,284,468**	**$ 474,300,480**	**$ 471,900,995**	**$ 18,616,527**	**4.1%**	**$ (2,399,485)**	**-0.5%**





