

# Memorandum



CITY OF DALLAS

DATE January 15, 2016  
TO The Honorable Mayor and Members of the City Council  
SUBJECT Financial Forecast Report

The FY 2015-16 Financial Forecast Report based on information through November 2015 is attached and provided for your information.

For FY 2015-16, General Fund revenues are projected to be \$933,000 above budget and expenditures are projected to be \$478,000 above budget. This results in forecast revenues being in excess of forecast expenditures by \$456,000. Details related to budget variances may be found at the end of the Financial Forecast Report.

We will continue to closely monitor revenues and expenditures and keep you informed.



A.C. Gonzalez  
City Manager

## Attachment

c: Ryan S. Evans, First Assistant City Manager  
Jill A. Jordan, P.E., Assistant City Manager  
Joey Zapata, Assistant City Manager  
Eric D. Campbell, Assistant City Manager  
Mark McDaniel, Assistant City Manager  
Jeanne Chipperfield, Chief Financial Officer  
Jack Ireland, Director, Office of Financial Services



FY 2015-16

# Financial Forecast Report

Information as of November 30, 2015



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# GENERAL FUND

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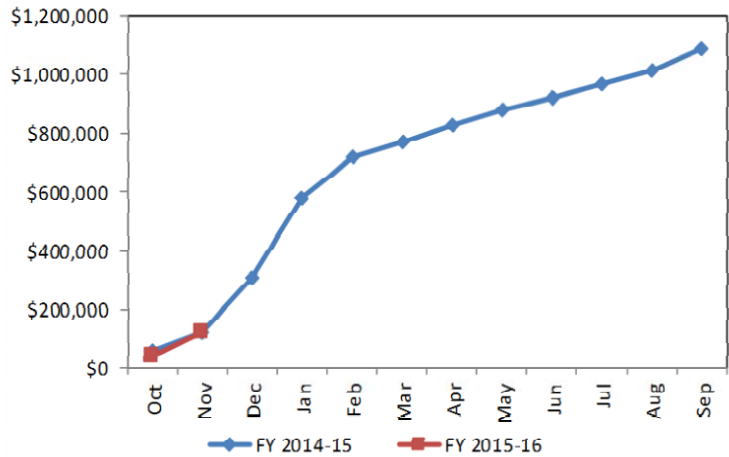
As of November 30, 2015  
(000s)

<b><u>ITEM</u></b>	<b><u>BUDGET</u></b>	<b><u>YEAR TO DATE</u></b>	<b><u>YEAR-END FORECAST</u></b>	<b><u>BUDGET VS FORECAST VARIANCE</u></b>
Revenues	\$1,144,800	\$119,325	\$1,145,733	\$933
Expenditures	1,144,800	153,666	1,145,278	478
Net Excess of Revenues Over Expenditures/Transfers	<u>\$0</u>	<u>(\$34,341)</u>	<u>\$456</u>	<u>\$456</u>

# GENERAL FUND REVENUES

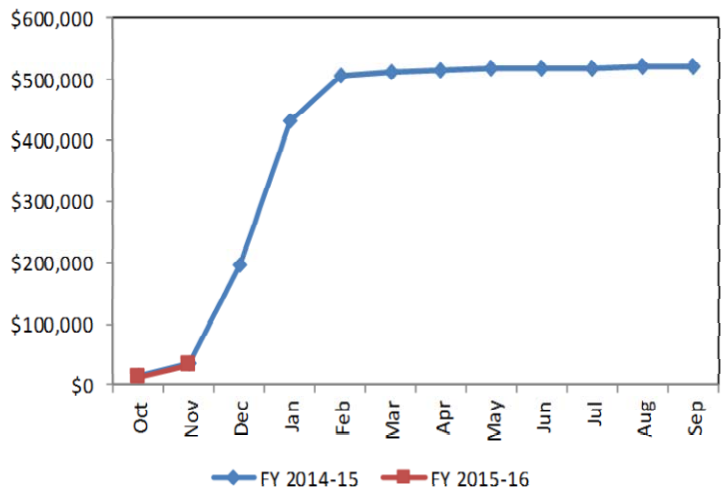
## ALL SOURCES

	FY 2014-15	FY 2015-16	Variance
Oct	\$60,959	\$41,660	(\$19,299)
Nov	58,982	77,665	\$18,682
Dec	187,753		
Jan	271,536		
Feb	138,254		
Mar	52,292		
Apr	59,984		
May	48,230		
Jun	43,757		
Jul	46,560		
Aug	45,056		
Sep	74,964		
<b>Total</b>	<b>\$1,088,327</b>	<b>\$119,325</b>	<b>(\$617)</b>



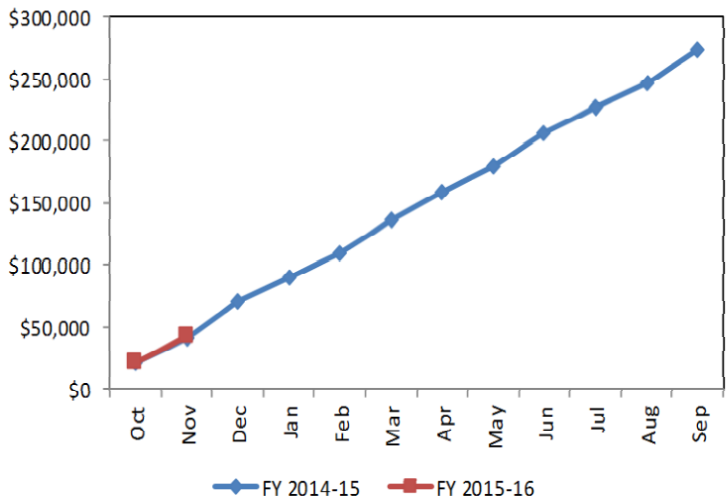
## PROPERTY TAX

	FY 2014-15	FY 2015-16	Variance
Oct	\$16,175	\$11,487	(\$4,688)
Nov	18,472	20,589	\$2,117
Dec	160,305		
Jan	235,891		
Feb	74,439		
Mar	6,533		
Apr	3,115		
May	1,536		
Jun	1,750		
Jul	821		
Aug	948		
Sep	673		
<b>Total</b>	<b>\$520,658</b>	<b>\$32,076</b>	<b>(\$2,571)</b>



## SALES TAX

	FY 2014-15	FY 2015-16	Variance
Oct	\$21,933	\$21,769	(\$164)
Nov	19,220	20,524	\$1,303
Dec	29,690		
Jan	20,009		
Feb	18,928		
Mar	26,847		
Apr	22,124		
May	20,755		
Jun	26,477		
Jul	20,798		
Aug	20,332		
Sep	26,386		
<b>Total</b>	<b>\$273,499</b>	<b>\$42,293</b>	<b>\$1,139</b>



FY 2014-15 All Sources has been restated to reflect the conversion of Sanitation to an Enterprise Fund in FY 2015-16

# GENERAL FUND REVENUES

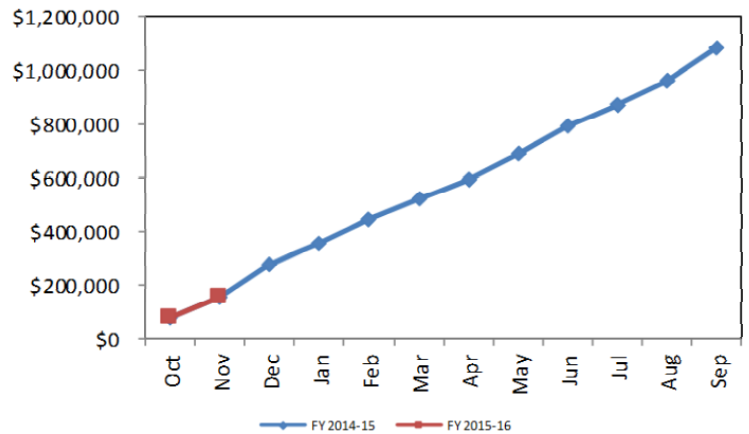
As of November 30, 2015  
(000s)

	BUDGET	REVENUES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b>TAXES</b>				
Ad Valorem Tax	\$559,636	\$32,076	\$559,636	\$0
Sales Tax <sup>1</sup>	281,272	42,293	281,763	492
<b>TOTAL TAXES</b>	<b>840,908</b>	<b>74,368</b>	<b>841,399</b>	<b>492</b>
<b>FRANCHISE REVENUES</b>				
Oncor Electric	50,612	15,960	50,612	0
AT&T	10,950	0	10,950	0
Atmos Energy	12,242	1,849	12,242	0
Time Warner Cable	6,102	1,566	6,102	0
Other	27,291	6,367	27,291	0
<b>TOTAL FRANCHISE REVENUES</b>	<b>107,198</b>	<b>25,742</b>	<b>107,198</b>	<b>0</b>
<b>LICENSES AND PERMITS</b>	<b>6,067</b>	<b>756</b>	<b>6,067</b>	<b>0</b>
<b>INTEREST EARNED</b>	<b>962</b>	<b>0</b>	<b>962</b>	<b>0</b>
<b>INTERGOVERNMENTAL</b>	<b>7,432</b>	<b>86</b>	<b>7,432</b>	<b>0</b>
<b>FINES AND FORFEITURES</b>				
Municipal Court <sup>2</sup>	14,771	2,420	15,400	629
Vehicle Towing & Storage	7,146	1,162	7,146	0
Parking Fines	3,591	0	3,591	0
Red Light Camera Fines	7,460	0	7,460	0
Public Library	494	45	494	0
<b>TOTAL FINES</b>	<b>33,462</b>	<b>3,627</b>	<b>34,091</b>	<b>629</b>
<b>CHARGES FOR SERVICE</b>				
Parks	10,283	1,345	10,296	13
Emergency Ambulance	31,569	6,371	31,569	0
Security Alarm	4,450	600	4,450	0
Street Lighting	648	0	648	0
Vital Statistics	1,484	220	1,484	0
Other <sup>3</sup>	23,147	4,470	22,947	(200)
<b>TOTAL CHARGES</b>	<b>71,581</b>	<b>13,006</b>	<b>71,394</b>	<b>(187)</b>
<b>INTERFUND REVENUE</b>	<b>67,123</b>	<b>0</b>	<b>67,123</b>	<b>0</b>
<b>MISCELLANEOUS</b>	<b>10,068</b>	<b>1,740</b>	<b>10,068</b>	<b>0</b>
<b>TOTAL REVENUES</b>	<b>\$1,144,800</b>	<b>\$119,325</b>	<b>\$1,145,733</b>	<b>\$933</b>

# GENERAL FUND EXPENDITURES

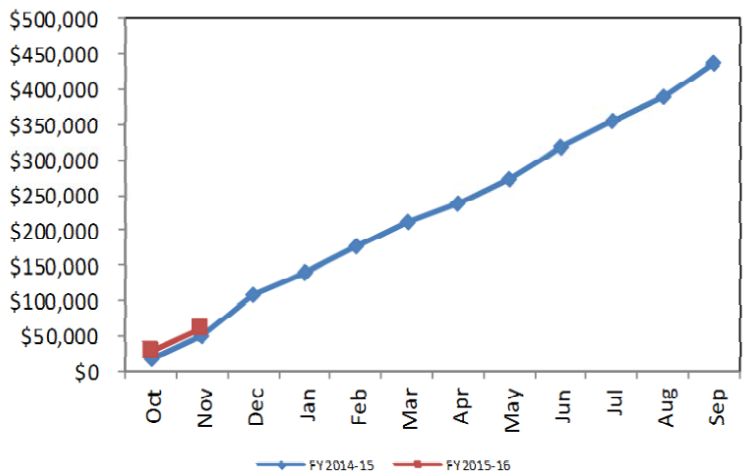
## ALL EXPENSES

	FY 2014-15	FY 2015-16	Variance
Oct	\$77,525	\$75,601	(\$1,924)
Nov	79,013	78,065	(948)
Dec	123,491		
Jan	76,655		
Feb	86,673		
Mar	82,668		
Apr	69,958		
May	96,984		
Jun	102,442		
Jul	78,895		
Aug	85,592		
Sep	124,316		
<b>Total</b>	<b>\$1,084,212</b>	<b>\$153,666</b>	<b>(\$2,872)</b>



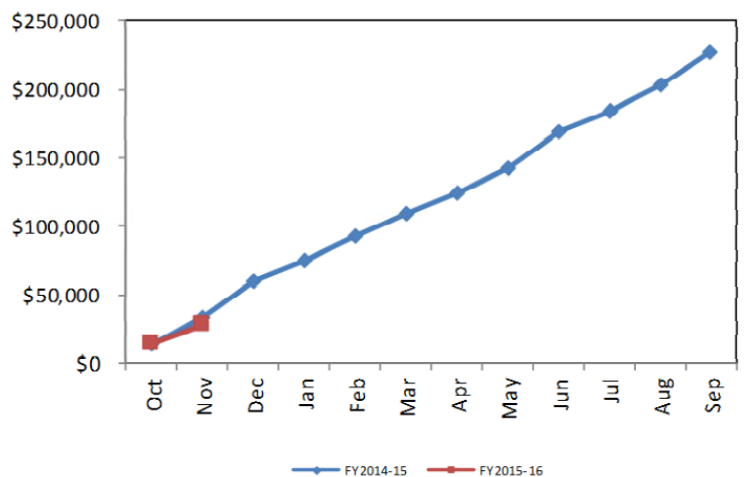
## POLICE

	FY 2014-15	FY 2015-16	Variance
Oct	\$19,262	\$28,488	\$9,226
Nov	31,339	31,370	31
Dec	57,789		
Jan	32,898		
Feb	36,863		
Mar	32,472		
Apr	27,900		
May	33,265		
Jun	47,086		
Jul	34,846		
Aug	35,661		
Sep	46,774		
<b>Total</b>	<b>\$436,155</b>	<b>\$59,858</b>	<b>\$9,257</b>



## FIRE

	FY 2014-15	FY 2015-16	Variance
Oct	\$13,502	\$13,994	\$492
Nov	19,557	14,184	(5,373)
Dec	26,055		
Jan	16,078		
Feb	17,117		
Mar	17,032		
Apr	15,063		
May	17,344		
Jun	26,753		
Jul	16,442		
Aug	18,322		
Sep	24,269		
<b>Total</b>	<b>\$227,535</b>	<b>\$28,178</b>	<b>(\$4,881)</b>



FY 2014-15 All Expenses has been restated to reflect the conversion of Sanitation to an Enterprise Fund in FY 2015-16

# GENERAL FUND EXPENDITURES

As of November 30, 2015

(000s)

DEPARTMENT	BUDGET	EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Building Services	\$23,831	\$4,646	\$23,831	\$0
Business Dev/Procurement Svcs	2,884	372	2,884	0
City Attorney's Office <sup>4</sup>	15,886	2,348	15,869	(17)
City Auditor's Office	3,004	373	3,003	(1)
City Controller's Office	4,541	584	4,537	(3)
City Manager's Office	1,972	348	1,972	0
City Secretary's Office	2,005	233	2,005	0
Civil Service <sup>5</sup>	2,599	342	2,636	37
Code Compliance	38,569	4,642	38,569	0
Court Services <sup>6</sup>	11,563	1,397	11,530	(33)
Elections	97	13	97	0
Fire	239,567	28,178	239,567	0
Housing	11,936	5,475	11,936	0
Human Resources	4,788	692	4,788	0
Independent Audit	786	-	786	0
Jail Contract - Lew Sterret	7,557	7,557	7,557	0
Judiciary	3,231	456	3,231	0
Library	30,509	4,391	30,509	0
Management Services	8,544	2,267	8,544	0
Mayor and Council	4,243	584	4,236	(8)
Non-Departmental	57,926	1,321	57,926	0
Office of Cultural Affairs	17,671	1,145	17,671	0
Office of Economic Development	1,818	559	1,818	0
Office of Financial Services	2,957	450	2,957	0
Park and Recreation <sup>7</sup>	85,646	14,494	86,149	503
Planning & Urban Design	4,232	406	4,232	0
Police	451,882	59,858	451,882	0
Public Works	5,911	1,004	5,911	0
Street Lighting	17,525	1,290	17,525	0
Street Services	71,531	7,729	71,531	0
Sustainable Dev/Construction	1,438	397	1,438	0
Trinity Watershed Management	1,526	115	1,526	0
<b>RESERVES AND TRANSFERS</b>				
Contingency Reserve	2,628	0	2,628	0
Liability/Claim Fund	1,994	0	1,994	0
Salary & Benefit Reserve	2,000	0	2,000	0
<b>TOTAL EXPENDITURES</b>	<b>\$1,144,800</b>	<b>\$153,666</b>	<b>\$1,145,278</b>	<b>\$478</b>

# PROPRIETARY FUNDS

As of November 30, 2015  
(000s)

DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b>AVIATION</b>				
BEGINNING FUND BALANCE	\$16,775	\$ -	\$16,775	\$ -
<b>REVENUES:</b>				
Parking	27,443	4,336	27,443	0
Terminal Concessions	22,423	3,930	22,423	0
Landing Fees	17,784	3,596	17,784	0
Rental on Airport - Terminal	13,831	2,438	13,831	0
Rental on Airport - Field	9,067	1,165	8,950	(117)
Fuel Flow Fees	1,225	219	1,225	0
All Other	2,102	671	4,122	2,020
<b>TOTAL REVENUES<sup>8</sup></b>	<b>93,876</b>	<b>16,355</b>	<b>95,779</b>	<b>1,903</b>
<b>TOTAL EXPENDITURES<sup>8</sup></b>	<b>93,876</b>	<b>10,299</b>	<b>95,482</b>	<b>1,606</b>
<b>ENDING FUND BALANCE</b>	<b>\$16,775</b>	<b>\$ -</b>	<b>\$17,072</b>	<b>\$297</b>

## CONVENTION AND EVENT SERVICES

BEGINNING FUND BALANCE	\$20,607	\$ -	\$20,607	\$ -
<b>REVENUES:</b>				
Hotel Occupancy Tax	54,002	8,081	54,002	0
Alcoholic Beverage Tax	10,461	0	10,461	0
Contract Services	9,119	1,148	9,119	0
All Remaining Revenues	10,414	2,446	10,414	0
<b>TOTAL REVENUES</b>	<b>83,996</b>	<b>11,675</b>	<b>83,996</b>	<b>0</b>
<b>TOTAL EXPENDITURES</b>	<b>82,939</b>	<b>8,506</b>	<b>82,939</b>	<b>0</b>
<b>ENDING FUND BALANCE</b>	<b>\$21,664</b>	<b>\$ -</b>	<b>\$21,664</b>	<b>\$0</b>



# PROPRIETARY FUNDS

As of November 30, 2015  
(000s)

DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b>SUSTAINABLE DEVELOPMENT AND CONSTRUCTION</b>				
BEGINNING FUND BALANCE	\$33,842	\$ -	\$33,842	\$ -
<b>REVENUES:</b>				
Building Permits	18,770	3,092	18,770	0
Certificate of Occupancy	1,412	188	1,412	0
Plan Review	3,736	702	3,736	0
Registration/License	1,028	162	1,028	0
Special Plats	887	198	887	0
Private Development	1,010	274	1,010	0
Zoning	1,184	156	1,184	0
Interest Earnings	117	0	117	0
All Remaining Revenues	1,478	342	1,478	0
<b>TOTAL REVENUES</b>	<b>29,622</b>	<b>5,113</b>	<b>29,622</b>	<b>0</b>
<b>TOTAL EXPENDITURES</b>	<b>30,697</b>	<b>3,136</b>	<b>30,697</b>	<b>0</b>
<b>ENDING FUND BALANCE</b>	<b>\$32,767</b>	<b>\$ -</b>	<b>\$32,767</b>	<b>\$0</b>
 <b>MUNICIPAL RADIO</b>				
BEGINNING FUND BALANCE	\$1,183	\$ -	\$1,183	\$ -
<b>REVENUES:</b>				
Local and National Sales	2,058	354	2,058	0
All Remaining Revenues	12	0	12	0
<b>TOTAL REVENUES</b>	<b>2,070</b>	<b>354</b>	<b>2,070</b>	<b>0</b>
<b>TOTAL EXPENDITURES</b>	<b>2,055</b>	<b>500</b>	<b>2,070</b>	<b>15</b>
<b>ENDING FUND BALANCE</b>	<b>\$1,198</b>	<b>\$ -</b>	<b>\$1,183</b>	<b>(\$15)</b>

# PROPRIETARY FUNDS

As of November 30, 2015

(000s)

DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b>WATER UTILITIES</b>				
BEGINNING FUND BALANCE	\$86,191	\$ -	\$86,191	\$ -
REVENUES:				
Treated Water - Retail	286,483	53,506	287,947	1,464
Treated Water - Wholesale	80,082	12,621	78,931	(1,151)
Wastewater - Retail	232,649	36,619	228,517	(4,132)
Wastewater - Wholesale	9,874	1,388	9,767	(107)
All Remaining Revenues	36,040	4,441	30,619	(5,421)
<b>TOTAL REVENUES<sup>9</sup></b>	<b>645,128</b>	<b>108,576</b>	<b>635,782</b>	<b>(9,347)</b>
<b>TOTAL EXPENDITURES<sup>9</sup></b>	<b>645,128</b>	<b>71,459</b>	<b>635,782</b>	<b>(9,347)</b>
<b>ENDING FUND BALANCE</b>	<b>\$86,191</b>	<b>\$ -</b>	<b>\$86,191</b>	<b>\$0</b>

## COMMUNICATION & INFORMATION SERVICES

BEGINNING FUND BALANCE	\$10,910	\$ -	\$10,910	\$ -
REVENUES:				
Interdepartmental Charges	52,799	0	52,799	0
Telephones Leased	8,532	0	8,532	0
Circuits	1,367	0	1,367	0
Desktop Services	269	0	269	0
Interest	137	0	137	0
Equipment Rental	4,546	0	4,546	0
Miscellaneous	77	511	577	500
<b>TOTAL REVENUES<sup>10</sup></b>	<b>67,727</b>	<b>511</b>	<b>68,227</b>	<b>500</b>
<b>TOTAL EXPENDITURES<sup>10</sup></b>	<b>72,284</b>	<b>22,184</b>	<b>72,761</b>	<b>477</b>
<b>ENDING FUND BALANCE</b>	<b>\$6,352</b>	<b>\$ -</b>	<b>\$6,375</b>	<b>\$23</b>

# PROPRIETARY FUNDS

As of November 30, 2015

(000s)

DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b>EQUIPMENT SERVICES</b>				
BEGINNING FUND BALANCE	\$4,129	\$ -	\$4,129	\$ -
REVENUES:				
Rental/Wreck	33,640	0	33,640	0
Fuel	16,180	0	16,180	0
Auto Auction	418	0	418	0
Miscellaneous Revenue	267	2	267	0
Interest and Other	5	0	5	0
<b>TOTAL REVENUES</b>	<b>50,509</b>	<b>2</b>	<b>50,509</b>	<b>0</b>
<b>TOTAL EXPENDITURES</b>	<b>50,509</b>	<b>4,428</b>	<b>50,509</b>	<b>0</b>
<b>ENDING FUND BALANCE</b>	<b>\$4,129</b>	<b>\$ -</b>	<b>\$4,129</b>	<b>\$0</b>

## EXPRESS BUSINESS CENTER

BEGINNING FUND BALANCE	\$1,223	\$ -	\$1,223	\$ -
REVENUES:				
Postage Sales	2,703	204	2,703	0
All Other Revenues	1,260	166	1,260	0
<b>TOTAL REVENUES</b>	<b>3,963</b>	<b>370</b>	<b>3,963</b>	<b>0</b>
<b>TOTAL EXPENDITURES</b>	<b>3,815</b>	<b>534</b>	<b>3,813</b>	<b>(2)</b>
<b>ENDING FUND BALANCE</b>	<b>\$1,372</b>	<b>\$ -</b>	<b>\$1,373</b>	<b>\$1</b>

# PROPRIETARY FUNDS

As of November 30, 2015  
(000s)

DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b>SANITATION SERVICES</b>				
BEGINNING FUND BALANCE	\$7,108	\$ -	\$7,108	\$ -
REVENUES:				
Residential Collection	66,537	11,390	66,537	0
Cost Plus Bulk/Brush	114	19	114	0
Sale of Recyclables	2,100	296	1,711	(389)
City Facility Collection	761	101	761	0
Landfill Revenue	17,676	5,293	19,770	2,094
<b>TOTAL REVENUES<sup>11</sup></b>	<b>87,188</b>	<b>17,098</b>	<b>88,893</b>	<b>1,705</b>
<b>TOTAL EXPENDITURES<sup>11</sup></b>	<b>86,480</b>	<b>10,322</b>	<b>86,681</b>	<b>200</b>
<b>ENDING FUND BALANCE</b>	<b>\$7,816</b>	<b>\$ -</b>	<b>\$9,320</b>	<b>\$1,504</b>

# OTHER FUNDS

As of November 30, 2015  
(000s)

DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b>9-1-1 SYSTEM OPERATIONS</b>				
BEGINNING FUND BALANCE	\$7,090	\$ -	\$7,090	\$ -
REVENUES:				
9-1-1 Service Receipts - Wireless	6,257	858	6,307	51
9-1-1 Service Receipts - Wireline	6,898	1,083	6,869	(30)
Interest and Other	63	0	63	0
<b>TOTAL REVENUES</b>	<b>13,218</b>	<b>1,941</b>	<b>13,239</b>	<b>21</b>
<b>TOTAL EXPENDITURES</b>	<b>16,292</b>	<b>1,876</b>	<b>16,281</b>	<b>(12)</b>
<b>ENDING FUND BALANCE</b>	<b>\$4,015</b>	<b>\$ -</b>	<b>\$4,048</b>	<b>\$33</b>

## STORM DRAINAGE MANAGEMENT

BEGINNING FUND BALANCE	\$8,114	\$ -	\$8,114	\$ -
REVENUES:				
Storm Water Fees	50,413	8,342	50,413	-
Interest and Other	40	0	40	0
<b>TOTAL REVENUES</b>	<b>50,452</b>	<b>8,342</b>	<b>50,452</b>	<b>0</b>
<b>TOTAL EXPENDITURES</b>	<b>51,417</b>	<b>3,141</b>	<b>51,417</b>	<b>0</b>
<b>ENDING FUND BALANCE</b>	<b>\$7,150</b>	<b>\$ -</b>	<b>\$7,150</b>	<b>\$0</b>

# OTHER FUNDS

As of November 30, 2015  
(000s)

DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b>EMPLOYEE BENEFITS</b>				
<b>BENEFITS ADMINISTRATION</b>				
TOTAL EXPENDITURES	\$1,126	\$80	\$1,126	\$0
<b>WELLNESS PROGRAM</b>				
TOTAL EXPENDITURES	\$430	\$50	\$430	\$0
<b>RISK MANAGEMENT</b>				
TOTAL EXPENDITURES	\$2,594	\$263	\$2,594	\$0
<b>LIABILITY/CLAIMS FUND</b>				
<b>Beginning Balance October 1, 2015</b>				<b>\$3,649</b>
Budgeted Revenue				6,297
<b>FY 2015-16 Available Funds</b>				<b>9,946</b>
Paid October 2015				(168)
Paid November 2015				(328)
<b>Balance as of November 30, 2015</b>				<b>\$9,450</b>

# DEBT SERVICE FUND

As of November 30, 2015  
(000s)

DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
<b>DEBT SERVICE FUND</b>				
BEGINNING FUND BALANCE	\$12,109	\$ -	\$12,109	\$ -
REVENUES:				
Ad Valorem	230,475	13,224	230,475	0
Interest/Transfers/Other	20,468	0	20,468	0
<b>TOTAL REVENUES</b>	<b>250,943</b>	<b>13,224</b>	<b>250,943</b>	<b>0</b>
<b>TOTAL EXPENDITURES<sup>12</sup></b>	<b>255,326</b>	<b>0</b>	<b>254,657</b>	<b>(669)</b>
<b>ENDING FUND BALANCE</b>	<b>\$7,726</b>	<b>\$ -</b>	<b>\$8,395</b>	<b>\$669</b>

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# NOTES

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(Dollars in 000s)

1. Sales tax revenue is projected to be \$492 above budget due to the improved economy.
2. Municipal Court revenue is projected to be \$629 above budget due to an increase in the collection per citation rates of the new collection agency.
3. Other revenue is projected to be \$200 below budget as a result of Council action on January 13, 2016 to not implement fee increases for Animal Services fees to be at full cost recovery as included in the FY16 budget.
4. City Attorney's Office is projected to be \$17 below budget primarily due to salary savings.
5. Civil Service is projected to be \$37 above budget due to salary expenses.
6. Court Services is projected to be \$33 below budget primarily due to vacancies.
7. Park and Recreation is projected to be \$503 above budget primarily due to repairs related to flooding in 2015.
8. Aviation expenses are projected to be \$1,606 above budget primarily due to the City leasing property for additional offsite parking and for the future site of the consolidated rental car facility. Revenues are projected to be \$1,903 above budget due to revenue received from tenants on the newly leased property.
9. Water Utilities revenues and expenses are both projected to be \$9,347 below budget. Revenues are projected to be under budget due to record rainfalls decreasing water consumption. Expenses are projected to be under budget due to a reduction in the transfer to fund capital projects.
10. Communication and Information Services revenues are projected to be \$500 above budget due to payment from the State Fair of Texas for removal of the Fair Park Tower. Expenses are projected to be \$477 above budget due to expenses related to replacing the City's radio communication system.
11. Sanitation revenues are projected to be \$1,705 above budget and expenses are projected to be \$200 above budget due to the volume of solid waste from non-contract customers being above historic levels and solid waste from the Upper Chain of Wetlands projects.
12. Debt Service expenses are projected to be \$669 below budget due to lower than projected interest rates realized on the 2015 GO Bond sale.