Memorandum

DATE February 12, 2016

TO The Honorable Mayor and Members of the City Council

SUBJECT Financial Forecast Report

The FY 2015-16 Financial Forecast Report based on information through December 2015 is attached and provided for your information.

For FY 2015-16, General Fund revenues are projected to be \$1,187,000 above budget and expenditures are projected to be \$181,000 below budget. This results in forecast revenues being in excess of forecast expenditures by \$1,368,000. Details related to budget variances may be found at the end of the Financial Forecast Report.

We will continue to closely monitor revenues and expenditures and keep you informed.

Gonzalez A\C' City Manager

Attachment

c:

Ryan S. Evans, First Assistant City Manager Jill A. Jordan, P.E., Assistant City Manager Joey Zapata, Assistant City Manager Eric D. Campbell, Assistant City Manager Mark McDaniel, Assistant City Manager Jeanne Chipperfield, Chief Financial Officer Jack Ireland, Director, Office of Financial Services



CITY OF DALLAS



FY 2015-16 Financial Forecast Report

Information as of December 31, 2015



GENERAL FUND

As of December 31, 2015 (000s)

<u>ITEM</u>	BUDGET	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Revenues	\$1,144,800	\$323,201	\$1,145,987	\$1,187
Expenditures	1,144,800	278,260	1,144,619	(181)
Net Excess of Revenues Over Expenditures/Transfers	\$0	\$44,941	\$1,368	\$1,368

GENERAL FUND REVENUES

	FY 2014-15	FY 2015-16	Variance	
Oct	\$60,959	\$41,660	(\$19,299)	\$1,200,000
Nov	58,982		\$18,682	
Dec	187,753		\$16,123	\$1,000,000 -
Jan	271,536			\$800,000 -
Feb	138,254			
Mar	52,292			\$600,000 -
Apr	59,984			¢ 400,000
Мау	48,230			\$400,000 -
Jun	43,757			\$200,000 -
Jul	46,560			
Aug	45,056			April
Sep	74,964			
Total	\$1,088,327	\$323,201	\$15,507	FY 2014-15 FY 2015-16
-		OPERTY TAX	17	
	FY 2014-15	FY 2015-16	Variance	
Oct	\$16,175	\$11,487	(\$4,688)	\$600,000
Nov	18,472	20,589	\$2,117	\$500,000 -
Dec	160,305	169,848	\$9,543	\$300,000
Jan	235,891			\$400,000 -
Feb	74,439			
Mar	6,533			\$300,000 -
Apr	3,115			\$200,000 -
Мау	1,536			
Jun	1,750			\$100,000 -
Jul	821			
Aug	948			Aug Sep
Sep	673			Oct Nov Nov Jan Apr May May May Apr Aug Aug Sep
Total	\$520,658	\$201,923	\$6,972	FY 2014-15 FY 2015-16
_		SALES TAX		
	FY 2014-15	FY 2015-16	Variance	
Oct	\$21,933	\$21,769	(\$164)	\$300,000
Nov	19,220	20,524	\$1,303	\$250,000 -
Dec	29,690	30,137	\$447	\$2.50,002 \$
Jan	20,009			\$200,000 -
Feb	18,928			
Mar	26,847			\$150,000 -
Apr	22,124			\$100,000 -
Мау	20,755			\$100,000
Jun	26,477			\$50,000 -
Jul	20,798			
Aug	20,332			\$0 +
Sep	26,386			Oct Nov Jan Jun Jun Aug Sep
360	,			

FY 2014-15 All Sources has been restated to reflect the conversion of Sanitation to an Enterprise Fund in FY 2015-16

GENERAL FUND REVENUES

As of December 31, 2015

(000s)

BUDGET VS

	BUDGET	REVENUES YEAR TO DATE	YEAR-END FORECAST	FORECAST VARIANCE
TAXES				
Ad Valorem Tax	\$559,636	\$201,923	\$559,636	\$ 0
Sales Tax ¹	281,272	72,430	281,887	615
TOTAL TAXES	840,908	274,353	841,523	615
FRANCHISE REVENUES				
Oncor Electric	50,612	15,960	50,612	0
АТ&Т	10,950	0	10,950	0
Atmos Energy	12,242	0	12,242	0
Time Warner Cable	6,102	0	6,102	0
Other	27,291	869	27,291	0
TOTAL FRANCHISE REVENUES	107,198	16,829	107,198	0
LICENSES AND PERMITS	6,067	2,152	6,086	19
INTEREST EARNED	962	0	962	0
INTERGOVERNMENTAL	7,432	365	7,460	29
FINES AND FORFEITURES				
Municipal Court ²	14,771	3,669	15,400	629
Vehicle Towing & Storage	7,146	1,875	7,146	0
Parking Fines	3,591	0	3,592	0
Red Light Camera Fines	7,460	0	7,460	0
Public Library	494	63	494	0
TOTAL FINES	33,462	5,606	34,091	629
CHARGES FOR SERVICE				
Parks ³	10,283	1,841	10,135	(148)
Emergency Ambulance	31,569	5,095	31,569	0
Security Alarm	4,450	1,036	4,400	(50)
Street Lighting	648	114	648	0
Vital Statistics	1,484	324	1,484	0
Other	23,147	8,157	23,106	(41)
TOTAL CHARGES	71,581	16,568	71,341	(240)
INTERFUND REVENUE	67,123	4,636	67,123	0
MISCELLANEOUS ⁴	10,068	2,692	10,202	135
TOTAL REVENUES	\$1,144,800	\$323,201	\$1,145,987	\$1,187

GENERAL FUND EXPENDITURES

<u>ALL EXPENSES</u>						
	FY 2014-15	FY 2015-16	Variance			
Oct	\$77,525	\$75,601	(\$1,924)			
Nov	79,013	78,065	(948)			
Dec	123,491	124,594	1,103			
Jan	76,655					
Feb	86,673					
Mar	82,668					
Apr	69,958					
May	96,984					
Jun	102,442					
Jul	78,895					
Aug	85,592					
Sep_	124,316					
Total	\$1,084,212	\$278,260	(\$1,769)			
		OLICE				
	FY 2014-15	FY 2015-16	Varlance			
Oct	\$19,262	\$28,488	\$9,226			
Nov	31,339	31,370	31			
Dec	57,789	52,490	(5,299)			
Jan	32,898					
Feb	36,863					
Mar	32,472					
Apr	27,900					
May	33,265					
Jun	47,086					
Jul	34,846					
Aug	35,661					
Sep	46,774					
- · Total	\$436,155	\$112,348	\$3,958			
		FIRE				
	FY 2014-15	FY 2015-16	Variance			
Oct	\$13,502	\$13,994	\$492			

Nov

Dec

Jan

Feb

Mar

Apr

May

Jun

Jul

Aug

Sep

Total

19,557

26,055

16,078

17,117

17,032

15,063

17,344

26,753

16,442

18,322

24,269

\$227,535

14,184

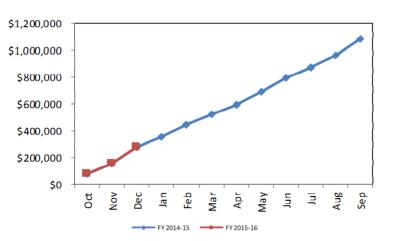
32,389

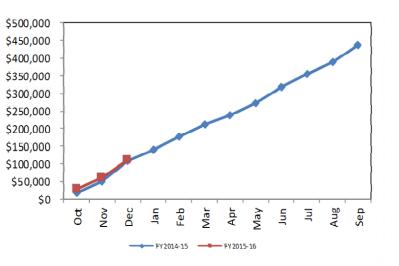
\$60,567

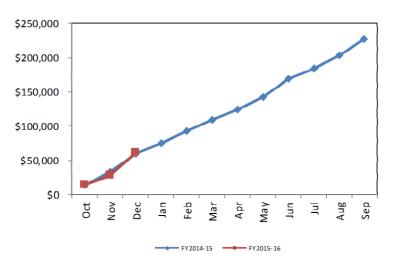
(5,373)

6,334

\$1,453







FY 2014-15 All Expenses has been restated to reflect the conversion of Sanitation to an Enterprise Fund in FY 2015-16

GENERAL FUND EXPENDITURES

As of December 31, 2015

(000s)

(000s) BUDGET VS					
DEPARTMENT	BUDGET	EXPENDITURES YEAR TO DATE	YEAR-END FORECAST	FORECAST VARIANCE	
Building Services	\$23,831	\$6,917	\$23,831	\$0	
Business Dev/Procurement Svcs ⁵	2,884	649	2,824	(60)	
City Attorney's Office	15,886	3,489	15,868	(18)	
City Auditor's Office ⁶	3,004	601	3,049	45	
City Controller's Office ⁷	4,541	1,006	4,393	(148)	
City Manager's Office	1,972	539	1,972	0	
City Secretary's Office	2,005	340	2,005	0	
Civíl Service ⁸	2,599	494	2,635	36	
Code Compliance	38,569	7,958	38,569	0	
Court Services	11,563	2,549	11,516	(47)	
Elections ⁹	. 97	20	105	8	
Fire	239,567	60,567	239,567	0	
Housing	11,936	6,573	11,936	0	
Human Resources	4,788	1,083	4,783	(5)	
Independent Audit	786	-	786	0	
Jail Contract - Lew Sterret	7,557	1,260	7,557	0	
Judiciary	3,231	732	3,231	0	
Library	30,509	6,785	30,509	0	
Management Services	8,544	3,375	8,544	0	
Mayor and Council	4,243	919	4,201	(42)	
Non-Departmental	57,926	2,595	57,926	0	
Office of Cultural Affairs	17,671	7,893	17,671	0	
Office of Economic Development	1,818	832	1,818	0	
Office of Financial Services	2,957	562	2,957	0	
Park and Recreation ¹⁰	85,646	25,934	86,148	502	
Planning & Urban Design ¹¹	4,232	577	3,941	(291)	
Police	451,882	112,348	451,882	0	
Public Works	5,911	2,313	5,900	(11)	
Street Lighting	17,525	2,607	17,525	0	
Street Services	71,531	16,014	71,521	(10)	
Sustainable Dev/Construction ¹²	1,438	524	1,297	(141)	
Trinity Watershed Management	1,526	203	1,526	0	
RESERVES AND TRANSFERS					
Contingency Reserve	2,628	0	2,628	0	
Liability/Claim Fund	1,994	0	1,994	0	
Salary & Benefit Reserve	2,000	0	2,000	0	
TOTAL EXPENDITURES	\$1,144,800	\$278,260	\$1,144,619	(\$181)	

As of December 31, 2015

(000s)

	(000s)		BUDGET VS
DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	FORECAST VARIANCE
AVIATION				
BEGINNING FUND BALANCE	\$16,775	\$-	\$16,775	\$-
REVENUES:				
Parking	27,443	5,864	27,443	0
Terminal Concessions	22,423	5,198	22,423	0
Landing Fees	17,784	3,083	17,784	0
Rental on Airport - Terminal	13,831	3,324	13,831	0
Rental on Airport - Field	9,067	1,745	8,950	(117)
Fuel Flow Fees	1,225	229	1,225	0
All Other	2,102	199	3,679	1,577
TOTAL REVENUES ¹³	93,876	19,642	95,336	1,460
TOTAL EXPENDITURES ¹³	93,876	20,556	95,289	1,413
ENDING FUND BALANCE	\$16,775	<u>\$</u> -	\$16,822	\$47

CONVENTION AND EVENT SERVICES

BEGINNING FUND BALANCE	\$20,607	\$-	\$20,607	\$-
REVENUES:				
Hotel Occupancy Tax	54,002	10,820	53,192	(810)
Alcoholic Beverage Tax	10,461	0	11,683	1,222
Contract Services	9,119	1,590	9,119	0
All Remaining Revenues	10,414	3,186	11,108	694
TOTAL REVENUES ¹⁴	83,996	15,596	85,101	1,105
TOTAL EXPENDITURES	82,939	14,240	83,203	264
ENDING FUND BALANCE	\$21,664	<u> </u>	\$22,505	\$841

As of December 31, 2015

		000s)	YEAR-END	BUDGET VS FORECAST
DEPARTMENT	BUDGET	YEAR TO DATE	FORECAST	VARIANCE
SUSTAINABLE DEVELOPMEN	T AND CONSTR	UCTION		
BEGINNING FUND BALANCE	\$33,842	\$-	\$33,842	\$-
REVENUES:				
Building Permits	18,770	5,095	19,104	334
Certificate of Occupancy	1,412	29 1	1,412	0
Plan Review	3,736	1,132	3,749	13
Registration/License	1,028	319	1,028	(0)
Special Plats	887	298	887	0
Private Development	1,010	366	1,010	(0)
Zoning	1,184	178	1,184	0
Interest Earnings	117	0	117	0
All Remaining Revenues	1,478	472	1,478	0
TOTAL REVENUES	29,622	8,150	29,969	347
TOTAL EXPENDITURES ¹⁵	30,697	4,730	29,588	(1,109)
ENDING FUND BALANCE	\$32,767	<u>\$ -</u>	\$34,223	\$1,456
MUNICIPAL RADIO				
BEGINNING FUND BALANCE	\$1,183	\$-	\$1,183	\$ -
REVENUES:				
Local and National Sales	2,058	533	2,012	(46)
All Remaining Revenues	12	0	12	0
TOTAL REVENUES ¹⁶	2,070	533	2,024	(46)
TOTAL EXPENDITURES ¹⁶	2,055	659	1,963	(92)
ENDING FUND BALANCE	\$1,198	\$	\$1,244	\$46

As of December 31, 2015

(000s)

	(000s)		BUDGET VS
DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	FORECAST VARIANCE
WATER UTILITIES				
BEGINNING FUND BALANCE	\$86,191	\$-	\$86,191	\$-
REVENUES:				
Treated Water - Retail	286,483	72,841	289,770	3,286
Treated Water - Wholesale	80,082	19,123	78,252	(1,830)
Wastewater - Retail	232,649	54,468	228,50 1	(4,148)
Wastewater - Wholesale	9,874	2,347	9,897	22
All Remaining Revenues	36,040	6,251	29,974	(6,066)
TOTAL REVENUES ¹⁷	645,128	155,030	636,393	(8,735)
TOTAL EXPENDITURES ¹⁷	645,128	116,556	636,393	(8,735)
ENDING FUND BALANCE	\$86,191	<u>\$</u> -	\$86,191	\$0

COMMUNICATION & INFORMATION SERVICES

BEGINNING FUND BALANCE	\$10,910	\$ -	\$10,910	\$ -
REVENUES:				
Interdepartmental Charges	52,799	0	52,799	0
Telephones Leased	8,532	0	8,532	0
Circuits	1,367	0	1,367	0
Desktop Services	269	44	58	(211)
Interest	137	0	137	0
Equipment Rental	4,546	1,121	4,546	0
Miscellaneous	77	 516	577	500
TOTAL REVENUES ¹⁸	67,727	1,681	68,016	289
TOTAL EXPENDITURES	72,284	 25,446	72,261	 (23)
ENDING FUND BALANCE	\$6,352	\$ <u> </u>	\$6,664	 \$312

As of December 31, 2015

	(000s)		BUDGET VS
DEPARTMENT	BUDGET	YEAR TO DATE	YEAR-END FORECAST	FORECAST VARIANCE
EQUIPMENT SERVICES				
BEGINNING FUND BALANCE	\$4,129	\$-	\$4,129	\$-
REVENUES:				
Rental/Wreck	33,640	0	33,640	0
Fuel	16,180	0	16,180	0
Auto Auction	418	322	48 8	70
Miscellaneous Revenue	267	64	329	62
Interest and Other	5	0	5	0
TOTAL REVENUES	50,509	385	50,641	132
TOTAL EXPENDITURES	50,509	9,642	50,509	0
ENDING FUND BALANCE	\$4,129	<u>\$</u>	\$4,261	\$132
EXPRESS BUSINESS CENTER				
BEGINNING FUND BALANCE	\$1,223	\$-	\$1,223	\$-
REVENUES:				
Postage Sales	2,703	393	2,703	0
All Other Revenues	1,260	491	1,260	0
TOTAL REVENUES	3,963	884	3,963	0
TOTAL EXPENDITURES	3,815	832	3,793	(21)
ENDING FUND BALANCE	\$1,372	\$-	\$1,393	\$21

As of December 31, 2015

	()	BUDGET VS		
DEPARTMENT	BUDGET YEAR TO DATE		YEAR-END FORECAST	FORECAST VARIANCE
SANITATION SERVICES				
BEGINNING FUND BALANCE	\$7,108	\$-	\$7,108	\$-
REVENUES:				
Residential Collection	66,537	17,081	6 6 ,662	125
Cost Plus Bulk/Brush	114	31	107	(7)
Sale of Recyclables	2,100	43 1	1,782	(318)
City Facility Collection	761	147	587	(174)
Landfill Revenue	17,676	8,312	20,305	2,629
TOTAL REVENUES ¹⁹	87,188	26,002	89,443	2,255
TOTAL EXPENDITURES ¹⁹	86,480	16,001	86,751	271
ENDING FUND BALANCE	\$7,816	<u>\$</u>	\$9,800	\$1,984

OTHER FUNDS

As of December 31, 2015

	(000s)				BUDGET VS	
		-		YEAR-END		FORECAST
DEPARTMENT	BUDGET	YEAR TO DATE		FORECAST	VARIANCE	
9-1-1 SYSTEM OPERATIONS						
BEGINNING FUND BALANCE	\$7,090	\$	-	\$7,090	\$	-
REVENUES:						
9-1-1 Service Receipts - Wireless	6,257		1,297	6,307		50
9-1-1 Service Receipts - Wireline	6,898		1,681	6,910		12
Interest and Other	63		0	63		0
TOTAL REVENUES	13,218		2,978	13,280		62
TOTAL EXPENDITURES	16,292		1,833	16,259		(34)
ENDING FUND BALANCE	\$4,015	\$	-	\$4,111		\$96

STORM DRAINAGE MANAGEMENT

BEGINNING FUND BALANCE	\$8,114	\$-	\$8,114	\$-
REVENUES:				
Storm Water Fees	50,413	12,560	50,413	-
Interest and Other	40	0	40	0
TOTAL REVENUES	50,452	12,560	50,452	0
TOTAL EXPENDITURES	51,417	5,129	51,417	0
ENDING FUND BALANCE	\$7,150	\$ -	\$7,150	\$0

OTHER FUNDS

		nber 31, 2015 00s)	YEAR-END	BUDGET VS FORECAST
DEPARTMENT	BUDGET	YEAR TO DATE	FORECAST	VARIANCE
EMPLOYEE BENEFITS				
BENEFITS ADMINISTRATION				
TOTAL EXPENDITURES	\$1,126	\$119	\$1,121	(\$5)
WELLNESS PROGRAM				
TOTAL EXPENDITURES	\$430	\$85	\$428	(\$2)
RISK MANAGEMENT				
TOTAL EXPENDITURES	\$2,594	\$426	\$2,594	\$0

LIABILITY/CLAIMS FUND

Beginning Balance October 1, 2015	\$3,649
Budgeted Revenue	6,297
FY 2015-16 Available Funds	9,946
Paid October 2015	(168)
Paid November 2015	(328)
Paid December 2015	(379)
Balance as of December 31, 2015	\$9,071

DEBT SERVICE FUND

As of December 31, 2015

		(000s)	YEAR-END	BUDGET VS FORECAST VARIANCE	
DEPARTMENT	BUDGET	YEAR TO DATE	FORECAST		
DEBT SERVICE FUND					
BEGINNING FUND BALANCE	\$12,109	\$-	\$12 ,109	\$-	
REVENUES:					
Ad Valorem	230,475	83,140	230,475	0	
Interest/Transfers/Other	20,468	0	20,468	0	
TOTAL REVENUES	250,943	83,140	250,943	0	
TOTAL EXPENDITURES ²⁰	255,326	0	254,657	(669)	
ENDING FUND BALANCE	\$7,726	<u>\$</u>	\$8,395	\$669	

NOTES

(Dollars in 000s)

1. Sales tax revenue is projected to be \$615 above budget due to the improved economy.

2. Municipal Court revenue is projected to be \$629 above budget primarily due to an increase in the collection per citation rates of the new collection agency.

3. Parks revenue is projected to be \$148 below budget due to a decrease in golf and tennis revenues as a result of weather related closures.

4. Miscellaneous revenue is projected to be \$135 above budget primarily due to an unbudgeted Code Compliance Litigation settlement agreement..

5. Business Development and Procurement is projected to be \$60 below budget due to vacancies.

6. City Auditor's Office is projected to be \$45 above budget primarily due to salary expenses.

7. City Controller's Office is projected to be \$148 below budget due to vacancies.

8. Civil Service is projected to be \$36 above budget due to salary expenses.

9. Elections is projected to be \$8 above budget due to purchase of petition verification software.

10. Park and Recreation is projected to be \$502 above budget primarily due to repairs related to flooding in 2015.

11. Planning and Urban Design is projected to be \$291 below budget due to vacancies.

12. Sustainable Development and Construction is projected to be \$141 below budget due to vacancies.

13. Aviation expenses are projected to be \$1,413 above budget primarily due to the City leasing property for additional offsite parking and for the future site of the consolidated rental car facility. Revenues are projected to be \$1,460 above budget due to revenue received from existing tenants on the newly leased property.

14. Convention and Event Services revenues are projected to be \$1,105 above budget primarily due to higher than expected Alcoholic Beverage Tax.

15. Sustainable Development and Construction expenses are projected to be \$1,109 below budget primarily due to vacancies.

16. Municipal Radio expenses are projected to be \$92 below budget due to vacancies and a reduction in sales commission. Revenues are projected to be \$46 below budget due to the sale of commercials being less than planned.

NOTES

(Dollars in 000s)

17. Water Utilities revenues and expenses are both projected to be \$8,735 below budget. Revenues are projected to be below budget primarily due to the loss of a wholesale raw water customer contract and lower than projected retail wastewater service revenues. Expenses are projected to be under budget due to a reduction in the transfer to fund capital projects.

18. Communication and Information Services revenues are projected to be \$289 above budget due to payment from the State Fair of Texas for removal of the Fair Park Tower.

19. Sanitation revenues are projected to be \$2,255 above budget and expenses are projected to be \$271 above budget due to the volume of solid waste from non-contract customers being above historic levels and solid waste from the Upper Chain of Wetlands projects.

20. Debt Service expenses are projected to be \$669 below budget due to lower than projected interest rates realized on the 2015 GO Bond sale.