

Memorandum



CITY OF DALLAS

DATE January 15, 2016

TO Members of the Budget, Finance & Audit Committee: Jennifer S. Gates (Chair), Philip T. Kingston (Vice Chair), Erik Wilson, Rickey D. Callahan, Scott Griggs, Lee M. Kleinman

SUBJECT Grounds Maintenance Services at Parks, Airports and other City-owned Properties

The January 27, 2016 Council Agenda includes an item to award a three-year service contract for grounds maintenance services at parks, airports and other City owned properties - Good Earth Corporation in the amount of \$2,403,441 and Urban Landscaping & Irrigation in the amount of \$774,908, lowest responsible bidders of three - Total not to exceed \$3,178,349 - Financing: Current Funds (\$2,546,621) and Aviation Current Funds (\$631,728) (subject to annual appropriations)

This solicitation closed prior to the wage floor policy approved by City Council on November 10, 2015 by Resolution No. 15-2141. Prior to Council approval of the wage floor, City contracts did not include language that required contractors to identify their rate of pay or the number of employees assigned on City contracts. During Council briefings and discussion, staff provided a list of contracts in the evaluation phase. This contract was included and is one of the last service contracts to be considered prior to the new wage floor policy.

Although the City did not require a wage floor within the specifications, staff requested both recommended bidders' minimum rate of pay for the project. The chart below provides the responses provided from both recommended vendors.

Vendor Name	Recommended Award	Minimum Rate	Average Rate	M/WBE Firm
Good Earth Corporation	\$2,403,441	\$9.50/hour	\$10.50/hour	No
Urban Landscaping & Irrigation	\$774,908	\$10.37/hour	N/A	Yes

This service contract will be used for grounds maintenance service for parks, airports and other City owned properties. This contract will allow for services on a predetermined maintenance schedule established by the departments. The service contract will also have a provision for emergency responses.

This service contract will provide grounds maintenance service in 130 parks located in all six park maintenance districts, Fair Park, Bahama Beach Water Park, Love Field, Love Hub Parking Garage and Executive Airport. The contractors will perform these services on a predetermined maintenance frequency established by the City. Fleet and Building Service centers are serviced on an as needed basis. Maintenance frequencies vary for each property based on the type of turf area and the time of year. Adjustments to the schedule can be made based on variable needs, such as special events and weather conditions.

This solicitation was structured in a manner which required bidders to submit a response using unit pricing. This bid resulted in a 14.3% increase over comparable unit prices for the bid awarded in 2012. The current contract for grounds maintenance service is scheduled to expire on March 31, 2016.

Please let me know if you need additional information.



Jeanne Chipperfield
Chief Financial Officer

c: Honorable Mayor and Members of City Council
A.C. Gonzalez, City Manager
Warren M.S. Ernst, City Attorney
Craig D. Kinton, City Auditor
Rosa A. Rios, City Secretary
Daniel F. Solis, Administrative Judge
Ryan S. Evans, First Assistant City Manager

Jill A. Jordan, P.E., Assistant City Manager
Joey Zapata, Assistant City Manager
Mark McDaniel, Assistant City Manager
Eric D. Campbell, Assistant City Manager
Sana Syed, Public Information Officer
Elsa Cantu, Assistant to the City Manager