

KEY FOCUS AREA: Public Safety

AGENDA DATE: April 13, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Convention and Event Services
Equipment & Building Services
Library
Park & Recreation
Water Utilities

CMO: Jeanne Chipperfield, 670-7804
Ryan S. Evans, 671-9837
Jill A. Jordan, P.E., 670-5299
Joey Zapata, 670-1204
Willis Winters, 670-4071
Mark McDaniel, 670-3256

MAPSCO: N/A

SUBJECT

Authorize a three-year service contract for window glass replacement services citywide - Peruna Glass, Inc. dba Glass Doctor of North Texas, lowest responsible bidder of two - Not to exceed \$603,488 - Financing: Current Funds (\$472,631), Convention and Event Services Current Funds (\$88,970) and Water Utilities Current Funds (\$41,887) (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This service contract provides window glass replacement services citywide. This includes on-site replacement of window glass and glass repairs for all City buildings. Glass breakage is commonly caused by vandalism or weather related incidents. There are various types, thickness and tints of glass available such as:

- Tempered
- Laminate
- Plate
- Mirror

BACKGROUND (Continued)

This solicitation was structured in a manner which required bidders to submit a response using unit pricing. This bid resulted in a 24% decrease over comparable prices for the bid awarded in 2014.

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 30 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the Business Development and Procurement Services' ResourceLINK Team (RLT) to 24 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

The recommended vendor meets the wage floor rate of \$10.37 approved by City Council on November 10, 2015, by Resolution No. 15-2141.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 11, 2012, City Council authorized a two-year service contract for window glass replacement services and repairs by Resolution No. 12-0118.

On January 8, 2014, City Council authorized a three-year service contract for window glass replacement services and repairs for all City buildings by Resolution No. 14-0105.

Information about this item will be provided to the Budget, Finance and Audit Committee on April 4, 2016.

FISCAL INFORMATION

\$472,630.50 - Current Funds (subject to annual appropriations)

\$ 88,970.00 - Convention and Event Services Current Funds (subject to annual appropriations)

\$ 41,887.00 - Water Utilities Current Funds (subject to annual appropriations)

M/WBE INFORMATION

2 - Vendors contacted

2 - No response

0 - Response (Bid)

0 - Response (No bid)

0 - Successful

30 - M/WBE and Non-M/WBE vendors were contacted

M/WBE INFORMATION (Continued)

The recommended awardee has fulfilled the requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Peruna Glass, Inc. dba Glass Doctor of North Texas

White Male	19	White Female	4
Black Male	1	Black Female	0
Hispanic Male	18	Hispanic Female	2
Other Male	1	Other Female	0

BID INFORMATION

The following bids were received from solicitation number BE1601 and were opened on December 11, 2015. This service contract is being awarded in its entirety to the lowest responsive and responsible bidder.

*Denotes successful bidder

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*Peruna Glass, Inc. dba Glass Doctor of North Texas	2001 Midway Road Suite 121 Carrollton, TX 75006	\$603,487.50
Stafford Juneau Holding, Inc.	579 County Road 4106 Crandall, TX 75114	\$627,196.65

OWNER

Peruna Glass, Inc. dba Glass Doctor of North Texas

Larry Patterson, President

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year service contract for window glass replacement services citywide - Peruna Glass, Inc. dba Glass Doctor of North Texas, lowest responsible bidder of two - Not to exceed \$603,488 - Financing: Current Funds (\$472,631), Convention and Event Services Current Funds (\$88,970) and Water Utilities Current Funds (\$41,887) (subject to annual appropriations)

Peruna Glass, Inc. dba Glass Doctor of North Texas is a local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Other Services

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$603,487.50	100.00%
Total non-local contracts	\$0.00	0.00%
TOTAL CONTRACT	\$603,487.50	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

April 13, 2016

WHEREAS, on January 11, 2012, City Council authorized a two-year service contract for window glass replacement services and repairs by Resolution No. 12-0118; and,

WHEREAS, on January 8, 2014, City Council authorized a three-year service contract for window glass replacement services and repairs for all City buildings by Resolution No. 14-0105; and,

WHEREAS, on November 13, 2015, Administrative Action No. 15-7141 authorized additional funds in the amount of \$50,000.00, increasing the service contract amount from \$504,490.70 to \$554,490.70;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the City Manager is authorized to execute a service contract with Peruna Glass, Inc. dba Glass Doctor of North Texas (517192) for window glass replacement services citywide for a term of three years in an amount not to exceed \$603,487.50, upon approval as to form by the City Attorney. If the service was bid or proposed on an as needed, unit price basis for performance of specified tasks, payment to Glass Doctor of North Texas shall be based only on the amount of the services directed to be performed by the City and properly performed by Glass Doctor of North Texas under the contract.

Section 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$603,487.50 (subject to annual appropriations) from Service Contract number BE1601.

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

KEY FOCUS AREA: E-Gov

AGENDA DATE: April 13, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Equipment & Building Services
Aviation
Sanitation Services
Trinity Watershed Management
Water Utilities

CMO: Jeanne Chipperfield, 670-7804
Jill A. Jordan, P.E., 670-5299
Ryan S. Evans, 671-9837
Joey Zapata, 670-3009
Mark McDaniel, 670-3256

MAPSCO: N/A

SUBJECT

Authorize a three-year service contract for tire repair and recapping services – Wingfoot Commercial Tire, lowest responsible bidder of five – Not to exceed \$1,287,418 – Financing: Current Funds (\$1,010,152), Sanitation Current Funds (\$197,985), Stormwater Drainage Management Current Funds (\$58,169), Water Utilities Current Funds (\$19,128) and Aviation Current Funds (\$1,984) (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for goods or services, for a specific term, which are ordered on an as needed basis.

This three-year service contract will provide flat tire repair, foam filling and re-capping services for the City's 5,200 vehicles and equipment. The contract provides shop and road service repairs where vehicles and equipment are located throughout the City and include:

- Passenger and light duty vehicles
- Medium commercial vehicles
- Agriculture and industrial equipment
- Off the road and lawn and garden equipment

BACKGROUND (Continued)

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 604 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

The recommended vendor meets the wage floor rate of \$10.37 approved by City Council on November 10, 2015, by Resolution No. 15-2141.

PRIOR ACTION / REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On August 10, 2011, City Council authorized a three-year service contract for flat tire repair, foam filling and re-capping services for vehicles and equipment citywide by Resolution No. 11-1976.

Information about this item will be provided to the Budget, Finance and Audit Committee on April 4, 2016.

FISCAL INFORMATION

\$1,010,152.00 - Current Funds (subject to annual appropriations)
\$ 197,984.72 - Sanitation Current Funds (subject to annual appropriations)
\$ 58,168.80 - Stormwater Drainage Management Current Funds (subject to annual appropriations)
\$ 19,128.00 - Water Utilities Current Funds (subject to annual appropriations)
\$ 1,984.00 - Aviation Current Funds (subject to annual appropriations)

M/WBE INFORMATION

55 - Vendors contacted
55 - No response
0 - Response (Bid)
0 - Response (No bid)
0 - Successful

604 - M/WBE and Non-M/WBE vendors were contacted

The recommended awardee has fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Wingfoot Commercial Tire

White Male	8	White Female	2
Black Male	5	Black Female	0
Hispanic Male	43	Hispanic Female	2
Other Male	3	Other Female	0

BID INFORMATION

The following bids were received from solicitation number BN1608 and opened on December 18, 2015. This service contract is being awarded to the lowest responsive and responsible bidder by groups. Information related to this solicitation is available upon request.

*Denotes successful bidder

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*Wingfoot Commercial Tire	3160 Irving Boulevard Dallas, TX 75247	Multiple Groups
Tire Centers, LLC	3101 Houston School Road Lancaster, TX 75134	Multiple Groups
Southern Tire Mart, LLC	529 Industrial Park Road Columbia, MS 39429	Multiple Groups
Ware's Giant Tire Service, LLC	2641 County Road 615 Alvarado, TX 76009	Multiple Groups
A to Z Tire & Battery, Inc.	812 SW 4 th Avenue Amarillo, TX 79101-1216	Multiple Groups

OWNER

Wingfoot Commercial Tire

Paul Wanstreet, President
Steve Wilton, Vice President

April 13, 2016

WHEREAS, on August 10, 2011, City Council authorized a three-year service contract for flat tire repair, foam filling and re-capping services for vehicles and equipment citywide by Resolution No. 11-1976; and,

WHEREAS, on July 11, 2014, Administrative Action No. 14-6287 authorized supplemental agreement no. 1 to extend the service contract for flat tire repair, foam filling and re-capping services for vehicles and equipment citywide for one year, from August 23, 2014 to August 23, 2015; and,

WHEREAS, on April 24, 2015, Administrative Action No. 15-5932 authorized the extension to the service contract for flat tire repair, foam filling and re-capping services for vehicles and equipment citywide for six months, from August 23, 2015 to February 23, 2016 and an increase in an amount of \$50,000, increasing the contract amount from \$1,112,891 to \$1,162,891; and,

WHEREAS, on November 24, 2015, Administrative Action No. 15-7328 authorized supplemental agreement no. 3 to increase the service contract for flat tire repair, foam filling and re-capping services for vehicles and equipment citywide in an amount of \$50,000, increasing the contract amount from \$1,162,891 to \$1,212,891;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the City Manager is authorized to execute a service contract with Wingfoot Commercial Tire (VS0000081369) for tire repair and recapping services for a term of three years in an amount not to exceed \$1,287,417.52, upon approval as to form by the City Attorney. If the service was bid or proposed on an as needed, unit price basis for performance of specified tasks, payment to Wingfoot Commercial Tire shall be based only on the amount of services directed to be performed by the City and properly performed by Wingfoot Commercial Tire under the contract.

Section 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$1,287,417.52 (subject to annual appropriations) from Service Contract number BN1608.

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year service contract for tire repair and recapping services – Wingfoot Commercial Tire, lowest responsible bidder of five – Not to exceed \$1,287,418 – Financing: Current Funds (\$1,010,152), Sanitation Current Funds (\$197,985), Stormwater Drainage Management Current Funds (\$58,169), Water Utilities Current Funds (\$19,128) and Aviation Current Funds (\$1,984) (subject to annual appropriations)

Wingfoot Commercial Tire is a local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Other Services

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$1,287,417.52	100.00%
Total non-local contracts	\$0.00	0.00%
TOTAL CONTRACT	\$1,287,417.52	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

KEY FOCUS AREA: E-Gov

AGENDA DATE: April 13, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Trinity Watershed Management

CMO: Jeanne Chipperfield, 670-7804
Mark McDaniel, 670-3256

MAPSCO: N/A

SUBJECT

Authorize a three-year service contract, with one twelve-month renewal option, for electric motor repair services for Trinity Watershed Management - Evans Enterprises, Inc., lowest responsible bidder of two - Not to exceed \$1,867,476 - Financing: Stormwater Drainage Management Current Funds (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This service contract will provide for electric motor repairs which includes rebuilding, diagnostic testing and maintenance of approximately 105 electric motors. Electric motors provide power for pumps and sluice gates at various stations, located throughout the City. The electric motors range in size from 5 to 3000 horse power and are used to pump a maximum of 4.3 billion gallons of stormwater per day for Trinity Watershed Management's Flood Control Division.

Electric motor repair services are essential in providing continuous, reliable operation and to comply with United States Army Corps of Engineers requirements, Texas Commission on Environmental Quality (TCEQ) and Environmental Protection Agency (EPA) permit requirements.

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 267 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone.

BACKGROUND (Continued)

Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

The recommended vendor meets the wage floor rate of \$10.37 approved by City Council on November 10, 2015, by Resolution No. 15-2141.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 27, 2011, City Council authorized a three-year service contract for inspections, preventive maintenance, diagnostic testing and repair services of electric switchgear and motors by Resolution No. 11-1110

Information about this item will be provided to the Budget, Finance and Audit Committee on April 4, 2016.

FISCAL INFORMATION

\$1,867,476.00 - Stormwater Drainage Management Current Funds (subject to annual appropriations)

M/WBE INFORMATION

- 32 - Vendors contacted
- 32 - No response
- 0 - Response (Bid)
- 0 - Response (No bid)
- 0 - Successful

267 - M/WBE and Non-M/WBE vendors were contacted

The recommended awardee has fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Evans Enterprises, Inc.

White Male	35	White Female	6
Black Male	2	Black Female	1
Hispanic Male	8	Hispanic Female	1
Other Male	0	Other Female	0

BID INFORMATION

The following bids were received from solicitation number BM1538 and were opened on December 4, 2015. This service contract is being awarded to the lowest responsive and responsible bidder by group. Information related to this solicitation is available upon request.

*Denotes successful bidder

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*Evans Enterprises, Inc.	201 S. Industrial Dr. Waco, TX 76710	Multiple Groups
Allen's Electric Motor Services, Inc.	400 Roy Hoppy Hopkins Dr. Vivian, LA 71082	Multiple Groups

OWNER

Evans Enterprises, Inc.

Syndy Thrash, President
David Brantley, Vice President
David Woodman, Secretary

April 13, 2016

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the City Manager is authorized to execute a service contract with Evans Enterprises, Inc. (517530) for electric motor repair services for Trinity Watershed Management for a term of three years, with one twelve-month renewal option, in an amount not to exceed \$1,867,476.00, upon approval as to form by the City Attorney. If the service was bid or proposed on an as needed, unit price basis for performance of specified tasks, payment to Evans Enterprises, Inc. shall be based only on the amount of the services directed to be performed by the City and properly performed by Evans Enterprises, Inc. under the contract.

Section 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$1,867,476.00 (subject to annual appropriations) from Service Contract number BM1538.

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year service contract, with one twelve-month renewal option, for electric motor repair services for Trinity Watershed Management - Evans Enterprises, Inc., lowest responsible bidder of two - Not to exceed \$1,867,476 - Financing: Stormwater Drainage Management Current Funds (subject to annual appropriations)

Evans Enterprises, Inc. is a non-local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Other Services

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$0.00	0.00%
Total non-local contracts	\$1,867,476.00	100.00%
TOTAL CONTRACT	\$1,867,476.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

KEY FOCUS AREA: E-Gov

AGENDA DATE: April 13, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Communication and Information Services

CMO: Jeanne Chipperfield, 670-7804
Mark McDaniel, 670-3256

MAPSCO: N/A

SUBJECT

Authorize a five-year service contract for continuous software maintenance and support for Oracle database license products - Mythics, Inc., most advantageous proposer of two - Not to exceed \$4,143,500 - Financing: Current Funds (subject to annual appropriations)

BACKGROUND

This service contract will provide for continuous software maintenance and support for Oracle database license products assigned to the City that are used to create and manage database files for various City systems.

Software maintenance and support allows Communication and Information Services (CIS) the ability to respond effectively to a wide variety of critical issues such as database outages, data corruption and application performance issues by contacting dedicated technical experts twenty-four hours a day, seven days a week that are familiar with the City's environment. Additional maintenance include version upgrades, patches and bug fixes as well as security alerts and other pertinent information that enables CIS staff to proactively provide the best possible technical services to our customers.

Examples of City systems utilizing Oracle databases includes:

- SAP Billing and Invoicing System for Water Utilities
- CGI Advantage Financial System Application
- Lawson Human Resources Information System (HRIS)
- Police Department Record Management System (RMS)

BACKGROUND (Continued)

A seven member committee from the following departments reviewed and evaluated the proposals:

- Business Development & Procurement Services (2)*
- Communication and Information Services (2)
- Water Utilities (1)
- Police (1)
- Sustainable Development & Construction (1)

*Business Development and Procurement Services only evaluated the Business Inclusion and Development Plan and cost.

The successful proposer was selected by the committee on the basis of demonstrated competence and qualifications under the following criteria:

- Cost 50%
- Experience and capability 35%
- Business Inclusion and Development Plan 15%

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 1,109 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

The recommended vendor meets the wage floor rate of \$10.37 approved by City Council on November 10, 2015, by Resolution No. 15-2141.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On April 24, 2013, City Council authorized a three-year service contract for maintenance and support of Oracle database licenses by Resolution No. 13-0697.

Information about this item will be provided to the Budget, Finance and Audit Committee on April 4, 2016.

FISCAL INFORMATION

\$4,143,499.70 - Current Funds (subject to annual appropriations)

M/WBE INFORMATION

177 - Vendors contacted
177 - No response
 0 - Response (Bid)
 0 - Response (No bid)
 0 - Successful

1,109 - M/WBE and Non-M/WBE vendors were contacted

The recommended awardee has fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Mythics, Inc.

White Male	134	White Female	66
Black Male	15	Black Female	14
Hispanic Male	6	Hispanic Female	3
Other Male	29	Other Female	13

PROPOSAL INFORMATION

The following proposals were received from solicitation number BUZ1603 and were opened on December 4, 2015. This service contract is being awarded in its entirety to the most advantageous proposer.

*Denotes successful proposer

<u>Proposers</u>	<u>Address</u>	<u>Score</u>	<u>Amount</u>
*Mythics, Inc.	1439 N. Great Neck Rd. Virginia Beach, VA 23454	86%	\$4,143,499.70
RFD & Associates, Inc.	410 Camp Craft Rd. Austin, TX 78746	76%	\$4,209,819.80

OWNER

Mythics, Inc.

Gary Newman, President

Richard Welborn, Vice President

April 13, 2016

WHEREAS, on April 24, 2013, City Council authorized a three-year service contract for maintenance and support of Oracle database licenses by Resolution No. 13-0697;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the City Manager is authorized to execute a service contract with Mythics, Inc. (VS0000023852) for continuous software maintenance and support for Oracle database license products for a term of five years in an amount not to exceed \$4,143,499.70, upon approval as to form by the City Attorney. If the service was bid or proposed on an as needed, unit price basis for performance of specified tasks, payment to Mythics, Inc. shall be based only on the amount of the services directed to be performed by the City and properly performed by Mythics, Inc. under the contract.

Section 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$4,143,499.70 (subject to annual appropriations) from Service Contract number MASCDV20ORACLE.

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a five-year service contract for continuous software maintenance and support for Oracle database license products - Mythics, Inc., most advantageous proposer of two - Not to exceed \$4,143,500 - Financing: Current Funds (subject to annual appropriations)

Mythics, Inc. is a non-local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Other Services

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$0.00	0.00%
Total non-local contracts	\$4,143,499.70	100.00%
TOTAL CONTRACT	\$4,143,499.70	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

KEY FOCUS AREA: E-Gov

AGENDA DATE: April 13, 2016

COUNCIL DISTRICT(S): 8

DEPARTMENT: Business Development & Procurement Services
Sanitation Services

CMO: Jeanne Chipperfield, 670-7804
Joey Zapata, 670-3009

MAPSCO: 67K

SUBJECT

Authorize the purchase of portable litter screens for the McCommas Bluff Landfill – Metta Technologies, Inc., lowest responsible bidder of four – Not to exceed \$82,380 – Financing: Sanitation Current Funds

BACKGROUND

This action will allow for the purchase of 17 portable litter screens which will be used at the City of Dallas McCommas Bluff Landfill to contain blown litter. During high winds lightweight paper and plastic waste can be blown off the working face as the refuse trucks unload. The solid waste permit for the landfill requires that windblown debris be picked up on a daily basis and returned to the working face. The portable litter screens are approximately 24 feet long by 15 feet tall covered with a durable wire netting designed to capture windblown litter and to move with the working face as it progresses across the active portion of the landfill. The litter screens will be placed as close to the working face as possible to keep the windblown litter confined to a smaller area, thus, making litter collection more efficient.

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 2,367 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone.

BACKGROUND (Continued)

Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

Information about this item will be provided to the Budget, Finance and Audit Committee on April 4, 2016.

FISCAL INFORMATION

\$82,379.28 - Sanitation Current Funds

M/WBE INFORMATION

- 538 - Vendors contacted
- 538 - No response
 - 0 - Response (Bid)
 - 0 - No response (No Bid)
 - 0 - Successful

2,367 – M/WBE and Non-M/WBE vendors were contacted

The recommended awardee has fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Metta Technologies, Inc.

White Male	9	White Female	0
Black Male	0	Black Female	0
Hispanic Male	3	Hispanic Female	0
Other Male	0	Other Female	0

BID INFORMATION

The following bids were received from solicitation number BN1618 and were opened on January 11, 2016. This purchase is being awarded in its entirety to the lowest responsive and responsible bidder.

*Denotes successful bidder

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*Metta Technologies, Inc.	2233 Parkwood Ave. #3 Toledo, OH 43620	\$ 82,379.28
Hawaii Drillers, Inc. dba Coastal Netting Systems	2933 Sixteenth St. Bakersfield, CA 93301	\$ 84,800.00
Carr and Associates, LLC	6377 Fremont Pike Perrysburg, OH 43551	\$ 86,549.04
Judge Netting, Inc.	427 E. 17 th St. Costa Mesa, CA 92627	\$118,000.00

OWNER

Metta Technologies, Inc.

David Haas, President
Harold Kinker, Vice President

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize the purchase of portable litter screens for the McCommas Bluff Landfill – Metta Technologies, Inc., lowest responsible bidder of four – Not to exceed \$82,380 – Financing: Sanitation Current Funds

Metta Technologies, Inc., is a non-local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Goods

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$0.00	0.00%
Total non-local contracts	\$82,379.28	100.00%
TOTAL CONTRACT	\$82,379.28	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

April 13, 2016

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the purchase of portable litter screens for the McCommas Bluff Landfill is authorized with Metta Technologies, Inc. (VS88720) in an amount not to exceed \$82,379.28.

Section 2. That the Purchasing Agent is authorized, upon appropriate requisition, to issue a purchase order for portable litter screens for the McCommas Bluff Landfill. If a formal contract is required for this purchase instead of a purchase order, the City Manager is authorized to execute the contract upon approval as to form by the City Attorney.

Section 3. That the Chief Financial Officer is hereby authorized to disburse funds from the following appropriation in an amount not to exceed \$82,379.28:

<u>Fund</u>	<u>Dept</u>	<u>Unit</u>	<u>Object</u>	<u>Amount</u>	<u>Encumbrance</u>
0440	SAN	3591	2720	\$82,379.28	POSAN00000124594

Section 4. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

KEY FOCUS AREA: E-Gov

AGENDA DATE: April 13, 2016

COUNCIL DISTRICT(S): 6

DEPARTMENT: Business Development & Procurement Services
Sanitation Services

CMO: Jeanne Chipperfield, 670-7804
Joey Zapata, 670-3009

MAPSCO: 33-F

SUBJECT

Authorize the purchase of one stationary electric refuse loader for the Bachman Transfer Station - FTR Equipment dba Forestry Supply Services, Inc., lowest responsible bidder of two - Not to exceed \$179,170 - Financing: Sanitation Current Funds

BACKGROUND

This contract will allow for the purchase of one stationary electric refuse loader. The stationary electric refuse loader is equipped with a grappler attachment which is designed for handling and densifying municipal solid waste (MSW) at the Bachman Transfer Station on Harry Hines Boulevard. The stationary electric refuse loader will assist with safely loading, tampering and distributing MSW in the transfer trailers for safe transportation to the landfill or recycling center. The current stationary electric refuse loader was purchased in 1998 and has served more than its life expectancy of 10 years. The stationary electric refuse loader has had mechanical repairs such as cracked pins, metal fatigue, hydraulic cylinders leaking, and cracked welds due to the age of the equipment.

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 436 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

Information about this item will be provided to the Budget, Finance and Audit Committee on April 4, 2016.

FISCAL INFORMATION

\$179,170.00 - Sanitation Current Funds

M/WBE INFORMATION

- 35 - Vendors contacted
- 35 - No response
 - 0 - Response (Bid)
 - 0 - No response (No Bid)
 - 0 - Successful

436 – M/WBE and Non-M/WBE vendors were contacted

The recommended awardee has fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

FTR Equipment dba Forestry Supply Services, Inc.

White Male	9	White Female	2
Black Male	0	Black Female	0
Hispanic Male	0	Hispanic Female	0
Other Male	0	Other Female	0

BID INFORMATION

The following bids were received from solicitation number BN1601 and were opened on January 8, 2016. This purchase is being awarded in its entirety to the lowest responsive and responsible bidder.

*Denotes successful bidder

BID INFORMATION (Continued)

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*FTR Equipment dba Forestry Supply Services, Inc. (Rotobec 945 SM-X)	3853 S. U. S. Hwy. 69 Lufkin, TX 75901	\$179,170.00
FTR Equipment dba Forestry Supply Services, Inc. (Builrite 1300-E)	3853 S. U. S. Hwy. 69 Lufkin, TX 75901	\$208,187.00

OWNER

FTR Equipment dba Forestry Supply Services, Inc.

Michael D. Whitworth, President

April 13, 2016

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That the purchase of one stationary electric refuse loader for the Bachman Transfer Station is authorized with FTR Equipment dba Forestry Supply Services, Inc. (VS0000080671) in an amount not to exceed \$179,170.00.

Section 2. That the Purchasing Agent is authorized, upon appropriate requisition, to issue a purchase order for one stationary electric refuse loader for the Bachman Transfer Station. If a formal contract is required for this purchase instead of a purchase order, the City Manager is authorized to execute the contract upon approval as to form by the City Attorney.

Section 3. That the Chief Financial Officer is hereby authorized to disburse funds from the following appropriation in an amount not to exceed \$179,170.00:

<u>Fund</u>	<u>Dept</u>	<u>Unit</u>	<u>Object</u>	<u>Amount</u>	<u>Encumbrance</u>
0440	SAN	3593	4720	\$179,170.00	POSAN00000124781

Section 4. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize the purchase of one stationary electric refuse loader for the Bachman Transfer Station - FTR Equipment dba Forestry Supply Services, Inc., lowest responsible bidder of two - Not to exceed \$179,170 - Financing: Sanitation Current Funds

FTR Equipment dba Forestry Supply Services, Inc. is a non-local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Goods

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$0.00	0.00%
Total non-local contracts	\$179,170.00	100.00%
TOTAL CONTRACT	\$179,170.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

KEY FOCUS AREA: E-Gov

AGENDA DATE: April 13, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Water Utilities

CMO: Jeanne Chipperfield, 670-7804
Mark McDaniel, 670-3256

MAPSCO: N/A

SUBJECT

Authorize a three-year master agreement for cast iron fittings - Fortiline, Inc. in the amount of \$100,000 and Ferguson Enterprises in the amount of \$100,000, lowest responsible bidders of two - Total not to exceed \$200,000 - Financing: Water Utilities Current Funds

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods for a specific term, which are ordered on an as needed basis.

This master agreement will provide for the purchase of additional cast iron fittings of various types and sizes that were not included in the item authorized by Council on August 12, 2015. Fittings utilized in this agreement will allow Water Utilities (DWU) field crew personnel to repair, replace and make required adjustments to water pipe lines within distribution systems. The cast iron fittings are connected to the system's potable water pipelines which service Dallas residents and customer cities. DWU will be utilizing these fittings in the repair of residential and commercial piping, water meters, bypass valves and other apparatuses as needed at existing locations and new installations. DWU maintains 5,024 miles of water mains throughout the water distribution system.

This solicitation was structured in a manner which required bidders to submit a percentage discount from manufacturer catalog based on an estimated expenditure amount. This bid resulted in an average discount of 30.75% compared to an average discount of 46.00% received in 2012.

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 377 email bid notifications to vendors registered under respective commodities.

BACKGROUND (Continued)

To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On September 26, 2012, City Council authorized a three-year master agreement for the purchase of cast iron fittings by Resolution No. 12-2349.

Information about this item will be provided to the Budget, Finance and Audit Committee on April 4, 2016.

FISCAL INFORMATION

\$200,000.00 - Water Utilities Current Funds

M/WBE INFORMATION

- 64 - Vendors contacted
- 64 - No response
 - 0 - Response (Bid)
 - 0 - Response (No bid)
 - 0 - Successful

377 - M/WBE and Non-M/WBE vendors were contacted

The recommended awardees have fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Fortiline, Inc.

White Male	9	White Female	1
Black Male	2	Black Female	0
Hispanic Male	2	Hispanic Female	0
Other Male	3	Other Female	0

ETHNIC COMPOSITION (Continued)

Ferguson Enterprises

White Male	5	White Female	0
Black Male	0	Black Female	0
Hispanic Male	0	Hispanic Female	0
Other Male	0	Other Female	0

BID INFORMATION

The following bids were received from solicitation number BM1607 and were opened on January 22, 2016. This master agreement is being awarded to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*Fortiline, Inc.	11200 Seagoville Rd. Balch Springs, TX 75180	Multiple Lines
*Ferguson Enterprises	7982 Highway 69 N. Tyler, TX 75706	Multiple Lines

OWNERS

Fortiline, Inc.

Tim Tysinger, President
James Cagle, Vice President
Jason Painter, Secretary

Ferguson Enterprises

Frank Roach, President
Kevin Michael Murphy, Vice President
Dave Kelter, Treasurer

April 13, 2016

WHEREAS, on September 26, 2012, City Council authorized a three-year master agreement for the purchase of cast iron fittings by Resolution No. 12-2349;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That a master agreement for the purchase of cast iron fittings is authorized with Fortiline, Inc. (VS0000073028) in the amount of \$100,000.00 and Ferguson Enterprises (VS87464) in the amount of \$100,000.00 for a term of three years in a total amount not to exceed \$200,000.00.

Section 2. That the Purchasing Agent is authorized, upon appropriate request and documented need by a user department, to issue a purchase order for cast iron fittings. If a written contract is required or requested for any or all purchases of cast iron fittings under the master agreement instead of individual purchase orders, the City Manager is authorized to execute the contract upon approval as to form by the City Attorney.

Section 3. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$200,000.00 from Master Agreement number BM1607.

Section 4. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year master agreement for cast iron fittings - Fortiline, Inc. in the amount of \$100,000 and Ferguson Enterprises in the amount of \$100,000, lowest responsible bidders of two - Total not to exceed \$200,000 - Financing: Water Utilities Current Funds

Fortiline, Inc. and Ferguson Enterprises are non-local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and propose to use their own workforce.

PROJECT CATEGORY: Goods

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$0.00	0.00%
Total non-local contracts	\$200,000.00	100.00%
TOTAL CONTRACT	\$200,000.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

KEY FOCUS AREA: E-Gov

AGENDA DATE: April 13, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Aviation
Fire
Park & Recreation
Housing/Community Services
Equipment & Building Services
Convention and Event Services
Code Compliance
Trinity Watershed Management

CMO: Jeanne Chipperfield, 670-7804
Ryan S. Evans, 671-9837
Eric Campbell, 670-3255
Willis Winters, 670-4071
Alan Sims, Chief of Neighborhood Plus, 670-1611
Jill A. Jordan, P.E., 670-5299
Joey Zapata, 670-3009
Mark McDaniel, 670-3256

MAPSCO: N/A

SUBJECT

Authorize a three-year master agreement for paint and sundries to be used for maintaining various City facilities, equipment and City projects - PPG Architectural Finishes, Inc. in the amount of \$811,480, Ozark Materials, LLC in the amount of \$42,503 and Kelly Moore Paint Company, Inc. in the amount of \$42,473, lowest responsible bidders of four - Total not to exceed \$896,456 - Financing: Current Funds (\$694,264), Aviation Current Funds (\$87,257), Convention and Event Services Current Funds (\$75,747) and Stormwater Drainage Management Current Funds (\$39,188)

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis.

This master agreement will provide for the purchase of approximately 71,000 gallons of various types and colors of paint and approximately 80 varieties of sundries to be used citywide for various City related projects.

BACKGROUND (Continued)

Departments utilizing this agreement are:

- Housing/Community Services - uses paint for People Helping People program
- Trinity Watershed Management - uses paint to maintain flood control pump stations
- Aviation - uses paint to service Love Field, Dallas Executive Airport and Heliport
- Equipment and Building Services - uses paint to maintain approximately 1,145 facilities Citywide
- Convention and Event Services - uses paint for the upkeep and maintenance of the Dallas Convention Center and to cover graffiti
- Fire - uses paint to help maintain approximately 75 fire buildings, including fire stations
- Code Compliance - uses paint to cover graffiti
- Park & Recreation - uses paint for maintenance of outdoor structures

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services used its procurement system to send out 284 email bid notifications to vendors registered under respective commodities. To further increase competition, Business Development and Procurement Services uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the Business Development and Procurement Services' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On May 23, 2012, City Council authorized a three-year master agreement for paint and sundries to be used for maintaining various City facilities and equipment by Resolution No. 12-1374.

On December 10, 2014, City Council authorized an increase to the master agreement for the purchase of paint and sundries for maintaining various City facilities and equipment by Resolution No. 14-2092.

Information about this item will be provided to the Budget, Finance and Audit Committee on April 4, 2016.

FISCAL INFORMATION

\$694,264.13 - Current Funds
\$ 87,256.44 - Aviation Current Funds
\$ 75,747.40 - Convention and Event Services Current Funds
\$ 39,187.50 - Stormwater Drainage Management Current Funds

M/WBE INFORMATION

47 - Vendors contacted
47 - No response
0 - Response (Bid)
0 - Response (No Bid)
0 - Successful

284 M/WBE and Non-M/WBE vendors were contacted

The recommended awardees have fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

PPG Architectural Finishes, Inc.

White Male	64	White Female	4
Black Male	12	Black Female	0
Hispanic Male	32	Hispanic Female	0
Other Male	1	Other Female	1

Ozark Materials, LLC

White Male	20	White Female	8
Black Male	31	Black Female	5
Hispanic Male	4	Hispanic Female	0
Other Male	1	Other Female	0

Kelly Moore Paint Company, Inc.

White Male	61	White Female	3
Black Male	6	Black Female	0
Hispanic Male	14	Hispanic Female	0
Other Male	2	Other Female	0

BID INFORMATION

The following bids were received from solicitation number BE1503 and were opened on October 23, 2015. This master agreement is being awarded to the lowest responsive and responsible bidders by group. Information related to this solicitation is available upon request.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*PPG Architectural Finishes, Inc.	One PPG Pl. Pittsburgh, PA 15272	Multiple Groups
*Ozark Materials, LLC	591 Glendale Ave. Greenville, AL 36037	Multiple Groups
*Kelly Moore Paint Company, Inc.	2755 Irving Blvd. Dallas, TX 75207	Multiple Groups
The Sherwin Williams Company	2506 Florence St. Dallas, TX 75204	Non-responsive**

**The Sherwin Williams Company was deemed non-responsive due to not meeting specifications.

OWNERS

PPG Architectural Finishes, Inc.

Scott Sinetar, President
Thomas Maziarz, Vice President
Anne Foulkes, Secretary
Eric Thiele, Treasurer

Ozark Materials, LLC

Jeffrey Webb, President
Mike Dean, Vice President

Kelly Moore Paint Company, Inc.

Steven Devoe, President
Jim Alberts, Vice President
Roy George, Treasurer

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year master agreement for paint and sundries to be used for maintaining various City facilities, equipment and City projects - PPG Architectural Finishes, Inc. in the amount of \$811,480, Ozark Materials, LLC in the amount of \$42,503 and Kelly Moore Paint Company, Inc. in the amount of \$42,473, lowest responsible bidders of four - Total not to exceed \$896,456 - Financing: Current Funds (\$694,264), Aviation Current Funds (\$87,257), Convention and Event Services Current Funds (\$75,747) and Stormwater Drainage Management Current Funds (\$39,188)

PPG Architectural Finishes, Inc. and Ozark Materials, LLC are non-local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and propose to use their own workforces. Kelly Moore Paint Company, Inc. is a local, non-minority firm, has signed the "Business Inclusion & Development" documentation, and proposes to use their own workforce.

PROJECT CATEGORY: Goods

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$42,472.59	4.74%
Total non-local contracts	\$853,982.88	95.26%
TOTAL CONTRACT	\$896,455.47	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%

April 13, 2016

WHEREAS, on May 23, 2012, City Council authorized a three-year master agreement for paint and sundries to be used for maintaining various City facilities and equipment by Resolution No. 12-1374; and,

WHEREAS, on December 10, 2014, City Council authorized an increase to the master agreement for the purchase of paint and sundries for maintaining various City facilities and equipment by Resolution No. 14-2092;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That a master agreement for the purchase of paint and sundries to be used for maintaining various City facilities, equipment and City projects is authorized with PPG Architectural Finishes, Inc. (VS0000063319) in the amount of \$811,480.24, Ozark Materials, LLC (VS88031) in the amount of \$42,502.64 and Kelly Moore Paint Company, Inc. (034702) in the amount of \$42,472.59 for a term of three years in a total amount not to exceed \$896,455.47.

Section 2. That the Purchasing Agent is authorized, upon appropriate request and documented need by a user department, to issue a purchase order for paint and sundries to be used for maintaining various City facilities, equipment and City projects. If a written contract is required or requested for any or all purchases of paint and sundries to be used for maintaining various City facilities, equipment and City projects under the master agreement instead of individual purchase orders, the City Manager is authorized to execute the contract upon approval as to form by the City Attorney.

Section 3. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$896,455.47 from Master Agreement number BE1503.

Section 4. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

KEY FOCUS AREA: E-Gov

AGENDA DATE: April 13, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Aviation
Convention and Event Services
Equipment & Building Services
Trinity Watershed Management
Water Utilities

CMO: Jeanne Chipperfield, 670-7804
Ryan S. Evans, 671-9837
Jill A. Jordan, P.E., 670-5299
Mark McDaniel, 670-3256

MAPSCO: N/A

SUBJECT

Authorize a three-year master agreement for hand and power tools - Sid Tool Co., Inc. dba MSC Industrial Supply Co. in the amount of \$2,720,901, Colonial Hardware Corporation in the amount of \$1,655,230, Simba Industries in the amount of \$1,440,288, Mavich, LLC in the amount of \$367,567, Nationwide Supplies, LP in the amount of \$270,431, Longhorn, Inc. in the amount of \$121,400, Hilti, Inc. in the amount of \$60,715, Fort Worth Bolt & Tool Company, LLP in the amount of \$52,960, Evco Partners LP dba Burgoon Company in the amount of \$32,500, Joe Jeter Sales in the amount of \$20,000 and Fastenal Company in the amount of \$14,500, lowest responsible bidders of thirteen - Total not to exceed \$6,756,492 - Financing: Current Funds (\$4,079,697), Water Utilities Current Funds (\$2,201,545), Aviation Current Funds (\$231,150), Stormwater Drainage Management Current Funds (\$131,300) and Convention and Event Services Current Funds (\$112,800)

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis.

BACKGROUND (Continued)

This master agreement will provide for the purchase of hand and power tools such as:

- Floor jacks
- Tool belts
- Drill bits
- Ladders
- Saws
- Hammers
- Wrenches

Hand and power tools are used by City employees throughout the City during day-to-day operations and emergency situations to maintain and repair City facilities, equipment and roads.

The solicitation was structured in a manner which required bidders to submit a response using discounts from manufacturer list price based on an estimated expenditure amount.. This bid resulted in a 31.1% average discount compared to a 32.6% average discount for the bid awarded in 2013.

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 164 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council - Southwest, to ensure maximum vendor outreach.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 23, 2013, City Council authorized a three-year master agreement for industrial equipment, tools, and supplies by Resolution No 13-0173.

On June 10, 2015, City Council authorized an increase to the master agreement for industrial equipment, tools and supplies by Resolution No 15-1048.

On February 24, 2016, City Council executed the casting of lots to identify the recommended vendor resulting from tie bids on lines 94, 115, 129, 133, 156 and 162 for bid BE1504, for a three-year master agreement for the purchase of hand and power tools by Resolution No. 16-0390.

Information about this item will be provided to the Budget, Finance and Audit Committee on April 4, 2016.

FISCAL INFORMATION

\$4,079,696.74 - Current Funds
\$2,201,545.00 - Water Utilities Current Funds
\$ 231,150.00 - Aviation Current Funds
\$ 131,300.00 - Stormwater Drainage Management Current Funds
\$ 112,800.00 - Convention and Event Services Current Funds

M/WBE INFORMATION

32 - Vendors contacted
32 - No response
0 - Response (Bid)
0 - Response (No bid)
0 - Successful

164 - M/WBE and Non-M/WBE vendors were contacted

The recommended awardees have fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Sid Tool Co., Inc. dba MSC Industrial Supply Co.

White Male	35	White Female	21
Black Male	0	Black Female	2
Hispanic Male	1	Hispanic Female	1
Other Male	1	Other Female	1

Colonial Hardware Corporation

White Male	28	White Female	10
Black Male	13	Black Female	5
Hispanic Male	3	Hispanic Female	5
Other Male	0	Other Female	0

Simba Industries

White Male	5	White Female	3
Black Male	0	Black Female	0
Hispanic Male	0	Hispanic Female	0
Other Male	0	Other Female	0

ETHNIC COMPOSITION (Continued)

Mavich, LLC

White Male	3	White Female	6
Black Male	0	Black Female	1
Hispanic Male	0	Hispanic Female	3
Other Male	0	Other Female	1

Nationwide Supplies, LP

White Male	2	White Female	1
Black Male	3	Black Female	1
Hispanic Male	0	Hispanic Female	2
Other Male	0	Other Female	0

Longhorn, Inc.

White Male	13	White Female	3
Black Male	1	Black Female	0
Hispanic Male	9	Hispanic Female	1
Other Male	0	Other Female	0

Hilti, Inc.

White Male	578	White Female	246
Black Male	32	Black Female	12
Hispanic Male	49	Hispanic Female	21
Other Male	44	Other Female	20

Fort Worth Bolt & Tool Company, LLP

White Male	31	White Female	11
Black Male	8	Black Female	0
Hispanic Male	6	Hispanic Female	1
Other Male	0	Other Female	0

Evco Partners LP dba Burgoon Company

White Male	2	White Female	10
Black Male	0	Black Female	6
Hispanic Male	0	Hispanic Female	1
Other Male	0	Other Female	1

ETHNIC COMPOSITION (Continued)

Joe Jeter Sales

White Male	4	White Female	2
Black Male	0	Black Female	0
Hispanic Male	1	Hispanic Female	0
Other Male	0	Other Female	0

Fastenal Company

White Male	31	White Female	4
Black Male	3	Black Female	1
Hispanic Male	6	Hispanic Female	1
Other Male	0	Other Female	0

BID INFORMATION

The following bids were received from solicitation number BE1504 and were opened on October 23, 2015. This master agreement will be awarded to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

*Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*Sid Tool Co., Inc. dba MSC Industrial Supply Co.	15600 Trinity Blvd. Ste. 104 Ft. Worth, TX 76155	Multiple Lines
*Colonial Hardware Corporation	1506 South Frazier St. Conroe, TX 77301	Multiple Lines
*Simba Industries	753 Port America Pl. Ste. 210 Grapevine, TX 76051	Multiple Lines
*Mavich, LLC	525 Commerce St. Southlake, TX 76092	Multiple Lines
*Nationwide Supplies, LP	2301 Executive Dr. #B Garland, TX 75041	Multiple Lines
*Longhorn, Inc.	2640 Tarna Dr. Dallas, TX 75229	Multiple Lines

BID INFORMATION (Continued)

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*Hilti, Inc.	5400 South 122 nd E. Ave. Tulsa, OK 74146	Multiple Lines
*Fort Worth Bolt & Tool Company, LLP	500 South Jennings Ave. Ft. Worth, TX 76104	Multiple Lines
*Evco Partners LP dba Burgoon Company	2727 Broadway Galveston, TX 77550	Multiple Lines
*Joe Jeter Sales	306 Hockaday Ave. Garland, TX 75043	Multiple Lines
*Fastenal Company	2001 Theurer Blvd. Winona, MN 88987	Multiple Lines
Crawford & Wilson Enterprises, Inc.	1251 Industrial Blvd. Ste. A Plano, TX 75074	Multiple Lines
O'Reilly Auto Enterprises, LLC	233 S. Patterson Springfield, MO 65802	Non-responsive**

**O'Reilly Auto Enterprises, LLC was deemed non-responsive due to not meeting specifications.

OWNERS

Sid Tool Co., Inc. dba MSC Industrial Supply Co.

Erik Gershwind, President
Doug Jones, Vice President
Steve Armstrong, Secretary
Rustom Jilla, Treasurer

Colonial Hardware Corporation

Michael Joseph O'Connell, III, President
Philip Yonks, Vice President
Nicole O'Connell, Secretary
Susan Blake, Treasurer

OWNERS (Continued)

Simba Industries

Vickie L. Kasten, President

Mavich, LLC

Michelle Mentes-Manfredini, President

Chris Manfredini, Vice President

Karen Estrada, Treasurer

Nationwide Supplies, LP

Kristi Boylan, President

Patrick Boylan, Vice President

Longhorn, Inc.

Loyd Evans, President

Lynn Evans, Vice President

Tom Swor, Treasurer

Hilti, Inc.

Cary Evert, President

Eugene Hodel, Sr., Vice President

Kelly Beaver, Secretary

Eugene Hodel, Sr., Treasurer

Fort Worth Bolt & Tool Company, LLP

Stuart Hendry, President

Terry Earle, Vice President

Kenny Woodward, Secretary

Evco Partners LP dba Burgoon Company

Nancy Evans, President

OWNERS (Continued)

Joe Jeter Sales

Joe Jeter, President

Fastenal Company

Willard D. Oberton, President

James C. Jansen, Vice President

Nicholas J. Lundquist, Vice President

Kenneth R. Nance, Vice President

Daniel L. Florness, Treasurer

April 13, 2016

WHEREAS, on January 23, 2013, City Council authorized a three-year master agreement for hand and power tools by Resolution No. 13-0173; and,

WHEREAS, on June 10, 2015, City Council authorized an increase to the master agreement for industrial equipment, tools and supplies by Resolution No 15-1048; and,

WHEREAS, on February 24, 2016, City Council executed the casting of lots to identify the recommended vendor resulting from tie bids on lines 94, 115, 129, 133, 156 and 162 for bid BE1504, for a three-year master agreement for the purchase of hand and power tools by Resolution No. 16-0390;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That a master agreement for the purchase of hand and power tools is authorized with Sid Tool Co., Inc. dba MSC Industrial Supply Co. (150516) in the amount of \$2,720,901.20, Colonial Hardware Corporation (501147) in the amount of \$1,655,229.88, Simba Industries (519720) in the amount of \$1,440,288.00, Mavich, LLC (VS88952) in the amount of \$367,567.25, Nationwide Supplies, LP (VS0000002561) in the amount of \$270,430.39, Longhorn, Inc. (VS0000005048) in the amount of \$121,400.00, Hilti, Inc. (079626) in the amount of \$60,715.02, Fort Worth Bolt & Tool Company (VS0000034085) in the amount of \$52,960.00, Evco Partners LP dba Burgoon Company (246097) in the amount of \$32,500.00, Joe Jeter Sales (149596) in the amount of \$20,000.00 and Fastenal Company (331296) in the amount of \$14,500.00, for a term of three years in a total amount not to exceed \$6,756,491.74.

Section 2. That the Purchasing Agent is authorized, upon appropriate request and documented need by a user department, to issue a purchase order for hand and power tools. If a written contract is required or requested for any or all purchases of hand and power tools under the master agreement instead of individual purchase orders, the City Manager is authorized to execute the contract upon approval as to form by the City Attorney.

Section 3. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$6,756,491.74 from Master Agreement number BE1504.

Section 4. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize a three-year master agreement for hand and power tools - Sid Tool Co., Inc. dba MSC Industrial Supply Co. in the amount of \$2,720,901, Colonial Hardware Corporation in the amount of \$1,655,230, Simba Industries in the amount of \$1,440,288, Mavich, LLC in the amount of \$367,567, Nationwide Supplies, LP in the amount of \$270,431, Longhorn, Inc. in the amount of \$121,400, Hilti, Inc. in the amount of \$60,715, Fort Worth Bolt & Tool Company, LLP in the amount of \$52,960, Evco Partners LP dba Burgoon Company in the amount of \$32,500, Joe Jeter Sales in the amount of \$20,000 and Fastenal Company in the amount of \$14,500, lowest responsible bidders of thirteen - Total not to exceed \$6,756,492 - Financing: Current Funds (\$4,079,697), Water Utilities Current Funds (\$2,201,545), Aviation Current Funds (\$231,150), Stormwater Drainage Management Current Funds (\$131,300) and Convention and Event Services Current Funds (\$112,800)

Sid Tools Co., Colonial Hardware Corporation, Hilti, Inc., Fort Worth Bolt and Fastenal Company are a non-local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and proposes to use their own work forces. Nationwide Supplies, LP., Longhorn, Inc. and Joe Jetter Sales LLC, are a local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and propose to use their own work force. Simba Industries is a local, woman owned firm, has signed the "Business Inclusion & Development" documentation, and proposes to use its own workforce. Marich, LLC is a non-local, minority owned firm, has signed the "Business Inclusion & Development" documentation, and proposes to use its own workforce. Evco Lp is a non-local, woman owned firm, has signed the "Business Inclusion & Development" documentation, and proposes to use its own work force.

PROJECT CATEGORY: Goods

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$1,832,118.39	27.12%
Total non-local contracts	\$4,924,373.35	72.88%
TOTAL CONTRACT	\$6,756,491.74	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

<u>Local</u>	<u>Certification</u>	<u>Amount</u>	<u>Percent</u>
Simba Industries	WFWB6222N0616	\$1,440,288.00	78.61%
Total Minority - Local		\$1,440,288.00	78.61%

Non-Local Contractors / Sub-Contractors

<u>Non-local</u>	<u>Certification</u>	<u>Amount</u>	<u>Percent</u>
Mavich, LLC.	HFMB41034N0517	\$367,567.25	7.46%
Evco PArtners, LP, dba Burgoon Company	WFWB61876N0516	\$32,500.00	0.66%
Total Minority - Non-local		\$400,067.25	8.12%

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$367,567.25	5.44%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$1,440,288.00	78.61%	\$1,472,788.00	21.80%
Total	\$1,440,288.00	78.61%	\$1,840,355.25	27.24%

KEY FOCUS AREA: E-Gov

AGENDA DATE: April 13, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Aviation
Equipment & Building Services
Sanitation Services
Trinity Watershed Management
Water Utilities

CMO: Jeanne Chipperfield, 670-7804
Ryan S. Evans, 671-9837
Joey Zapata, 670-3009
Jill A. Jordan, P.E., 670-5299
Mark McDaniel, 670-3256

MAPSCO: N/A

SUBJECT

Authorize (1) supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment with Park Cities Ford Lincoln in the amount of \$1,125,289, from \$4,501,157 to \$5,626,446, Holt Texas, Ltd. in the amount of \$1,068,056, from \$4,272,225 to \$5,340,281, Kirby-Smith Machinery, Inc. in the amount of \$803,355, from \$3,213,421 to \$4,016,776, AutoNation Chevrolet Galleria in the amount of \$516,787, from \$2,067,150 to \$2,583,937, Southwest International Trucks, Inc. in the amount of \$507,035, from \$2,028,140 to \$2,535,175, Bobcat of Dallas in the amount of \$335,038, from \$1,340,155 to \$1,675,193, Rush Medium Duty Truck Center, Dallas in the amount of \$332,351, from \$1,329,405 to \$1,661,756, Romco Equipment Co., LLC in the amount of \$331,065, from \$1,324,263 to \$1,655,328, Freedom Dodge dba Duncanville Automotive in the amount of \$288,331, from \$1,153,325 to \$1,441,656, Rush Truck Center, Dallas Light and Medium Duty in the amount of \$278,940, from \$1,115,760 to \$1,394,700, Four Brothers Outdoor Power, Inc. in the amount of \$243,665, from \$974,660 to \$1,218,325 Sonic-Lute Riley, LP dba Lute Riley Honda in the amount of \$218,912, from \$875,650 to \$1,094,562, RDO Equipment Company in the amount of \$190,100, from \$760,400 to \$950,500, CLS Sewer Equipment Co., Inc. in the amount of \$146,900, from \$587,600 to \$734,500, EV Autos in the amount of \$134,687, from \$538,750 to \$673,437, Metro Fire Apparatus Specialists, Inc. in the amount of \$136,450, from \$545,800 to \$682,250, Kinloch Equipment and Supply, Inc. in the amount of \$114,712, from \$458,850 to \$573,562, Stewart & Stevenson, LLC in the amount of \$111,748, from \$446,994 to \$558,742, Larry M. Green dba Lone Star Trim in the amount of \$94,987, from \$379,950

SUBJECT (Continued)

to \$474,937, Industrial Disposal Supply Co., Ltd. in the amount of \$85,662, from \$342,650 to \$428,312, REV Ambulance Group Orlando, Inc. formerly known as Wheeled Coach Industries, Inc. in the amount of \$42,150, from \$168,600 to \$210,750, Texas Underground dba Underground, Inc. in the amount of \$40,412, from \$161,650 to \$202,062, Waterblasting Technologies, Inc. in the amount of \$22,500, from \$90,000 to \$112,500, H.D. Industries, Inc. in the amount of \$16,650, from \$66,600 to \$83,250, Witch Equipment Co., Inc. in the amount of \$15,146, from \$60,586 to \$75,732, Quality Fire Truck Parts, LLC in the amount of \$7,875, from \$31,500 to \$39,375, Landmark Equipment, Inc. in the amount of \$7,856, from \$31,425 to \$39,281, Dickson Equipment Co., Inc. in the amount of \$2,837, from \$11,350 to \$14,187 and Longhorn Harley-Davidson in the amount of \$2,080, from \$8,320 to \$10,400, lowest responsible bidders of thirty-five; (2) supplemental agreement no. 2 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment with BTE Body Co., Inc. in the amount of \$332,300, from \$1,329,200 to \$1,661,500; and (3) supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts with MHC Kenworth in the amount of \$53,625, from \$214,500 to \$268,125 through the Texas Association of School Boards (BuyBoard), and to extend the service contracts term from July 7, 2016 to January 7, 2017 - Total not to exceed \$7,607,501, from \$30,430,036 to \$38,037,537 - Financing: Current Funds (\$5,826,716), Sanitation Current Funds (\$1,278,110), Water Utilities Current Funds (\$444,397), Aviation Current Funds (\$34,404) and Stormwater Drainage Management Current Funds (\$23,874) (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis.

The increase to the service contract is necessary in order to allow sufficient time to complete the solicitation process. This service contract is used citywide to purchase original equipment manufacturer parts and labor to maintain City vehicles and equipment. The City has approximately 8,400 pieces of equipment ranging from light and heavy-duty trucks to excavators. This service contract will be used to supplement the City's need for factory authorized service repairs to City vehicles and equipment necessary to keep the equipment in good, reliable condition.

This supplemental meets the wage floor rate of \$10.37 approved by City Council on November 10, 2015, by Resolution No. 15-2141.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On May 4, 2011, City Council authorized (1) a three-year master agreement for parts to repair and maintain City vehicles and equipment; and (2) a three-year service contract for repair of City vehicles and equipment by Resolution No. 11-1259.

On August 24, 2011, City Council authorized (1) a three-year master agreement for original equipment manufacturer parts to repair and maintain City vehicles and equipment; and (2) a three-year service contract for repair of City vehicles and equipment by Resolution No. 11-2167.

On April 10, 2013, City Council authorized an increase in the master agreement for auto and truck OEM parts and service by Resolution No. 13-0607.

On June 26, 2013, City Council authorized (1) a three-year service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment; and (2) a three-year service contract for original equipment manufacturer parts by Resolution No. 13-1056.

Information about this item will be provided to the Budget, Finance and Audit Committee on April 4, 2016.

FISCAL INFORMATION

- \$ 5,826,716.00 - Current Funds (subject to annual appropriations)
- \$ 1,278,110.00 - Sanitation Current Funds (subject to annual appropriations)
- \$ 444,397.00 - Water Utilities Current Funds (subject to annual appropriations)
- \$ 34,404.00 - Aviation Current Funds (subject to annual appropriations)
- \$ 23,874.00 - Stormwater Drainage Management Current Funds (subject to annual appropriations)

ETHNIC COMPOSITION

Park Cities Ford Lincoln

White Male	64	White Female	14
Black Male	13	Black Female	0
Hispanic Male	54	Hispanic Female	3
Other Male	6	Other Female	2

Holt Texas, Ltd.

White Male	189	White Female	24
Black Male	31	Black Female	3
Hispanic Male	53	Hispanic Female	9
Other Male	15	Other Female	2

ETHNIC COMPOSITION (Continued)

Kirby-Smith Machinery, Inc.

White Male	28	White Female	3
Black Male	2	Black Female	0
Hispanic Male	5	Hispanic Female	0
Other Male	0	Other Female	0

AutoNation Chevrolet Galleria

White Male	38	White Female	3
Black Male	1	Black Female	0
Hispanic Male	0	Hispanic Female	3
Other Male	7	Other Female	0

Southwest International Trucks, Inc.

White Male	253	White Female	41
Black Male	22	Black Female	1
Hispanic Male	82	Hispanic Female	9
Other Male	6	Other Female	0

Bobcat of Dallas

White Male	54	White Female	7
Black Male	1	Black Female	0
Hispanic Male	6	Hispanic Female	0
Other Male	0	Other Female	0

Rush Medium Duty Truck Center, Dallas

White Male	36	White Female	5
Black Male	2	Black Female	0
Hispanic Male	2	Hispanic Female	1
Other Male	1	Other Female	1

BTE Body Co., Inc.

White Male	12	White Female	2
Black Male	1	Black Female	1
Hispanic Male	9	Hispanic Female	1
Other Male	0	Other Female	0

ETHNIC COMPOSITION (Continued)

Romco Equipment Co., LLC

White Male	152	White Female	22
Black Male	9	Black Female	3
Hispanic Male	28	Hispanic Female	8
Other Male	5	Other Female	0

Freedom Dodge dba Duncanville Automotive

White Male	28	White Female	7
Black Male	23	Black Female	6
Hispanic Male	20	Hispanic Female	4
Other Male	2	Other Female	0

Rush Truck Center, Dallas Light and Medium Duty

White Male	36	White Female	5
Black Male	2	Black Female	0
Hispanic Male	2	Hispanic Female	1
Other Male	1	Other Female	1

Four Brothers Outdoor Power, Inc.

White Male	5	White Female	5
Black Male	0	Black Female	0
Hispanic Male	2	Hispanic Female	1
Other Male	0	Other Female	0

Sonic-Lute Riley, LP dba Lute Riley Honda

White Male	69	White Female	19
Black Male	13	Black Female	5
Hispanic Male	23	Hispanic Female	6
Other Male	35	Other Female	3

RDO Equipment Company

White Male	41	White Female	4
Black Male	5	Black Female	0
Hispanic Male	5	Hispanic Female	0
Other Male	0	Other Female	0

ETHNIC COMPOSITION (Continued)

CLS Sewer Equipment Co., Inc.

White Male	10	White Female	2
Black Male	1	Black Female	0
Hispanic Male	0	Hispanic Female	0
Other Male	0	Other Female	0

EV Autos

White Male	2	White Female	0
Black Male	0	Black Female	0
Hispanic Male	1	Hispanic Female	0
Other Male	0	Other Female	0

Metro Fire Apparatus Specialists, Inc.

White Male	44	White Female	3
Black Male	3	Black Female	0
Hispanic Male	10	Hispanic Female	1
Other Male	0	Other Female	0

Kinloch Equipment and Supply, Inc.

White Male	8	White Female	0
Black Male	1	Black Female	0
Hispanic Male	0	Hispanic Female	1
Other Male	1	Other Female	0

Stewart & Stevenson, LLC

White Male	100	White Female	9
Black Male	18	Black Female	3
Hispanic Male	0	Hispanic Female	0
Other Male	6	Other Female	1

Larry M. Green dba Lone Star Trim

White Male	1	White Female	0
Black Male	0	Black Female	0
Hispanic Male	0	Hispanic Female	0
Other Male	0	Other Female	0

ETHNIC COMPOSITION (Continued)

Industrial Disposal Supply Co., Ltd.

White Male	14	White Female	9
Black Male	0	Black Female	0
Hispanic Male	3	Hispanic Female	2
Other Male	0	Other Female	0

REV Ambulance Group Orlando, Inc. formerly known as Wheeled Coach Industries, Inc.

White Male	217	White Female	39
Black Male	72	Black Female	13
Hispanic Male	249	Hispanic Female	29
Other Male	24	Other Female	3

Texas Underground dba Underground, Inc.

White Male	8	White Female	4
Black Male	2	Black Female	0
Hispanic Male	15	Hispanic Female	0
Other Male	0	Other Female	0

Waterblasting Technologies, Inc.

White Male	78	White Female	12
Black Male	1	Black Female	1
Hispanic Male	24	Hispanic Female	1
Other Male	2	Other Female	3

HD Industries, Inc

White Male	16	White Female	3
Black Male	2	Black Female	0
Hispanic Male	6	Hispanic Female	0
Other Male	0	Other Female	0

Witch Equipment Co., Inc.

White Male	23	White Female	1
Black Male	0	Black Female	0
Hispanic Male	4	Hispanic Female	1
Other Male	0	Other Female	0

ETHNIC COMPOSITION (Continued)

Quality Fire Truck Parts, LLC

White Male	0	White Female	1
Black Male	0	Black Female	0
Hispanic Male	0	Hispanic Female	0
Other Male	0	Other Female	0

Landmark Equipment, Inc.

White Male	42	White Female	8
Black Male	4	Black Female	1
Hispanic Male	7	Hispanic Female	0
Other Male	0	Other Female	2

Dickson Equipment Co., Inc

White Male	4	White Female	1
Black Male	1	Black Female	0
Hispanic Male	6	Hispanic Female	0
Other Male	0	Other Female	0

Longhorn Harley-Davidson

White Male	42	White Female	16
Black Male	1	Black Female	0
Hispanic Male	3	Hispanic Female	2
Other Male	0	Other Female	0

MHC Kenworth

White Male	67	White Female	3
Black Male	10	Black Female	0
Hispanic Male	33	Hispanic Female	2
Other Male	7	Other Female	0

OWNERS

Park Cities Ford Lincoln

Randall Reed, General Partner
Jeff Enright, Managing Partner

OWNERS (Continued)

Holt Texas, Ltd.

Allyn L. Archer, President

Kirby-Smith Machinery, Inc.

Ed Kirby, President
David Cooper, Vice President
Celise Blewitt, Secretary
JD Young, Treasurer

AutoNation Chevrolet Galleria

David Casto, President

Southwest International Trucks, Inc.

Russ Trimble, President
Jane Roth, Secretary

Bobcat of Dallas

Walter Berry, President
Steve Meadows, Vice President
Judy Worrell, Secretary

Rush Medium Duty Truck Center, Dallas

W. M. "Rusty" Rush, President

BTE Body Co., Inc.

Brian Bruckner, President

Romco Equipment Co., LLC

Charles Clarkson, President

Freedom Dodge dba Duncanville Automotive

Matt Stinson, President

OWNERS (Continued)

Rush Truck Center, Dallas Light and Medium Duty

W.M. "Rusty" Rush, President
Martin A. Naegelin, Jr., Vice President

Four Brothers Outdoor Power, Inc.

Rex Kelly, President

Sonic-Lute Riley, LP dba Lute Riley Honda

B. Scott Smith, President

RDO Equipment Company

Ron Offutt, President

CLS Sewer Equipment Co., Inc.

Jerry P. Sonnier II, President
Jennifer Sonnier, Secretary

EV Autos

Kenneth See, President

Metro Fire Apparatus Specialists, Inc.

Craig Russell, President

Kinloch Equipment and Supply, Inc.

Todd Kinloch, President

Stewart & Stevenson, LLC

Bill Simmons, President

Larry M. Green dba Lone Star Trim

Larry M. Green, President

OWNERS (Continued)

Industrial Disposal Supply Co., Ltd.

Jack Curtis, President

REV Ambulance Group Orlando, Inc. formerly known as Wheeled Coach Industries, Inc.

Robert Collins, President

Texas Underground dba Underground, Inc.

Tommy Stoneman, President

Waterblasting Technologies, Inc.

James P. Crocker, President

HD Industries, Inc.

Harold Dillingham, President

Witch Equipment Co., Inc.

Larry M. Glover, President
Paul Knuckley, Vice President
Kevin Knuckley, Vice President
Koy Kelly, Vice President
Susan Knuckley, Secretary

Quality Fire Truck Parts, LLC

Janet R. Smith, President

Landmark Equipment, Inc.

Michael Dewayne Lyle, President
Gary Lynn Lyle, Vice President
Marla Lyle, Secretary
Alice Ann Petty, Treasurer

OWNERS (Continued)

Dickson Equipment Co., Inc.

Jon M. Dixon, President
Joe Dickson, Vice President
Molly Dickson, Chief Financial Officer

Longhorn Harley-Davidson

Maritia Keeling, President

MHC Kenworth

Mike Murphy, President

April 13, 2016

WHEREAS, on May 4, 2011, City Council authorized (1) a three-year master agreement for parts to repair and maintain City vehicles and equipment; and (2) a three-year service contract for repair of City vehicles and equipment by Resolution No. 11-1259; and,

WHEREAS, on August 24, 2011, City Council authorized (1) a three-year master agreement for original equipment manufacturer parts to repair and maintain City vehicles and equipment; and (2) a three-year service contract for repair of City vehicles and equipment by Resolution No. 11-2167; and,

WHEREAS, on April 10, 2013, City Council authorized an increase in the master agreement for auto and truck OEM parts and service by Resolution No. 13-0607; and

WHEREAS, on June 26, 2013, City Council authorized (1) a three-year service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment; and (2) a three-year service contract for original equipment manufacturer parts by Resolution No. 13-1056;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That following approval as to form by the City Attorney, the City Manager is hereby authorized to execute (1) supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment with Park Cities Ford Lincoln (331938) in the amount of \$1,125,289.00, from \$4,501,157.00 to \$5,626,446.00, Holt Texas, Ltd. (506724) in the amount of \$1,068,056.00, from \$4,272,225.00 to \$5,340,281.00, Kirby-Smith Machinery, Inc. (502341) in the amount of \$803,355.00, from \$3,213,421.00 to \$4,016,776.00, AutoNation Chevrolet Galleria (VC0000011749) in the amount of \$516,787.00, from \$2,067,150.00 to \$2,583,937.00, Southwest International Trucks, Inc. (003940) in the amount of \$507,035.00, from \$2,028,140.00 to \$2,535,175.00, Bobcat of Dallas (VC0000008555) in the amount of \$335,038.00, from \$1,340,155.00 to \$1,675,193.00, Rush Medium Duty Truck Center, Dallas (520505) in the amount of \$332,351.00, from \$1,329,405.00 to \$1,661,756.00, Romco Equipment Co., LLC (VS0000077004) in the amount of \$331,065.00, from \$1,324,263.00 to \$1,655,328.00, Freedom Dodge dba Duncanville Automotive (VS0000077189) in the amount of \$288,331.00, from \$1,153,325.00 to \$1,441,656.00, Rush Truck Center, Dallas Light and Medium Duty (VS0000078878) in the amount of \$278,940.00, from \$1,115,760.00 to \$1,394,700.00, Four Brothers Outdoor Power, Inc. (256331) in the amount of \$243,665.00, from \$974,660.00 to \$1,218,325.00, Sonic-Lute Riley, LP dba Lute Riley Honda (371947) in the amount of \$218,912.00, from \$875,650 to \$1,094,562.00,

April 13, 2016**Section 1. (Continued)**

RDO Equipment Company (500465) in the amount of \$190,100.00, from \$760,400.00 to \$950,500.00, CLS Sewer Equipment Co., Inc. (VS0000018694) in the amount of \$146,900.00, from \$587,600.00 to \$734,500.00, EV Autos (VS0000049296) in the amount of \$134,687.00, from \$538,750.00 to \$673,437.00, Metro Fire Apparatus Specialists, Inc. (339015) in the amount of \$136,450.00, from \$545,800.00 to \$682,250.00, Kinloch Equipment and Supply, Inc. (VS0000015339) in the amount of \$114,712.00, from \$458,850.00 to \$573,562.00, Stewart & Stevenson, LLC (951731) in the amount of \$111,748.00, from \$446,994.00 to \$558,742.00, Larry M. Green dba Lone Star Trim (VS0000030404) in the amount of \$94,987.00, from \$379,950.00 to \$474,937.00, Industrial Disposal Supply Co., Ltd. (003995) in the amount of \$85,662.00, from \$342,650.00 to \$428,312.00, REV Ambulance Group Orlando, Inc. formerly known as Wheeled Coach Industries, Inc. (VS0000076949) in the amount of \$42,150.00, from \$168,600.00 to \$210,750.00, Texas Underground dba Underground, Inc. (349745) in the amount of \$40,412.00, from \$161,650.00 to \$202,062.00, Waterblasting Technologies, Inc. (VS0000043964) in the amount of \$22,500.00, from \$90,000.00 to \$112,500.00, H.D. Industries, Inc. (263044) in the amount of \$16,650.00, from \$66,600.00 to \$83,250.00, Witch Equipment Co., Inc. (VS0000029999) in the amount of \$15,146.00, from \$60,586.00 to \$75,732.00, Quality Fire Truck Parts, LLC (VS0000060769) in the amount of \$7,875.00, from \$31,500.00 to \$39,375.00, Landmark Equipment, Inc. (502100) in the amount of \$7,856.00, from \$31,425.00 to \$39,281.00, Dickson Equipment Co., Inc. (VS0000023390) in the amount of \$2,837.00, from \$11,350.00 to \$14,187.00 and Longhorn Harley-Davidson (VS0000028407) in the amount of \$2,080.00, from \$8,320.00 to \$10,400.00; (2) supplemental agreement no. 2 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment with BTE Body Co., Inc. (VS0000069486) in the amount of \$332,300.00, from \$1,329,200.00 to \$1,661,500.00; and (3) supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts with MHC Kenworth (VS0000039231) through Texas Association of School Boards (BuyBoard) in the amount of \$53,625.00, from \$214,500.00 to \$268,125.00; and extend the contract term from July 7, 2016 to January 7, 2017, in a total amount not to exceed \$7,607,501.00, increasing the service contracts from \$30,430,036.00 to \$38,037,537.00.

Section 2. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$7,607,501.00 (subject to annual appropriations) from Service Contract number BJ1314.

Section 3. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize (1) supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment with Park Cities Ford Lincoln in the amount of \$1,125,289, from \$4,501,157 to \$5,626,446, Holt Texas, Ltd. in the amount of \$1,068,056, from \$4,272,225 to \$5,340,281, Kirby-Smith Machinery, Inc. in the amount of \$803,355, from \$3,213,421 to \$4,016,776, AutoNation Chevrolet Galleria in the amount of \$516,787, from \$2,067,150 to \$2,583,937, Southwest International Trucks, Inc. in the amount of \$507,035, from \$2,028,140 to \$2,535,175, Bobcat of Dallas in the amount of \$335,038, from \$1,340,155 to \$1,675,193, Rush Medium Duty Truck Center, Dallas in the amount of \$332,351, from \$1,329,405 to \$1,661,756, Romco Equipment Co., LLC in the amount of \$331,065, from \$1,324,263 to \$1,655,328, Freedom Dodge dba Duncanville Automotive in the amount of \$288,331, from \$1,153,325 to \$1,441,656, Rush Truck Center, Dallas Light and Medium Duty in the amount of \$278,940, from \$1,115,760 to \$1,394,700, Four Brothers Outdoor Power, Inc. in the amount of \$243,665, from \$974,660 to \$1,218,325 Sonic-Lute Riley, LP dba Lute Riley Honda in the amount of \$218,912, from \$875,650 to \$1,094,562, RDO Equipment Company in the amount of \$190,100, from \$760,400 to \$950,500, CLS Sewer Equipment Co., Inc. in the amount of \$146,900, from \$587,600 to \$734,500, EV Autos in the amount of \$134,687, from \$538,750 to \$673,437, Metro Fire Apparatus Specialists, Inc. in the amount of \$136,450, from \$545,800 to \$682,250, Kinloch Equipment and Supply, Inc. in the amount of \$114,712, from \$458,850 to \$573,562, Stewart & Stevenson, LLC in the amount of \$111,748, from \$446,994 to \$558,742, Larry M. Green dba Lone Star Trim in the amount of \$94,987, from \$379,950 to \$474,937, Industrial Disposal Supply Co., Ltd. in the amount of \$85,662, from \$342,650 to \$428,312, REV Ambulance Group Orlando, Inc. formerly known as Wheeled Coach Industries, Inc. in the amount of \$42,150, from \$168,600 to \$210,750, Texas Underground dba Underground, Inc. in the amount of \$40,412, from \$161,650 to \$202,062, Waterblasting Technologies, Inc. in the amount of \$22,500, from \$90,000 to \$112,500, H.D. Industries, Inc. in the amount of \$16,650, from \$66,600 to \$83,250, Witch Equipment Co., Inc. in the amount of \$15,146, from \$60,586 to \$75,732, Quality Fire Truck Parts, LLC in the amount of \$7,875, from \$31,500 to \$39,375, Landmark Equipment, Inc. in the amount of \$7,856, from \$31,425 to \$39,281, Dickson Equipment Co., Inc. in the amount of \$2,837, from \$11,350 to \$14,187 and Longhorn Harley-Davidson in the amount of \$2,080, from \$8,320 to \$10,400, lowest responsible bidders of thirty-five; (2) supplemental agreement no. 2 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment with BTE Body Co., Inc. in the amount of \$332,300, from \$1,329,200 to \$1,661,500; and (3) supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts with MHC Kenworth in the amount of \$53,625, from \$214,500 to \$268,125 through the Texas Association of School Boards (BuyBoard), and to extend the service contracts term from July 7, 2016 to January 7, 2017 - Total not to exceed \$7,607,501, from \$30,430,036 to \$38,037,537 - Financing: Current Funds (\$5,826,716), Sanitation Current Funds (\$1,278,110), Water Utilities Current Funds (\$444,397), Aviation Current Funds (\$34,404) and Stormwater Drainage Management Current Funds (\$23,874) (subject to annual appropriations)

Holt Texas Ltd., Four Brothers Outdoor Power, Inc., Metro Fire Apparatus Specialists, Inc., Kinloch Equipment and Supply, Inc., REV Ambulance Group Orlando, Inc. formerly known as Wheeled Coach Industries, Inc., Texas Underground dba Underground, Inc., H.D. Industries Inc., Witch Equipment Co., Inc., Quality Fire Truck Parts LLC. and Washblasting Technologies, Inc. are non-local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and propose to use their own workforce. Kirby-Smith Machinery, Inc., AutoNation Chevrolet Galleria, Southwest International Trucks Inc., Bobcat of Dallas, Rush Medium Duty Truck Center, Dallas, BTE Body Equipment Southwest, Romco Equipment Co., LLC, Freedom Dodge dba Duncanville Automotive, Rush Truck Center, Rush Truck Center, Dallas Light and Medium Duty, Sonic-Lute Riley, LP dba Lute Riley Honda, RDO Equipment Company, CLS Sewer Equipment Co., EV Autos, Larry M. Green dba Lone Star Trim, Stewart & Stevenson LLC., Land Mark Equipment Inc., Dickerson Equipment Co., Longhorn Harley-Davidson and Park Cities Ford Lincoln are local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and propose to use their own workforce.

PROJECT CATEGORY: Goods

LOCAL/NON-LOCAL CONTRACT SUMMARY - THIS ACTION ONLY

	<u>Amount</u>	<u>Percent</u>
Local contracts	\$5,760,598.00	76.26%
Non-local contracts	\$1,793,278.00	23.74%
TOTAL THIS ACTION	\$7,553,876.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION THIS ACTION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE PARTICIPATION

	<u>This Action</u>		<u>Participation to Date</u>	
	<u>Amount</u>	<u>Percent</u>	<u>Amount</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$576,000.00	1.51%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$342,650.00	0.90%
Total	\$0.00	0.00%	\$918,650.00	2.42%

KEY FOCUS AREA: E-Gov

AGENDA DATE: April 13, 2016

COUNCIL DISTRICT(S): All

DEPARTMENT: Business Development & Procurement Services
Aviation
Equipment & Building Services
Trinity Watershed Management
Water Utilities
Fire

CMO: Jeanne Chipperfield, 670-7804
Ryan S. Evans, 671-9837
Jill A. Jordan, P.E., 670-5299
Mark McDaniel, 670-3256
Eric Campbell, 670-3255

MAPSCO: N/A

SUBJECT

Authorize (1) a three-year master agreement for the purchase of emergency and non-emergency light equipment parts for city fleet vehicles - Goheen Enterprises, Inc. dba Professional Safety Systems in the amount of \$170,225 or \$207,525 (tie bid – group 1, line 1), Big Country Supply in the amount of \$12,800 or \$50,100 (tie bid – group 1, line 1), Defender Supply in the amount of \$2,392,180; and (2) a three-year service contract for the installation of emergency and non-emergency light equipment parts and installation for city fleet vehicles - Goheen Enterprises, Inc. dba Professional Safety Systems in the amount of \$283,000, lowest responsible bidders of seven – Total not to exceed \$2,895,505 - Financing: Current Funds (\$2,797,200), Water Utilities Current Funds (\$63,500), Aviation Current Funds (\$14,000) and Stormwater Drainage Management Current Funds (\$20,805) (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods and service, for a specific term, which are ordered on an as needed basis.

This master agreement will allow the City to purchase emergency and non-emergency vehicle lights and accessories such as light bars, strobe lights with siren, visor strobes and beacons (rotating lights) for multiple city departments. Emergency lights are commonly used on emergency vehicles such as law enforcement, fire and rescue units.

BACKGROUND (Continued)

Non-emergency lights are used on a variety of City service vehicles from departments such as but not limited to Water Utilities, Park and Recreation, Street Services, Public Works and Transportation and Code Compliance Services.

Emergency and non-emergency lighting provides vehicles with a distinct public prominence that alerts drivers and pedestrians to the location of municipal vehicles which helps increase public awareness and safety. A vehicle outfitted with such lighting typically activates its lighting when stopped or involved in an emergency situation to alert the general public of its presence.

This master agreement will also make available accessories, parts and audible warning devices. The audible warning devices will only be installed, in conjunction with emergency lighting, on emergency response vehicles such as:

- Marked and unmarked law enforcement units
- Fire engines and trucks
- Rescue units
- Hazmat and Dallas Medical Strike Team (DMST) vehicles

Equipment and Building Services (EBS) currently maintains the emergency lighting systems for approximately 1,120 marked and approximately 360 unmarked law enforcement units. EBS is also responsible for maintaining the lighting systems for the entire City's fleet of non-emergency service vehicles throughout the City.

Fire-Rescue maintains approximately 350 pieces of equipment, which are equipped with emergency lighting. Each year, new equipment is purchased from local automotive dealers not pre-equipped with lighting. To reduce downtime on current vehicles being serviced at the Fire Maintenance Division Service Center, Fire-Rescue will deliver the new vehicles to the awarded vendor for installation of the new lighting. The emergency lighting is used for emergency purposes only.

This master agreement will allow EBS and Fire-Rescue to provide and maintain all necessary vehicle lighting systems for current and future fleet vehicles.

Professional Safety Solutions and Big Country Supply submitted tie bids for group 1 line 1. Texas Local Government Code, Section 271.901 states that when tie bids are received, one bidder must be selected by the casting of lots.

Casting of lots is utilized to identify a vendor for lines for which the City has received identical bids. The process is being executed in accordance with Texas Local Government Code, Section 271.901.

BACKGROUND (Continued)

This section of the Texas Local Government Code states, in part:

- The municipality must select from the identical bids by the casting of lots
- The casting of lots must be in the presence of the governing body of the municipality
- If one of the bidders submitting an identical bid is a resident of the municipality, the municipality must select the bidder

This particular solicitation resulted in identical bids from vendors located outside the city limits.

This solicitation was structured in a manner which required bidders to submit a response using discounts from manufacturer's list price. This bid resulted in a 46.4% average discount compared to a 47.9% average discount for the bid awarded in 2011.

As part of the solicitation process and in an effort to increase competition, Business Development and Procurement Services (BDPS) used its procurement system to send out 969 email bid notifications to vendors registered under respective commodities. To further increase competition, BDPS uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, notifications were sent by the BDPS' ResourceLINK Team (RLT) to 25 chambers of commerce, the DFW Minority Business Council and the Women's Business Council – Southwest, to ensure maximum vendor outreach.

The recommended vendor meets the wage floor rate of \$10.37 approved by City Council on November 10, 2015, by Resolution No. 15-2141.

PRIOR ACTION / REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On August 24, 2011, City Council authorized a thirty-six-month master agreement for emergency lights, parts and audible warning devices for emergency response equipment by Resolution No. 11-2227.

Information about this item will be provided to the Budget, Finance and Audit Committee on April 4, 2016.

FISCAL INFORMATION

\$2,797,200.00 - Current Funds (subject to annual appropriations)
\$ 63,500.00 - Water Utilities Current Funds (subject to annual appropriations)
\$ 14,000.00 - Aviation Current Funds (subject to annual appropriations)
\$ 20,805.00 - Stormwater Drainage Management Current Funds (subject to annual appropriations)

M/WBE INFORMATION

97 - Vendors contacted
97 - No response
0 - Response (Bid)
0 - Response (No bid)
0 - Successful

969 - M/WBE and Non-M/WBE vendors were contacted

The recommended awardees have fulfilled the good faith requirements set forth in the Business Inclusion and Development (BID) Plan adopted by Council Resolution No. 08-2826 as amended.

ETHNIC COMPOSITION

Goheen Enterprises, Inc. dba Professional Safety Systems

White Male	6	White Female	1
Black Male	2	Black Female	0
Hispanic Male	10	Hispanic Female	0
Other Male	0	Other Female	0

Defender Supply, LLC

White Male	23	White Female	9
Black Male	5	Black Female	0
Hispanic Male	6	Hispanic Female	5
Other Male	0	Other Female	0

Big Country Supply

White Male	3	White Female	1
Black Male	0	Black Female	0
Hispanic Male	0	Hispanic Female	0
Other Male	0	Other Female	0

BID INFORMATION

The following bids were received from solicitation number BN1611 and opened on December 18, 2015. This master agreement and service contract are being awarded to the lowest responsive and responsible bidders by line and by group. Information related to this solicitation is available upon request.

*Denotes successful bidders

BID INFORMATION (Continued)

<u>Bidders</u>	<u>Address</u>	<u>Amount of Bid</u>
*Goheen Enterprises, Inc. dba Professional Safety Systems	7235 Baker Blvd. Richland Hills, TX 76118	Multiple Lines/Groups
*Defender Supply, LLC	14535 Industrial Park Aubrey, TX 76227	Multiple Lines/Groups
*Big Country Supply	1425 Sayles Blvd. Abilene, TX 79605	Multiple Lines/Groups
John Wright Associates, Inc.	1111 W. Abram Arlington, TX 76013	Multiple Lines/Groups
GT Distributors, Inc.	2545 Brockton Dr. #100 Austin, TX 78758	Multiple Lines/Groups
Siddons Martin Emergency Group, LLC	14233 Interdrive West Houston, TX 77032	Multiple Lines/Groups
Wistol Supply, Inc.	4211 East Side St. C Dallas, TX 75226	Non-responsive**

**Wistol Supply, Inc. was deem non-responsive due to not meeting specifications.

OWNERS

Goheen Enterprises, Inc. dba Professional Safety Systems

Ramon Goheen, President

Defender Supply, LLC

Bryan Brooks, President
Christina Jackson, Treasurer

Big Country Supply

Van Ligon, President
Dee Ann Ligon, Vice President

April 13, 2016

WHEREAS, on August 24, 2011, City Council authorized a three year master agreement for emergency lights, parts and audible warning devices for emergency response equipment by Resolution No. 11-2227;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

Section 1. That a master agreement for the purchase of emergency and non-emergency light equipment parts for city fleet vehicles is authorized with Goheen Enterprises, Inc. dba Professional Safety Systems (VS0000022330) in the amount of \$170,225.00 or \$207,525.00 (tie bid – group 1, line 1), Big Country Supply (331888) in the amount of \$12,800.00 or \$50,100.00 (tie bid – group 1, line 1), Defender Supply (VS0000061639) in the amount of \$2,392,180.00, for a term of three years in a total amount not to exceed \$2,612,505.00.

Section 2. That the Purchasing Agent is hereby authorized, upon appropriate request and documented need by a user department, to issue a purchase order for emergency and non-emergency light equipment parts for city fleet vehicles. If a written contract is required or requested for any or all purchases of emergency and non-emergency light equipment parts for city fleet vehicles under the master agreement instead of individual purchase orders, the City Manager is authorized to execute the contract upon approval as to form by the City Attorney.

Section 3. That the City Manager is hereby authorized to execute a contract with Goheen Enterprises, Inc. dba Professional Safety Systems (VS0000022330) for the installation of emergency and non-emergency light equipment parts and installation for city fleet vehicles for a term of three years in an amount not to exceed \$283,000.00, upon approval as to form by the City Attorney. If the service was bid on an as needed basis, unit price basis for performance of specified tasks, payment to Goheen Enterprises, Inc. dba Professional Safety Systems shall be based only on the amount of services directed to be performed by the City and properly performed by Goheen Enterprises, Inc. dba Professional Safety Systems under the contract.

Section 4. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$283,000.00 (subject to annual appropriations) from Service Contract number BN1611.

Section 5. That the Chief Financial Officer is hereby authorized to disburse funds in an amount not to exceed \$2,612,505.00 from Master Agreement number BN1611.

Section 6. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

BUSINESS INCLUSION AND DEVELOPMENT PLAN SUMMARY

PROJECT: Authorize (1) a three-year master agreement for the purchase of emergency and non-emergency light equipment parts for city fleet vehicles - Goheen Enterprises, Inc. dba Professional Safety Systems in the amount of \$170,225 or \$207,525 (tie bid – group 1, line 1), Big Country Supply in the amount of \$12,800 or \$50,100 (tie bid – group 1, line 1), Defender Supply in the amount of \$2,392,180; and (2) a three-year service contract for the installation of emergency and non-emergency light equipment parts and installation for city fleet vehicles - Goheen Enterprises, Inc. dba Professional Safety Systems in the amount of \$283,000, lowest responsible bidders of seven – Total not to exceed \$2,895,505 - Financing: Current Funds (\$2,797,200), Water Utilities Current Funds (\$63,500), Aviation Current Funds (\$14,000) and Stormwater Drainage Management Current Funds (\$20,805) (subject to annual appropriations)

Goheen Enterprises, Inc. dba Professional Safety Systems, Big Country Supply and Defender Supply are non-local, non-minority firms, have signed the "Business Inclusion & Development" documentation, and propose to use their own workforces.

PROJECT CATEGORY: Goods

LOCAL/NON-LOCAL CONTRACT SUMMARY

	<u>Amount</u>	<u>Percent</u>
Total local contracts	\$0.00	0.00%
Total non-local contracts	\$2,895,505.00	100.00%
TOTAL CONTRACT	\$2,895,505.00	100.00%

LOCAL/NON-LOCAL M/WBE PARTICIPATION

Local Contractors / Sub-Contractors

None

Non-Local Contractors / Sub-Contractors

None

TOTAL M/WBE CONTRACT PARTICIPATION

	<u>Local</u>	<u>Percent</u>	<u>Local & Non-Local</u>	<u>Percent</u>
African American	\$0.00	0.00%	\$0.00	0.00%
Hispanic American	\$0.00	0.00%	\$0.00	0.00%
Asian American	\$0.00	0.00%	\$0.00	0.00%
Native American	\$0.00	0.00%	\$0.00	0.00%
WBE	\$0.00	0.00%	\$0.00	0.00%
Total	\$0.00	0.00%	\$0.00	0.00%