GOVERNMENT PERFORMANCE & FINANCIAL MANAGEMENT

RECEIVED

DALLAS CITY COUNCIL COMMITTEE AGENDA

2018 APR 12 AM 8: 41
CITY SECRETARY
DALLAS, TEXAS

MONDAY, APRIL 16, 2018
CITY HALL
COUNCIL BRIEFING ROOM, 6ES
1500 MARILLA STREET
DALLAS, TEXAS 75201
2:00 P.M. - 3:30 P.M.

Chair, Councilmember Jennifer S. Gates Vice-Chair, Councilmember Scott Griggs Councilmember Sandy Greyson Councilmember Lee M. Kleinman Councilmember Philip T. Kingston Councilmember Tennell Atkins Councilmember Kevin Felder

Call to Order

- Consideration of Minutes from the April 2, 2018 Government Performance & Financial Management Committee meeting
- 2. Consideration of Upcoming Agenda Items for April 25, 2018 City Council Meeting

BRIEFINGS

 Communications Related to the FY 2017 Audit Dan Barron, Partner Grant Thornton

Natalie Wood, Senior Manager Grant Thornton

Juliet Williams, Experienced Manager Grant Thornton

Aftab Hemani, Experienced Manager Grant Thornton

4. FY 18 Appropriations Adjustments

Jack Ireland, Director
Office of Budget

FYI

- 5. Financial Forecast Report Information as of February 2018
- 6. Rockwall Central Appraisal District
- 7. Oncor Application for Increased Electric Rates

Adjourn

Jehnifer S. Gates, Chair

GoVernment Performance & Financial Management Committee

A closed executive session may be held if the discussion of any of the above agenda items concerns one of the following:

- seeking the advice of its attorney about pending or contemplated litigation, settlement offers, or any matter in which the duty of the attorney to the City Council under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with the Texas Open Meetings Act. [Tex. Govt. Code §551,071]
- deliberating the purchase, exchange, lease, or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the city in negotiations with a third person. [Tex. Govt. Code §551.072]
- deliberating a negotiated contract for a prospective gift or donation to the city if deliberation in an open meeting would have a detrimental effect on the position of the city in negotiations with a third person. [Tex. Govt. Code §551.073]
- deliberating the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee; or to hear a complaint or charge against an officer or employee unless the officer or employee who is the subject of the deliberation or hearing requests a public hearing. [Tex. Govt. Code §551.074]
- deliberating the deployment, or specific occasions for implementation, of security personnel or devices. [Tex. Govt. Code §551,076]
- discussing or deliberating commercial or financial information that the city has received from a business prospect that the city seeks to have locate, stay or expand in or near the city and with which the city is conducting economic development negotiations; or deliberating the offer of a financial or other incentive to a business prospect. [Tex Govt. Code §551.087]
- deliberating security assessments or deployments relating to information resources technology, network security information, or the deployment or specific occasions for implementations of security personnel, critical infrastructure, or security devices. [Tex. Govt. Code §551.089]

Handgun Prohibition Notice for Meetings of Governmental Entities

"Pursuant to Section 30.06, Penal Code (trespass by license holder with a concealed handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not enter this property with a concealed handgun."

"De acuerdo con la sección 30.06 del código penal (ingreso sin autorización de un titular de una licencia con una pistola oculta), una persona con licencia según el subcapitulo h, capitulo 411, código del gobierno (ley sobre licencias para portar pistolas), no puede ingresar a esta propiedad con una pistola oculta."

"Pursuant to Section 30.07, Penal Code (trespass by license holder with an openly carried handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not enter this property with a handgun that is carried openly."

"De acuerdo con la sección 30.07 del código penal (ingreso sin autorización de un titular de una licencia con una pistola a la vista), una persona con licencia según el subcapitulo h, capitulo 411, código del gobierno (ley sobre licencias para portar pistolas), no puede ingresar a esta propiedad con una pistola a la vista."

GOVERNMENT PERFORMANCE & FINANCIAL MANAGEMENT

Meeting Record

Meeting Date: April 2, 2018 Convened: 2:01 pm Adjourned: 2:19 pm

Committee Members Present:

Jennifer S. Gates, Chair Philip Kingston Scott Griggs, Vice Chair Tennell Atkins Kevin Felder Lee Kleinman

<u>Committee Members Absent:</u> <u>Other Council Members Present:</u>

Sandy Greyson

Staff Present:

Mike Frosch Bill Finch Connie Tankersley Elizabeth Reich Carmen Esquivel Akilah McLaughlin Stephanie Cooper Barbara McAninch Jack Ireland Jenifer West Adelia Gonzalez Bill Finch Stephanie McHenry Lance Sehorn Craig Kinton Errick Thompson

Corrine Steeger Zarin D. Gracey Robert Sims

Others Present:

AGENDA:

Call to Order

1. Consideration of the March 19, 2018 Minutes

Presenter(s): N/A Information Only: _

Action Taken/Committee Recommendation(s): Approved

Motion was made to approve the March 19, 2018 minutes. Motion passed unanimously.

Motion made by: Scott Griggs Motion seconded by: Tennell Atkins

2. Consideration of Upcoming Agenda Items for April 11, 2018 City Council Meeting

Presenter(s): N/A Information Only: _

Action Taken/Committee Recommendation(s): Approved

Motion was made to move items forward to the City Council on April 11, 2018. Motion passed unanimously.

Motion made by: Tennell Atkins Motion seconded by: Lee Kleinman

GOVERNMENT PERFORMANCE & FINANCIAL MANAGEMENT

Meeting Record

Briefings

3. Texas Water Development Board – Low Cost Financial Assistance Program

Presenter(s): Richard Wagner, PE, Assistant Director, *Dallas Water Utilities* Information Only: \underline{X}

Action Taken/Committee Recommendation(s): Approved

Motion was made to move forward with approval to the City Council on April 11, 2018. Motion passed unanimously.

Motion made by: Phillip Kingston Motion seconded by: Lee Kleinman

Adjourn

Jennifer S. Gates, Chair Budget, Finance, & Audit Committee

STRATEGIC Government Performance and Financial Management

PRIORITY:

AGENDA DATE: April 25, 2018

COUNCIL DISTRICT(S): N/A

DEPARTMENT: Office of Budget

CMO: Elizabeth Reich, 670-7804

MAPSCO: N/A

SUBJECT

Approve the Rockwall Central Appraisal District's (RCAD) proposal to renovate and expand RCAD's current facility located at 841 Justin Road, Rockwall, Texas, pursuant to § 6.051 of the Texas Tax Code which requires such proposal be approved by three-fourths (3/4) of all taxing units entitled to vote on the appointment of RCAD board members which includes the City of Dallas - Financing: This action has no cost consideration to the City (see Fiscal Information for potential future cost)

BACKGROUND

The Texas Property Tax Code requires appraisal districts obtain approval of 75 percent of their taxing units (school districts, county, and cities) to purchase, lease, or renovate a building to house the appraisal district office. Rockwall Central Appraisal District (CAD) has submitted a request to the City of Dallas as they plan an expansion and renovation project. The planned 12,000 square foot two-story addition, expanded parking lot, and updates to the current building will not exceed \$4,000,000.

The Rockwall (CAD) office at 841 Justin Road, Rockwall, Texas has been in use for 20 years. In that time, the population of Rockwall County has almost tripled and continues to grow at an increasing rate. While the building is structurally sound, it lacks the space and parking capacity to adequately serve employees and citizens.

The proposed project will greatly enlarge and enhance the comfort in the public areas. The parking area will triple and offer a one-way flow of traffic, accommodate all visitors, and make access to the building safer. The project will allow for the hiring of additional employees to more closely reach the recommended workload levels and provide the opportunity to better serve the citizens of Rockwall County.

Our share of the debt service cost is based on our percent of the 2017 levy within Rockwall County or 0.036 percent. The debt cost allocated to Dallas will be \$115 per year for 20 years. This will be an increase to our annual cost which was \$446 in FY 2016-17.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

Information about this item will be provided to the Government Performance and Financial Management Committee on April 16, 2018.

FISCAL INFORMATION

This action has no cost consideration to the City. The Rockwall Central Appraisal District plans to renovate and expand their facility for a cost not to exceed \$4,000,000 pending approval of three-fourths of their taxing units entitled to vote on the appointment of RCAD board members. The debt cost will be allocated to the taxing entities over 20 years. The City of Dallas allocation is expected to be \$115 per year for 20 years and will be paid from the General Fund (subject to annual appropriations).

STRATEGIC Government Performance and Financial Management

PRIORITY:

AGENDA DATE: April 25, 2018

COUNCIL DISTRICT(S): N/A

DEPARTMENT: Office of Budget

CMO: Elizabeth Reich, 670-7804

MAPSCO: N/A

SUBJECT

Authorize a public hearing to be held on May 9, 2018 to receive comments on the FY 2018-19 Operating, Capital, and Grant & Trust Budgets - Financing: No cost consideration to the City

BACKGROUND

Each year the City of Dallas holds public hearings to provide the citizens of Dallas the opportunity to speak on the upcoming year's budget. This public hearing is one of three to be held at Dallas City Hall on March 28, 2018, May 9, 2018, and August 22, 2018. Citizen input is an important part of the budget development process.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

This item has no prior action.

FISCAL INFORMATION

No cost consideration to the City.

STRATEGIC Government Performance and Financial Management

PRIORITY:

AGENDA DATE: April 25, 2018

COUNCIL DISTRICT(S): 7

DEPARTMENT: Office of Procurement Services

Park & Recreation Department

CMO: Elizabeth Reich, 670-7804

Willis Winters, 670-4071

MAPSCO: 46 Q

SUBJECT

Authorize a three-month service contract for the replacement of sod at the Cotton Bowl Stadium - Ryan Sanders Sports Services LLC, lowest responsive bidder of six - Not to exceed \$247,230 - Financing: General Funds

BACKGROUND

This service contract will allow for the replacement of sod at the Cotton Bowl Stadium. The current sod is 419 Tifway (natural grass sod) that has not been replaced since 2006 and has begun to mutate into a variety of different types of grasses resulting in inconsistent growth, discolored mounds, unreliable root systems, and higher maintenance.

The current sod is being replaced with new sod (TifTuf grass) which is more durable and has greater draught tolerance.

Additionally the new sod provides the following benefits:

- Uses 38 percent less water
- Faster recovery from use
- Superior color and density
- Higher disease resistance
- Superior cold tolerance

BACKGROUND (continued)

On January 10, 2018 City Council authorized staff to pursue submitting a bid to host the 2026 Fédération Internationale de Football Association (FIFA) World Cup and this sod will make the Cotton Bowl a viable candidate because of the standard quality requirements for a FIFA natural grass pitch.

The Cotton Bowl Stadium hosts a number sporting events each year to include the Dr. Pepper Dallas Cup Youth Soccer Tournament, international professional soccer matches, the Red River Showdown featuring the University of Texas and Oklahoma University, Grambling State versus Prairie View A&M University, the Heart of Dallas Bowl featuring teams from the Big 12, Big Ten, and Conference USA and high school football matchups. Many of these events are televised nationally and internationally showcasing the stadium, Fair Park, and the City to audiences.

On November 10, 2015, City Council authorized the wage floor rate of \$10.94, by Resolution No. 15-2141; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On March 22, 2018, the Park and Recreation Board authorized award of the three-month service contract to Ryan Sanders Sports Services, LLC.

The Government Performance & Financial Management Committee will receive this item for consideration on April 16, 2018.

FISCAL INFORMATION

General Funds - \$247,230.00

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	<u>Category</u>	M/WBE Goal	<u>M/WBE %</u>	<u>M/WBE \$</u>
\$247,230.00	Other Services	23.80%	7.10%	\$17,564.00

 This contract does not meet the M/WBE goal of 23.80%, but complies with good faith efforts

BID INFORMATION

The Office of Procurement Services received the following bids from solicitation number BI1803. We opened them on March 8, 2018. We recommend the City Council award this service contract in its entirety to the lowest responsive and responsible bidder.

^{*}Denotes successful bidder

<u>Bidder</u>	Address	<u>Amount</u>
*Ryan Sanders Sports Services LLC	3400 E. Pine Valley Blvd. Round Rock, TX 78655	\$247,230.00
RLM Earthco, Inc.	1150 Blue Mound Rd. W. Suite 304 Fort Worth, TX 76052	\$266,183.60
W. O. Adams Construction Co. LLC	610 E Second St. Unit 103 Lancaster, TX 75146	\$319,800.00
Sports Field Solutions LLC	16400 Dallas Pkwy. Suite 400 Dallas, TX 75248	\$334,842.00
Paragon Sports Constructors	5001 Saunders Rd. Fort Worth, TX 76119	\$345,576.00
Joe Rider Butane, Inc. dba XStream Sports Field Concepts	7808 Jacksboro Hwy. Fort Worth, TX 76135	\$360,230.76

<u>OWNER</u>

Ryan Sanders Sports Services LLC

N. Reese Ryan, Owner George King, President Debbie Bowman, Secretary

STRATEGIC Government Performance and Financial Management

PRIORITY:

AGENDA DATE: April 25, 2018

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

Department of Aviation

Department of Sanitation Services

Department of Trinity Watershed Management

Water Utilities Department

CMO: Elizabeth Reich, 670-7804

Jody Puckett, 670-3390 Majed Al-Ghafry, 670-3302

MAPSCO: N/A

SUBJECT

Authorize a two-year service contract for original equipment manufacturer service with associated parts to maintain City vehicles and equipment - Wastebuilt Southwest, LLC in the amount of \$2,936,250, Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Medium Duty in the amount of \$2,139,598, Heil of Texas in the amount of \$1,030,000, CTE, LLC in the amount of \$324,840, Kirby-Smith Machinery, Inc. in the amount of \$232,340, Bridgeport Truck Mfg., Inc. in the amount of \$203,875, Sonic-Lute Riley Honda in the amount of \$173,891, Briggs Equipment in the amount of \$112,170, Daco Fire Equipment in the amount of \$100,240, Dickson Equipment Co., Inc. in the amount of \$98,350, Industrial Disposal Supply in the amount of \$68,075, and Landmark Equipment, Inc. in the amount of \$11,520, lowest responsible bidders of thirteen - Total not to exceed \$7,431,149 - Financing: General Funds (\$6,937,319), Water Utilities Current Funds (\$257,500), Sanitation Current Funds (\$150,345), Stormwater Drainage Management Current Funds (\$62,285), and Aviation Current Funds (\$23,700) (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for goods or services, for a specific term, which are ordered on an as needed basis.

BACKGROUND (continued)

This service contract will be used to provide original equipment manufacturer service with associated parts to maintain City vehicles and equipment. The City has approximately 8,400 pieces of equipment ranging from light and heavy-duty trucks to excavators. This service contract will be used to supplement the City's need for factory authorized service repairs to City vehicles and equipment necessary to keep the equipment in good, reliable condition.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out 14,064 email bid notifications to vendors registered under respective commodities. To further increase competition, the Office of Procurement Services uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, the Office of Business Diversity sent notifications to 25 chambers of commerce and advocacy groups to ensure maximum vendor outreach.

On November 10, 2015, City Council authorized the wage floor rate of \$10.94, by Resolution No. 15-2141; the selected vendors meet this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On June 26, 2013, City Council authorized a three-year service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment with Park Cities Ford Lincoln, Holt Texas, Ltd., Kirby-Smith Machinery, Inc., AutoNation Chevrolet Galleria, Southwest International Trucks, Inc., Bobcat of Dallas, Rush Medium Duty Truck Center, Dallas, Equipment Southwest, Inc., Romco Equipment Co., LLC, Duncanville Automotive dba Freedom Dodge, Rush Truck Center, Dallas Light and Medium Duty, Four Brothers Outdoor Power, Inc., Sonic-Lute Riley, LP dba Lute Riley Honda, RDO Equipment Company, CLS Sewer Equipment Co., Inc., EV Autos, Metro Fire Apparatus Specialists, Inc., Kinloch Equipment and Supply, Inc., Stewart & Stevenson, LLC, Lone Star Trim, Industrial Disposal Supply Co., Ltd., Wheeled Coach Industries, Inc., Texas Underground dba Underground, Inc., Waterblasting Technologies, Inc., H.D. Industries, Inc., Witch Equipment Co., Quality Fire Truck Parts, LLC, Landmark Equipment, Inc., Dickson Equipment Co., Inc. and Longhorn Harley-Davidson; and a three-year service contract for original equipment manufacturer parts with MHC Kenworth by Resolution No. 13-1056.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS) (continued)

On April 13, 2016, City Council authorized supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment with Park Cities Ford Lincoln, Holt Texas, Ltd., Kirby-Smith Machinery, Inc., AutoNation Chevrolet Galleria, Southwest International Trucks, Inc., Bobcat of Dallas, Rush Medium Duty Truck Center, Dallas, Romco Equipment Co., LLC, Freedom Dodge dba Duncanville Automotive, Rush Truck Center, Dallas Light and Medium Duty, Four Brothers Outdoor Power, Inc., Sonic-Lute Riley, LP dba Lute Riley Honda, RDO Equipment Company, CLS Sewer Equipment Co., Inc., EV Autos, Metro Fire Apparatus Specialists, Inc., Kinloch Equipment and Supply, Inc., Stewart & Stevenson, LLC, Larry M. Green dba Lone Star Trim, Industrial Disposal Supply Co., Ltd., REV Ambulance Group Orlando, Inc. formerly known as Wheeled Coach Underground dba Underground, Inc., Waterblasting Industries, Inc., Texas Technologies, Inc., H.D. Industries, Inc., Witch Equipment Co., Inc., Quality Fire Truck Parts, LLC, Landmark Equipment, Inc., Dickson Equipment Co., Inc., and Longhorn Harley-Davidson; supplemental agreement no. 2 to increase the service contract for original equipment manufacturer parts and labor to maintain City vehicles and equipment with BTE Body Co., Inc.; and supplemental agreement no. 1 to increase the service contract for original equipment manufacturer parts with MHC Kenworth, and to extend the service contracts term from July 7, 2016 to January 7, 2017, by Resolution No. 16-0527.

On April 12, 2017, City Council authorized a three-year service contract for original equipment manufacturer service with associated parts to maintain City vehicles and equipment with Holt Texas, Ltd., Southwest International Trucks, Inc., Westway Ford, Kirby-Smith Machinery, Inc., Four Brothers Outdoor Power, Inc., Kinloch Equipment and Supply, Inc., Metro Fire Apparatus Specialists, Inc., Berry Companies, Inc. dba Bobcat of Dallas, RDO Equipment Company, Trash Truck Repair Services, Inc., ATC Freightliner Group, LLC, REV Ambulance Group Orlando, Inc., Stewart & Stevenson Power Products, LLC, Landmark Equipment, Inc., Longhorn Harley-Davidson, CTE Holding, LLC dba Custom Truck & Equipment, and Tom Loftus, Inc. dba Austin Turf and Tractor; and (2) a three-year service contract for original equipment manufacturer service with associated parts to maintain City vehicles and equipment wth Freedom Dodge, MHC Kenworth dba Texas Kenworth, Rush Truck Centers of Texas, LP, Freedom Chevrolet, Romco Equipment Co., and CLS Sewer Equipment Co. by Resolution No. 17-0568.

The Government Performance & Financial Management Committee will receive this item for consideration on April 16, 2018.

FISCAL INFORMATION

General Funds - \$6,937,318.40 (subject to annual appropriations)
Water Utilities Current Funds - \$257,500.08 (subject to annual appropriations)
Sanitation Current Funds - \$150,345.00 (subject to annual appropriations)
Stormwater Drainage Management Current Funds - \$62,285.00 (subject to annual appropriations)

Aviation Current Funds - \$23,700.00 (subject to annual appropriations)

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	<u>Category</u>	M/WBE Goal	<u>M/WBE %</u>	<u>M/WBE \$</u>
\$7,431,148.48	Goods	18.00%	0.00%	\$0.00

 This contract does not meet the M/WBE goal of 18.00%, but complies with good faith efforts

BID INFORMATION

The Office of Procurement Services received the following bids from solicitation number BN1718. We opened them on September 15, 2017. We recommend the City Council award this service contract to the lowest responsive and responsible bidders by group. Information related to this solicitation is available upon request.

^{*}Denotes successful bidders

<u>Bidders</u>	Address	<u>Amount</u>
*Wastebuilt Southwest, LLC	2025 Old Mill Run Garland, TX 75042	Multiple Groups
*Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Medium Duty	4200 Irving Blvd. Dallas, TX 75247	Multiple Groups
*Heil of Texas	1440 S. Loop 12 Irving, TX 75060	Multiple Groups
*CTE, LLC	7200 Jack Newell Blvd. Ft. Worth, TX 76118	Multiple Groups

BID INFORMATION (continued)

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*Kirby-Smith Machinery, Inc.	8505 S. Central Expwy. Dallas, TX 75241	Multiple Groups
*Bridgeport Truck Mfg., Inc.	500 FM 1658 Bridgeport, TX 76426	Multiple Groups
*Sonic-Lute Riley Honda	1331 N. Central Expwy. Richardson, TX 75080	Multiple Groups
*Briggs Equipment	10540 N. Stemmons Frwy Dallas, TX 75220	. Multiple Groups
*Daco Fire Equipment	6000 Huddlestone St. Halthom City, TX 76137	Multiple Groups
*Dickson Equipment Co., Inc.	4525 Irving Blvd. Dallas, TX 75247	Multiple Groups
*Industrial Disposal Supply	1106 Paulson Dr. San Antonio, TX 78219	Multiple Groups
*Landmark Equipment	1351 S. Loop 12 Irving, TX 75060	Multiple Groups
BTE Body Co., Inc.	425 S. Loop 12 Irving, TX 75060	Multiple Groups

OWNERS

Wastebuilt Southwest, LLC

Dave McKeon, Chief Operating Officer James Pfeiffer, Executive Vice President Scott Thompson, Chief Financial Officer

Rush Truck Centers of Texas, LP dba Rush Truck Center, Dallas Medium Duty

W.M. "Rusty" Rush, President Derrek R. Weaver, Vice President

OWNERS (continued)

Heil of Texas

Larry Davis, President John Davis, Vice President Casey Brown, Secretary

CTE, LLC

Fred Ross, President Matthew Beller, Vice President

Kirby-Smith Machinery, Inc.

Ed Kirby, President Jeff Weller, Vice President Celise Blewitt, Secretary J.D. Young, Treasurer

Bridgeport Truck Mfg., Inc.

Anthony Kouri, President Philomena Kouri, Secretary

Sonic-Lute Riley Honda

B. Scott Smith, President Jeff Dyke, Vice President Heath Byrd, Treasurer

Briggs Equipment

Chris Meinecke, President Courtney Harvey, Vice President Derek Claybrook, Secretary Pam Doeppe, Treasurer

Daco Fire Equipment

Steve Davis, President Wesley Dobmeier, Vice President Avonne Ofenstein, Secretary Garrett Dobmeier, Treasurer

OWNERS (continued)

Dickson Equipment Co., Inc.

Jon M. Dickson, President Joe E. Dickson, Vice President Molly Dickson, Secretary

Industrial Disposal Supply

Candace Olsen, President

Landmark Equipment

Mike Lyle, President Gary Lyle, Vice President Kimberly Chambers, Secretary Marla Lyle, Treasurer

STRATEGIC Government Performance and Financial Management

PRIORITY:

AGENDA DATE: April 25, 2018

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

Department of Communication and Information Services

CMO: Elizabeth Reich, 670-7804

Jody Puckett, 670-3390

MAPSCO: N/A

SUBJECT

Authorize a three-year service contract for Microsoft premier support services with Microsoft Corporation through the State of Texas Department of Information Resources cooperative agreement - Not to exceed \$328,987 - Financing: Communication and Information Services Current Funds (subject to annual appropriations)

BACKGROUND

This action does not encumber funds; the purpose of a service contract is to establish firm pricing for services, for a specific term, which are ordered on an as needed basis.

This service contract provides for Microsoft premier support services for all Microsoft licensed products throughout the City. The Microsoft premier support services provides dedicated, enhanced technical support, and on-site assistance for complex and critical problems that arise during the use of Microsoft products. The City utilizes various Microsoft products such as Windows Server operating systems, Office 365 cloud computing, Visio, and Project to conduct daily business operations. Microsoft products are also used on City servers, workstations, and mobile devices. Microsoft premier support service is a comprehensive solution that enables the City to maximize information technology resources.

This contract is a vital component for the City that includes the following annual services:

- 180 hours of support account management
- 170 hours of workshops, support assistance
- 120 hours of problem resolution support
- Unlimited online support

BACKGROUND (continued)

Microsoft Corporation does not provide premier support services through any third-party vendor. Furthermore, pricing for this service is only provided through the Department of Information Resources.

The State of Texas Department of Information Resources is authorized by Chapter 791 of the Texas Government Code and Subchapter F, Chapter 271, Texas Local Government Code, Section 271.102 of the Texas Local Government Code which authorizes a local government to participate in a Cooperative Purchasing Program with another local government or a local cooperative organization.

On November 10, 2015, City Council authorized the wage floor rate of \$10.94, by Resolution No. 15-2141; the selected vendor meets this requirement.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 28, 2015, City Council authorized a three-year service contract for Microsoft Premier Support Services with Microsoft Corporation through the Department of Information Resources, State of Texas Cooperative contract by Resolution No. 15-0155.

The Government Performance & Financial Management Committee will receive this item for consideration on April 16, 2018.

FISCAL INFORMATION

Communication and Information Services Current Funds - \$328,987.00 (subject to annual appropriations)

M/WBE INFORMATION

Contract Amount	<u>Category</u>	<u>M/WBE Goal</u>	<u>M/WBE %</u>	<u>M/WBE \$</u>
\$328,987.00	CO-OP	N/A	N/A	N/A

 The Business Inclusion and Development Plan does not apply to Cooperative Purchasing Agreements (CO-OPs)

OWNER

Microsoft Corporation

Satya Nadella, President Brain Kevin Turner, Vice President

STRATEGIC Public Safety

PRIORITY:

AGENDA DATE: April 25, 2018

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

Department of Transportation

CMO: Elizabeth Reich, 670-7804

Majed Al-Ghafry, 670-3302

MAPSCO: N/A

SUBJECT

Authorize a three-year master agreement for reflective and non-reflective sheeting for signs - Avery Dennison Corporation, lowest responsible bidder of three - Not to exceed \$1,435,901 - Financing: General Funds

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis.

This master agreement will be used to purchase reflective and non-reflective sheeting for signs used by the Department of Transportation to fabricate traffic, regulatory, and special signs needed throughout the City. Reflective and non-reflective sheeting material is used in the production of:

- Traffic control signs such as stop, speed limit, yield, and no turn signs
- Warning signs such as pedestrian crossing, school crossing, dip, and curve
- Street name signs and overhead street name signs found at signalized intersections

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out 220 email bid notifications to vendors registered under respective commodities. To further increase competition, the Office of Procurement Services uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, the Office of Business Diversity sent notifications to 25 chambers of commerce and advocacy groups to ensure maximum vendor outreach.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On December 10, 2014, City Council authorized a three-year master agreement for reflective and non-reflective sheeting for signs with Avery Dennison Corporation-Reflective Solutions by Resolution No. 14-2090.

The Government Performance & Financial Management Committee will receive this item for consideration on April 16, 2018.

FISCAL INFORMATION

General Funds - \$1,435,900.50

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	<u>Category</u>	M/WBE Goal	<u>M/WBE %</u>	<u>M/WBE \$</u>
\$1,435,900.50	Goods	18.00%	0.00%	\$0.00

 This contract does not meet the M/WBE goal of 18.00%, but complies with good faith efforts

BID INFORMATION

The Office of Procurement Services received the following bids from solicitation number BY1802. We opened them on December 22, 2017. We recommend the City Council award this master agreement in its entirety to the lowest responsive and responsible bidder.

^{*}Denotes successful bidder

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*Avery Dennison Corporation	7542 N. Natchez Ave. Niles, IL 60714	\$1,435,900.50
3M Company	3M Center Bldg. 225-4N-14 St. Paul, MN 55144	\$1,521,044.50
Osburn Associates, Inc.	11931 State Route 93N Logan, OH 43138	\$2,039,212.25

OWNER

Avery Dennison Corporation

Mitch Butier, President Deon Stander, Vice President Sue Miller, Secretary Greg Vovins, Treasurer

STRATEGIC Human and Social Needs

PRIORITY:

AGENDA DATE: April 25, 2018

COUNCIL DISTRICT(S): All

DEPARTMENT: Office of Procurement Services

Park & Recreation Department

CMO: Elizabeth Reich, 670-7804

Willis Winters, 670-4071

MAPSCO: N/A

SUBJECT

Authorize (1) a three-year master agreement for the purchase of park amenities, supplies, and playground equipment parts for the Park and Recreation Department -The Playwell Group, Inc. in the amount of \$638,781, Most Dependable Fountains, Inc. in the amount of \$425,970, Pioneer Manufacturing Company in the amount of \$200,000, BSN Sports, LLC in the amount of \$100,000, Simba Industries in the amount of \$15,160, lowest responsible bidders of seven; and (2) a three-year master agreement for the purchase of park amenities, supplies, and playground equipment parts for the Park and Recreation Department with Gail's Flags & Golf Course Accessories, Inc. in the amount of \$60,000, Superior International Industries dba Superior Recreational Products in the amount of \$50,000, Lea Park and Play, Inc. in the amount of \$50,000, The Playground, Shade and Surfacing Depot in the amount of \$42,000, Whirlix Design, LLC in the amount of \$40,500, Victor Stanley, Inc. in the amount of \$27,000, Kompan, Inc. in the amount of \$12,000, Child's Play, Inc. in the amount of \$10,000, and Webuildfun, Inc. dba Miracle Recreation Equipment Co. in the amount of \$10,000, through the Texas Association of School Boards (BuyBoard) cooperative agreement -Total not to exceed \$1,681,411 - Financing: General Funds

BACKGROUND

This action does not encumber funds; the purpose of a master agreement is to establish firm pricing for goods, for a specific term, which are ordered on an as needed basis.

BACKGROUND (continued)

This master agreement will be used to provide park amenities, supplies and playground equipment parts for the Park and Recreation Department to replace worn and damaged components throughout the City. The Park and Recreation Department maintains 393 parks totaling over 20,871 acres of developed and undeveloped park land; including over 158 miles of developed trails, 6 golf courses and 4 driving ranges, 1 skate park, over 268 adult and youth athletic fields, and 4 dog parks.

This master agreement will include items, such as:

- Picnic tables
- Park benches
- Pet waste station and supplies
- Outdoor grills
- Outdoor trash receptacles
- Outdoor drinking fountains
- Golf course supplies
- Playground equipment and parts

The Texas Association of School Boards (BuyBoard) conforms to the requirements of Texas Statutes that are applicable for competitive bids and proposals, in accordance with the Interlocal Cooperation Act, Chapter 791, Texas Government Code. In addition, BuyBoard receives bids from manufacturers and dealers throughout the United States.

As part of the solicitation process and in an effort to increase competition, the Office of Procurement Services used its procurement system to send out 411 email bid notifications to vendors registered under respective commodities. To further increase competition, the Office of Procurement Services uses historical solicitation information, the internet, and vendor contact information obtained from user departments to contact additional vendors by phone. Additionally, in an effort to secure more bids, the Office of Business Diversity's ResourceLINK Team sent notifications to 25 chambers of commerce and advocacy groups, to ensure maximum vendor outreach.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On January 14, 2015, City Council authorized a three-year master agreement for the purchase of park amenities, supplies and playground equipment parts for Park and Recreation with The Play Well Group, Inc., Mistral Security, Inc., Most Dependable Fountains, Inc., Victor Stanley, Inc., Recreation Consultants of Texas, Lea Park & Play, Inc., Pioneer Manufacturing Company, BSN Sports, Gail's Flags & Golf Course Accessories, Inc., Landscape Forms, Inc., Webuildfun, Inc. and ZW USA, INC. dba Zero Waste USA; and a three-year master agreement for the purchase of park amenities, supplies and playground equipment parts for Park and Recreation with The Play Well Group, Inc., Victor Stanley, Inc. and Gametime c/o Total Recreation Products, Inc., through the Texas Association of School Boards (BuyBoard) by Resolution No. 15-0108.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS) (continued)

On April 5, 2018, the Park and Recreation Board authorized award of the master agreement.

The Government Performance & Financial Management Committee will receive this item for consideration on April 16, 2018.

FISCAL INFORMATION

General Funds - \$1,681,410.48

M/WBE INFORMATION

In accordance with the City's Business Inclusion and Development Plan adopted on October 22, 2008, by Resolution No. 08-2826, as amended, the M/WBE participation on this contract is as follows:

Contract Amount	<u>Category</u>	M/WBE Goal	<u>M/WBE %</u>	<u> M/WBE \$</u>
\$1,379,910.48	Goods	18.00%	47.39%	\$653,940.48

This contract exceeds the M/WBE goal of 18.00%

BID INFORMATION

The Office of Procurement Services received the following bids from solicitation number BT1803. We opened them on November 10, 2017. We recommend the City Council award this master agreement to the lowest responsive and responsible bidders by line. Information related to this solicitation is available upon request.

^{*}Denotes successful bidders

<u>Bidders</u>	<u>Address</u>	<u>Amount</u>
*The Playwell Group, Inc.	4743 Iberia Avenue Suite C Dallas, TX 75207	Multiple Lines
*Most Dependable Fountains, Inc.	5705 Commander Drive Arlington, TN 38002	Multiple Lines

BID INFORMATION (continued)

<u>Bidders</u>	<u>Address</u>	Amount of Bid
*Pioneer Manufacturing Company	4529 Industrial Parkway Cleveland, OH 44135	Multiple Lines
*BSN Sports, LLC	1901 Diplomat Drive Farmers Branch, TX 75234	Multiple Lines
*Simba Industries	753 Port America Place Suite 210 Grapevine, TX 76051	Multiple Lines
KidZone Play, LLC Dba Recreation Consultants of Texas	3121 National Circle Garland, TX 75041	Multiple Lines
SiteOne Landscape Supply	1385 East 36 th Street Cleveland, TX 44114	Non-responsive**

^{**}SiteOne Landscape Supply was deemed non-responsive due to not meeting specifications.

Vendors below are being awarded through the Texas Association of School Boards (BuyBoard) cooperative agreement for lines which a response was not received through the solicitation process.

<u>Bidders</u>	Address	Amount of Bid
*Gail's Flags & Golf Course Accessories, Inc.	2128 Carson Street Haltom City, TX 76117	Multiple Lines
*Superior International Industries dba Superior Recreational Products	1050 Columbia Drive Carrollton, GA 30117	Multiple Lines
*Lea Park & Play, Inc.	1201 Kas Drive Suite A Richardson, TX 75081	Multiple Lines
*The Playground, Shade and Surfacing Depot	200 N. Rufe Snow Drive Suite 209 Keller, TX 76248	Multiple Lines

BID INFORMATION (continued)

<u>Bidders</u>	<u>Address</u>	Amount of Bid
*Whirlix Design, LLC	1701 International Parkway Suite 125 Richardson, TX 75081	Multiple Lines
*Victor Stanley, Inc.	2103 Brickhouse Road Dunkirk, MD 20754	Multiple Lines
*Kompan, Inc.	821 Grand Avenue Parkway Suite 410 Pflugerville, TX 78753	Multiple Lines
*Child's Play, Inc.	10661 Shady Trail Dallas, TX 75220	Multiple Lines
*Webuildfun, Inc. dba Miracle Recreation Equipment Co.	103 W. McDermott Drive Suite 300 Allen, TX 75013	Multiple Lines

OWNERS

The Playwell Group, Inc.

Matisse Martinez, President Jeff Popenoe, Vice President Paul Gessner, Treasurer

Most Dependable Fountains, Inc.

Joe Cappadona, President Tommy L. McGrory, Secretary

Pioneer Manufacturing Company

Doug Schattinger, President Jack Nesser, Vice President

OWNERS (continued)

BSN Sports, LLC

Terrence Babilla, President Kurt Hagen, Vice President Burton Brillhart, Secretary Kent Laber, Treasurer

Simba Industries

Vickie L. Kasten, President

Gail's Flags & Golf Course Accessories, Inc.

Cassandra Raulins, President Candace Cline, Vice President Dan Raulins, Secretary

Superior International Industries dba Superior Recreational Products

Brian Warren, Chief of Finance Officer Jonathan Hardesty, General Manager

Lea Park & Play, Inc.

Travis Lea, President Emily Lea, Vice President

The Playground, Shade and Surfacing Depot

Shane Jefferys, President Stephanie Jefferys, Vice President

Whirlix Design, LLC

Jason Edmundson, President

Victor Stanley, Inc.

Stanley Skalka, President Gerald Skalka, Vice President

OWNERS (continued)

Kompan, Inc.

Peter Elkjaer-Larsen, President Kerrin Smith, Vice President Edward Wright Jr., Secretary Jesper Kristensen, Treasurer

Child's Play, Inc.

Jay L. Robertson, President Kathy M. Robertson, Vice President

Webuildfun, Inc. dba Miracle Recreation Equipment Co.

Vince Allen, President Kristen Allen, Vice President Janie Painter, Treasurer

STRATEGIC Government Performance and Financial Management

PRIORITY:

AGENDA DATE: April 25, 2018

COUNCIL DISTRICT(S): N/A

DEPARTMENT: Office of Budget

CMO: Elizabeth Reich, 670-7804

MAPSCO: N/A

SUBJECT

An ordinance amending Ordinance No. 30651, previously approved on September 20, 2017, as amended by Ordinance No. 30752, previously approved on January 24, 2018, authorizing certain transfers and appropriation adjustments for FY 2017-18 for various departments, activities, and projects; and authorize the City Manager to implement those adjustments - Financing: No cost consideration to the City

BACKGROUND

On September 20, 2017, City Council adopted the FY 2017-18 City of Dallas Operating, Capital, and Grant & Trust Budgets by Ordinance No. 30651.

City Charter does not allow for expenditure of City funds without sufficient appropriation (City Charter Chapter XI, Section 6). Management closely monitors revenues and expenditures throughout the fiscal year to ensure compliance with City Charter. Management communicates the financial status of the City to City Council in the monthly Financial Forecast Report and provides quarterly briefings to the Government Performance and Financial Management committee.

The amendments requested reflect: (1) appropriation adjustments previously approved by City Council; (2) Salary and Benefit Reserve transfers authorized per the budget ordinance; (3) adjustments to ensure adequate departmental appropriations in the General Fund; (4) appropriate excess revenue as allowed by City Charter (City Charter Chapter XI, Section 5); (5) Enterprise, Other, Grant, and Trust funds revenue and expenditure increases; and (6) capital appropriation adjustments.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

On September 20, 2017, City Council authorized the final reading and adoption of the appropriation ordinance for the FY 2017-18 City of Dallas Operating, Capital, and Grant & Trust Budgets by Resolution No. 17-1505; Ordinance No. 30651.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS) (continued)

On January 24, 2018, City Council amended Ordinance No. 30651, previously approved on September 20, 2017 to appropriate monies for projects authorized by the 2017 General Obligation bond program by Resolution No. 18-0197; Ordinance No. 30752.

The Government Performance and Financial Management Committee will be briefed regarding this item on April 16, 2018.

FISCAL INFORMATION

No cost consideration to the City.

Memorandum



DATE April 12, 2018

Honorable Members of the Government Performance & Financial Management Committee: Jennifer S. Gates (Chair), Scott Griggs (Vice Chair), Sandy Greyson, Lee M. Kleinman, Philip T. Kingston, Tennell Atkins, Kevin Felder

SUBJECT Communications Related to the FY 2017 Audit

On Monday, April 16, 2018, Grant Thornton will brief the Government Performance & Financial Management Committee on Communications Related to the FY 2017 Audit. I have attached the briefing for your review.

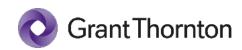
Please let me know if you need additional information.

M. Clyabeth Reich
M. Elizabeth Reich
Chief Financial Officer

Attachment

c: Honorable Mayor and Members of the City Council
T.C. Broadnax, City Manager
Larry Casto, City Attorney
Craig D. Kinton, City Auditor
Bilierae Johnson, City Secretary (Interim)
Daniel F. Solis, Administrative Judge
Kimberly Bizor Tolbert, Chief of Staff to the City Manager
Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager
Joey Zapata, Assistant City Manager
Jo M. (Jody) Puckett, Assistant City Manager (Interim)
Nadia Chandler Hardy, Chief of Community Services
Raquel Favela, Chief of Economic Development & Neighborhood Services
Theresa O'Donnell, Chief of Resilience
Directors and Assistant Directors



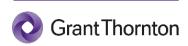
2017 Presentation to the Government Performance and Financial Management Committee of the City of Dallas

Communications Related to the FY 2017 Audit April 16, 2018

Significant Risks and Areas of Audit Focus

The following provides an overview of the areas of significant audit focus based on our risk assessments.

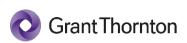
Areas of focus	Results
Water and Sewer Revenues and Receivables	 Tested existence and accuracy of receivables at 9/30 year-end by reviewing customer activity, invoices, and subsequent payment.
	 Tested revenues by recalculating water and sewer charges using readings and rates per City Ordinance.
	Results: No exceptions noted.
Airport Revenues and Receivables	 Tested existence and accuracy of receivables at 9/30 year-end by reviewing invoice, examined evidence that services were provided, and verifying subsequent payment was received.
	 Tested revenues by reviewing invoice, examined evidence that services were provided, and verifying payment was received.
	Results: No exceptions noted.
Grant Revenues and Receivables	 Tested existence and accuracy of receivables at 9/30 year-end by reviewing applicable agreement, ensuring eligibility requirements, verifying payments from awarding party.
	 Tested revenues by reviewing applicable agreement, ensuring eligibility requirements, verifying payments from awarding party.
	- Reconciled amounts reported as grant revenues to the SEFA/SESA.
	Results: No exceptions noted.



Significant Risks and Areas of Audit Focus (continued)

The following provides an overview of the areas of significant audit focus based on our risk assessments.

Areas of focus	Results
Other Revenues and Receivables	- Tested existence and accuracy of receivables at 9/30 year-end by reviewing invoice, examined evidence that services were provided, and verifying subsequent payment was received.
	Tested revenues by reviewing invoice, examined evidence that services were provided, and verifying payment was received.
	Results: No exceptions noted.
Net pension liability and expense, actuarial information related to self-insurance (IBNR), workers compensation liabilities and OPEB Plans	 Reviewed assumptions in the actuarial report for reasonableness. Agreed and tested the active census population data to the GRS valuation report as of 12/31/16. Verified Net Pension Liability disclosures (GASB 68) were appropriate.
	- Reviewed the actuarial report or third party calculations related to worker's compensation, self-funded group health insurance, life insurance and general liability insurance. Reviewed the work of specialist used by the City to calculate the financial amounts.
	 Reviewed assumptions in the actuarial report for reasonableness. Agreed and tested the active census population data to the Holmes Murphy valuation report as of 9/30/17. Verified OPEB disclosures were appropriate.
	Results: No exceptions noted.
Compliance and controls related to federal and state single audit major programs	Tested compliance and the effectiveness of internal controls over compliance in accordance with Uniform Guidance and the State of Texas Single Audit Circular.
	Results: See Single Audit slide



Significant Risks and Areas of Audit Focus (continued)

The following provides an overview of the areas of significant audit focus based on our risk assessments.

Areas of focus	Results
Controls- based approach	Payroll
Controls- based approach	Disbursements

Other Areas:

- Governance
- Fraud inquiries
- Information technology
- Adequacy of disclosures
- Investments/Treasury
- Debt, including compliance and ratios
- Tax Revenues
- Allowance for doubtful accounts
- Capital Assets
- Investments

- Revenue and GO bond issuances
- Employee Compensation
- Operating Expenditures
- Landfill closure and post-closure
- Passenger Facility Charge compliance
- Dallas Convention Center Hotel Development Corporation
- Love Field Airport Modernization Corporation and related transactions



Federal and State Major Programs

Federal Programs Audited	State Programs Audited
HOME Investment Partnership Program	Homeless Housing and Service Program
Housing Opportunities for Persons with AIDS	Confiscated Monies
Continuum of Care Program	TPWD Urban Outdoor – Dallas Bachman Lake Park Grant
Community Development Block Grants (CDBG) Loan Program	
Homeland Security Grant Program	



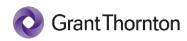
Single Audit - Current Year Draft Findings

Source	Program	Award #	Finding	Severity	Status
Federal	Continuum of Care	TX0072L6T001508	Special Test: Reasonable Rental Rates - We noted one (1) of sixty (60) participant files reviewed were missing properly completed Rent Reasonableness Determination form documenting that the City performed the reasonable rental rates analysis, the Tenant Rent Calculation Worksheet used to support the calculation and determination of monthly rent amounts to be paid on the participant's behalf, the Payment Request Worksheet, and the Lease Agreement.	Noncompliance	Repeat finding (2017-002)
Federal	Continuum of Care	TX0072L6T001508 TX0050L6T001508	Special Test: Housing Quality Standards - We noted three (3) of sixty (60) participant files reviewed were missing properly completed Housing Quality Inspection Report documenting that the City performed the housing quality inspection and that the unit meet housing quality standards.	Noncompliance	New finding (2017-003)
Federal	Continuum of Care	TX0072L6T001508	Eligibility - We noted one (1) of sixty (60) participant files reviewed were missing properly completed Gross Household Income Certification Worksheet, the Declaration of No Income form, and the Tenant Rent Calculation Worksheet used to support the calculation and determination of monthly rent amounts to be paid on the participant's behalf.	Noncompliance	New finding (2017-004)



Single Audit - Current Year Draft Findings, continued

Source	Program	Award #	Finding	Severity	Status
Federal	Continuum of Care	TX0072L6T001508 TX0050L6T001508	Eligibility, Special Test: Housing Quality Standards, and Special Test: Reasonable Rental Rates - Based on testing performed, we noted that there was a lack of sufficient review of participant files to ensure the accuracy and completeness of participant files, including the review of information included in the files to support the provision of services.	Material Weakness	Repeat finding (2017-001)
Federal	Housing Opportunities for Persons with AIDS (HOPWA)	TXH16-F001	Special Test: Community Residences - For the three (3) community residences grants awarded for FY16-17, there were no Community Residence Certifications attached as part of the contracts.	Significant deficiency and Non-Compliance	New Finding (2017-005)
State	TPWD Urban Outdoor- Dallas Bachman Lake Park Grant	55-000026	Cash Management- For one (1) of the one reimbursement request submitted and tested, there was no evidence of supervisory review or review from someone other than the preparer.	Significant deficiency	New Finding (2017-006)



Single Audits – Status of Prior Year Findings

Source	Program	Award #	Finding	Severity	Status
Federal	Continuum of Care	TX0236L6T001406 TX0072L6T001407 TX0050L6T001407	Special Test: Reasonable Rental Rates - based on testing performed, we noted four (4) of sixty (60) participant files reviewed were missing properly completed Rent Reasonableness Determination form documenting that the City performed the reasonable rental rates analysis, and the Tenant Rent Calculation Worksheet used to support the calculation and determination of monthly rent amount amounts to be paid on the participant's behalf.	Noncompliance	Repeat finding (2016-002, 2015-002)
Federal	Continuum of Care	TX0236L6T001406 TX0072L6T001407 TX0050L6T001407	Eligibility, Special Test: Housing Quality Standards, and Special Test: Reasonable Rental Rates - based on testing performed, we noted that there was a lack of sufficient review of participant files to ensure the accuracy and completeness of participant files, including the review of information included in the files to support the provision of services.	Material Weakness	Repeat finding (2016-001, 2015-001)
State	Commercial Auto Theft Interdiction Squad (CATIS)	608-16-DPD0000	Cash management – during our testing, we noted that as part of its August 31, 2016 Quarterly Expenditure Report, the City of Dallas' Police Department (DPD) Grants Management requested reimbursement of \$15,555 for body armor/vests which were not received or paid for until November 2016 and December 2016, respectively.	Control deficiency and noncompliance	Remediated (State 2016-001)



Scope of IT Control Testing

- The scope of the IT Controls Testing included the following IT governance areas:
 - Security Administration
 - Change Management
 - Batch Job Administration
- The following applications were included in our review:
 - SAP (and underlying databases)
 - Advantage Financial System (and underlying databases)
 - Active Directory
- Six IT control observations were identified during this year's IT testing
 - End users with security administration access in SAP
 - End users with privileged access to batch administration in SAP
 - Inappropriate access to promote application changes in SAP
 - Timely revocation of SAP access for terminated employees
 - Changes to SAP were not being formally tested and approved prior to implementation.
 - User accounts and associated permissions within SAP were not being formally, proactively reviewed for appropriateness



Reports Issued

- Financial statement audits:
 - Comprehensive annual financial report (CAFR)
 - Single Audits
 - Federal (Uniform Grants Guidance)- to be issued
 - State (State of Texas Single Audit Circular) to be issued
- Separate reports:
 - Airport Revenues Fund and Passenger Facility Charge compliance- to be issued
 - Dallas Convention Center Hotel Development Corporation- to be issued
 - Dallas Water Utilities- to be issued
 - Downtown Dallas Development Authority Tax Increment Financing District
 - Texas Commission on Environment Quality financial assurance agreed-upon procedures



Results of Financial Statement Audits

- Comprehensive Annual Financial Report (CAFR) :
 - Unmodified "clean" opinions
 - Includes GFOA Certificate of Achievement for 2016 CAFR. The City has received this award for eleven years in a row.
 - No scope limitations
 - Continued open and effective communication with management
- Federal Single Audit Report:
 - Pending completion
- State Single Audit Report:
 - Pending completion



Summary of Misstatements (\$000s)

There were no adjusting journal entries recorded or passed as a result of the financial statement audits.



Other Required Communications

Professional standards require that we communicate the following matters to you, as applicable.

Going concern matters

Fraud and noncompliance with laws and regulations

Significant deficiencies and material weaknesses in internal control over financial reporting

Use of other auditors

Use of internal audit

Related parties and related party transactions





Other Required Communications (continued)

Disagreements with management

Management's consultations with other accountants

Significant issues discussed with management

Significant difficulties encountered during the audit

Other significant findings or issues that are relevant to you and your oversight responsibilities

Modifications to the auditor's report

Other information in documents containing audited financial statements





Quality of Accounting Practices

Accounting policies	Accounting policies used are considered appropriate in all material respects.
Accounting estimates	 Depreciation of capital assets; Allowance for receivables; Accruals for self-insurance liabilities, including Incurred But Not Reported (IBNR) Claims; Arbitrage rebate liability; Net Pension and OPEB Assets, Liabilities and related disclosures; and Landfill closure and post-closure We performed test to satisfy ourselves that these amounts are materially correct.
Disclosures	 We have assessed the financial statements and disclosures for clarity and completeness. Footnote disclosures in the financial statements appear overall to be neutral, consistent, and clear.

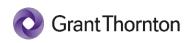


Internal Controls Matters

Responsibility We are responsible for obtaining reasonable assurance about whether the financial statements are free of material misstatement. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we express no such opinion. Control deficiencies that are of a lesser magnitude than a significant deficiency will be communicated to management.

Definitions

- A deficiency in internal control ("control deficiency") exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect, misstatements on a timely basis.
- A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the city's annual or interim financial statements will not be prevented or detected on a timely basis.



Use of the Work of Others

Other Auditors

Hopkins & Associates

Logan & Associates

Owen & Thurman, P.C.

Serna & Company, P.C.

Specialists

GT IT/Advisory - review of information technology environment

GT Valuation - valuation of investments

GT Actuary - review assumptions and method's used by the City's actuary in determining pension, postretirement benefit liabilities, and self-insurance



Financial Trends





Financial Highlights – Summary (In Millions)

Government-Wide:	2017	<u> 2016</u>	<u> 2015</u>	2014	<u>2013</u>
Governmental:					
Change in net position (deficit)	\$ (494)	\$ (742)	\$ 256	\$ 81	\$ 83
Total net position	(3,847)	(3,353)	(2,679)	2,245	2,163
Ending unrestricted net position (deficit)	(6,773)	(6,164)	(5,393)	(306)	(294)
Capital assets, net	3,917	3,829	3,735	3,596	3,413
Business-type:					
Change in net position (deficit)	\$ 111	\$ (4)	\$ 93	\$ 114	\$ 119
Total net position	3,319	3,208	3,280	3,357	3,243
Ending unrestricted net position (deficit)	(50)	1,946	239	363	293
Capital assets, net	6,680	6,468	6,057	5,808	5,592
Governmental:					
Tax Rate (per \$100 valuation)					
Total	\$ 0.7825	\$ 0.7970	\$ 0.7970	\$ 0.7970	\$ 0.7970
General Fund	\$ 0.5601	0.5646	0.5646	0.5601	0.5439
Debt Service	\$ 0.2224	0.2324	0.2324	0.2369	0.2531
Taxable Assessed Valuation (in billions)	\$ 110.4	\$ 100.3	\$ 93.1	\$ 87.3	\$ 83.7
Total General Obligation Bonds	\$ 1,354.9	\$ 1,485.0	\$ 1,406.0	\$ 1,235.8	\$ 1,429.0
Debt Service expenditures as a percentage of	16.2%	16.6%	16.3%	15.1%	15.9%
non-capital expenditures					
General Fund Balance:					
Total	\$ 235.2	\$ 191.0	\$ 200.1	\$ 180.7	\$ 157.0
Unreserved/Unassigned	\$ 171.7	\$ 153.7	\$ 141.6	\$ 129.2	\$ 120.8
General Fund Expenditures	\$ 1,160.0	\$ 1,122.7	\$ 1,138.8	\$ 1,091.9	\$ 1,022.5
Unreserved/Unassigned General Fund balance as a	14.80%	13.70%	12.40%	11.84%	11.81%
percentage of expenditures					
Excess (deficiency) of revenues over (under)	\$ 32.8	\$ (1.6)	\$ 11.4	\$ 3.6	\$ 0.5
expenditures					
Transfers in (out) of General Fund, net	\$ 11.3	\$ 6.2	\$ 7.5	\$ 16.1	\$ 2.3



Financial Highlights – Summary (continued)

ss-Type:	2017	2016	2015	2014	2013
Income (loss) before transfers and contributions:	2011	2010	2010	2017	2015
Dallas Water Utilities	\$ 111.5 \$	24.9 \$	77.7 \$	137.3 \$	115.
Convention Center*	5.7	4.8	6.9	-	(7.
Airport Revenue	(8.1)	(11.0)	7.3	(6.5)	(5.
Sanitation**	3.6	(13.6)	N/A	N/A	N
Total Capital Assets, net					
Dallas Water Utilities	\$ 5,034 \$	4,889 \$	4,601 \$	4,391 \$	4,21
Convention Center*	464	479	495	508	51
Airport Revenue	1,136	1,059	960	907	86
Sanitation**	44	39	N/A	N/A	N
Ending net position:					
Dallas Water Utilities	\$ 2,592 \$	2,469 \$	2,450 \$	2,512 \$	2,39
Convention Center*	262	265	266	267	27
Airport Revenue	569	568	558	552	55
Sanitation**	(88)	(85)	N/A	N/A	N
Revenue Bond Coverage:					
Dallas Water Utilities (minimum requirement 1.25)	1.85	1.74	1.54	1.81	1.8
Convention Center*	1.7	1.8	2	1.7	1
Airport Revenue	N/A	N/A	N/A	N/A	N
Sanitation**	N/A	N/A	N/A	N/A	N
Internal Service Fund Balance (deficit):					
Risk Funds fund deficit	\$ (112.0) \$	(64.2) \$	(51.5) \$	(42.0) \$	(52.
Risk Funds claims total liability	137.4	79.4	68.7	66.2	70
Risk Funds fund deficit as a % of total general fund	47.62%	33.59%	25.74%	23.24%	33.25
balance					
Net Other Post Employment Benefit "OPEB" obligation	\$ 264.2 \$	252.2 \$	241.5 \$	229.5 \$	207
Landfill closure and post-closure liability	\$ 40.2 \$	30.9 \$	30.3 \$	34.6 \$	33.

^{*}The operations of the Convention Center include the Kay Bailey Hutchison Convention Center, American Airlines Center, Union Station, the City Fountain, and Office of Special Events

^{**}The Sanitation fund was presented as a major fund for the first time during FY 2016. As such, other prior year balances are not available.



Financial Highlights – Government-Wide (In Millions)

Definitions:

- "Change in net position (deficit)": essentially "net income (loss)"
- "Total net position (deficit)": the excess (deficit) of assets vs. liabilities
- "Unrestricted net position": "remaining" net position after deducting "net investment in capital assets" and "restricted" components
- "Capital Assets, net": long-term capital assets, net of accumulated depreciation

Government-Wide:	2017	2016	2015	2014	2013
Governmental:					
Change in net position (deficit)	\$ (494)	\$ (742)	\$ 256	\$ 81	\$ 83
Total net position	(3,847)	(3,353)	(2,679)	2,245	2,163
Ending unrestricted net position (deficit) (1)	(6,773)	(6,164)	(5,393)	(306)	(294)
Capital assets, net (3)	3,917	3,829	3,735	3,596	3,413
Business-type:					
Change in net position	\$ 111	\$ (4)	\$ 93	\$ 114	\$ 119
Total net position	3,319	3,208	3,280	3,357	3,243
Ending unrestricted net position (2)	(50)	1,946	239	363	293
Capital assets, net (3)	6,680	6,468	6,057	5,808	5,592

Key Observations:

- (1) The "Governmental" unrestricted net (deficit) position increased annually from 2013-2017
- (2) The "Business-type" unrestricted net position increased from 2013 to 2014, decreased in 2015, increased in 2016, and decreased in 2017
- (3) "Capital Assets, net balances (both "Governmental" and "Business-type") have increased annually from 2013-2017



Financial Highlights – Governmental Tax Rate, Assessed Value and Debt (In Millions)

Definitions:

- The "Tax Rate" is the City's tax rate in total (per \$100 of valuation) with components for general fund or debt service shown separately
- "Taxable Assessed Valuation" is the total value of the City's tax base upon which the tax rate is levied
- Total "General Obligation Debt" is debt backed by the full faith and credit of the City

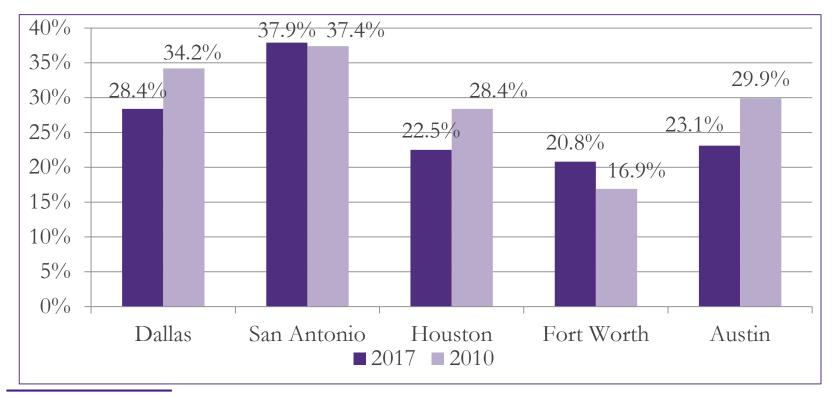
Governmental:	2017	<u>2016</u>	<u>2015</u>	2014	2013
Tax Rate (per \$100 valuation)					
Total (1)	\$ 0.7825	\$ 0.7970	\$ 0.7970	\$ 0.7970	\$ 0.7970
General Fund	0.5601	0.5646	0.5646	0.5601	0.5439
Debt Service (2)	0.2224	0.2324	0.2324	0.2369	0.2531
Taxable Assessed Valuation (in billions) (3)	\$ 110.4	\$ 100.3	\$ 93.1	\$ 87.3	\$ 83.7
Total General Obligation Debt (4)	\$ 1,355	\$ 1,492	\$ 1,559	\$ 1,236	\$ 1,353
Debt Service expenditures as a percentage of non-capital expenditures (5)	16.20%	16.60%	16.34%	15.10%	15.88%

Key Observations:

- (1) The total tax rate remained unchanged from 2013-2016. Total tax rate changed in 2017.
- (2) The tax rate component for debt service decreased annually from 2013-2015, stayed flat in 2016, and decrease in 2017.
- (3) The taxable assessed valuation increased annually from 2013-2017
- (4) Total General Obligation debt decreased in 2014, increased in 2015, and decreased in 2016 and 2017.
- (5) Debt service expenditures as a % of non-capital expenditures decreased from 2013-2014, increased in 2015 and 2016, and decreased in 2017.

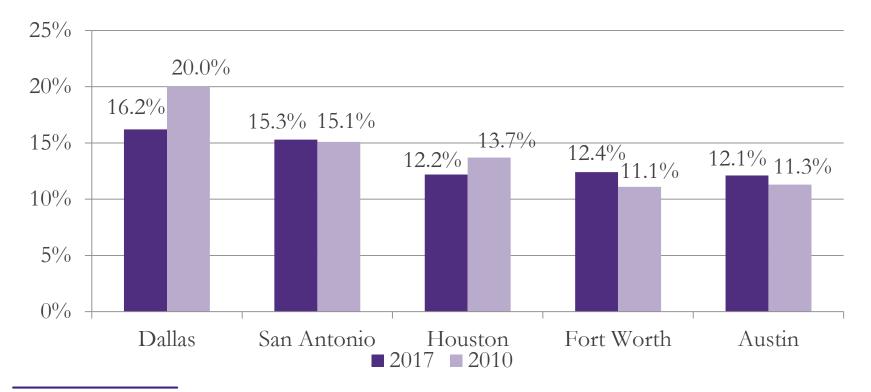


Debt Service Component of Tax Rate as a Percentage of Total Rate





Debt Service Expenditures as a Percentage of Non-Capital Expenditures





Financial Highlights – General Fund (In Millions)

Definitions:

- The General fund essentially accounts for all activities that are not required to be accounted for elsewhere
- Transfers in (out) of general fund, net reflects all transfers from (to) other funds of the City, net

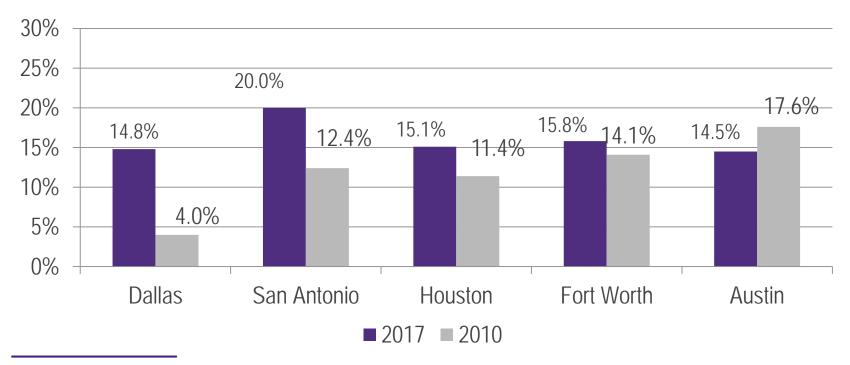
Financial Trends:					
	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
General Fund Balance: (1)					
Total	\$ 235.2	\$ 191.0	\$ 200.1	\$ 180.7	\$ 157.0
Unreserved/Unassigned	\$ 171.7	\$ 153.7	\$ 141.6	\$ 129.2	\$ 120.8
General Fund Expenditures (2)	\$ 1,160.0	\$ 1,122.7	\$ 1,138.8	\$ 1,091.9	\$ 1,022.5
Unreserved/Unassigned General Fund balance as a percentage of expenditures (1)	14.80%	13.70%	12.40%	11.84%	11.81%
Excess (deficiency) of revenues over (under) expenditures (3)	\$ 32.8	\$ (1.6)	\$ 11.4	\$ 3.6	\$ 0.5
Transfers in (out) of General Fund, net (4)	\$ 11.3	\$ 6.2	\$ 7.5	\$ 16.1	\$ 2.3

Key Observations:

- (1) The Total General Fund Balance increased annually from 2013- 2015, decreased in 2016, and increased in 2017. The Unreserved/Unassigned General Fund Balance increased annually from 2013 to 2017. The "unreserved/unassigned general fund balance as a percentage of expenditures" increased annually from 2013 to 2017.
- (2) General Fund expenditures have remained relatively consistent from 2013-2017.
- (3) Revenues have been in excess of expenditures from 2013-2017, except in 2016
- (4) Transfers have been transfers-in from 2013 through 2017.



Unassigned/Unreserved General Fund Balance as a Percentage of General Fund Expenditures





Financial Highlights – Business-Type "Enterprise" Activities (In Millions)

Definitions:

- Income (loss) before transfers and contributions is essentially "operating income (loss)"
- Revenue bond coverage is "net revenues, as defined" divided by total debt service expenditures

Financial Trends:

nanciai fichas.					
	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
Income (loss) before transfers and contributions:					
Dallas Water Utilities (4)	\$ 111.5	\$ 24.9	\$ 77.0 \$	137.3	\$ 115.8
Convention Center*	5.7	4.8	6.9	-	(7.3)
Airport Revenue	(8.1)	(11.0)	7.3	(6.5)	(5.3)
Sanitation	3.6	(13.6)	N/A	N/A	N/A
Total Capital Assets, net (1)					
Dallas Water Utilities	5,034	4,889	\$ 4,601 \$	4,391	\$ 4,211
Convention Center*	464	479	495	508	511
Airport Revenue	1,136	1,059	960	907	868
Sanitation	44	39	N/A	N/A	N/A
Revenue Bond Coverage:					
Dallas Water Utilities (2)	1.85	1.74	1.54	1.81	1.85
Convention Center* (3)	1.7	1.8	2.0	1.7	1.7
Airport Revenue	N/A	N/A	N/A	N/A	N/A
Sanitation	N/A	N/A	N/A	N/A	N/A

Key Observations:

- (1) Total Capital Assets, net increased annually between 2013-2017.
- (2) Revenue Bond Coverage for Dallas Water Utilities remained relatively consistent from 2013 to 2017.
- (3) Revenue Bond Coverage for Convention Center has remained consistent from 2013-2017.
- (4) Dallas Water Utilities net income decreased from 2014-2016 and increase in 2017.

^{**}The Sanitation fund was presented as a major fund for the first time during FY 2016. As such, other prior year balances are not available.



^{*}The operations of the Convention Center include the Kay Bailey Hutchison Convention Center, American Airlines Center, Union Station, the City Fountain, and Office of Special Events,

Financial Highlights – Risk Funds, OPEB (Other Postemployment Benefits), Pension and Landfill Obligations (In Millions)

Definitions:

- The Risk funds account for the City's self-insured health, worker's compensation and general liability programs
- The net OPEB obligation is the actuarially-determined liability for benefits to be provided to retired employees
- The landfill closure and post-closure liability is estimated based upon percentage utilized

Financial Trends:					
	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
Internal Service Fund Balance (deficit): (1)					
Risk Funds fund deficit	\$ (112.0)	\$ (64.2)	\$ (51.5)	\$ (42.0)	\$ (52.2)
Risk Funds claims total liability	137.4	79.4	68.7	66.2	70.1
Risk Funds fund deficit as a % of total general fund balance (2)	47.62%	33.59%	25.74%	23.24%	33.25%
Net Other Post Employment Benefit "OPEB" obligation (3)	\$ 264.2	\$ 252.2	\$ 241.5	\$ 229.5	\$ 207.5
Landfill closure and post-closure liability (4)	\$ 40.2	\$ 30.9	\$ 30.6	\$ 34.6	\$ 33.2
Net Pension Liability (5)	\$ 7,262	\$ 9,050	\$ 5,600	\$ 5,090	
N					

Key Observations:

- (1) The City's self-insured risk activities are essentially being funded on a "pay-as-you-go" basis.
- (2) The Risk Funds fund deficit as a % of total general fund balance decreased from 2013-2014, and increase from 2015-2017.
- (3) The net OPEB obligation has increased annually from 2013-2017, after accounting rules changed to require governments to reflect the liability beginning in 2008.
- (4) The City's unfunded landfill closure and post-closure liability increased slightly in 2014, decreased in 2015 and has increased during 2016 and 2017.
- (5) New accounting rules, GASB Statement Number 68, required the City to accrue a liability on its financial statements for its unfunded pension benefit obligation. Implementation of GASB 68 was adopted during the fiscal year ending September 30, 2015



Commitment to Promote Ethical and Professional Excellence

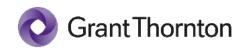
We are committed to promoting ethical and professional excellence. To advance this commitment, we have put in place a phone and internet-based hotline system.

The Ethics Hotline (1.866.739.4134) provides individuals a means to call and report ethical concerns.

The EthicsPoint URL link can be accessed from our external website or through this link: https://secure.ethicspoint.com/domain/en/report_custom.asp?clientid=15191

Disclaimer: EthicsPoint is not intended to act as a substitute for a company's "whistleblower" obligations.





Audit Wrap Up Presentation

Accounting Updates



Selected pronouncements effective for the year ending September 30, 2017:

Pronouncement	Effective Date
Effective for FY17:	
GASB 73 - Accounting and Financial Reporting for Pensions and Related Assets That Are Not Within the Scope of GASB Statement 68, and Amendments to Certain Provision of GASB Statements 67 and 68 This Statement establishes requirements for defined benefit pensions that are not within the scope of Statement No. 68 as well as for the assets accumulated for purposes of providing those pensions. In addition, it establishes requirements for defined contributions pensions that are not within the scope of GASB 68. It also amends certain provisions of GASB 67 and GASB 68 for pension plans and pensions that are within their respective scopes.	Fiscal Year 2017
GASB 74 – Financial Reporting for Postemployment Benefit Plans Other Than Pensions Plans This Statement replaces GASB 43, as amended, and GASB 57. It also includes requirements for defined contribution OPEB plans that replace the requirements for those OPEB plans in GASB 25, as amended, GASB 43, and GASB 50.	Fiscal Year 2017
GASB 77 – Tax Abatement Disclosures This Statement requires governments that enter into tax abatement agreements to disclose the following information about the agreements: Brief descriptive information, such as the tax being abated, the authority under which tax abatement are provided, eligibility criteria, the mechanism by which taxes are abated, provisions for recapturing abated taxes, and the types of commitments made by tax abatement recipients; The gross dollar amount of taxes abated during the period; and Commitments made by a government, other than to abate taxes, as part of a tax abatement agreement.	Fiscal Year 2017



Selected pronouncements effective for the year ending September 30, 2017:

Pronouncement	Effective Date
Effective for FY17:	
GASB 78 – Pensions Provided through Certain Multiple-Employer Defined Benefit Pension Plans This Statement amends the scope and applicability of GASB 68 to exclude pensions provided to employees of state or local governmental employers through a cost-sharing multiple-employer defined benefit pension plan that (1) is not a state or local governmental pension plan, (2) is used to provide defined benefit pensions both to employees of state or local government employers and to employees of employers that are not state or local governmental employers, and (3) has no predominant state or local governmental employer (either individually or collectively with other state or local governmental employers that provide pensions through the pension plan).	Fiscal Year 2017
GASB 80 – Blending Requirements for Certain Component Units – An Amendment of GASB Statement No. 14 This Statement amends the blending requirements for the financial statement presentation of component units of all state and local governments. The additional criterion requires blending of a component unit incorporate as a not-for-profit corporation in which the primary government is the sole corporate member. The additional criterion does not apply to component units included in the financial reporting entity pursuant to the provisions of GASB 39.	Fiscal Year 2017
GASB 82 – Pension Issues This Statement addresses issues regarding (1) the presentation of payroll-related measures in required supplementary information, (2) the selection of assumptions and the treatment of deviations from the guidance in an Actuarial Standard of Practice for financial reporting purposes, and (3) the classification of payments made by employers to satisfy employee (plan member) contribution requirements.	Fiscal Year 2017



Selected pronouncements effective for the year ending September 30, 2018:

Pronouncement	Effective Date
Effective for FY18:	
GASB 75 - Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions The primary objective of this Statement is to improve accounting and financial reporting by state and local governments for postemployment benefits other than pensions (other postemployment benefits or OPEB).	Fiscal years beginning after June 15, 2017
This Statement replaces the requirements of Statements No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, as amended, and No. 57, OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans, for OPEB. Statement No. 74, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans, establishes new accounting and financial reporting requirements for OPEB plans.	
GASB 86 – Certain Debt Extinguishment Issues Provides guidance for transactions in which cash and other monetary assets acquired with only existing resources—resources other than the proceeds of refunding debt—are placed in an irrevocable trust for the sole purpose of extinguishing debt. Governments that defease debt using only existing resources should provide a general description of the transaction in the notes to financial statements in the period of the defeasance. In all periods following an in-substance defeasance of debt using only existing resources, the amount of that debt that remains outstanding at period-end should be disclosed.	Fiscal years beginning after June 15, 2017



Selected pronouncements effective for the year ending September 30, 2018:

Pronouncement	Effective Date
Effective for FY18:	
 GASB 85 – Omnibus 2017 This statement address a variety of topics including issues related to: Blending component units: for a primary government that is a business-type activity and uses a single column for financial statement presentation, a component unit may be blended only if the component unit meets a criterion for blending in paragraph 53 of Stmt 14. Fair value measurement and application: Real estate held by insurance entities should be classified either as an investment or a capital asset. The money market investments and participating interest-earning investment contracts described in paragraph 69c of Statement 72 may be measured at amortized cost to the extent permitted by paragraph 9 of Statement 31. OPEB: In FS prepared using the current financial resources measurement focus, liabilities to employees for defined benefit pensions of OPEB should be measured as of the end of the reporting period. Update to the measurement of onbehalf payments. "Measure of payroll" required by paragraph 36 of Statement 74 should be covered payroll. Employer-paid member contributions should be classified as plan member contributions. Modifications to the alternative measurement method. Modifications for multiple-employer defined benefit OPEB plans. 	Fiscal years beginning after June 15, 2017



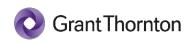
Selected pronouncements effective for the year ending September 30, 2019 or 2020:

Pronouncement	Effective Date
Effective for FY19 or FY20:	
GASB 83 – Certain Asset Retirement Obligations This Statement establishes criteria for determining the timing and pattern of recognition of a liability and a corresponding deferred outflow of resources for AROs. This Statement requires that recognition occur when the liability is both incurred and reasonably estimable. The determination of when the liability is incurred should be based on the occurrence of external laws, regulations, contracts, or court judgments, together with the occurrence of an internal event that obligates a government to perform asset retirement activities	Fiscal years beginning after June 15, 2018
GASB 84 – Fiduciary Activities This Statement establishes criteria for identifying fiduciary activities of all state and local governments. The focus of the criteria generally is on (1) whether a government is controlling the assets of the fiduciary activity and (2) the beneficiaries with whom a fiduciary relationship exists. Separate criteria are included to identify fiduciary component units and postemployment benefit arrangements that are fiduciary activities.	Fiscal years beginning after December 15, 2018
This Statement describes four fiduciary funds that should be reported, if applicable: (1) pension (and other employee benefit) trust funds, (2) investment trust funds, (3) private-purpose trust funds, and (4) custodial funds. Custodial funds generally should report fiduciary activities that are not held in a trust or equivalent arrangement that meets specific criteria.	



Selected pronouncements effective for the year ending September 30, 2020:

Pronouncement	Effective Date
Effective for FY20:	
GASB 87 – Leases: The objective of this Statement is to better meet the information needs of financial statement users by improving accounting and financial reporting for leases by governments. This Statement increases the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under this Statement, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities.	Fiscal years beginning after December 15, 2019



This communication is intended solely for the information and use of management and the Government Performance and Financial Management Committee of the City of Dallas and is not intended to be and should not be used by anyone other than these specified parties.



Memorandum



DATE April 12, 2018

Honorable Members of the Government Performance & Financial Management To Committee: Jennifer S. Gates (Chair), Scott Griggs (Vice Chair), Sandy Greyson, Lee M. Kleinman, Philip T. Kingston, Tennell Atkins, Kevin Felder

SUBJECT FY 2017-18 Appropriation Adjustments

On Monday, April 16, 2018, the Office of Budget will brief the Government Performance & Financial Management Committee on FY 2017-18 Appropriation Adjustments. I have attached the briefing for your review.

Please let me know if you need additional information.

M. Elizabeth Reich

Chief Financial Officer

M. Elifabeth Reich

Attachment

c: Honorable Mayor and Members of the City Council T.C. Broadnax, City Manager Larry Casto, City Attorney Craig D. Kinton, City Auditor Bilierae Johnson, City Secretary (Interim) Daniel F. Solis, Administrative Judge Kimberly Bizor Tolbert, Chief of Staff to the City Manager Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Jo M. (Jody) Puckett, Assistant City Manager (Interim) Nadia Chandler Hardy, Chief of Community Services Raquel Favela, Chief of Economic Development & Neighborhood Services Theresa O'Donnell, Chief of Resilience Directors and Assistant Directors

FY 2017-18 Appropriation Adjustments

April 16, 2018

Elizabeth Reich Chief Financial Officer

Jack Ireland, Director Office of Budget

Janette Weedon, Assistant Director Office of Budget



Purpose

- Background
- Overview of FY 2017-18 budget ordinance amendments
- Fund balance and Financial Management Performance Criteria (FMPC) Reserve requirements
- Recommendation and next steps

- Annual appropriation ordinance approved by City Council establishes appropriations (City Charter Chapter XI, Sec. 3)
- City Council may transfer appropriations between departments, division, or purpose (City Charter Chapter XI, Sec. 4)
- City Council may appropriate excess revenue (City Charter Chapter XI, Sec. 5)
- City Charter does not allow for expenditure of City funds without sufficient appropriation (City Charter Chapter XI, Sec. 6)

- City Council adopted the FY 2017-18
 Operating, Grants/Trust, and Capital budgets ordinance on September 20, 2017
 - Budget has been amended several times by City Council action
 - Additional amendments are required to ensure compliance with City Charter and to ensure adequate departmental appropriations are available through September 30, 2018

City of Dallas

- Common reasons for appropriation amendments include:
 - Unanticipated event
 - New initiative or need identified during fiscal year
 - Additional revenue used to offset additional related expenditures

- Management:
 - Closely monitors revenues and expenditures throughout the fiscal year
 - Communicates the financial position to City Council in the monthly Financial Forecast Report (FFR)
 - Provides quarterly FFR briefings to Government Performance and Financial Management Committee
 - Seek City Council approval for amendments



- Ordinance amendment reflects:
 - Appropriation adjustments previously approved by City Council
 - Salary and Benefit Reserve transfers
 - Adjustments to address potential over-runs
 - Appropriate excess revenue
 - Enterprise and Other funds revenue and expenditure increases
 - Grant and Trust funds revenue and expenditure increases
 - Capital appropriation adjustments



Ordinance amendment reflects appropriation adjustments previously approved by City Council

- 1) 10/11/17 Increase the City Secretary's Office budget and decrease the Office of Management Services (Public Affairs and Outreach) for oversight and responsibility of the open records function (\$265,000)
- 2) 10/25/17 Increase in appropriation for Regional Assessment of Fair Housing using revenue from participating jurisdictions (\$120,000)
- 3) 11/8/17 Use of contingency reserve for the Office of Cultural Affairs for emergency flood remediation and related repairs at the Dee and Charles Wyly Theatre (\$139,000)

Ordinance amendment reflects appropriation adjustments previously approved by City Council

- 4) 01/17/18 Use of contingency reserve to appropriate funds for the Dallas County Schools Crossing Guard payroll (\$1.6 million) and transfer Child Safety funds held by the Dallas Police Department (\$759,000)
- 5) 02/14/18 Increase in appropriation for the Office of Cultural Affairs to support the Dallas Cultural Plan (\$303,000)
- 6) 03/28/18 Use of contingency reserve for the Office of Cultural Affairs for emergency flood remediation and related repairs at the Dee and Charles Wyly Theatre (\$189,000)

- The budget ordinance authorizes the City Manager to transfer appropriations from Salary and Benefit (S&B) Reserve to any individual department or activity in the General Fund to be used for salaries and benefits (Sec.3.(2))
- S&B reserve appropriation totals \$2.65 million and (\$655,000) has been transferred to the following departments/divisions:
 - Park & Recreation
 - Housing
 - Equipment & Building Services
 - City Manager's Office
 - City Controller's Office
 - Ethics & Diversity
 - Mayor & Council
 - City Agenda Office



- Ordinance amendment includes General Fund appropriation adjustment <u>requests</u> to address potential over-runs based on February Financial Forecast Report (FFR)
 - Decrease Non-Departmental master lease costs projected less than budget (\$294,000)
 - Increase Housing & Neighborhood Revitalization caseworker for the High Impact Landlord initiative and additional home expenses for the home repair program - \$165,000
 - Increase 311 Customer Service higher than expected usage of the Language Line, a third-party vendor used to translate calls - \$60,000
 - Increase Office of Community Care contract temporary help, overtime, and building maintenance - \$68,000



- Ordinance amendment includes General Fund appropriation adjustment <u>requests</u> to appropriate excess revenue as allowed by City Charter Chapter XI, Sec. 5
- Excess revenue is forecast in the following areas and is available to be appropriated
 - \$1.3 million due to Dallas Fire Rescue Ambulance Supplemental Payment Program
 - \$0.8 million due to reimbursement from Atmos Energy
 - \$1.6 million due to current year property tax, penalties, and interest trending above average
- Increase Dallas Fire Rescue budget by \$3.7 million



- Appropriation adjustments within Enterprise and Internal Service Funds are supported by increased revenues or available fund balances, and are <u>requested</u> as follows:
 - Sanitation (\$2.1 million)
 - 9-1-1 System Operations (\$1.7 million)
 - Convention and Event Services (\$1.6 million)
 - Equipment Services (\$1.8 million)



- Appropriation adjustments within grants, trust, and other funds are supported by additional revenues that have become available during the fiscal year or available fund balance and are <u>requested</u> as follows: (15 funds included)
 - Dallas Animal Services funds to be used for shelter, equipment, and operations related expenses (\$625,000)
 - Office of Management Services Bureau of Justice Assistance grants (\$8,000) and School Crossing Guard Donations fund (\$3,000)
 - Library funds to be used to support exhibition titled "Texas Czechs: Rooted in Tradition" (\$1,000)
 - Economic Development funds to be used to support the Clean Energy Program (\$195,000)
 - Dallas Police Department funds to be used to reimburse overtime for sworn officers (\$967,000) and donations (\$237,000)



- Appropriation adjustments for capital funds reflect adjustments previously approved by City Council, new appropriation request, and transfers between funds
- Request authorization for the following (Appendix B):
 - Include nine projects whose appropriations were approved by the City Council since October 1, 2017 – total \$60.6 million
 - Aviation transfer between capital funds— total \$475,000
 - Increase annual appropriations for five Tax Increment Financing district funds – total \$10.6 million



Fund Balance

- Fund balance represents the difference between fund's assets and liabilities and serves as measure of available resources in fund
 - Reported annually in City's Comprehensive Annual Financial Report (CAFR)
 - Adjusted each year by difference between revenues and expenditures
 - The City's Financial Management Performance Criteria includes fund balance reserve requirements



Fund Balance

- FMPC is evaluated for compliance during budget preparation, mid-year, year-end, and for each debt issuance
- Council periodically reviews and updates criteria
 - Most recent changes approved by City Council on December 13, 2017
- The City maintains four criteria related to fund balance
 - 1. Unassigned fund balance (Criteria 2)
 - 2. Contingency Reserve (Criteria 3)
 - 3. Emergency Reserve (Criteria 4)
 - 4. Risk Reserve (Criteria 5)



FMPC Reserve Requirements

Status or Compliance* Requirement FMCP #2: The unassigned fund balance of the General Fund, which In Compliance includes the Emergency and Contingency Reserves, shall be maintained Total unassigned fund balance: \$182.4 million at a level not less than 40 days of General Fund operating expenditures less debt service. (The Risk Reserve is not included in this calculation.) 52.1 days of General Fund operating expenditures In Compliance FMPC #3: The Contingency Reserve, a component of unassigned fund balance, shall be used to provide for unanticipated needs that arise Contingency Reserve during the year. Funds shall be allocated from the Contingency Reserve \$9.4 million Represents 0.74% of only after an analysis has been prepared by the City Manager and presented to City Council. These funds will be used prior to use of the budgeted Emergency Reserve. Funds shall be allocated each year in the budget departmental process to replace any use of contingency reserve during the preceding expenditures

* Based on FY 2017-18 Amended Budget



fiscal year to maintain the balance of contingency reserve at a level

ranging from 1/2% to 1% of budgeted departmental expenditures.

FMPC Reserve Requirements

Requirement	Status or Compliance*
FMCP #4: The Emergency Reserve, a component of unassigned fund balance, shall be used to provide for temporary financing of unanticipated or unforeseen extraordinary needs of an emergency nature or calamity, a 5% decline in property values, or unexpected liability created by Federal or State legislative action. Management shall designate up to 20 percent of the General Fund's projected unassigned fund balance but not less than \$25 million to the Emergency Reserve.	In ComplianceEmergency Reserve - \$35 million
FMPC #5: The Risk Reserve, is a component of assigned fund balance to be used for a specific purpose. The Risk Reserve shall be maintained at a level, which, together with purchased insurance policies, adequately protects the City's assets against loss. An analysis shall be conducted every three years or when the deductible level of the City's property insurance is modified (whichever is earlier), to determine the appropriate level of this reserve.	In ComplianceRisk Reserve - \$1.25 million

^{*} Based on FY 2017-18 Amended Budget



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FMPC Reserve Requirements





Recommendation and Next Steps

- Staff recommends amending the Operating and Capital Budgets' Appropriations Ordinance as requested
- Seek City Council approval of the attached amendments on April 25
- Continue monthly review of revenue and expenditures and recommend additional adjustments in September 2018 if necessary

City of Dallas

FY 2017-18 Appropriation Adjustments

April 16, 2018

Elizabeth Reich Chief Financial Officer

Jack Ireland, Director Office of Budget

Janette Weedon, Assistant Director Office of Budget



Appendix A

Budget ordinance approved by City Council on September 20, 2017 with requested adjustments indicated with underline and strikethrough.



4-12-18

ORDINANCE NO.	E NO.
---------------	-------

AMENDING THE OPERATING AND CAPITAL BUDGETS' APPROPRIATIONS ORDINANCE

An ordinance amending Ordinance No. 30651 (2017-18 FY Operating and Capital Budgets' Appropriations Ordinance), as amended by Ordinance No. 30752, to make certain adjustments for the fiscal year 2017-18 for the maintenance and operation of various departments and activities and to fund appropriations for fiscal year 2017-18 for public improvements to be financed from bonds and other revenues of the City of Dallas and to authorize the city manager to implement those adjustments; appropriating funds for public improvements to be financed from bond funds and other revenues of the city of Dallas for fiscal year 2017-18; providing a saving clause; and providing an effective date.

WHEREAS, on September 20, 2017, the city council passed Ordinance No. 30651, which adopted the operating and capital budgets' appropriations ordinance for fiscal year 2017-18; and

WHEREAS, on January 24, 2018, the city council passed Ordinance No. 30752, which amended Ordinance No. 30651by adding capital funds to fund appropriations for fiscal year 2017-18; and

WHEREAS, shortages and excesses in various departments and activity appropriations have created a need to adjust those appropriations; and

WHEREAS, the city council authorizes in accordance with Chapter XI, Section 4, of the Dallas City Charter to transfer an unencumbered balance of an appropriation made for the use of

one department, division, or purpose to any other department, division, or purpose, upon the written recommendation of the city manager; and

WHEREAS, the city council is authorized in accordance with Chapter XI, Section 5, of the Dallas City Charter to appropriate, from time to time, excess revenues of the city to such uses as will not conflict with any uses for which such revenues specifically accrued; Now, Therefore,

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

SECTION 1. That the city manager is hereby authorized to increase the general fund operating revenue appropriation budget by \$3,819,563 from \$1,278,693,325 to \$1,282,512,888 due to additional one-time revenue.

SECTION 2. That Section 1 of Ordinance No. 30651 (2017-18 FY Operating And Capital Budgets' Appropriations Ordinance), passed by the city council on September 20, 2017, is amended by making adjustments to fund appropriations for fiscal year 2017-18 for maintenance and operation of various departments and activities, to read as follows:

"SECTION 1. That for the purpose of providing the fuds to be expended in the budget for the fiscal year beginning October 1, 2017 and ending September 30, 2018, the available revenues of the city of Dallas are hereby appropriated for the maintenance and operation of the various city departments and activities as follows:

DEPARTMENTS AND ACTIVITIES

PROPOSED 2017-18

Building Services
City Attorney's Office
City Auditor's Office
City Manager's Office
City Secretary's Office

28,667,529 [28,590,583] 16,788,175 3,360,043 2,344,267 [2,266,902] **2,488,913 [2,223,547]

Civil Service	3,080,815
Code Compliance	30,438,826
City Controller's Office	5,379,331 [5,351,812]
Court and Detention Services	11,627,393
Dallas Animal Services	14,007,159
Elections	143,780
Fire	<u>270,726,909</u> [267,026,909]
Housing and Neighborhood Revitalization	4,010,682 [3,668,283]
Human Resources	5,234,618
Independent Audit	891,157
Jail Contract – Lew Sterrett	8,484,644
Judiciary	3,454,079
Library	31,279,877
Mayor and Council	<u>4,827,575</u> [4,820,561]
Non-Departmental	77,029,345 [77,323,336]
Office of Cultural Affairs	*** <u>20,899,767</u> [20,268,063]
Office of Budget	3,406,338
Office of Economic Development	4,840,594
Office of Management Services	* <u>29,020,965</u> [26,611,693]
Park and Recreation	<u>98,269,651</u> [98,005,546]
Planning and Urban Design	2,911,297
Police	**** <u>464,648,484</u> [4 65,522,805]
Procurement Services	2,389,442
Public Works	73,137,927
Sustainable Development and Construction	1,656,869
Transportation	<u>44,440,574</u> [4 4,325,574]
Trinity Watershed Management	1,302,754
Contingency Reserve	4,686,875
Salary and Benefits Reserve	<u>1,993,568</u> [2,650,000]
Liability/Claims Fund	4,642,666

^{*} A decrease to \$26,346,327 was previously approved by Resolution No. 17-1608, an increase to \$26,465,890 was previously approved by Resolution No. 17-1652, and an increase to \$28,865,890 was previously approved by Resolution No. 18-0125.

****A decrease to \$464,763,484 was previously approved by Resolution No. 18-0125.

GENERAL FUND TOTAL

\$<u>1,282,512,888</u> [1,276,420,942]

^{**} An increase to \$2,488,913 was previously approved by Resolution No. 17-1608.

^{***} An increase to \$20,407,467 was previously approved by Resolution No. 17-1735, an increase to \$20,710,467 was previously approved by Resolution No. 18-0282, and an increase to \$20,899,767 was previously approved by Resolution No. 18-0442.

GRANT FUNDS	PROPOSED 2017-18
Management Services Bureau of Justice Assistance Grant 13-14 (TR14) Bureau of Justice Assistance Grant 14-15 (TR15) Bureau of Justice Assistance Grant 15-16 (TR16) Fair Housing FHAP Award 12-13 (F368) Fair Housing FHAP Award 13-14 (F406) Target Community Preparedness (P113) School Crossing Guard Donations Fund	258 <u>2,806</u> [98] <u>5,006</u> [805] 10,166 3,008 5,050 <u>3,006</u>
GRANT FUNDS TOTAL	\$ <u>29,300</u> [19,385]
TRUST AND OTHER FUNDS	PROPOSED 2017-18
Communication and Information Services Information Technology Equipment (0897)	700,000
Convention and Event Services Convention Center Hotel Tax Rebate Fund (0756)	10,907,600
Animal Services Animal Control Enhancement (0898) City Animal Control Facility (1P46) K. Robinson Animal Shelter (0303) Ivor O'Connor Morgan Trust (0320) Dallas Animal Welfare Fund (0711) Animal Services On-Line Donations (0714) Animal Control Enhancement 87D (0878) Animal Services Operation Support (0883)	257,200 [150,000] 3,940 14,155 57,960 4,970 7,719 236,138 43,809
Court and Detention Services Law Enforcement Office Standards and Education (S104)	5,681
Equipment and Building Services Fitness Center Fund (0323)	252,365

Housing and Neighborhood Revitalization

Energy Emergency Assistance Fund (0312)	534,185
Library	
Edmond and Louise Kahn E. Trust (0208)	267,999
Hamon Trust Fund (0458)	7,781
Humanity Texas 2018 (F546)	1,000
Meadows Foundation (0734)	17,453
Office of Cultural Affairs	,
Majestic Theatre Gift and Trust Fund (0338)	443,084
OCA Hotel Occupancy Tax (0435)	1,558,265
Office of Economic Development	
Dallas Housing Finance Corporation (0068)	137,595
Economic Development Sales Tax Rebate Program (0680)	65,000
New Market Tax Credit (0065)	216,305
South Dallas/Fair Park Trust Fund (0351)	1,168,769
Clean Energy Program (0750)	<u>195,489</u>
Park and Recreation	
Community Fund – Park Recreation Centers (0979)	2,601
Craddock Park Expense Trust (0340)	8,245
Fair Park Improvement Fund (0448)	436,386
Fair Park Marketing (0G43)	71,006
Fair Park Special Maintenance (0329)	98,662
Ford Found Innovative Program (0T14)	977
Golf Improvement Trust (0332)	1,900,757
Junior Golf Program (0359)	962
Mowmentum Park Improvement (0T80)	39,047
Outdoor Programs (0469)	92,790
P & R Athletic Field Maintenance (0349)	283,890
Park and Rec Beautification (0641)	149,790
PKR Program Fund Tracking (0395)	501,996
Recreation Program (0341)	907,683
Southern Skates (0327)	146,677
White Rock Endowment (0354)	11,979
W.W. Samuell Park Trust (0330)	763,167
Planning and Urban Design	
Neighborhood Vitality Project Fund (0297)	100,000
Police C. C. 111 in F. 1. 1 (0412)	1.050.610
Confiscated Monies - Federal (0412)	1,253,618
Confiscated Monies - Federal (0436)	2,657,822

Confiscated Monies – State (0411)	940,000
Donations (0321)	236,524
Law Enforcement Officer Standard Education (0S1N)	340,411
Police Training Reimbursement Fund (0699)	70,877
Various Task Forces (0T69)	967,468 [600,000]
Sustainable Development and Construction	
NAS Redevelopment Fund (0022)	391,671
<u>Transportation</u>	
Freeway Traffic Signals (0670)	325,000
TRUST AND OTHER FUNDS TOTAL	\$ <u>29,804,468</u> [28,528,096]
GRANT, TRUST AND OTHER FUNDS GRAND TOTAL	\$ <u>29,833,768</u> [28,547,481]
	PROPOSED
ENTERPRISE/INTERNAL SERVICE/OTHER FUNDS	<u>2017-18</u>
Aviation	
A: 40 4:	126 667 622
Airport Operations	126,667,632
Transportation Regulation	126,667,632 360,773
Transportation Regulation Communication and Information Services	360,773
Transportation Regulation Communication and Information Services Information Technology	360,773 70,242,680
Transportation Regulation Communication and Information Services Information Technology Radio Services	360,773 70,242,680 4,823,063
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services	360,773 70,242,680
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services Employee Benefits	360,773 70,242,680 4,823,063 <u>99,371,106</u> [97,787,266]
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services Employee Benefits Benefits Administration	360,773 70,242,680 4,823,063 <u>99,371,106</u> [97,787,266] 1,025,595
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services Employee Benefits Benefits Administration Wellness Program	360,773 70,242,680 4,823,063 99,371,106 [97,787,266] 1,025,595 351,225
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services Employee Benefits Benefits Administration Wellness Program Equipment Services	360,773 70,242,680 4,823,063 <u>99,371,106</u> [97,787,266] 1,025,595 351,225 ***** <u>54,417,268</u> [<u>52,652,059</u>]
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services Employee Benefits Benefits Administration Wellness Program Equipment Services Express Business Center	360,773 70,242,680 4,823,063 99,371,106 [97,787,266] 1,025,595 351,225 *****54,417,268 [52,652,059] 3,740,420
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services Employee Benefits Benefits Administration Wellness Program Equipment Services Express Business Center Risk Management	360,773 70,242,680 4,823,063 99,371,106 [97,787,266] 1,025,595 351,225 ****54,417,268 [52,652,059] 3,740,420 3,625,525
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services Employee Benefits Benefits Administration Wellness Program Equipment Services Express Business Center Risk Management Sanitation Services	360,773 70,242,680 4,823,063 99,371,106 [97,787,266] 1,025,595 351,225 *****54,417,268 [52,652,059] 3,740,420 3,625,525 104,419,917 [102,279,097]
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services Employee Benefits Benefits Administration Wellness Program Equipment Services Express Business Center Risk Management Sanitation Services Storm Water Drainage Management	360,773 70,242,680 4,823,063 99,371,106 [97,787,266] 1,025,595 351,225 ****54,417,268 [52,652,059] 3,740,420 3,625,525 104,419,917 [102,279,097] 55,936,837
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services Employee Benefits Benefits Administration Wellness Program Equipment Services Express Business Center Risk Management Sanitation Services	360,773 70,242,680 4,823,063 99,371,106 [97,787,266] 1,025,595 351,225 ****54,417,268 [52,652,059] 3,740,420 3,625,525 104,419,917 [102,279,097] 55,936,837 32,376,190
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services Employee Benefits Benefits Administration Wellness Program Equipment Services Express Business Center Risk Management Sanitation Services Storm Water Drainage Management Sustainable Development and Construction Water Utilities	360,773 70,242,680 4,823,063 99,371,106 [97,787,266] 1,025,595 351,225 ****54,417,268 [52,652,059] 3,740,420 3,625,525 104,419,917 [102,279,097] 55,936,837
Transportation Regulation Communication and Information Services Information Technology Radio Services Convention and Event Services Employee Benefits Benefits Administration Wellness Program Equipment Services Express Business Center Risk Management Sanitation Services Storm Water Drainage Management Sustainable Development and Construction	360,773 70,242,680 4,823,063 99,371,106 [97,787,266] 1,025,595 351,225 ****54,417,268 [52,652,059] 3,740,420 3,625,525 104,419,917 [102,279,097] 55,936,837 32,376,190 667,471,388

***** An increase to \$53,127,268 was previously approved by City Council on April 11, 2018.

ENTERPRISE/INTERNAL SERVICE/

OTHER FUNDS TOTAL

\$<u>1,243,629,315</u> [1,236,439,446]"

SECTION 3. That Section 9 of Ordinance No. 30651 (2017-18 FY Operating and Capital Budgets' Appropriations Ordinance), passed by the city council on September 20, 2017, as amended by Ordinance No. 30752, passed by the city council on January 24, 2018, is amended by adding capital funds to fund appropriations for fiscal year 2017-18 to read as follows:

"SECTION 9. (a) That the following amounts are hereby appropriated from the funds indicated for projects listed in the FY 2017-18 capital budget:

CAPITAL FUNDS

From the Acquisition of Land in the Cadillac Heights Area for Future Location of City Facilities Fund (4T11)	12,549,000
From the Aviation Capital Construction Fund (0131)	* <u>34,355,361</u> [28,710,691]
From the Capital Construction Fund (0671) for City and Cultural Facilities	6,000,000
From the Capital Projects Reimbursement Fund (0556)	** <u>6,582,861</u>
From the City Center Tax Increment Financing District Fund (0035)	6,067,628
From the City Hall, City Service and Maintenance Facilities Fund (1V60)	2,684,400
From the Convention Center Capital Construction Fund (0082)	11,462,329
From the Cultural Arts Facilities Fund (1V49)	2,760,000
From the Cypress Waters Tax Increment Financing District Fund (0066)	1,409,340
From the Davis Garden Tax Increment Financing Fund (0060)	885,082

From the Deep Ellum Tax Increment Financing District Fund (0056)	1,600,000
From the Design District Tax Increment Financing Fund (0050)	7,323,093
From the Downtown Connection Tax Increment Financing District Fund (0044)	12,106,751
From the Economic Development Fund (1V52)	2,000,000
From the Fair Park Improvements Fund (1V02)	8,950,000
From the Farmers Market Tax Increment Financing District Fund (0036)	2,000,000
From the Flood Protection and Storm Drainage Facilities Fund (1V23)	3,379,200
From the Fort Worth Avenue Tax Increment Financing District Fund (0058)	1,094,406
From the Homeless Assistance Facilities Fund (1V43)	500,000
From the Library Facilities Fund (1V42)	7,500,000
From the Maple/Mockingbird Tax Increment Financing District Fund (0064)	2,930,899
From the Oak Cliff Gateway Tax Increment Financing District Fund (0034)	1,010,023
From the Park and Recreation Facilities Fund (1V00)	74,837,648
From the Public/Private Partnership Fund (0352)	8,279,024
From the Public Safety Facilities Fund (1V33)	3,561,000
From the Resurfacing and Reconstruction Improvements Fund (0717)	4,100,000
From the Skillman Corridor Tax Increment	

Financing District Fund (0052)	2,488,379
From the Sports Arena Tax Increment Financing District (0038)	<u>6,714,699</u> [6,556,229]
From the Transit Oriented Development Tax Increment Financing Fund (0062)	<u>301,640</u> [4 85,965]
From the Storm Water Drainage Management Capital Construction Fund (0063)	8,272,053
From the Flood Protection and Storm Drainage Facilities Fund (2U23)	8,320,720
From the Street and Alley Improvement Fund (0715)	20,400,373
From the Street and Transportation Improvement Fund (4T22) (2006 GO Bond Program)	512,986
From the Street and Transportation Improvement Fund (4U22) (2012 GO Bond Program)	29,387,120
From the Street and Transportation Improvement Fund (1V22) (2017 GO Bond Program)	49,539,869
From the Vickery Meadow Tax Increment Financing District Fund (0048)	2,000,000
From the Wastewater Capital Construction Fund (0103)	15,145,000
From the Wastewater Capital Improvement Fund (2116)	94,500,000
From the Wastewater Capital Improvement Fund (3116)	34,000,000
From the Water and Wastewater Public Art Fund (0121)	71,250
From the Water Capital Construction Fund (0102)	35,958,750
From the Water Capital Improvement Fund (2115)	59,000,000
From the Water Capital Improvement Fund (3115)	48,125,000

From the 2018 Master Lease – Equipment Fund (ML18)

***<u>72,916,232</u> [24,500,000]

From the 2018 Master Lease – Sanitation Equipment Fund (MLS1)

5,500,000

CAPITAL FUNDS TOTAL

\$<u>719,082,117</u> [647,767,655]

*Increase was previously approved by Resolutions No. 18-0327, 18-0328, and 18-0329.

**Increase was previously approved by Resolutions No. 17-1650, 17-1893, 17-1911, and 18-0186.

***Increase was previously approved by Resolution No. 17-1912.

(b) That the following amounts are hereby appropriated from the funds indicated for payment of the FY 2017-18 Debt Service Budget:

DEBT SERVICE FUNDS

General Obligation Debt Service Fund (0981)

267,322,998

DEBT SERVICE FUNDS TOTAL

\$267,322,998

- (c) That these appropriations and all previous appropriated funds for these projects remain in force until each project is completed or terminated.
- (d) That the appropriations listed in Subsections (a) and (b) may be increased by the city council upon the recommendation of the city manager."

SECTION 4. That Section 12 of Ordinance No. 30651 (2017-18 FY Operating and Capital Budgets' Appropriations Ordinance), passed by the city council on September 20, 2017, as amended by Ordinance No. 30752, passed by the city council on January 24, 2018, is amended to add the following:

"(17) Transfer funds, not to exceed \$475,116, from the Passenger Facilities Charge (PFC)
Fund 0477, to the Aviation Capital Construction Fund (0131)."

SECTION 5. That it is the intent of the city council, by passage of this ordinance, to

appropriate funds for the city departments and activities. No office or position is created by the

appropriations.

SECTION 6. That Ordinance No. 30651 and 30752 will remain in full force and effect,

save and except as amended by this ordinance.

SECTION 7. That this ordinance will take effect immediately from its passage and

publication in accordance with the provisions of the Charter of the City of Dallas, and it is

accordingly ordained.

APPROVED AS TO FORM:

LARRY E. CASTO, City Attorney

By ____

Assistant City Attorney

Appendix B

Capital Budget Amendments

FY 2017-18 MID-YEAR CAPITAL BUDGET AMENDMENT 04-25-2019

DESCRIPTION	PREVIOUS RESOLUTION OR EXPLANATION	DEPT	FUND NAME	CURRENT	CHANGE	AMENDED
Runway 31R Glideslope Relocation Project Construction	No. 18-0327 dated February 28, 2018	AVI	Aviation Capital Construction Fund		\$4,719,889	
Runway 31R Glideslope Relocation Project Engineering & Support	No. 18-0328 dated February 28, 2018	AVI	Aviation Capital Construction Fund		\$449,665	
Runway 31R Glideslope Relocation Project Construction Admin.	No. 18-0329 dated February 28, 2018	AVI	Aviation Capital Construction Fund		\$475,116	
Unit E384 Citywide Radio System Replacement	No. 17-1912 dated December 13, 2017	DSV	2018 Master Lease-Equipment Fund		\$48,416,232	
Unit P776 P25 Radio Project	No. 17-1911 dated December 13, 2017	DSV	Capital Projects Reimbursement Fund		\$523,632	
Unit P838 Fort Worth Avenue from Sylvan to West Commerce	No. 17-1893 dated December 13, 2017	PBW	Capital Projects Reimbursement Fund		\$2,000,000	
Unit S402 LBJ Freeway/Skillman St. Interchange	No. 18-0186 dated January 24, 2018	PBW	Capital Projects Reimbursement Fund		\$3,996,440	
Unit W228 Kiest Blvd. & Ledbetter Dr. Intersection	No. 17-1650 dated October 25, 2017	TRN	Capital Projects Reimbursement Fund		\$23,204	_
					\$60,604,177	
Runway 31R Glideslope Project Construction Admin	Upon FAA approval, transfer funds to capital	AVI	Passenger Facility Charge (PFC) Fund		(\$475,116)	
	construction fund	AVI	Aviation Capital Construction Fund		\$475,116	
					\$0	
Supplemental Agreement #2 - Unit L194 Dolphin Rd	AA dated December 20, 2017/PBW request	PBW	Capital Projects Reimbursement Fund		\$39,586	
					\$39,586	
Davis Garden TIF	Correction	ECO	Davis Garden TIF Fund	\$0	\$885,082	\$885,082
Design District TIF	Correction	ECO	Design District TIF Fund	\$0	\$7,323,093	\$7,323,093
Skillman Corridor TIF	Correction	ECO	Skillman Corridor TIF District Fund	\$0	\$2,488,379	\$2,488,379
Sports Arena TIF	Correction	ECO	Sports Arena TIF Fund	\$6,556,229	\$158,470	\$6,714,699
Transit-Oriented Development TIF	Correction	ECO	Transit Oriented Development TIF Fund	\$485,965	(\$184,325)	\$301,640
				\$7,042,194	\$10,670,699	\$17,712,893
TOTAL CAPITAL BUDGET				\$647,767,655	\$71,314,462	\$719,082,117



Memorandum



DATE April 12, 2018

TO Honorable Mayor and Members of the City Council

SUBJECT FY 2017-18 Financial Forecast Report

Please find attached the Financial Forecast Report based on information through February 2018.

We currently forecast General Fund revenues will exceed expenses at the end of the fiscal year by \$4.8 million. Revenues are forecast to be \$6.1 million above budget primarily due to property taxes trending above average, Emergency Ambulance revenue from the State, electric and commercial container franchise fees, and a new contract with the State Fair for patrol services. Expenses are forecast to be \$1.3 million above budget due to uniform overtime offset by savings in other departments.

Details related to other budget variances may be found throughout the report. We will continue to closely monitor revenues and expenditures and keep you informed.

M. Elizabeth Reich Chief Financial Officer

Hodeald

Attachment

c: T.C. Broadnax, City Manager
Larry Casto, City Attorney
Craig D. Kinton, City Auditor
Bilierae Johnson, City Secretary (Interim)
Daniel F. Solis, Administrative Judge
Kimberly Bizor Tolbert, Chief of Staff to the City Manager
Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Jo M. (Jody) Puckett, Assistant City Manager (Interim) Nadia Chandler Hardy, Chief of Community Services Raquel Favela, Chief of Economic Development & Neighborhood Services Theresa O'Donnell, Chief of Resilience Directors and Assistant Directors



FY 2017-18 FINANCIAL FORECAST REPORT

Information as of February 28, 2018

SERVICE FIRST























GENERAL FUND OVERVIEW

As of February 28, 2018

	FY 2017-18	FY 2017-18			
	Adopted Budget	Amended Budget	YTD Actual	YE Forecast	Variance
Beginning Fund Balance	\$160,617,192	\$160,617,192	\$160,617,192	\$ 160,617,192	\$0
Revenues	1,276,420,942	1,278,623,588	767,087,089	1,284,713,888	6,090,300
Expenditures	1,276,420,942	1,278,623,588	495,857,096	1,279,897,929	1,274,341
Ending Fund Balance	\$160,617,192	\$160,617,192	\$431,847,185	\$165,433,152	\$4,815,960

SUMMARY

The General Fund overview provides a summary of financial activity through February 28, 2018. The Adopted Budget reflects the budget adopted by City Council on September 20, 2017 effective October 1 through September 30. The Amended Budget column reflects City Council approved transfers between funds and programs and approved use of contingency. The summary includes the beginning fund balance with the year-end revenue and expenditure forecasts. As of February 28, 2018, the beginning fund balance represents the FY 2016-17 unaudited projected ending fund balance and does not reflect additional year-end savings anticipated at FY 2016-17 year-end. It is anticipated that there will be adjustments to the FY 2017-18 Amended Beginning Fund balance after FY 2016-17 audited statements become available in April 2018.

Revenues. Through February 28, 2018, General Fund revenues are projected to be above budget by \$6.1 million primarily due to property taxes trending above average; Emergency Ambulance revenue from the State; electric and commercial container franchise fees; and a new contract with the State Fair for patrol services.

Expenditures. Through February 28, 2018, General Fund expenditures are projected to be over budget by \$1.3 million due to overtime in Dallas Fire Rescue (DFR) offset by savings in other departments. Most departments are under budget as a result of vacancies.

Amendments. The General Fund budget was increased on October 25, 2017 by resolution #17-1652 in the amount of \$120,000 for a Regional Assessment of Fair Housing, on November 8, 2017 by resolution #17-1735 in the amount of \$139,000 to reimburse the AT&T Performing Arts Center (ATTPAC) for emergency flood remediation and repairs at the Dee and Charles Wyly Theatre, on January 17, 2018 by resolution #18-0125 in the amount of \$1,640,000 to continue the operation of the Dallas County Schools school crossing guard program through the end of the current school year, and on February 14, 2018 by resolution #18-0282 in the amount of \$303,000 to accept donations from the Communities Foundation of Texas on behalf of various contributors to the Dallas Cultural Plan 2018.

GENERAL FUND REVENUES

As of February 28, 2018

Revenue Category	FY 2017-18 Adopted Budget	FY 2017-18 Amended Budget	YTD Actual	YE Forecast	Variance
Property Tax ¹	\$652,067,958	\$652,067,958	\$633,000,185	\$653,988,652	\$1,920,694
Sales Tax ²	303,349,086	303,349,086	24,860,217	303,514,496	165,410
Franchise & Other ³	135,319,609	135,319,609	65,418,571	136,625,462	1,305,853
Charges for Services ⁴	103,578,036	103,578,036	25,930,689	105,976,017	2,397,981
Fines and Forfeitures ⁵	36,515,082	36,515,082	9,613,498	35,030,028	(1,485,054)
Operating Transfers In ⁶	22,777,865	24,980,511	139,404	24,980,511	0
Intergovernmental	9,548,046	9,548,046	682,058	9,667,709	119,663
Miscellaneous ⁷	6,580,004	6,580,004	3,246,649	7,415,397	835,393
Licenses & Permits	4,668,685	4,668,685	2,792,740	4,701,568	32,883
Interest ⁸	2,016,571	2,016,571	1,403,078	2,814,050	797,479
Total Revenue	\$1,276,420,942	\$1,278,623,588	\$767,087,089	\$1,284,713,888	\$6,090,300

VARIANCE NOTES

General Fund revenue variance notes are provided below for revenue categories with year-end (YE) forecast variances of +/— five percent and revenue with an Amended Budget.

- **1 Property Tax.** Property tax revenues are forecast to be 0.29 percent (\$1,920,000) greater than budget based on current year property tax and penalties and interest trending above average.
- **2 Sales Tax.** Sales tax revenues are forecast to be 0.1 percent (\$165,000) greater than budget based on most recent sales tax receipts. Sales tax receipts have increased by 3.2 percent over the most recent 12 months.
- **3 Franchise and Other.** Franchise and Other revenues are projected to be 0.97 percent (\$1,300,000) over budget primary due to electric and commercial container franchise fees.
- **4 Charges for Service.** Charges for services revenues are forecast to be 2.3 percent (\$2,400,000) greater than budget primarily due to a \$1.3 million increase in the Emergency Ambulance reimbursement revenue from the State and a new agreement signed with State Fair for police patrol services in which FY 2017-18 received revenue for prior years State Fairs (\$1.0 million).
- **5 Fines and Forfeitures.** Fines and forfeitures are projected to be 4.1 percent (\$1,485,000) under budget as a result of a decrease in parking citations issued due to staff turnover in the Parking Management and Enforcement division of Transportation (\$849,000) and an decrease of 8,000 traffic citations over the same time period last year (\$578,000).
- **6 Operating Transfer In.** Operating Transfer In was amended on November 8, 2017 by CR# 17-1735 (approved use of contingency reserve funds) to reimburse the ATTPAC for emergency flood remediation and repairs at the Dee and Charles Wyly Theatre. CR# 18-0125 amended Operating Transfers In (approved use of contingency) on January 17, 2018 to appropriate funds for the Dallas County Schools Dissolution Committee Crossing Guard payroll settlement.
- **7 Miscellaneous.** Miscellaneous revenue is projected to be 12.7 percent (\$835,000) greater than budget primarily due to an \$800,000 anticipated reimbursement from Atmos Energy for the City's support provided to residents affected by the gas emergency.
- **8 Interest.** Interest earned revenues are projected to be 40 percent (\$797,000) over budget based on current trends.

GENERAL FUND EXPENDITURES

As of February 28, 2018

	FY 2017-18	FY 2017-18			
Expenditure Category	Adopted Budget	Amended Budget	YTD Actual	YE Forecast	Variance
Civilian Pay	\$234,373,044	\$236,552,789	\$87,202,463	\$232,161,678	(\$4,391,111)
Civilian Overtime	6,087,198	6,087,198	3,315,177	8,127,498	2,040,300
Civilian Pension	33,654,027	33,951,878	12,668,239	33,051,453	(900,425)
Uniform Pay	397,751,284	401,698,616	153,998,383	392,635,954	(9,062,662)
Uniform Overtime	32,141,841	32,197,371	19,632,663	45,763,666	13,566,295
Uniform Pension	151,450,013	153,665,564	56,852,596	153,665,564	0
Health Benefits	62,526,985	62,812,518	27,852,293	62,812,518	0
Workers Comp	10,211,638	10,211,638	0	10,211,638	0
Other Personnel Services	10,600,247	10,688,092	3,865,070	10,514,762	(173,330)
Total Personnel Services ¹	938,796,277	947,865,664	365,386,883	948,944,731	1,079,067
Supplies ²	76,688,160	77,667,357	30,260,539	77,272,168	(395,189)
Contractual Services ³	341,963,586	343,388,481	108,150,255	347,949,350	4,560,869
Capital Outlay ⁴	8,000,250	8,329,492	2,639,065	8,923,263	593,771
Reimbursements ⁵	(89,027,331)	(98,627,406)	(10,579,647)	(103,191,583)	(4,564,177)
Total Expenditures	\$1,276,420,942	\$1,278,623,588	\$495,857,096	\$1,279,897,929	\$1,274,341

VARIANCE NOTES

- 1 Personnel Services. Year-end forecast variance of \$1.1 million is due to greater than budgeted uniform overtime expenses. Uniform overtime YE forecast assumes \$7.3 million for the Dallas Police Department and \$6.2 million for Dallas Fire Rescue. Uniform pension YE forecast equals budget and includes the \$150.7 million contribution required to fund the police and fire pension as enacted by the Texas State Legislature through House Bill 3158, and additional funding for supplemental pension.
- **2 Supplies.** Current year-end forecast is \$395,000 below budget primarily driven by forecasted savings in budgeted uniform clothing expenditures for Dallas Fire Rescue.
- 3 Contractual Services. Current year-end forecast is \$4.6 million over budget primarily due to:
- \$423,000 Controller's Office due to contract temporary help;
- \$458,000 Court Services due to contract temporary help and credit card charges;
- \$532,000 Dallas Animal Services due to contract temporary help, day labor and copy center charges;
- \$681,000 Public Works due to department support, and equipment rental;
- \$871,000 Code Compliance due to day labor, contract temporary help, disposal services, equipment rental, and department support;
- \$1,106,000 Dallas Fire Rescue unbudgeted increase in emergency ambulance supplement contract payment;
- \$1,000,000 Transportation due to equipment maintenance, equipment rental, and monthly traffic signal modem fees (offset partially by salary savings); and
- (\$1.8 million) savings in Non-Departmental due to a delay in Master Lease draw for new equipment purchase which will occur in fall of FY 2018-19.

VARIANCE NOTES

- **4 Capital Outlay.** Current year-end forecast is \$593,000 over budget due primarily to vehicles purchased by Dallas Animal Services that will be reimbursed by an unbudgeted reimbursement and an approved purchase of a nuisance abatement brush truck using salary savings in Code Compliance.
- **5 Reimbursements.** General Fund reimbursements reflects contributions from various agencies, including federal and state funds, internal service fund departments, and enterprise fund departments. Current yearend forecasts are \$4.6 million greater than budget, primarily due to:
- \$1.7 million greater than budgeted reimbursement to Dallas Fire Rescue from the 9-1-1 System Operations Fund;
- \$948,000 greater than budgeted reimbursement to Dallas Fire Rescue from Building Inspections for new construction inspections and Aviation for two full-time paramedics assigned to Love Field Airport;
- \$720,000 reimbursement from a Police Donation Fund for overtime expenses incurred in FY 2016-17 for increased patrols in the Oak Lawn area;
- \$350,000 Dallas Animal Services reimbursement from a special revenue fund for vehicles;
- \$151,000 Courts and Detention Services unbudgeted reimbursement from the City Attorney's Office for three full-time staff dedicated to the Community Courts;
- \$130,000 Park and Recreation greater than budgeted reimbursement for overtime work at Fair Park performed by Facility Services; and
- \$101,000 Office of Cultural Affairs greater than budgeted reimbursement from the Hotel Occupancy Tax Fund.

GENERAL FUND EXPENDITURES

Expenditure By Department	FY 2017-18 Adopted Budget	FY 2017-18 Amended Budget	YTD Actual	YE Forecast	Variance
Building Services	\$28,590,583	\$28,667,529	\$10,468,504	\$28,657,002	(\$10,527)
City Attorney's Office	16,788,175	16,788,175	6,558,156	16,689,962	(98,213)
City Auditor's Office ¹	3,360,043	3,360,043	1,165,044	3,196,112	(163,931)
City Controller's Office	5,351,812	5,379,331	1,998,082	5,351,811	(27,520)
Independent Audit	891,157	891,157	1,998,082	891,157	(27,320)
City Manager's Office	2,266,902	2,344,267	1,005,556	2,344,267	0
City Warrager's Office City Secretary ²	2,367,327	2,632,693	994,679	2,629,146	(3,547)
Civil Service	3,080,815	3,080,815	1,133,752	2,990,604	(90,211)
Code Compliance	30,438,826	30,438,826	10,370,393	30,438,826	(90,211)
Court Services	11,627,393	11,627,393	4,738,490	11,626,001	(1,392)
Jail Contract	8,484,644	8,484,644	2,828,215	8,484,644	(1,392)
Dallas Animal Services	14,007,159				(49,207)
Dallas Fire Department ³		14,007,159	4,912,964	13,957,952	
Dallas Police Department ⁴	267,026,909 465,522,805	267,026,909 464,763,484	105,609,058	271,272,937	4,246,028 0
Housing and Neighborhood Services ⁵	3,668,283	3,845,682	177,887,458	464,763,484	165,000
	, ,	5,234,618	1,117,198 2,156,709	4,010,682	(109,547)
Human Resources Judiciary	5,234,618 3,454,079	3,454,079		5,125,071 3,445,011	, , ,
Library	3,454,079	3,434,079	1,423,169 11,806,453	30,776,694	(9,068) (503,183)
Office of Management Services	31,279,077	31,279,077	11,600,433	30,770,094	(303,163)
311 Customer Services ⁶	2 500 120	2 500 120	1 572 044	3,569,390	60.270
Center for Performance Excellence ⁷	3,509,120 1,265,811	3,509,120 1,265,811	1,572,044 508,577	1,181,818	60,270 (83,993)
Council Agenda Office	224,495	228,355	89,938		(63,993)
EMS Compliance Program ⁸	340,988	340,988	119,974	228,355	(22,579)
Ethics and Diversity	97,631	119,855	8,376	318,409 119,855	(22,379)
Fair Housing ⁹	278,274	397,837	98,017	397,837	0
Office of Strategic Partnerships 10	726,947	3,126,947	386,839	3,071,625	(55,322)
Office of Strategic Farmerships Office of Business Diversity ¹¹	720,947	793,297	249,512	693,212	(100,085)
Office of Community Care 12	4,932,564	4,932,564	1,427,397	5,001,285	(100,085)
Office of Community Care Office of Emergency Management	715,020	715,020	376,210	715,020	08,721
Office of Environmental Quality	1,197,487	1,197,487	1,167,561	1,195,270	(2,217)
Office of Homeless Solutions	10,081,328	10,081,328	3,423,137	10,059,433	(21,895)
Public Affairs and Outreach 13	1,666,011	1,400,645	466,710	1,400,645	(21,893)
Resiliency Office	353,875	353,875	134,746	353,875	0
Welcoming Communities	428,845	428,845	143,490	428,845	0
Mayor and City Council	4,820,561	4,827,575	1,844,253	4,827,575	0
Non-Departmental ¹⁴	77,323,336	77,323,336	3,915,049	75,876,399	(1,446,937)
Office of Budget	3,406,338	3,406,338	1,247,086	3,366,395	(39,943)
Office of Budget Office of Cultural Affairs ¹⁵	20,268,063	20,710,467	8,460,781	20,710,467	(39,943)
Office of Economic Development	4,840,594	4,840,594	1,766,424	4,840,594	0
Park and Recreation	98,005,546	98,269,651	36,963,852	98,269,651	0
Planning and Urban Design	2,911,297	2,911,297	1,194,488	2,897,270	(14,027)
Procurement Services ¹⁶	2,389,442	2,389,442	918,927	2,160,996	(228,446)
Public Works	73,137,927	73,137,927	20,797,678	73,004,961	(132,966)
Sustainable Development	1,656,869	1,656,869	1,083,066	1,606,091	(50,778)
Transportation	44,325,574	44,325,574	11,810,438	44,325,430	(144)
Trinity Watershed Management	1,302,754	1,302,754	220,824	1,302,754	(144)
Total Departments	\$1,264,441,401	\$1,267,300,479	\$446,569,270	\$1,268,574,820	\$1,274,341
Liability/Claim Fund Transfer	4,642,666	4,642,666	0	4,642,666	0
Contingency Reserve	4,686,875	4,686,875	0	4,686,875	0
Salary and Benefit Reserve ¹⁷	2,650,000	1,993,568	0	1,993,568	0
Total Expenditures	\$1,276,420,942	\$1,278,623,588	\$446,569,270	\$1,279,897,929	\$1,274,341
Total Experialtales	91,270, 4 20,342	ψ1,270,020,000	Q -14 0,309,270	Q1,279,097,929	Ų 1,∠/4,∪4 l

VARIANCE NOTES

General Fund variance notes are provided below for departments with YE forecast variances of +/— five percent, departments with an Amended Budget, and for departments with YE forecast projected to exceed budget.

- **1 City Auditor's Office.** City Auditor's Office expenditures are forecast to be \$164,000 below budget due to salary savings associated with five vacancies.
- **2 City Secretary.** City Secretary Office's budget was increased by \$265,000 on October 11, 2017 by CR#17-1608 for oversight and responsibility of the open records function transferred from the Office of Management Services (Public Affairs and Outreach).
- **3 Dallas Fire Department.** Dallas Fire Department expenditures are forecast to be \$4.2 million over budget primarily driven by increased uniform overtime due to higher than expected attrition. Vacation/sick termination pay is also higher than expected due to attrition. Additionally, a budgeted increase in revenue from the Ambulance Supplemental Payment Program caused a corresponding, greater than budgeted increase in billing and consulting fees. These expenses are offset by \$1.7 million greater than budgeted reimbursement from the 9-1-1 System Operations Fund.
- **4 Dallas Police Department.** Dallas Police Department budget was decreased by \$759,000 on January 17, 2018 by CR 18-0125 to reallocate Child Safety Funds held by the Dallas Police Department to Management Services (Office of Strategic Partnerships).
- **5 Housing and Neighborhood Services.** Housing and Neighborhood Services expenditures are forecast to be \$165,000 over budget due to funding for a caseworker for the High Impact Landlord Initiative, additional home repair work at eight Home Repair Program properties and expenses associated with moving support staff from Bexar Street offices back to City Hall.
- **6 311 Customer Services.** 311 Customer Services is forecast to be \$60,000 over budget due to higher than expected usage of the Language Line, a third-party vendor that is used to translate calls for non-English speakers. The primary use is for Spanish speakers when bilingual 311 Customer Services agents are not available.
- **7 Center for Performance Excellence.** Center for Performance Excellence expenditures are forecast to be \$83,000 under budget primarily due to salary and benefit savings associated with current employee salaries for two FTE(s) being lower than anticipated.
- **8 EMS Compliance Program.** EMS Compliance Program expenditures are forecast to be \$23,000 under budget primarily due to the non-renewal of the ComplyAssistant contract.
- **9 Fair Housing Office.** Fair Housing Office budget was increased by \$120,000 on October 25, 2017 by CR#17-1652 for a Regional Assessment of Fair Housing.
- **10 Office of Strategic Partnerships.** Office of Strategic Partnerships budget was increased by \$2.4 million on January 17, 2018 by CR #18-0125 to appropriate funds for the Dallas County School Dissolution Committee Crossing Guard payroll.
- **11 Office of Business Diversity.** Office of Business Diversity expenditures are forecast to be \$100,000 below budget due to salary savings associated with vacancies.
- **12 Office of Community Care.** Office of Community Care is forecast \$68,000 over budget due to unbudgeted contract temporary help, overtime, and building maintenance.
- **13 Public Affairs and Outreach.** Public Affairs and Outreach budget was decreased by \$265,000 on October 11, 2017 by CR#17-1608 for oversight and responsibility of the open records function transferred to the City Secretary.
- 14 Non-Departmental. Non-Departmental expenditure forecast \$1.4 million less than budget due to a delay

VARIANCE NOTES

in Master Lease draw for new equipment purchase which will occur in fall of FY 2018-19.

15 Office of Cultural Affairs. Office of Cultural Affairs budget was increased by \$139,000 on November 8, 2017 by CR# 17-1735 (approved use of contingency reserve funds) to reimburse the ATTPAC for emergency flood remediation and repairs at the Dee and Charles Wyly Theatre and on February 14, 2018 by resolution #18-0282 in the amount of \$303,000 to accept donations from the Communities Foundation of Texas on behalf of various contributors to the Dallas Cultural Plan 2018.

16 Procurement Services Procurement Services expenditures are forecasts to be \$228,000 below budget due to four vacant positions that are projected to be filled by the third quarter of the fiscal year.

17 Salary and Benefit Reserve. Salary and Benefit Reserve funds totaling \$655,000 were allocated to Building Services (\$77,000), City Manager's Office (\$77,000), the City Controller's Office (\$27,000), Housing and Neighborhood Revitalization (\$177,000), Mayor and Council (\$7,000), City Agenda Office (\$4,000), Ethics and Diversity (\$22,000), and Park and Recreation (\$264,000) for personnel related expenditures, primarily unbudgeted vacation/sick termination payments.

ENTERPRISE FUNDS

	FY 2017-18	FY 2017-18			
Department	Adopted Budget	Amended Budget	YTD Actual	YE Forecast	Variance
AVIATION					
Beginning Fund Balance	\$10,469,442	\$10,469,442	\$10,469,442	\$10,469,442	\$0
Total Revenues:	127,028,405	127,028,405	48,673,827	127,039,831	11,426
Total Expenditures:	127,028,405	127,028,405	26,185,608	126,993,614	(34,791)
Ending Fund Balance	\$10,469,442	\$10,469,442	\$32,957,661	\$10,515,658	\$46,217
CONVENTION AND EVENT SER		400.050.40.4	400.050.404	400.050.404	40
Beginning Fund Balance	\$32,258,124	\$32,258,124	\$32,258,124	\$32,258,124	\$0
Total Revenues:	97,787,266	97,787,266	36,250,898	101,170,212	3,382,946
Total Expenditures:	97,787,266	97,787,266	30,881,355	99,371,105	1,583,839
Ending Fund Balance	\$32,258,124	\$32,258,124	\$37,627,667	\$34,057,231	\$1,799,107
MUNICIPAL RADIO ²					
Beginning Fund Balance	\$1,217,847	\$1,217,847	\$1,217,847	\$1,217,847	\$0
Total Revenues:	2,098,813	2,098,813	756,012	2,123,484	24,671
Total Expenditures:	2,051,318	2,051,318	910,413	2,116,132	64,814
Ending Fund Balance	\$1,265,342	\$1,265,342	\$1,063,446	\$1,225,199	(\$40,143)
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SANITATION SERVICES ³					
Beginning Fund Balance	\$15,052,459	\$15,052,459	\$15,052,459	\$15,052,459	\$0
Total Revenues:	102,279,097	102,279,097	44,500,523	106,552,350	4,273,253
Total Expenditures:	102,279,097	102,279,097	30,438,735	104,419,917	2,140,820
Ending Fund Balance	\$15,052,459	\$15,052,459	\$29,114,246	\$17,184,891	\$2,132,432
STORM DRAINAGE MANAGEN	MENT				
Beginning Fund Balance	\$4,546,490	\$4,546,490	\$4,546,490	\$4,546,490	\$0
Total Revenues:	55,987,895	55,987,895	22,979,518	56,108,378	120,483
Total Expenditures:	55,936,837	55,936,837	13,675,500	55,649,715	(287,122)
Ending Fund Balance	\$4,597,548	\$4,597,548	\$13,850,507	\$5,005,153	\$407,605
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SUSTAINABLE DEVELOPMENT	T AND CONSTRUCTION	ON⁴			
Beginning Fund Balance	\$37,809,029	\$37,809,029	\$37,809,029	\$37,809,029	\$0
Total Revenues:	31,711,218	31,711,218	13,492,168	31,516,861	(194,357)
Total Expenditures:	32,376,190	32,376,190	12,171,410	32,375,277	(913)
Ending Fund Balance	\$37,144,057	\$37,144,057	\$39,129,787	\$36,950,613	(\$193,444)
Note: FY 2017-18 Budget reflects	planned use of fund b	alance.			
DALLAG WATER LITHES ⁵					
DALLAS WATER UTILITIES ⁵	00470000	604700005	60470000F	004 700 00F	<u>^</u>
Beginning Fund Balance	\$84,788,025	\$84,788,025	\$84,788,025	\$84,788,025	\$0
Total Revenues:	667,471,388	667,471,388	262,938,119	667,471,388	(24117216)
Total Expenditures:	667,471,388	667,471,388	218,676,485	643,354,172	(24,117,216)
Ending Fund Balance	\$84,788,025	\$84,788,025	\$129,049,659	\$108,905,240	\$24,117,215

INTERNAL SERVICES FUNDS

	FY 2017-18	FY 2017-18					
Department	Adopted Budget	Amended Budget	YTD Actual	YE Forecast	Variance		
INFORMATION TECHNOLOG	Y ⁶						
Beginning Fund Balance	\$10,959,687	\$10,959,687	\$10,959,687	\$10,959,687	\$0		
Total Revenues:	67,963,283	67,963,283	21,671,563	67,495,081	(468,202)		
Total Expenditures:	70,242,680	70,242,680	34,981,780	69,985,992	(256,688)		
Ending Fund Balance	\$8,680,290	\$8,680,290	(\$2,350,530)	\$8,468,776	(\$211,514)		
Note: FY 2017-18 Budget reflec	ts planned use of fund	l balance.					
RADIO SERVICES							
Beginning Fund Balance	\$2,537,356	\$2,537,356	\$2,537,356	\$2,537,356	\$0		
Total Revenues:	4,823,063	4,823,063	679,965	4,852,117	29,054		
Total Expenditures:	4,823,063	4,823,063	1,544,919	4,797,934	(25,129)		
Ending Fund Balance	\$2,537,356	\$2,537,356	\$1,672,402	\$2,591,539	\$54,183		
_							
EQUIPMENT SERVICES ⁷							
Beginning Fund Balance	\$5,611,863	\$5,611,863	\$5,611,863	\$5,611,863	\$0		
Total Revenues:	52,652,059	52,652,059	16,599,037	54,144,909	1,492,850		
Total Expenditures:	52,652,059	52,652,059	17,630,471	54,417,268	1,765,209		
Ending Fund Balance	\$5,611,863	\$5,611,863	\$4,580,429	\$5,339,504	(\$272,359)		
EXPRESS BUSINESS CENTER ⁸							
Beginning Fund Balance	\$2,011,100	\$2,011,100	\$2,011,100	\$2,011,100	\$0		
Total Revenues:	4,231,450	4,231,450	1,449,578	2,724,250	(1,507,200)		
Total Expenditures:	3,740,420	3,740,420	731,883	2,191,251	(1,549,169)		
Ending Fund Balance	\$2,502,130	\$2,502,130	\$2,728,795	\$2,544,098	\$41,968		

OTHER FUNDS

Department Adopted But 9-1-1 SYSTEM OPERATIONS9 Beginning Fund Balance \$5,94° Total Revenues: 12,53° Total Expenditures: 15,04° Ending Fund Balance \$3,43° Note: FY 2017-18 Budget reflects planned use DEBT SERVICE10 Beginning Fund Balance \$13,76° Total Revenues: 278,14° Total Expenditures: 267,32° Ending Fund Balance \$24,59° EMPLOYEE BENEFITS11 S86,08° City Contributions \$86,08° Retiree 30,11° Other 154,29° Total Revenues: 154,29° Total Expenditures: \$154,29° Note: The FY 2017-18 YE forecast reflect clair incurred but not reported claims (IBNR). RISK MANAGEMENT12	912	\$5,941,912 12,539,195 15,048,378 \$3,432,729 alance. \$13,769,804 278,149,358 267,322,998 \$24,596,164 \$86,088,120	\$5,941,912 4,879,481 2,205,128 \$8,616,265 \$13,769,804 253,301,253 0 \$267,071,057	\$5,941,912 12,074,018 16,748,378 \$1,267,552 \$13,769,804 278,945,555 267,322,998 \$25,392,361	\$0 (465,177) 1,700,000 (\$2,165,177) \$0 796,197 0 \$796,197			
Beginning Fund Balance \$5,94° Total Revenues: 12,53° Total Expenditures: 15,04° Ending Fund Balance \$3,43° Note: FY 2017-18 Budget reflects planned use DEBT SERVICE ¹⁰ Beginning Fund Balance \$13,76° Total Revenues: 278,14° Total Expenditures: 267,32° Ending Fund Balance \$24,59° EMPLOYEE BENEFITS ¹¹ City Contributions \$86,08° Employee Contributions 38,08° Retiree 30,11° Other Total Revenues: 154,29° Total Expenditures: \$154,29° Note: The FY 2017-18 YE forecast reflect clair incurred but not reported claims (IBNR).	.195 .378 .729 of fund b .804 .358 .998 .164	12,539,195 15,048,378 \$3,432,729 alance. \$13,769,804 278,149,358 267,322,998 \$24,596,164	\$13,769,804 253,301,253 0	12,074,018 16,748,378 \$1,267,552 \$13,769,804 278,945,555 267,322,998	(465,177) 1,700,000 (\$2,165,177) \$0 796,197			
Total Revenues: 12,539 Total Expenditures: 15,048 Ending Fund Balance \$3,432 Note: FY 2017-18 Budget reflects planned use DEBT SERVICE ¹⁰ Beginning Fund Balance \$13,769 Total Revenues: 278,149 Total Expenditures: 267,322 Ending Fund Balance \$24,596 EMPLOYEE BENEFITS ¹¹ City Contributions \$86,088 Employee Contributions 38,086 Retiree 30,118 Other Total Revenues: 154,293 Total Expenditures: \$154,293 Note: The FY 2017-18 YE forecast reflect claim incurred but not reported claims (IBNR).	.195 .378 .729 of fund b .804 .358 .998 .164	12,539,195 15,048,378 \$3,432,729 alance. \$13,769,804 278,149,358 267,322,998 \$24,596,164	\$13,769,804 253,301,253 0	12,074,018 16,748,378 \$1,267,552 \$13,769,804 278,945,555 267,322,998	(465,177) 1,700,000 (\$2,165,177) \$0 796,197			
Total Expenditures: 15,048 Ending Fund Balance \$3,432 Note: FY 2017-18 Budget reflects planned use DEBT SERVICE ¹⁰ Beginning Fund Balance \$13,769 Total Revenues: 278,149 Total Expenditures: 267,322 Ending Fund Balance \$24,596 EMPLOYEE BENEFITS ¹¹ City Contributions \$86,088 Employee Contributions 38,086 Retiree 30,118 Other Total Revenues: 154,293 Total Expenditures: \$154,293 Note: The FY 2017-18 YE forecast reflect claim incurred but not reported claims (IBNR).	378 729 of fund b. 804 358 998 164	15,048,378 \$3,432,729 alance. \$13,769,804 278,149,358 267,322,998 \$24,596,164	\$13,769,804 253,301,253 0	\$1,267,552 \$1,267,552 \$13,769,804 278,945,555 267,322,998	1,700,000 (\$2,165,177) \$0 796,197			
Ending Fund Balance \$3,432 Note: FY 2017-18 Budget reflects planned use DEBT SERVICE ¹⁰ Beginning Fund Balance \$13,769 Total Revenues: 278,149 Total Expenditures: 267,322 Ending Fund Balance \$24,596 EMPLOYEE BENEFITS ¹¹ City Contributions \$86,088 Employee Contributions 38,086 Retiree 30,118 Other Total Revenues: 154,293 Total Expenditures: \$154,293 Note: The FY 2017-18 YE forecast reflect claim incurred but not reported claims (IBNR).	729 of fund b. 804	\$3,432,729 alance. \$13,769,804 278,149,358 267,322,998 \$24,596,164	\$8,616,265 \$13,769,804 253,301,253 0	\$1,267,552 \$13,769,804 278,945,555 267,322,998	\$0 796,197 0			
Note: FY 2017-18 Budget reflects planned use DEBT SERVICE ¹⁰ Beginning Fund Balance \$13,769 Total Revenues: 278,149 Total Expenditures: 267,322 Ending Fund Balance \$24,596 EMPLOYEE BENEFITS ¹¹ City Contributions \$86,088 Employee Contributions 38,086 Retiree 30,118 Other Total Revenues: 154,293 Total Expenditures: \$154,293 Note: The FY 2017-18 YE forecast reflect claim incurred but not reported claims (IBNR). RISK MANAGEMENT ¹²	804 358 998 164	\$13,769,804 278,149,358 267,322,998 \$24,596,164	\$13,769,804 253,301,253 0	\$13,769,804 278,945,555 267,322,998	\$0 796,197 0			
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City Contributions \$86,088 Employee Contributions 38,086 Retiree 30,118 Other Total Revenues: 154,293 Total Expenditures: \$154,293 Note: The FY 2017-18 YE forecast reflect clair incurred but not reported claims (IBNR). RISK MANAGEMENT ¹²	120	\$86 088 120						
City Contributions \$86,088 Employee Contributions 38,086 Retiree 30,118 Other Total Revenues: 154,293 Total Expenditures: \$154,293 Note: The FY 2017-18 YE forecast reflect clair incurred but not reported claims (IBNR). RISK MANAGEMENT ¹²	120	\$86 088 120						
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Other Total Revenues: 154,293 Total Expenditures: \$154,293 Note: The FY 2017-18 YE forecast reflect clair incurred but not reported claims (IBNR). RISK MANAGEMENT ¹²	396	38,086,396	16,505,986	38,086,396	0			
Total Revenues: 154,293 Total Expenditures: \$154,293 Note: The FY 2017-18 YE forecast reflect clair incurred but not reported claims (IBNR). RISK MANAGEMENT ¹²	491	30,118,491	10,265,887	30,118,491	0			
Total Expenditures: \$154,293 Note: The FY 2017-18 YE forecast reflect clair incurred but not reported claims (IBNR). RISK MANAGEMENT ¹²	0	0	(26,917)	(11,513)	(11,513)			
Note: The FY 2017-18 YE forecast reflect clair incurred but not reported claims (IBNR). RISK MANAGEMENT ¹²	,007	154,293,007	66,309,868	154,281,494	(11,513)			
incurred but not reported claims (IBNR). RISK MANAGEMENT ¹²	,007	\$154,293,007	\$46,736,263	\$154,293,007	\$0			
RISK MANAGEMENT ¹²	n expense	es expected to oc	cur in the fiscal year. Fu	nd balance (not inclu	ided) reflects			
Worker's Compensation \$13,219	304	\$13,219,304	\$257,293	\$13,219,304	\$0			
Third Party Liability 10,203	,093	10,203,093	253,881	10,203,093	0			
Purchased Insurance 3,090	,183	3,090,183	(529)	3,090,183	0			
Interest and Other 406	,970	406,970	0	406,970	0			
Total Revenues: 26,919	,550	26,919,550	510,644	26,919,550	0			
		\$29,406,225	\$8,498,027	\$29,406,225	\$0			
Note: The FY 2017-18 YE forecast reflect clair								
total current liability for Risk Management (W	Note: The FY 2017-18 YE forecast reflect claim expenses expected to occur in the fiscal year. Fund balance (not included) reflects the							

VARIANCE NOTES

The Enterprise, Internal Service, and Other Funds summary includes the beginning fund balance with the YE revenue and expenditure forecasts. As of February 28, 2018, the beginning fund balance represents the FY 2016-17 unaudited ending fund balance and does not reflect projected year-end savings anticipated at FY 2016-17 year-end. It is anticipated that there will be adjustments to the FY 2017-18 Amended Beginning Fund balance after FY 2016-17 audited statements become available in April 2018. Variance notes are provided below for funds with a YE forecast variance of +/- five percent, funds with YE forecast projected to exceed budget, and funds with projected use of fund balance.

- **1 Convention and Event Services.** Convention and Event Services revenues are projected to exceed budget by \$3.3 million primarily due to heavier than anticipated use of catering services at various national corporate events held at the Convention Center. Expenditures are projected to be \$1.6 million greater than budget primarily due to increases in food and beverage expenses associated with the increase in catering service revenues and an additional \$1.1 million Capital Construction transfer contingent upon realization of increased revenue estimate.
- **2 Municipal Radio.** Municipal Radio FY 2017-18 YE forecast expenditures will exceed revenue by \$40,000 due to sales commission expenses.
- **3 Sanitation Services.** Sanitation Services revenues are projected \$4.2 million over budget primarily due to increase in private disposal waste tonnage from cash customers at the landfill. Expenditures are projected to be \$2.1 million greater than budget due to increased landfill disposal fees (\$643,000) paid to Texas Commission on Environmental Quality (TCEQ), and Equipment Services maintenance charges (\$673,000) and master lease payments (\$695,000).
- **4 Sustainable Development and Construction.** Sustainable Development and Construction FY 2017-18 YE forecast expenditures will exceed revenue due to planned use of fund balance.
- **5 Dallas Water Utilities.** Water Utilities expenditures are projected to be \$24.1 million less than budget due to a settlement of potential litigation with Sabine River Authority (SRA) that was budgeted at \$24.1 million. The savings will be used to minimize future rate increases. City Council was briefed on this topic in February 2018.
- **6 Information Technology.** Information Technology FY 2017-18 YE forecast expenditures will exceed revenue due to planned use of fund balance.
- **7 Equipment Services.** Equipment Services revenues are projected to exceed budget by \$1.5 million primarily due to an increase in the rental rate charged to Sanitation for retained vehicles. Retained vehicles are units that were replaced but departments later opted to keep, along with the replacement unit. Equipment Services expenditures are projected to exceed budget by \$1.8 million due to maintenance for unbudgeted retained and added equipment, increased motor pool use, and increased costs for make ready of new vehicles which will be offset by additional revenue.
- **8 Express Business Center.** Express Business Center expenditures and revenues are projected to be \$1.5 million less than budget primarily due to transfer of the water bill printing services to Dallas Water Utilities (DWU) at the end of September 2017. Water bill printing services will be provided by a vendor and expensed in DWU.

VARIANCE NOTES

9 9-1-1 System Operations. 9-1-1 System Operations FY 2017-18 YE forecast expenditures will exceed revenue due to planned use of fund balance and a \$1.7 million greater than budgeted reimbursement to Dallas Fire Rescue. The YE forecast decline in revenue is due to decreases in residential and commercial wireline services.
10 Debt Service Fund. Debt Service Fund FY 2017-18 YE forecast revenues will exceed budget by \$796,000 due to current year collections trending above average.
11 Employee Benefits. Employee Benefits FY 2017-18 YE forecast expenditures will exceed revenue due to an unbudgeted refund.
an unbudgeted refund. 12 Risk Management. Risk Management FY 2017-18 YE forecast expenditures will exceed revenue due to planned use of fund balance.



City of Dallas Contact Information

Financial Transparency

financialtransparency@dallascityhall.com

Dallas City Hall 1500 Marilla St. Room 4-F-North Dallas, Texas 75201 Phone: (214) 670-3659

Fax: (214) 670-7008



Memorandum



DATE April 9, 2018

Members of the Government Performance & Financial Management Committee: Jennifer S. Gates (Chair), Scott Griggs (Vice Chair), Sandy Greyson, Lee M. Kleinman, Philip T. Kingston, Tennell Atkins, Kevin Felder

SUBJECT Rockwall Central Appraisal District

The Texas Property Tax Code requires appraisal districts obtain approval of 75 percent of their taxing units (school districts, county, and cities) to purchase, lease, or renovate a building to house the appraisal district office. Rockwall Central Appraisal District has submitted a request to the City of Dallas for approval of an expansion and renovation project. The planned 12,000 square foot two-story addition, expanded parking lot, and updates to the current building will not exceed \$4 million. Project details are attached.

The appraisal district office at 841 Justin Road, Rockwall, Texas has been in use for 20 years. In that time, the population of Rockwall County has almost tripled and continues to grow at an increasing rate. While the building is structurally sound, it lacks the space and parking capacity to adequately serve employees and citizens.

The proposed project will greatly enlarge and enhance the comfort in the public areas. The parking area will triple and offer a one-way flow of traffic, accommodate all visitors, and make access to the building safer. The project will allow the appraisal district to hire additional employees to reach the recommended workload levels and better serve the citizens of Rockwall County.

Our share of the debt service cost is based on our percent of the 2017 levy within Rockwall County or 0.036 percent. The debt cost allocated to Dallas will be \$115 per year for 20 years. This will be an increase to our annual cost which was \$446 in FY 2016-17. On April 25, City Council will consider the attached resolution. If you have any questions, please let me know.

M. Clyabeth Reich
M. Elizabeth Reich
Chief Financial Officer

Attachments

c: Honorable Mayor and Members of City Council
T.C. Broadnax, City Manager
Larry Casto, City Attorney
Craig D. Kinton, City Auditor
Bilierae Johnson, City Secretary (Interim)
Daniel F. Solis, Administrative Judge
Kimberly Bizor Tolbert, Chief of Staff to the City Manager
Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Jo M. (Jody) Puckett, Assistant City Manager (Interim) Nadia Chandler Hardy, Chief of Community Services Raquel Favela, Chief of Economic Development & Neighborhood Services Theresa O'Donnell, Chief of Resilience Directors and Assistant Directors STRATEGIC Government Performance and Financial Management

PRIORITY:

AGENDA DATE: April 25, 2018

COUNCIL DISTRICT(S): N/A

DEPARTMENT: Office of Budget

CMO: Elizabeth Reich, 670-7804

MAPSCO: N/A

SUBJECT

Approve the Rockwall Central Appraisal District's (RCAD) proposal to renovate and expand RCAD's current facility located at 841 Justin Road, Rockwall, Texas, pursuant to § 6.051 of the Tex. Tax Code which requires such proposal be approved by three-fourths (3/4) of all taxing units entitled to vote on the appointment of RCAD board members which includes the City of Dallas - Financing: This action has no cost consideration to the City (see Fiscal Information for future cost)

BACKGROUND

The Texas Property Tax Code requires appraisal districts obtain approval of 75 percent of their taxing units (school districts, county, and cities) to purchase, lease, or renovate a building to house the appraisal district office. Rockwall Central Appraisal District (CAD) has submitted a request to the City of Dallas as they plan an expansion and renovation project. The planned 12,000 square foot two-story addition, expanded parking lot, and updates to the current building will not exceed \$4,000,000.

The Rockwall (CAD) office at 841 Justin Road, Rockwall, Texas has been in use for 20 years. In that time, the population of Rockwall County has almost tripled and continues to grow at an increasing rate. While the building is structurally sound, it lacks the space and parking capacity to adequately serve employees and citizens.

The proposed project will greatly enlarge and enhance the comfort in the public areas. The parking area will triple and offer a one-way flow of traffic, accommodate all visitors, and make access to the building safer. The project will allow for the hiring of additional employees to more closely reach the recommended workload levels and provide the opportunity to better serve the citizens of Rockwall County.

Our share of the debt service cost is based on our percent of the 2017 levy within Rockwall County or 0.036 percent. The debt cost allocated to Dallas will be \$115 per year for 20 years. This will be an increase to our annual cost which was \$446 in FY 2016-17.

PRIOR ACTION/REVIEW (COUNCIL, BOARDS, COMMISSIONS)

Information about this item will be provided to the Government Performance and Financial Management Committee on April 16, 2018.

FISCAL INFORMATION

The Rockwall Central Appraisal District plans to renovate and expand their facility for a cost not to exceed \$4,000,000 pending approval of three-fourths of their taxing units entitled to vote on the appointment of RCAD board members. The debt cost will be allocated to the taxing entities over 20 years. The City of Dallas allocation is expected to be \$115 per year for 20 years and will be paid from the General Fund (subject to annual appropriations).

WHEREAS, § 6.051, Texas Tax Code authorizes the Board of Directors of an appraisal district to construct or renovate a building or other improvements as necessary to establish and operate the appraisal office; and

WHEREAS, the Board of Directors of the Rockwall Central Appraisal District has delivered a copy of Resolution # 2018-001 setting forth the desire to renovate and expand the property situated at 841 Justin Road, Rockwall, Texas; and

WHEREAS, the Board of Directors of the Rockwall Central Appraisal District has also delivered information showing the costs of available alternatives to the renovation of the property situated at 841 Justin Road, Rockwall, Texas; and

WHEREAS, § 6.051, Texas Tax Code requires that an appraisal district's construction or renovation of such real property and improvements must be approved by three-fourths (3/4) of the taxing units entitled to vote on the appointment of board members; and

WHEREAS, the City of Dallas is a taxing unit entitled to vote on the appointment of board members; and

WHEREAS, the Rockwall Central Appraisal District desires the City of Dallas approval of the Rockwall Central Appraisal District building project in accordance with § 6.051, Texas Tax Code; and

WHEREAS, City of Dallas approves of the Rockwall Central Appraisal District construction proposal to renovate the property; and

WHEREAS, the referenced provisions of the Texas Property Tax Code authorize the following action.

Now, Therefore,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF DALLAS:

SECTION 1. That the Rockwall Central Appraisal District's proposal to renovate the property situated at 841 Justin Road, Rockwall, Texas is hereby approved.

SECTION 2. That this resolution shall take effect immediately from and after its passage in accordance with the provisions of the Charter of the City of Dallas, and it is accordingly so resolved.

RECEIVED

State of Texas §

State of Texas §

County of Rockwall §

APR 0 4 2018

CITY MANAGER'S OFFICE
1500 MARILLA 4EN
RESOLUTION # 2018-_001___ ROCKWALL CENTRAL APRICAS 7520T

WHEREAS, § 6.051, TEX. TAX CODE authorizes the Board of Directors of an appraisal district to purchase or lease real property, construct or renovate a building or other improvements as necessary to establish and operate the appraisal office, with the approval of its taxing units.

AND WHEREAS, the Board of Directors of Rockwall Central Appraisal District has determined that renovating and constructing new improvements at the site of the current appraisal office located at 841 Justin Road, Rockwall, Texas, is the best choice for the taxpayers and taxing units of Rockwall County. No suitable building(s) are available for rent or sale, and the cost associated with purchasing land and building a new appraisal office is too high compared to renovating and expanding the current office.

NOW, THEREFORE, BE IT RESOLVED, the Board of Directors of the Rockwall Central Appraisal District proposes to construct an addition of approximately 11,000 square feet to the appraisal office and to renovate the present appraisal office. The plan's costs will not exceed \$4,000,000 and consists of

- Building addition with extension of current parking lot
- Update of existing space

The chief appraiser shall deliver a copy of this resolution, along with information showing the costs of other available alternatives to this proposal, to the presiding officer of each taxing unit entitled to vote on the appointment of board members to the appraisal district. The taxing units are asked to pass a resolution approving this resolution on or before the 30th day following delivery of this resolution and accompanying documentation, and to file its resolution of approval no later than the 40th day following delivery of this resolution and accompanying documentation.

ADOPTED this 21st day of March, 2018.

Chairman, Board of Directors

Attest:

Secretary, Board of Directors

ROCKWALL CENTRAL APPRAISAL DISTRICT



PROPOSED BUILDING ADDITION ROCKWALL, TEXAS

Sec. 6.051. Ownership or Lease of Real Property.

- (a) The board of directors of an appraisal district may purchase or lease real property and may construct improvements as necessary to establish and operate the appraisal office or a branch appraisal office.
- (b) The acquisition or conveyance of real property or the construction or renovation of a building or other improvement by an appraisal district must be approved by the governing bodies of three-fourths of the taxing units entitled to vote on the appointment of board members.
 - a. The board of directors by resolution may propose a property transaction or other action for which this subsection requires approval of the taxing units.
 - b. The chief appraiser shall notify the presiding officer of each governing body entitled to vote on the approval of the proposal by delivering a copy of the board's resolution, together with information showing the costs of other available alternatives to the proposal.
 - c. On or before the 30th day after the date the presiding officer receives notice of the proposal, the governing body of a taxing unit by resolution may approve or disapprove the proposal. If a governing body fails to act on or before that 30th day or fails to file its resolution with the chief appraiser on or before the 10th day after that 30th day, the proposal is treated as if it were disapproved by the governing body.
- (c) The board of directors may convey real property owned by the district, and the proceeds shall be credited to each taxing unit that participates in the district in proportion to the unit's allocation of the appraisal district budget in the year in which

ROCKWALL CENTRAL APPRAISAL DISTRICT

Table of Contents

- 1. Resolution to be signed
- 2. Proposal, History & Background
- 3. Population Census Chart
- 4. Protest & Inquiry Status
- 5. Recommendation Letters
- 6. Budget for each Entity
- 7. Construction Budget
- 8. Construction Time Line
- 9. Design Package

RESOLUTION TO BE SIGNED

State of Texas §

County of Rockwall §

APPROVAL OF ROCKWALL CENTRAL APPRAISAL DISTRICT'S

RESOLUTION # 2018-

WHEREAS, § 6.051, TEX. TAX CODE authorizes the Board of Directors of an appraisal district to construct or renovate a building or other improvements as necessary to establish and operate the appraisal office.

WHEREAS, the Board of Directors of the Rockwall Central Appraisal District has delivered a copy of Resolution # 2018-_____ setting forth the desire to renovate and expand the property situated at 841 Justin Road, Rockwall, Texas.

WHEREAS, the Board of Directors of the Rockwall Central Appraisal District has also delivered information showing the costs of available alternatives to the renovation of the property situated at 841 Justin Road, Rockwall, Texas.

WHEREAS, § 6.051, TEX. TAX CODE requires that an appraisal district's construction or renovation of such real property and improvements must be approved by three-fourths (3/4) of the taxing units entitled to vote on the appointment of board members.

WHEREAS, the referenced provisions of the Texas Property Tax Code authorize the following action:

NOW, T	HEREFORE,	BE IT	RESOLVED	by the	 of

RESOLVED, that the Rockwall Central Appraisal District's proposal to renovate the property situated at 841 Justin Road, Rockwall, Texas is hereby APPROVED.

	PASSED, APPROVED, ANI	ADOPTED this	_ day of
2018.			
		PRESIDING OFFICER	
		Name of Taxing Uni	T
ATTE	ST:		

PROPOSAL, HISTORY & BACKGROUND

Executive Summary

The Rockwall Central Appraisal District (RCAD) office building has stood in its existing location for 20 years. In that time the population of Rockwall County has almost tripled and continues to grow at an ever increasing rate. While our building remains structurally sound, it now lacks the space and parking capacity to adequately serve our employees and, more importantly, our citizens.

The Texas Tax Code authorizes the Board of Directors of an appraisal district, with the approval of its taxing units, to purchase, lease, or renovate a building as necessary to operate the appraisal office. A search of existing properties for sale or lease within Rockwall County has been conducted and no suitable facility was found. All properties either lacked the appropriate space, parking, or were far too costly to renovate. Details of those properties is available upon request.

The Board of Directors has determined that the most logical and fiscally responsible approach to address our immediate needs and prepare for the future is to build an expansion to our current facility for the following reasons:

- Office space is very limited, with some appraisers having to double up. The Texas
 adopted manual "Property Appraisal and Assessment Administration" recommends
 one appraiser for every 3,000 to 3,500 parcels. Currently there are eight appraisers,
 each appraiser managing 4,000-6,000 parcels. The District is currently three
 appraisers short.
- Storage space for files is overflowing into the workspace. Off-site climate controlled storage is now leased every month to fill this immediate need.
- The public waiting area is very small and easily becomes overcrowded and uncomfortable. The District expects the number of protests to double in eight years.
- The parking lot is also very small with only one entrance and exit. Citizens must park in other business parking lots down the street, or on the street some distance away.
- There is only one conference room for the Appraisal Review Board (ARB) to hear citizen protests. Increasing demand now requires conducting two boards simultaneously. The second board is held in the Assistant Chief Appraiser's office, who is then forced to double up in another office for those three months.
- The District Office is centrally located in Rockwall County. The Taxing Entities already
 own this building and the land on a corner lot, which is large enough to easily
 accommodate this building and parking lot expansion.

The planned 12,000 square foot Two Story Addition, expanded parking lot and some updates to the current building will not exceed \$4,000,000. The estimated annual budget for each entity is included in this packet.

This space and redesign will greatly enlarge and enhance the comfort in the public areas. The parking area will triple and with a one-way flow of traffic, will accommodate all visitors and make access to the building safer. It will allow for the hiring of additional employees to more closely reach the recommended workload levels. This project will provide the opportunity to better serve the citizens of Rockwall County now and for many years to come.

POPULATON CENSUS CHART

Year	Population Growth
1990	25,604
1997	36,618
2000	43,080
2007	72,373
2008	76,126
2009	81,267
2010	78,337
2011	79,570
2013	83,400
2014	85,000
2015	88,200
2016	90,570
2017	93,130
2018	95,924
2019	98,802
2020	101,766
2021	104,819
2122	107,964
2123	111,202
2024	114,539
2025	117,975
2026	121,514
2027	125,159
2028	128,914

Using information provided by North Central Texas Council of Governments NCTCOG a 3% compounded population growth is calculated.

PROTEST & INQUIRY STATUS

Year	Protest
2013	2,545
2014	4,114
2015	3,773
2016	6,333
2017	8,087
2018	8,896
2019	9,785
2020	10,764
2021	11,840
2022	13,024
2023	14,327
2024	15,759
2025	17,335
2026	19,069
2027	20,976
2028	23,073

With the number of new homes being built annually and property taxes continuing to rise, it is projected protest will increase approximately 10% per year.

Appraiser Staffing

Year	Accounts	% Increase	Appraisers Needed
2007	39445		10
2008	37399	-5%	9
2009	37859	1%	9
2010	37995	0%	9
2011	38162	0%	10
2012	38556	1%	10
2013	38909	1%	10
2014	39877	2%	10
2015	39948	0%	10
2016	40658	2%	10
2017	42553	5%	11
2018	44036	3%	11
2019	45357	3%	11
2020	46718	3%	12
2021	48119	3%	12
2022	49563	3%	12
2023	51050	3%	13
2024	52581	3%	13
2025	54159	3%	14
2026	55783	3%	14
2027	57457	3%	14
2028	59181	3%	15
2029	60956	3%	15
2030	62785	3%	16
2031	64668	3%	16
2032	66608	3%	17
2033	68607	3%	17
2034	70665	3%	18
2035	72785	3%	18
2036	74968	3%	19
2037	77217	3%	19
2038	79534	3%	20

Accounts: Parcels requiring appraisal

Appraisers needed: Based on the State of Texas adopted Manual "Property Appraisal and Assessment Administration" Published by the International Association of Assessing Officers at

RECOMMENDATION LETTERS

Sept 17, 2017

To: All Rockwall County, City, and School Taxing Entities

I have had the honor of serving on the Appraisal Review Board for four years and I am currently serving as the ARB Chairman.

With the rapid growth and forecasts of population, homes being built and updated, and additional business expansion we need to expand our CAD office space. Next year we will probably need two or more panels and need additional hearing rooms with adequate space to conduct open hearings that comply with state laws. At the current time, we only have one hearing room that can provide seating for the public to attend our hearings. Office space also needs to be provided for additional appraisers and staff as needed.

I am certain we all have the same common interests to comply with state laws to have all properties appraised at fair market values, and, to provide a fair and timely hearing for all protesters to have an unbiased review of their appraisal by the APB.

Please call me if I can provide any additional information or help.

Hal Hutchins

<u>972-771-4927</u>

ARB Board Chairman

As a member of the Appraisal Review Board during 2017, I had the opportunity to closely observe the personnel and facilities of the Rockwall County Central Appraisal District.

First, no one feels comfortable with their Property Tax Assessment. Thus they have at least three options: complain, protest, or do nothing. The majority, unfortunately, do not understand the laws imposed by our State Legislators on how Property Taxes are determined nor do they understand the various components of the assessment. Accordingly, since they do not understand how the assessment is done, the villain in the process is the Appraisal District. This gives them the target for their complaint, protest, or even doing nothing.

Second, my personal observation over the experiences of this year and of four years as County Judge, is that the personnel of the Central Appraisal District apply the laws as written, follow all of the procedures detailed by the Legislators, go out of their way to be helpful to tax payers, and provide a service to both the citizens and the taxing entities. While it is easy to complain and find a "whipping boy", in my opinion it should not be the personnel of the Central Appraisal District. The proper avenue for complaint should be to your local State Representatives as they are the ones who make the laws we all must follow as citizens.

Third, the facilities of the Central Appraisal District badly need to be expanded. Storage space for their operation is almost non-existent; office space is so limited that appraisers who meet with the public are now being forced to share offices which limit their ability to actually interface with the citizens; only one room is currently available for citizens to meet with Appraisal Review Board members, however because of the number of protests resulting from the expanding population growth, it is necessary to divide the Review Board into Panels to accommodate the protests. This required one panel to meet in the coroner of one office jammed into a space too tight to allow public observers as necessitated by law. Because of the increase in the number of protests, the waiting time for many citizens who must sit in a very small, hot reception room is frustrating.

Finally, as you may know, I am not one to argue for expansion of government, adding more people, or building bigger and better facilities. However in this case, to meet the needs of an expanding population and to serve our citizens, I do recommend the Central Appraisal District building be expanded to meet the basic needs of that organization. The need is real.

erry H. Hogan

Rockwall County Judge (Retired)



THOM LOAFMAN STUDIO

ART · ILLUSTRATION · DESIGN

831 Turquoise Point Rockwall, TX 75032

214-394-0092 tloafman@flash.net

9/15/2017

To the Officials of the Entities Served by the Rockwall Central Appraisal District

Dear Sirs and Mesdames,

I am writing in support of the Rockwall Central Appraisal District in requesting funding for an additional building to accommodate the continued growth of the organization. Having served on the RCAD Appraisal Review Board for the last three years, I am personally familiar with the lack of adequate space even for existing needs. Currently, the Appraisal District has insufficient space for storing all the records that must be kept on hand, leading to filing cabinets lining the hallways, which could be considered a safety issue. Also, the Appraisal Review Board this year instituted the practice of using two panels of three members in order to accommodate all the taxpayers wishing to protest their appraisals. Because the current RCAD facility has only one meeting room, one panel had to meet with taxpayers in the Assistant Chief Appraiser's office. While it did suffice, it was a rather cramped environment for the proceedings. I know that an additional appraiser position has been approved for next year, and with Rockwall County growing at a very rapid pace, the need for additional personnel can only increase in the foreseeable future. Please review positively the Rockwall Central Appraisal District's appeal for the funding needed to construct an additional building. It is sorely needed. Thank you for your consideration.

Submitted respectively,

Thom Loafman

Vice Chairman

Rockwall County Appraisal Review Board

BUDGET FOR EACH ENTITY

	2017 Levy	% of Budget	* Projected	
ENTITY			Allocation per Year	
City of Dallas	83,781	0.036%	\$	115
City of Fate	2,934,573	1.262%	\$	4,030
City of Garland	10	0.000%	\$	0
City of Heath	6,434,833	2.768%	\$	8,836
City of McLendon Chisholm	582,165	0.250%	\$	799
City of Rockwall	21,802,342	9.380%	\$	29,937
City of Rowlett	4,941,878	2.126%	\$	6,786
City of Royse City	4,813,417	2.071%	\$	6,609
City of Wylie	533,570	0.230%	\$	733
Rockwall ISD	124,119,475	53.397%	\$	170,431
Royse City ISD	27,795,058	11.958%	\$	38,166
Rockwall County	36,335,523	15.632%	\$	49,893
Rockwall County Mud # 8	4,241	0.002%	\$	6
Rockwall County Mud # 9	46,831	0.020%	\$	64
Rockwall County MUD #1	1,781,552	0.766%	\$	2,446
Rockwall County MUD #6	209,904	0.090%	\$	288
Rockwall County MUD #7	26,369	0.011%	\$	36
	232,445,522	100%	\$	319,176
* Based on 20 Yr. Mtg @ 5.09% ra	ate			

CONSTRUCTION BUDGET



750 Interstate 30 Suite 110 Rockwall,TX 75087 t: 972-732-6085

f: 972-732-8058

PROJECT SCHEDULE

Rockwall County Appraisal District

RCAD Board,

I have prepared a preliminary Time Line Schedule determining the process for planning, designing, construction drawings, various city approvals, Bidding, and construction time.

This Building Phase includes +/- 12,000 SF Two Story Office building with new parking areas.

Time Line Schedule:

Schematic concept package	Approved 3-24-17
Design Development package/ construction budget	Completed 4-19-17
RCAD finance approval process	4 weeks
Civil Engineering, Landscape Design	6 weeks
City "Site Plan Approval" process	8 weeks
(Site plan, Building Elevations, Civil, Landscape)	
Building Contract Documents Drawings	8 weeks
City Building Permit Submittal	6 weeks
Contractor pricing (this is during permit review)	4 weeks
Construction time	10 months

TIME LINE SCHEDULE = 5 months for drawings & approvals + 10 months of construction

The Time line would look like this starting April 2018:

Design Development package; (15%completed plans) April 19, 2017

RCAD – Board of Dir. Resolution Adoption March 21, 2018

RCAD – Approvals from various Entities Month of April 2018

Civil & Landscaping drawing documents

April 9 – May 21, 2018

City "Site Plan Approval" Process; submittal / approval May 15 – Jun 18, 2018

Building Contract Documents (CD's)

May 15 – July 10, 2018

City Building Permit; Submittal / approval

July 17 – Aug 28, 2018

Contractor's Final Pricing

July 17 – Aug 21, 2018

Construction Start / Finish Sept, 2018 – July 2019

Finished Project July 2019

Carroll Architects appreciates the opportunity to be apart of the new building vision for RCAD and seeing it become a reality.

Sincerely,

Jeff Carroll President / CEO

CONSTRUCTION TIME LINE



750 Interstate 30 Suite 110

Rockwall,TX 75087 t: 972-732-6085 f: 972-732-8058

MEMO TO:

RCAD Rockwall, Texas

MEMO FROM:

Carroll Architects

DATE:

Monday, March 26, 2018 Revised

RE:

RCAD Building Addition / Updating Existing Offices

Construction Budget:

New12,000 SF Two Story Addition and Existing Building Updating.

Existing Building Updating: \$165,400.00

A) Provide new Carpet

B) Provide new Paint

C) Removing Overhead Door for Window

New 12,000 SF Addition: \$2,554,000.00

A) Site Work, Utilities, Paving

B) Building Shell with Interiors

City Fees and Soft Cost: \$176,000.00

F. F. E.:

\$355,000.00

TOTAL BUDGET:

\$3,250,400.00

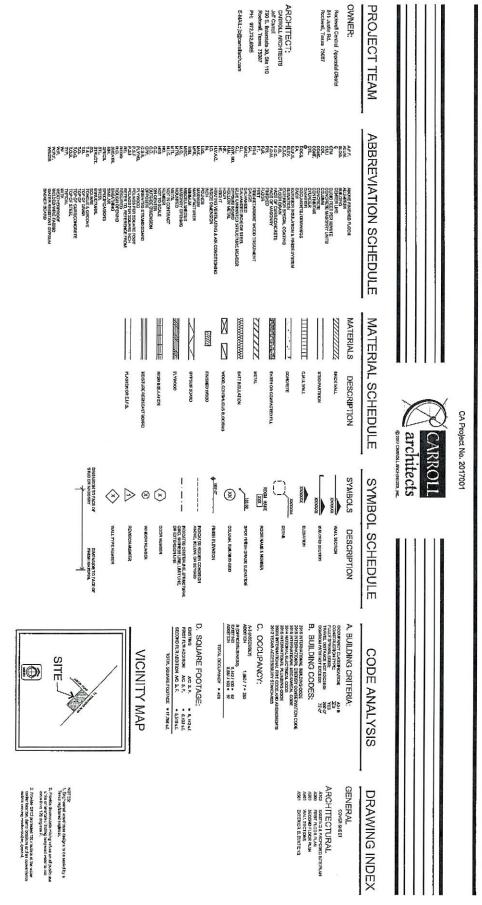
END OF MEMO

JC

DESIGN PACKAGE

ROCKWALL CENTRAL APPRASIAL DISTRICT OFFICE **Proposed Addition** to the

841 Justin Road Rockwall, Texas 75087-4842



DESIGN DEVELOPMENT SET - 4.19.2017

T.J.TOWNSEND BLVD. JUSTIN ROAD

EXISTING & PROPOSED SITE PLAN



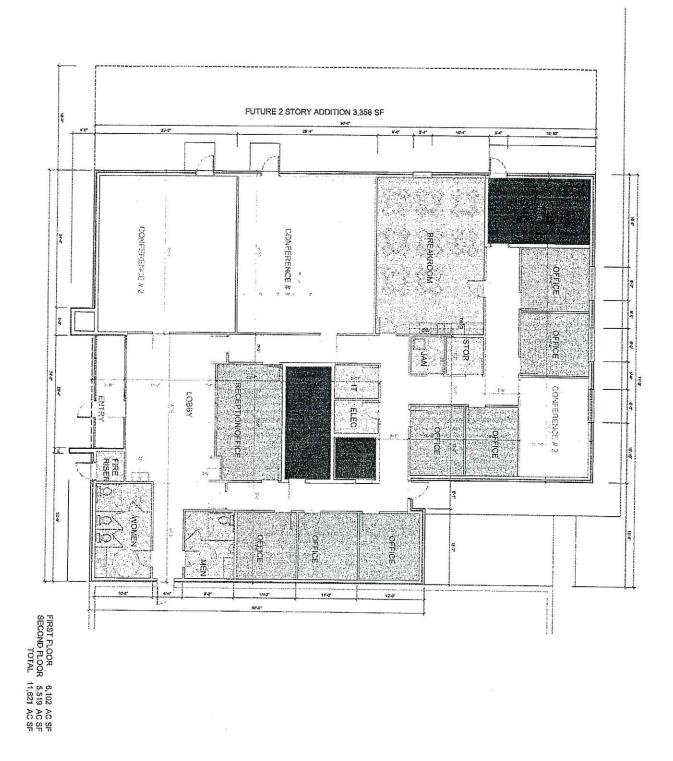
& PROPOSED SITE PLAN EXISTING

CARROLL architects

ADDITION TO THE

ROCKWALL CENTRAL APPRASIAL DISTRICT OFFICE

841 Justin Road Rockwall, Texas 75087-4842



FIRST FLOOR PLAN SCALE: 3/16" = 1'-0"

FIRST
FLOOR PLAN

BALE APPLICATION

SEE APPLICATION

SEE

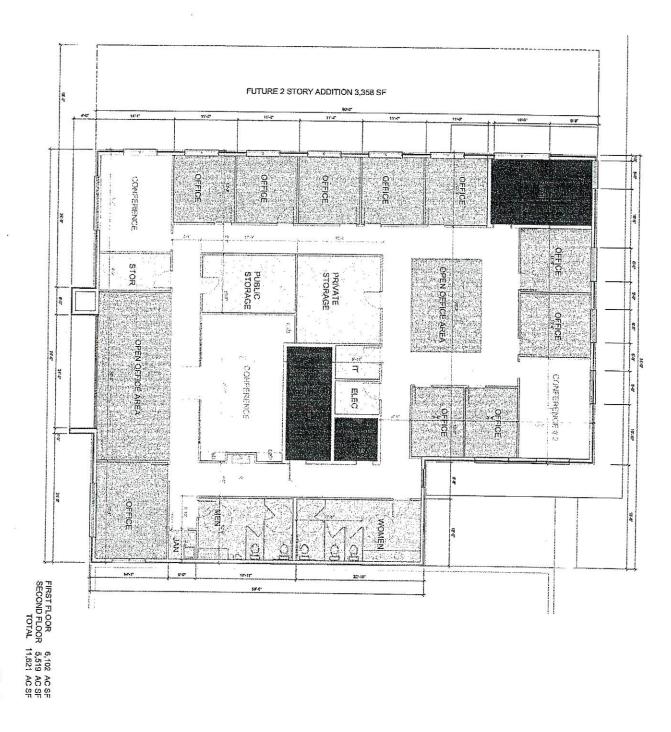


ADDITION TO THE

ROCKWALL CENTRAL APPRASIAL DISTRICT OFFICE

841 Justin Road Rockwall, Texas 75087-4842





SECOND FLOOR PLAN

SECOND FLAN FLOOR PLAN FLOOR PLAN

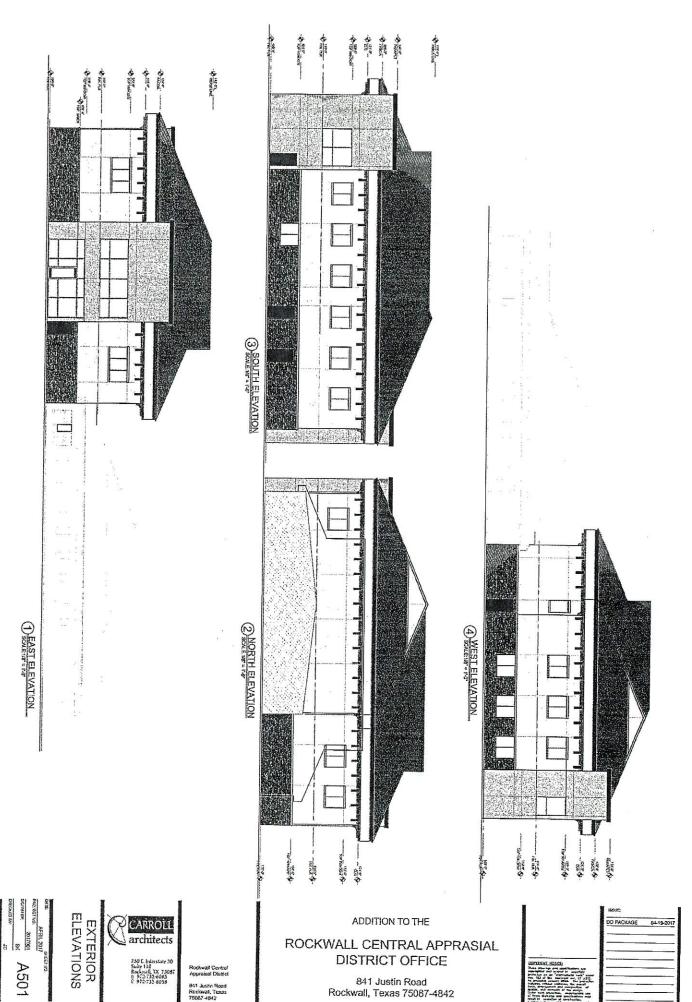


ADDITION TO THE

ROCKWALL CENTRAL APPRASIAL DISTRICT OFFICE

841 Justin Road Rockwall, Texas 75087-4842





Rockwall CAD Search for Lease or rental Property within Rockwall County

No buildings for rent or lease to meet the square footage requirements the district needs for present or future growth. RCAD current building square footage is 6,008 sq. ft.

The three largest buildings are:

- A. The largest building the district could find was a 6,067 sq. ft. space at \$22.75 sq. ft. + electric. Limited parking
- B. The second largest building the district could find was a 3,200 sq. ft. at \$25.00 sq. ft. nnn. Limited parking
- C. The 3rd largest building was 3,000 sq. ft. at \$28.00 sq. ft. nnn. Limited parking.

There are no properties in Rockwall large enough to meet the requirements of the CAD, all rentals would need finished out if there were.

The RCAD searched for sale properties within Rockwall Count, there were no properties that met the requirements and only two for sale.

- A. Office Medical Building built in 1986, 15,766 sq. ft. Asking price \$3,389,000, Wood, two story. City of Rowlett.
- B. Commercial Building built in 2003, 13,200 sq. ft. Asking price \$ 13,200. Outside City, warehouse type building.

Agent Full Report

MLS#: 1356283	6 Sold	106 W Kauf	man Street	R	ockwall	75087-3032	LP:	\$510,000
		Category: Area: Subdv: County: Parcel ID: Lot: 2+ Multi Prcl:	Commercia 34/1 Rockwall O Rockwall 482000g(Block: G	T 0002a00r	Type: Lake Name: Plan Dvlpmnt: Legal: MUD Dst: No	COM-Sale Rockwall O T, Bl	Orig LP: Low: \$/Gr SqFt: lock G, Lot Pt Unexempt Taxe	\$510,000 \$510,000 \$211.01
PANCE	D _C	Building SqFt: Gross SqFt: Lot SqFt: Acres:	2,417 / Ta 2,417 7,797 / Ta 0.179		Appraiser Nam Zoning: Multiple Zonin Lot Dimen:	retail	Yr Built: #Units: Stories: Will Subdiv:	2001 / Preowne 1 2 No
wsiness Name: Fross Income: let Income: Innual Expenses: Income/Expense Si	\$0 \$0 \$0 rc:	Min Lease Ra Leasable SqF Leasable Spa Lease Expiral	t: 2,4 ces:	17	Ave Spa	x Lease Rate(SF/MO): erage Monthly Lease: aces Leased: cupancy Rate:		
Building Use: nclusions: ot Size/Acreage: Topography: Soil:	Other	Building Services, Medio and & Improvements e (not Zero)	cal, Office,	Alarm/Securi Ceiling Heigh Flooring: Heating/Cool Energy Efficie	t/Type: 8 to1 Carpe ing: Centr ency: Ceilin	0 Feet et, Ceramic Tile al Air-Elec, Central H g Fans, Insulated Do	leat-Gas, Zone	d
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coof: Valls: ktreet/Utilities: kroperty Associatio arking/Garage: leatures:	n: Area Assigned, O	, Fire Alarm, Fire Sprink		Owner Pays: Tot Annual E Special Note: Possession: Showing:	Closir	ng/Funding t Or Owner Present		
roperty Descriptio xcludes: ublic Driving pirections: rivate Remarks:	Near downtown 106 Kaufman on	th stone trim, pier and kwall Square. ADA requ Rockwall. Just minutes right real estate agent.	irement ready	. Ample conci	ete parking lot	•		
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O: REGA01 O Addr: 3125 Ri A: 064736 A Cell: (972) 8 A Email: stacy.rc A 2:	C: 3% Var: Not Regal Realtors (97: idge Road Rockwall, 19 Stacy Rose (972): 139-5225 pse@regalrealtors.co	TX 75032 839-5225	Right to Sell/L	Fax: (972) Office Email: Fax: LA Other: LA Website: LA 2 Contact Location:	771-9780 admin@regalr (972) 839-5	Off Website ealtors.conOff Supervi Brk Lic#:		realtors.cor
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50: TJHG01		xp Date: 04/05/2017 roup LLC (214) 304-600) 304-6068	Sold Date: 6		SIr Paid: \$0 Email: <u>less</u> tgage Co:	Sld\$/Acre: \$6 5	Sld\$/Gr SqFt:	\$510,000 \$211.01

Information Deemed Reliable, but not Guaranteed. Copyright: 2017 NTREIS.

100,00% 100,		OWNER ID, NAME AND ADDRESS OWNER ID / %	% EXEMPTIONS ENTITIES	VALUE METHOD C	2017 VALUES I 2018 VALUE:
The Celebration of the control of	: 47422 TYPE: Real DBA: ROCKWALL CENTRAL APPRAISAL DISTR CI IND INDUSTRIAL PARK, BLOCK A, LOT 1A-R, ACRES 1.707, (REPLAT 2004) RC 4322-000A-0001-A0-0R MAP ID: 2-4 84 841 JUSTIN RD TX REF ID2: R47422 TF: N 1E: F1 SUB MKT: 6318 UNITS: 0 AP	PO-	EX-XV CAD SRW SRW	" IMPROVEMENT +	
MAY MASS MA				SKETCH FOR IMPROVEMENT #1	
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2 Spaces Available

1st Floor Ste 1400

Rental Rate \$11.81 /SF/Yr Lease Term 3 - 5 Year

Service Type Modified Gross Date Available Immedia

Space Available 4,066 SF Floor 1st Floor

Space Type Relet Space Use Office







ATTACHMENTS



1st Floor Ste 1500

Rental Rate \$11.81 / SF/Yr Lease Term Negotiab

Service Type Modified Gross Date Available 30 Days

Space Available 2,033 SF Floor 1st Floor

Space Type Relet Space Use Office

Justin Weiss | Assistant City Manager | City of Fate



Hope this helps. I think if you want to stay in Rockwall, you'll probably have to build something.

Michael

Michael Kovacs | City Manager | City of Fate

ROCKWALL CENTRAL APPRAISAL DISTRICT	AISAL DISTRICT		PROPERTY APPRAISAL INFORMATION 2018	Entities	ies	Values		
PROPERTY 51142	R 03/07/2000	OWNER ID	1995 OSPREY LLC	CAD		IMPROVEMENTS		712,560
Legal Description DBA J.T. TURNER, INC	T. TURNER, INC	1066972	PO BOX 1688	CRW	100%	LAND MARKET	+	141,570
COFLAND INDUS I RIAL PARK, 650 (REPLAT-00)	, BLOCK B, LOI 1-K, ACKES	OWNERSHIP	ROCKWALL, IX /508/	SRW	12	MARKET VALUE	11	854,130
		100.00%				PRODUCTIVITY LOSS		0
	Ref ID2: R51142		ACRES: 6500			APPRAISED VALUE	п	854,130
4322-000B-0001-R0-00	Map ID 2-4		. 22			HS CAP LOSS	1	0
SITUS 750 JUSTIN RD ROCKWALL, TX	(WALL, TX		APPR VAL METHOD: Cost			ASSESSED VALUE	11	854,130
GE	GENERAL		SKETCH for Improvement #1 (COMMERCIAL)			EXEMPTIONS		

CG 2014 02/19/2014 LAST APPR. LAST APPR. YR LAST INSP. DATE NEXT INSP. DATE ROAD ACCESS P ZONING NEXT REASON RESURVEY UTILITIES TOPOGRAPHY REMARKS

FC, UPDATE SCHED/SKETCH. KDR 02/19/14// NC PER FIELD CK 2/25/13 FOR 2013 KDR--

18 2 2ND FLOOR 3類 3680 28 22 406 2240 20 20 9 2 20 32

PERMIT VAL BUILDING PERMITS YPE PERMIT AREA ST PERMIT TYPE ISSUE DT

TURNER JOHN TERRWD / 2014 / 00000 BLUEBONNET WESTWD / 5634 / 201 TOLER TOBIN D WD / 1762 / 246 DEED INFO GRANTOR PRICE **** **** 04/28/2014 11/21/2008 11/11/1999 SALE DT

IMPROVEMENT INFORMATION 61,410 Homesite: N 100.00% 3,680.0 3,460.0 2,240.0 16,508.0 MTHD CLASS/SUBCL 100.00% NBHD:S4322 C/12 F C/24 F C/12 F CONC-A M/S C/1 M/S C/2 M/S C/1 STCD: F1 # TYPE DESCRIPTION
344 OFFICE BUILD
2ND F IDENTIFICATI
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PICTURE

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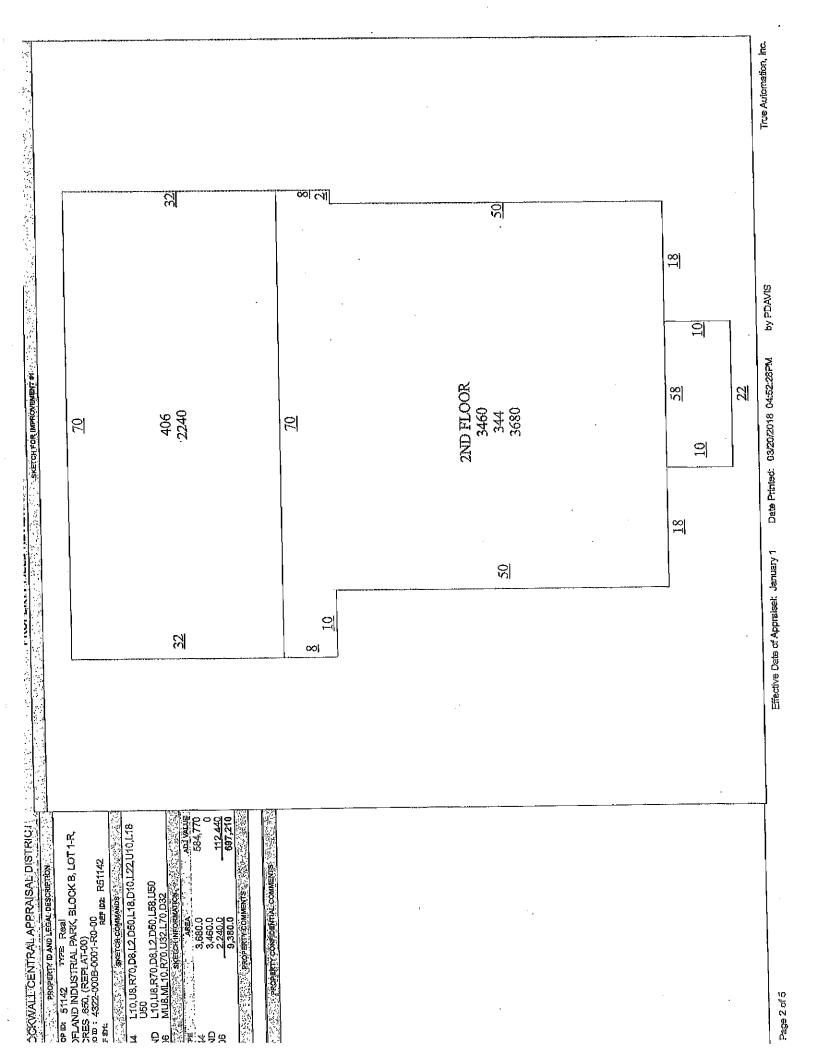
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100.00%	SPECIAL F1 N SQ 2	
SUBD: S4322	1. REAL COMM	Comment: SFT

by KEVIN

Effective Date of Appraisal: January 1

Date Printed: 04/03/2018 11:02:53AM

True Automation, Inc.

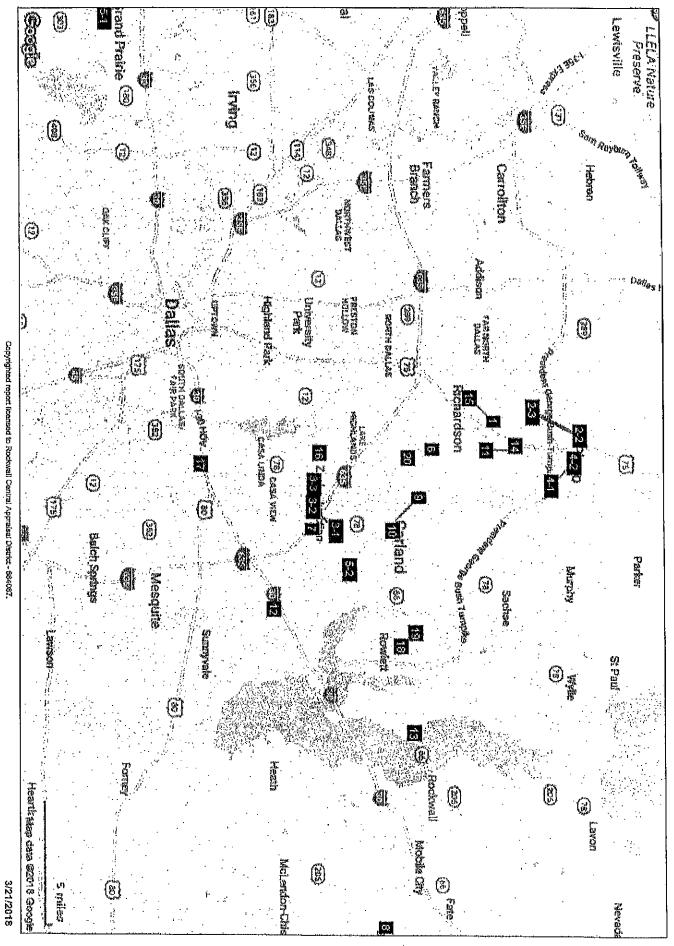


Effective Date of Appraisal:
January 1
Date Printed:
03/20/2018
04:52:28PM

STIMATE TOTALS: Physical & Functional Depreciation Totals: SECTION ID 421 TOTAL COST: ROCKWALL CENTRALAPPRAJOAL DISTRICT Yoperty ID: 51142 Wher: 1985 OSPREY LLC Section ID 421: Converted Section Occupancies Description Exterior Walls Heating, Cooling & Ventilation Depreciation Information Name Concrete, Titt-up Package Unit Description Imprv ID: 23631 Marshall & Swift Commercial Calculation Estimate Report 100.00% 16.00% Base Cost 7,140.00 7,140.00 7,140.00 7,140.00 **7,140.0**0 12.00 Unit Cost \$70.80 \$16.80 \$9.90 \$97.50 \$81,90 Calculated Date: 03/19/2018 2.0 Total Cost New 505,512 119,9522 70,686 696,150 # of Stories: 2.00 696,150 596,150 Rank Cost Data as of: 01/01/201 Situs Address: 750 JUSTIN RD ROCKIWALL TO ROBLARBA: 7,140 Depr. Amount 80,882 19,192 11,310 11,384 111,384 111,384 111,384 111,384 584,766 584,766

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ROCKWALL CENTRAL APPRAISAL DISTRICT	人名英格兰人姓氏克勒 医腹膜炎	PROPERTY FIELD KEVIEW CAKD 2018	ilo nate Report		20	Z/40001-74110-1-9107
Property ID: 51142	imprv ID: 23631 Imprv Det	Imprv Detail ID: 139718		Calculated Date: 03/19/2018	Stre trides 750.11	Cost Data as of 01/01/2018
When 1995 OSPREY CLC		Effective Age: 15		Stape: 1.0 # of Stories: 1.00		Total Area: 2,240:0
Section III 938: L'Ottverzed Section	Mario	Zementania Class			Rank	
Cocuperates Leson sprov					2.5	
ACO (CICIAGE Wateriouse)	Description	Units% Basic Structures	Units	Unit Cost Total Cost New	w Dept Amount	Total Cost Depreciated
Actification		Bese Cost	2,240.00	\$48.74 109,178		85,251
Exterior Walls	Concrete, Tilt-up	100.00%	2,240.00 2,240.00	\$9.4.80 \$0.00	0 20 20 20 20 20 20 20 20 20 20 20 20 20	0 00
Teamy, Coony a vermecon		Basic Structure Cost	2,240.00	\$63,54 142,330		112,441
Depreciation Information		****			Amount	
Physical & Functional		21.00%			29,889 29,889	
SECTION ID 539 TOTAL COST:			2,240.00	\$50.20 142,330	29,889	112,441
STIMATE TOTALS:				142,330	30 29,889	(12 <i>,44</i> 1



Page 1

1640 Eastgate Dr

FOR SALE

Garland, TX 75041

Asking Price: -Price/SF: -Days on Market: 216

Sale Status: Active

Sale Type: Investment Bldg Type: Class B Office Bldg Status: Built 1968 RBA: 35,663 SF

Dallas County

Sale Conditions:

Parcel No: 264576600101R0000

3723 S FM 551

FOR SALE

Royse City, TX 75169

Actual Cap Rate: -

Asking Price: \$1,320,000 Price/SF: \$100.00 Days on Market: 301 Sale Status: Active

Actual Cap Rate: -

Rockwall County

Sale Type: Owner/User Bldg Type: Class B Office Bldg Status: Bullt 2003 RBA: 13,200 SF

Parcel No: 82096

Sale Conditions: -

1985 Forest Ln

Garland, TX 75042 Asking Price: \$1,500,000 Price/SF: \$84.74 Days on Market: 209

Sale Status: Active

Actual Cap Raie: -

Dallas County

Sale Type: Investment OR Owner/User Bldg Type: Class B Office

Bldg Status: Bullt 1985 RBA: 17,702 SF

Parcel No: 26180450010010000

Sale Conditions: -



1530 S Forest Ln - Forest Creek Office Center

FOR SALE

FOR SALE

Garland, TX 75042

Asking Price: \$1,000,000 Price/SF: \$58.06 Days on Market: 266

Sale Status: Active

Actual Cap Rate: 2.21%

Dallas County

Sale Type: Investment OR Owner/User Bldg Type: Class C OfficeMedical

Bldg Status: Built 1978 RBA: 17,223 SF

Parcel No: 26179409010010000

Sale Conditions: -

2100 N Greenville Ave - Campbell Forum III

Dallas County

Richardson, TX 75082 Asking Price: \$3,039,190 Sale Type: Owner/User Price/SF: \$70.00 Bldg Type: Class C Office Bldg Status: Built 1983 Days on Market: 3794 Sale Status: Active RBA: 43,417 SF

Actual Cap Rate: -

Parcel No: 42124330000010000

Sale Conditions: -

2302 Guthrie Rd - Independence Park

Dallas County

Garland, TX 75043 Asking Price: \$4,735,000 Price/SF: \$145.00 Sale Type: Investment Bldg Type: Class B Office Bldg Status: Bullt 1985 Days on Market: 292 Sale Status: Active RBA: 32,656 SF

Actual Cap Rate: 7.60%

Parcel No: 26278480010010000

Sale Conditions: -



6800 Heritage Pky - The Landing

FOR SALE

Rockwall, TX 75087

Rockwall County

Asking Price: \$3,389,000 Price/SF: \$214,96 Days on Market: 105

Sale Type: Invostment

Bidg Type: Class B OfficeMedical Bldg Status: Bullt 1986

Sale Status: Active

R8A: 15,766 SF

Actual Cap Rate: 7.42%

Parcel No: 28043

Sale Conditions: -



2400 Lakeside Blvd - Greenway Plaza II

UNDER CONTRACT

Richardson, TX 75082

Asking Price; -Price/SF:

Sale Type: Investment Bldg Type: Class A Office

Days on Market: 300

Bldg Status: Built 1985 Renov 2013

Sale Status: Under Contract

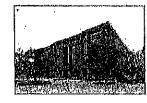
RBA: 152,969 SF

Actual Cap Rate: 8.25%

Parcel No: 42076680020010000

Dallas County

Sale Conditions: -



399 Melrose Dr - Build to Suit

FOR SALE

Richardson, TX 75080

Asking Price: -Price/SF: -Days on Market: 428

Sale Status: Active

Dallas County Sale Type: Investment OR Owner/User

Condo Type: 13,700 SF Office Condo

Bldg Status: Built 2019 RBA: 13,700 SF

Actual Cap Rate: -

Parcel No: -Sale Conditions: -

16 10440 E Northwest Hwy

FOR SALE

Dallas, TX 75238

Asking Price: -Price/SF: -

Days on Market: 279 Sale Status: Active

Actual Cap Rate: -

Dallas County

Sale Type: Investment OR Owner/User Bldg Type: Class C OfficeMedical

Bldg Status: Built 1969 RBA: 20,665 SF

Parcel No: 00000671068000000

Sale Conditions: -



8344 E.R.L. Thornton Fwy - Thornton Business Center

FOR SALE

Dallas, TX 75228

Asking Price: \$4,400,000 Price/SF: \$87.87 Days on Market: 19 Sale Status: Active

Actual Cap Rate: -

Dallas County

Sale Type: Investment Bldg Type: Class B Office

Bldg Status: Built 1984 Renov 2008

RBA: 50,075 SF

Parcel No: 0084740D000010000

Sale Conditions: -



5705 Rowlett Rd

Rowlett, TX 75089

Asking Price: \$3,950,000 Price/SF: \$239.39 Days on Market: 162

Sale Status: Active

Actual Cap Rate: 7.09%

Dallas County

Sale Type: Investment

Bidg Type: Class B OfficeMedical

Bldg Status: Built 2018 RBA: 16,500 SF

Parcel No: 44016660010020000

Sale Conditions: -



6901 Rowlett Rd, Unit 10,000 SF - Office/Medical Condos

FOR SALE

Rowlett, TX 75089

Asking Price: \$1,750,000 Price/SF: \$175.00 Days on Market: 392

Sale Status: Active

Condo Type: 10,000 SF Office Condo

Dallas County

Bldg Status: Built 2018 RBA: 17,600 SF

Sale Type: Investment

Actual Cap Rate: -

Parcel No: -Sale Conditions: -



4555-4563 W Walnut St - Hanmi Bank Building

FOR SALE

Garland, TX 75042

Asking Price: \$3,500,000 Price/SF: \$107.47 Days on Market: 412

Sale Status: Active

Actual Cap Rate: -

Dallas County

Sale Type: Investment OR Owner/User

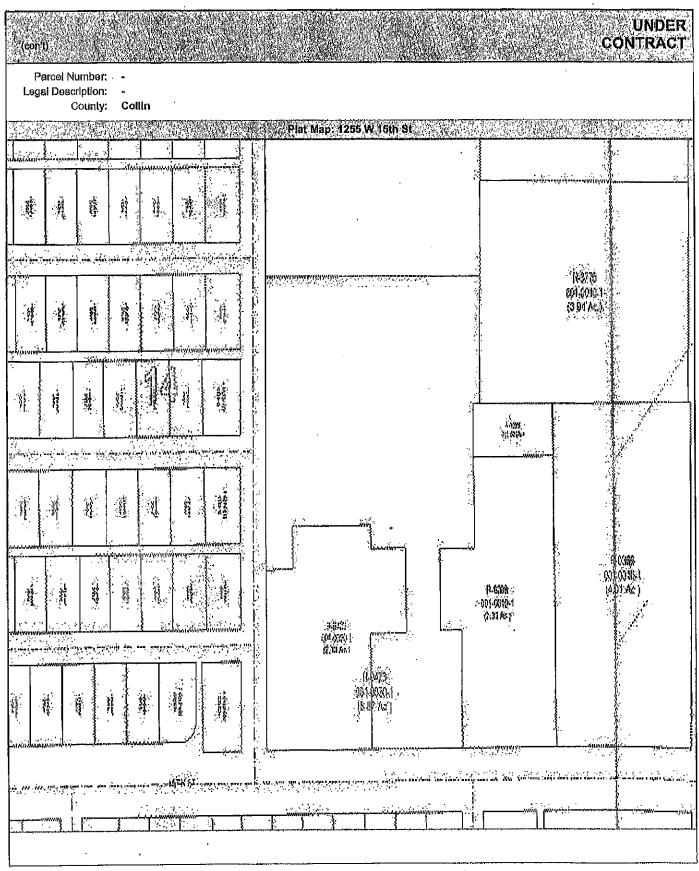
Bldg Type: Class B Office Bidg Status: Built 2003 RBA: 32,567 SF

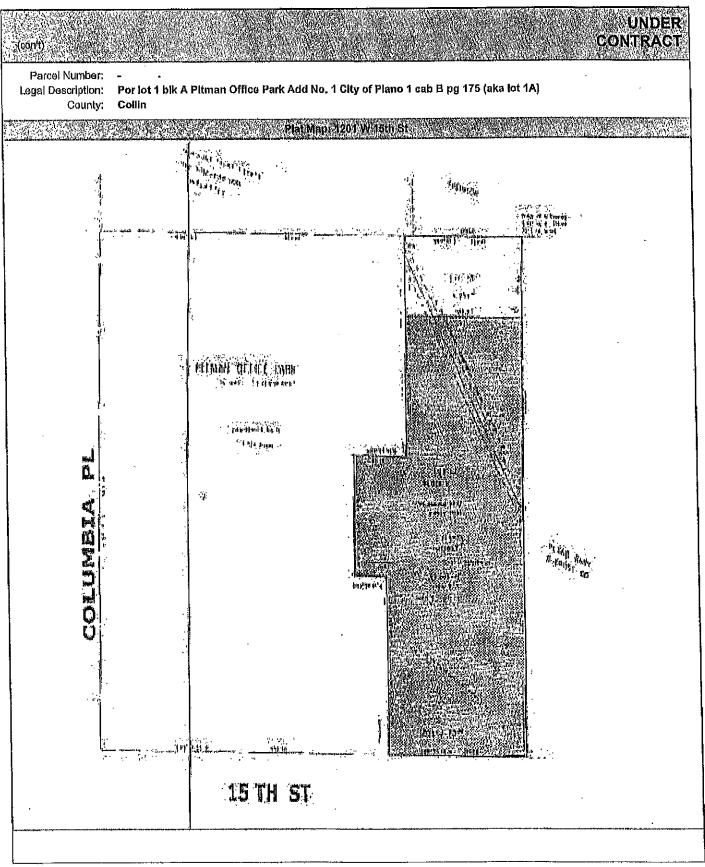
Parcel No: 26649660010010000

Sale Conditions: -



UNDER CONTRACT (cont) Current Building Information: 1256 W 15th St ID: 408370 Built in Jan 1983 Bldg Status: Office Bidg Type: 183,159 SF RBA: Class: 80,9% % Leased: Total Avail: 36,173 SF Rent/SF/Yr: \$20.25 Bldg Vacant: 43,887 SF 5 with 1 frt Elevators: Tenancy: Multi Core Factor: 15.0% Owner Type: Developer/Owner-RGNL Stories: 10 Owner Occupied Nο Typical Floor Size: 18,509 SF Zoning: O-M Building FAR: 0.68 Land Area: 6.15 AC Const Type: . Steel Expenses: 2017 Tax @ \$1.89/sf, 2012 Est Tax @ \$1.95/sf; 2009 Ops @ \$5.56/sf, 2012 Est Ops @ \$3.55/sf Ratio of 3.43/1,000 SF Parking: Food Service, On Site Management, Property Manager on Site Amenities: **Location Information** CityView Corporate Center Park Name: Metro Market: Dallas/Ft Worth Richardson/Plano/Plano Submarket: Collin County: Dallas-Fort Worth-Arlington, TX CBSA: Dallas-Fort Worth, TX-OK C\$A: Dallas-Ft Worth, TX DMA: Mapsco 658-UD Map(Page): Current Building Information: 1309 W 16th St Built in Jan 1980 Bldg Status: Office Bldg Type: RBA: 56,668 SF Class: В % Leased: 56,668 SF Total Avail: Rent/SF/Yr: \$18.00 56,668 SF Bidg Vacant: Elevatore: 0 Single Tenancy: Core Factor: 12.0% Developer/Owner-RGNL Owner Type: Storles: Owner Occupied No Typical Floor Size: 14,167 SF Zoning: O-M Building FAR: 0.61 Land Area: 2.13 AC 2017 Tax @ \$0,96/sf Expenses: Ratio of 3.43/1,000 SF Parking: Location Information CityView Corporate Center Park Name: Dalias/Ft Worth Metro Market: Submarket: Richardson/Plano/Plano Collin County: Dallas-Fort Worth-Arlington, TX CBSA: Dallas-Fort Worth, TX-OK CSA: Dallas-Ft Worth, TX DMA: Map(Page): Mapseo 658-UD





2

Sale on 1/15/2018 for \$1,000,000 (\$68(93/Sh) \ Research Complete

Non-Arms Length

14,508 SF Class G.Office Building Built (n/1984)



PIONEER PLACE 216161 博伯當 Haggárd St APARTAMENTOW TORRE - TOWER APARTMENTS 188h 5 VER GARDENS 17m St ORIGINA PARTMENTS DONATION HOOD AND MILLER Hoggard Park Map data ©2018 Google

Buyer & Seller Contact Info

Buyer Type:

Buyer Broker:

Marcus & Millichap Wayne Bares

(972) 755-5279

Seller Type:

Listing Broker: Marcus & Millichap

Wayne Bares

Investment

14,508 SF

Built in 1984 Age: 34

0.70 AC (30,466 SF)

Office

(972) 755-5279

Sale Type:

Bldg Type:

Land Area:

RBA:

Year Bult/Age:

Sale Date: 01/15/2018 (556 days on market)

Escrow Length:

Sale Price:

\$1,000,000-Confirmed

Asking Price:

\$1,100,000 Price/SF: \$68.93

Price/AC Land Gross:

\$1,429,796.97

100.0%

Percent Leased: Tenancy:

Multi

Actual Cap Rate:

8,42%

Non-Market Reasons:

Partnership Dissolution

No. of Tenants:

14

Tenants at time of sale:

Build My Scores; Court ABC Reporters; Douglass Co; Duit Archtectural Illustration; Guest Insurance Agency; Jmv Enterprises; KOS Consulting; Manufacturers Credit Corp; North Texas Academy-Plano Home School Academy; Personal Audio; Plano Cable TV; Samuel D Rosenstein; Vecchio Joel PC; West Coast

Novelty Corp

Transaction Notes

The property was sold as a non-arms length transaction, since the property was onwed by a family partnership. One partner bought out the other, and there is new debt on the property. Wayne Bares of Marcus & Millichap respresnted both parties in this transaction.

903 E 18th St - Nathaniel Barrett Building

44.508 SP Class C Office Building Built in 1984 (con)

Current Building Information

Built in 1984

14,508 SF

100.0%

7,254 SF

Wood Frame

0.48

Ð

Bldg Status:

% Leased: Rent/SF/Yr:

Elevators:

Storles:

Core Factor:

Building FAR:

Const Type:

Typical Floor Size:

RBA:

Öffice Bldg Type:

> Class: C

Total Avail: 0 SF

Bidg Vacant: 0 SF

Tenancy: Multi

Owner Type:

Owner Occupied No

> Zoning: ¢

Land Area: 0.70 AC

2017 Tax @ \$1.17/sf; 2017 Ops @ \$5.02/sf Expenses: 44 free Surface Spaces are available; Ratio of 3.22/1,000 SF Parking:

Amenities: Balcony, Commuter Rail, Conferencing Facility, On Site Management, Property Manager on Site

Location Information

Metro Market:

Dallas/Ft Worth

Submarket: Richardson/Plano/Plano

Collin County:

Dallas-Fort Worth-Arlington, TX CBSA:

CSA: Dallas-Fort Worth, TX-OK

DMA: Dallas-Ft Worth, TX

· Mapsco 659-VD Map(Page):

1101 E Arapaho Rd - Corporate Place of Richardson

92,547 SF Class B Office Building Built in Jan. 1979 (conf

SOLD

Improved Value Assessed

\$2,293,670

Land Value Assessed: \$1,031,330

Land Assessed/AC: \$174,240

No. of Tenants:

Tenants at time of sale:

Intrusion Inc.; Minute Menu; Paragon Wireless; PHA Consulting Engineers; Pool 2 LLC; Rreef

Financing:

\$5,730,000.00 from Liberty Bankers Life Insurance Company

Parcel No:

42051500050100100

Document No:

201700206917

Sale History:

Sold for \$4,325,000 (\$46.73/SF) on 7/21/2017

Portfolio sale of 1128 properties sold for \$350,000,000 on 10/26/2015 Portfolio sale of 1123 properties sold for \$8,100,000,000 on 2/27/2015

Portfolio sale of 15 properties sold on 6/1/2007

Transaction Notes

The information for this report has been verified with a listing broker and a buyer.

On July 21, 2017 a Joint venture between The Canada Pension Plan Investment Board and GiC Real Estate International sold the 92,547 square foot office building located at 1101 East Arapaho Road in Richardson, TX to a joint venture between JP Realty Partners and Sooner National Property Management, LP. At the time of sale the subject property was called Corporate Place of Richardson.

The buyer bought the property because it fit their investment criteria.

The property was approximately 46% occupied at the time of sale.

The buyer financed this acquisition with a \$5.73 million loan provided by Liberty Bankers Life Insurance Company.

The sales price was not disclosed,

Calls were made to the seller but they were unavailable for comment at the time of publication.

Income Expense Data

Expenses

- Taxes

\$89,510

Operating Expenses

Total Expenses

\$89,510

Current Building Information

Bldg Type: Office

Class: ₿ Bldg Status; Built in Jan 1979

Masonry

RBA: 92,547 SF

Total Avail: 23,542 SF

Bldg Vacant: 23,542 SF % Leased: 74.6%

Rent/SF/Yr: \$16.75

Tenancy: Multi

Elevators:

Owner Type: Developer/Owner-RGNL

Core Factor: 15.0%

Owner Occupied Νø

Stories:

Zonlng:

Typical Floor Size: 46,178 SF

Land Area; 5,92 AC

Building FAR: 0.36

Const Type:

Expenses:

2017 Tax @ \$0.97/sf, 2012 Est Tax @ \$1.33/sf; 2012 Est Ops @ \$5.56/sf

Parking:

300 free Surface Spaces are available; Ratio of 4.52/1,000 SF

Location Information

Metro Market:

Dallas/Ft Worth

Submarket:

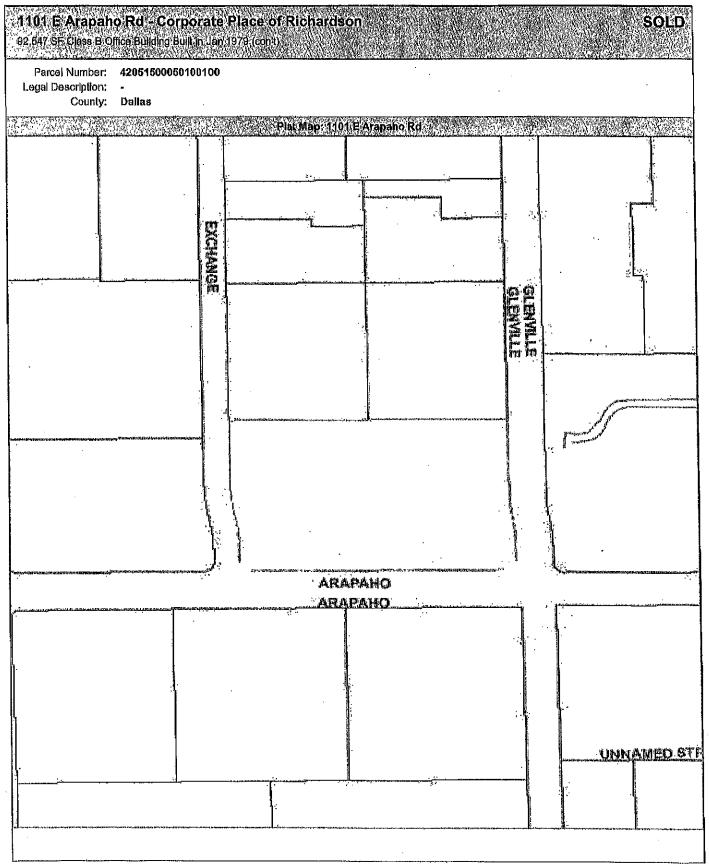
Richardson/Plano/Richardson

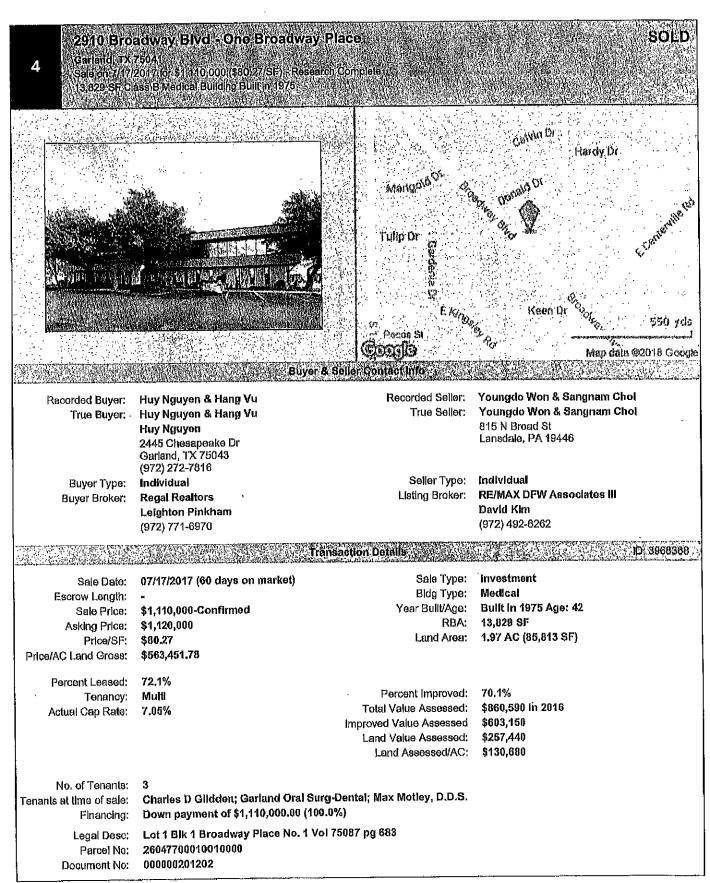
County:

CBSA:

Dallas-Fort Worth-Arlington, TX

1 101	E Arapaho SR/Class/B Offic	Rd. Corporate Place of Richardson SOLD
	CSA: DMA: Map(Page);	Dallas-Fort Worth, TX-OK Dallas-Ft Worth, TX Mapsco 8-WD





2910 Broadway Blyd - One Broadway Place

SOLD

13,829 SF Class & Medical Building Built in 1975 (cont)

Sale History:

Sold for \$1,110,000 (\$80,27/SF) on 7/17/2017

Sold on 8/21/2015 Sold on 5/6/2005

On July 17, 2017 the 13,829 square foot office building at 2910 Broadway Blvd sold for \$1,110,000 or \$80.27 per square foot. The current NOI is reported to be \$78,265 which yields a cap rate of 7.05%. The buyer's broker is currently marketing two spaces for lease and the building was 72.09% occupied at the time of sale.

Current Building Information

Medical Bldg Type:

Class: В

3,860 SF Total Avail: 3,860 SF Bldg Vacant:

Tenancy: Owner Type:

Multi Individual

Owner Occupied Zoning:

No

GBD-Garland

1.97 AC Land Area:

Built in 1975 Bldg Status:

RBA: 13,829 SF

% Leased: 72.1%

Rent/SF/Yr: \$16.31

Elevators: 1

Core Factor: Storles: 2

Typical Floor Size: 6,914 SF

Building FAR: 0.16

Const Type: Masonry .

Expenses: 2016 Tax @ \$1,75/sf; 2015 Ops @ \$5,60/sf

Parking: 79 free Surface Spaces are available; 11 Covered Spaces are available; Ratio of 7.23/1,000 SF

Location Information

Metro Market:

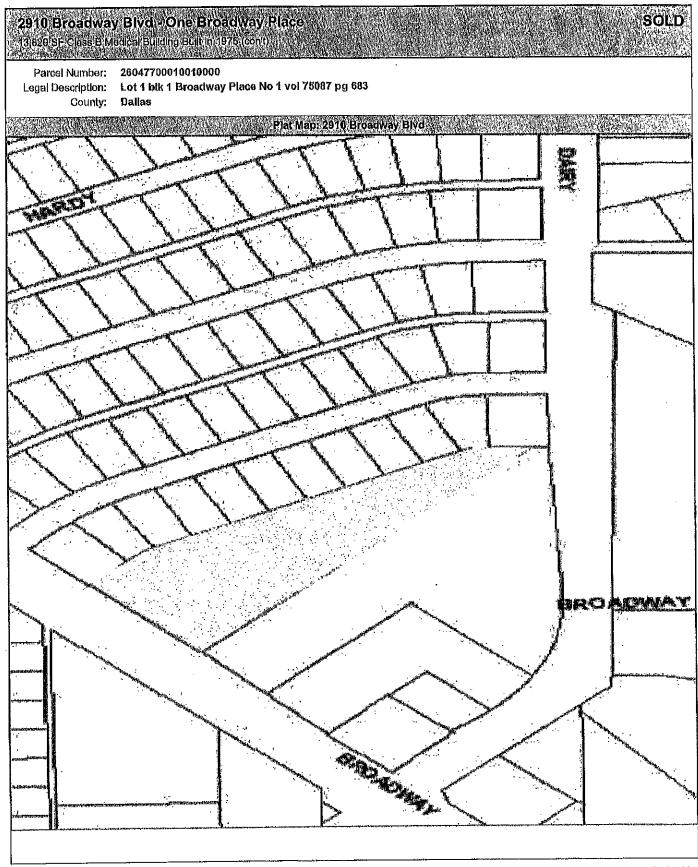
Dallas/Ft Worth East Dallas/Garland

Submarket:

County: Dallas

CBSA: Dallas-Fort Worth-Arlington, TX

CSA: Dallas-Fort Worth, TX-OK DMA: Dallas-Ft Worth, TX



	(4/2) 101-0011		Susan Singer (972) 776-7043
	Tr.	insaction Oetails	(972) 776-7043 ID: 4016818
Sale Date:	09/11/2017 (167 days on market)	Sale Type:	Owner/User
Escrow Length:	R	Bidg Type:	Office
Sale Price:	\$1,950,000-Confirmed	Year Built/Age:	Built in Nov 2005 Age: 11
Asking Price:	\$2,100,000	RBA:	16,800 SF
Price/SF:	\$116.07	Land Area:	1.34 AC (58,562 SF)
Price/AC Land Gross:	\$1,450, 461.17		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Percent Leased:	100.0%		
Tenancy:	Multi	Percent Improved:	88.4%
		Total Value Assessed:	\$2,012,360 in 2016
		Improved Value Assessed	\$1,778,181
		Land Value Assessed:	\$234,179

3304 Essex:Dr. Building B6 : Renner Business Park \$174,188 Land Assessed/AC: No. of Tenants: Tenants at time of sale: **Ampex Brands** Down payment of \$390,000.00 (20.0%) Financing: \$1,560,000,00 from Bank Of San Antonio Lot 7, Blk B, JT McCullough Survey, Abstract# 633, Collin County. Legal Desc: R2563758 Parcel No: Document No: . 1219020 "Income Expense Data \$47,013 Expenses - Taxes Operating Expenses \$47,013 Total Expenses Current Building Information **Built in Nov 2005** Bldg Status: Office Bldg Type: RBA: 16,800 SF В Class: % Leased: 100,0% Total Avail: 0 SF Rent/SF/Yr: Bidg Vacant: 0 SF Elevators: Tenancy: Single Owner Type: Corporate/User Core Factor: Stories: Owner Occupied Νo Typical Floor Size: 16,800 SF Zoning: I-M(1) Building FAR: 0.29 Land Area: 1.34 AC Lot Dimensions: 140x120 2017 Tax @ \$2,80/sf; 2005 Ops @ \$3.04/sf Expenses: 75 Surface Spaces are available; Ratio of 4.00/1,000 SF Parking: Amenities: **Skylights Location Information** Renner Business Park Park Name: Located: Phase II, Bldg B6 Metro Market: Dallas/Ft Worth Richardson/Plano/Richardson Submarket: Collin County: Dallas-Fort Worth-Arlington, TX CBSA: Dallas-Fort Worth, TX-OK CSA: DMA: Dallas-Ft Worth, TX

12606 Greenville Ave - Northpoint Medical Arts

118,876 SF Class B Medical Building Built in≤1980. Renov 2007 (cont

20170357727 Document No:

Sold for \$19,250,000 (\$161.93/SF) on 12/7/2017 Sale History:

Sold on 4/30/2015

Portfolio sale of 2 properties sold on 12/18/2003

Transaction Notes

The buyer reported, in a quarterly filling, that it acquired the Northpoint Medical Arts building, +/-119,000square feet, for \$19.25 million, or approximately \$162 per square foot, in the fourth quarter.

The property was approximately 82% occupied at time of sale, with asking rents at \$23-25 modified gross. The seller, who acquired the asset at 60% occupancy in 2015, had always intended it to be a short-term hold.

The asset was widely marketed and sold with no unusual conditions.

The buyer reported its 2017 acquisitions at 5-5.5% cap rate, but this included a number of large portfolios, mostly of on-campus or campus adjacent medical office, that sold at very low cap rates. It was reported that the buyer had additional capital that it wished to use before the year was over.

An earlier investor presentation from Healthcare Trust of America reported the purchase price at \$19.8 million; we are not certain of the discrepancy between the buyer's filings.

Income Expense Data

Expenses

- Taxes

\$329,105

Built in 1980, Renov 2007

118,876 SF

82.0%

13,1%

0.41

59.438 SF

Masonry

Ò

2

Operating Expenses

Total Expenses \$329,105

Bldg Status:

% Leased:

Elevators:

Stories:

Core Factor:

Building FAR:

Const Type:

Typical Floor Size:

RBA:

Rent/SF/Yr: \$24,00

Current Building information

Bldg Type: Medical

> Class: 8.

Total Avall: 21,396 SF

21,396 SF Bldg Vacant:

Tenancy:

, Multi **Public REIT**

Owner Type: Owner Occupied

Zoning:

PD-44

Land Area:

Lot Dimensions:

Nο

6.70 AC

590x365

2017 Tax @ \$2.77/sf; 1999 Est Ops @ \$4.90/sf

Expenses: Free Surface Spaces; Ratio of 6.00/1,000 SF Parking:

Atrium, Property Manager on Site, Signage Amenities:

Location Information

Metro Market:

Dallas/Ft Worth

LBJ Freeway/East LBJ Freeway Submarket:

Dallas County:

Dallas-Fort Worth-Arlington, TX CBSA:

Dallas-Fort Worth, TX-OK CSA:

Dallas-Ft Worth, TX DMA:

Mapsco 17-SD Map(Page):

2280 N Greenville Ave - Campbell Creek Business Park

SOLE

228,506 SF/Class B.Office Building Built in Apr. 1997/ Renev Jan 2016 (cont)

No. of Tenants: 1

Tenants at time of sale: Geico Regional Office

Financing: Down payment of \$32,600,000.00 (62.0%)

\$20,000,000.00 from Branch Banking & Trust Company

Legal Desc: Lot 5B bik A Campbell Creek Add vol 250233 pg 2015

Parcel No: 420190000A05B0000 Document No: 201700148524

Sale History: Sold for \$52,600,000 (\$230.19/8F) on 5/25/2017

Portfolio sale of 2 properties sold on 12/18/2014 Portfolio sale of 4 properties sold on 6/29/2011

Transaction Notes

2280 N Greenville Avenue in Richardson was sold on May 25, 2017 for \$52.6 million. The 228,506 square foot, single tenant office building is triple-net leased to Gelco through 2027.

The seller acquired the building, vacant at the time, in 2014. The building renovations were completed in January 2016 when Geico's 12 year lease commenced. The renovation of the building for Geico included an expansion of the 2nd floor by 34,000 square feet. In addition, a former warehouse on the site was converted to climate-controlled covered parking.

A party to the transaction confirmed the information in the report. The cap rate was 6.06% based on a net operating income of about \$3.19 million.

The buyers obtained financing in the amount of \$20 million through Branch Banking & Trust.

Income Expense Data

Expenses

THE REAL PROPERTY.

- Taxes

\$638,061

Operating Expenses
 Total Expenses

\$638,061

Current/Building Information

Bldg Status: Built in Apr 1997, Renov Jan 2016

Bldg Type: Office 228,506 SF RBA: Class: В 100,0% 0 SF % Leased: Total Avail: Rent/SF/Yr: Bldg Vacant: 0 SF Elevators: Tenancy: Single Core Factor: Investment Manager Owner Type:

Owner Occupied No Stories: 2

Zoning: 1 Typical Floor Size: 114,253 SF
Land Area: 20.42 AC Building FAR: 0.26

Expenses: 2017 Tax @ \$2.79/sf, 2012 Est Tax @ \$0.86/sf; 2011 Ops @ \$1.73/sf, 2012 Est Ops @ \$1.73/sf
Parking: 947 Surface Spaces are available; 413 Covered Spaces are available; Ratio of 5.95/1,000 SF

Location Information

Park Name: Campbell Creek Business Park

Metro Market: Dallas/Ft Worth

Submarket: Richardson/Plano/Richardson

County: Dallas

CBSA: Dallas-Fort Worth-Arlington, TX
CSA: Dallas-Fort Worth, TX-OK
DMA: Dallas-Ft Worth, TX

2280 N. Greenville Ave. - Campbell Creek Business Park 228,506 SE class Broffice Building Buildin April 997, Rend (uan 2016 (cont))? SOLD. Parcel Number: 420190000A05B0000 Legal Description: County: Dallas effentering in

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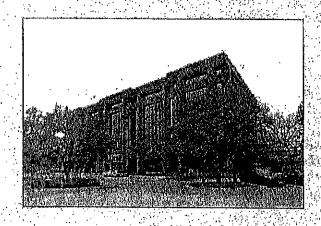
2400 Lakeside Bivd - Greenway Plaza II - Greenway

Richardson TX 75082

152;969/SF Office Building Bullt in:1985; Renov:2013;

Property is for sale





Palisades Blvd

All Jayra Pkvv

Security of the Control Of Security of the

Sale Contacts

Sales Co:

Colliers International

1717 McKinney Ave Dallas, TX 75202

(214) 692-1100

Sales Contact 1:

Creighton Stark (214) 706-6029

Sales Contact 2;

Sale Type:

RBA:

Bldg Status:

Chris Boyd

Investment

152,969 SF

Built In 1985, Renov 2013

(214) 706-6047

For Sale Data

Asking Price:

Price/SF: -

Days on Market: 300

Sale Status: Under Contract

Actual Cap Rate:

Percent Leased: 82.8% (26,335 SF Avail)

Tenancy: Multi

Parcel No:

- Avail)

. Mulli

42076680020010000

Transaction Notes

The newly renovated, approximately 152,969 square foot Class A office building boasts attractive finishes, an impressive 5:1,000 parking ratio, and a superior location benefiting from record corporate expansion, relocation and investment in the area.

Greenway Plaza II, located in the North Dallas submarket of Richardson, Texas, is an outstanding Class A asset situated in the well-established business-friendly Telecom Corridor so named for the abundance of telecommunications heavy hitters that lined its streets in the 1990s, including MCI, Nortel and Verizon.

2400 Lakeside Bivd - Greenway Plaza III - Greenway

Current Building Information

Bldg Type: Office

Class: Total Avail: 26,335 SF

42,736 SF Bldg Vacant:

Tenancy: Multi

Owner Type: Public REIT

Owner Occupied Nο

Zoning:

Land Area:

C, Richardson 4.90 AC

Stories: 7 Typical Floor Size: 21,705 SF Building FAR: 0.72

Bldg Status:

% Leased:

Rent/SF/Yr:

Elevators:

Core Factor:

RBA:

Const Type: Masonry

Built in 1985, Renov 2013

152,969 SF

82.8%

\$23,50

12,0%

Expenses; Parking:

2017 Tax @ \$3,35/sf, 2012 Est Tax @ \$0.85/sf; 2013 Ops @ \$3.87/sf, 2012 Est Ops @ \$3.56/sf 190 Surface Spaces are available; 370 Covered Spaces are available; Ratio of 5.00/1,000 SF

Controlled Access, Fitness Center, Food Service, On Site Management, Security System, Signage Amenities:

Location Information

Park Name:

Greenway

Metro Market:

Dallas/Ft Worth

Submarket:

Richardson/Plano/Richardson

Dallas County:

CB\$A:

Dallas-Fort Worth-Arlington, TX

Dallas-Fort Worth, TX-OK CSA:

Dallas-Ft Worth, TX DMA:

Mapsco 7-RD Map(Page):

2400 Lakeside Blvd - Greenway Plaza II - Greenway

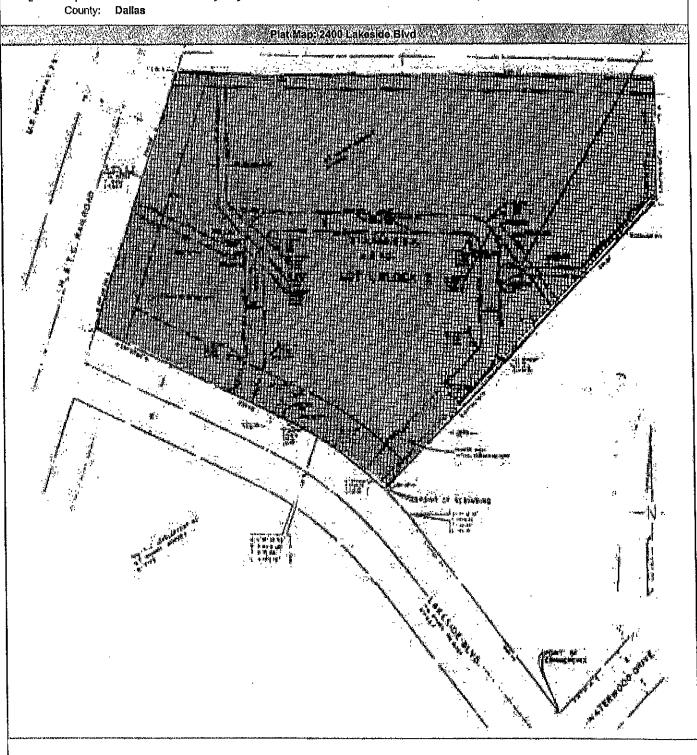
Property is for sale (conft)

UNDER CONTRACT

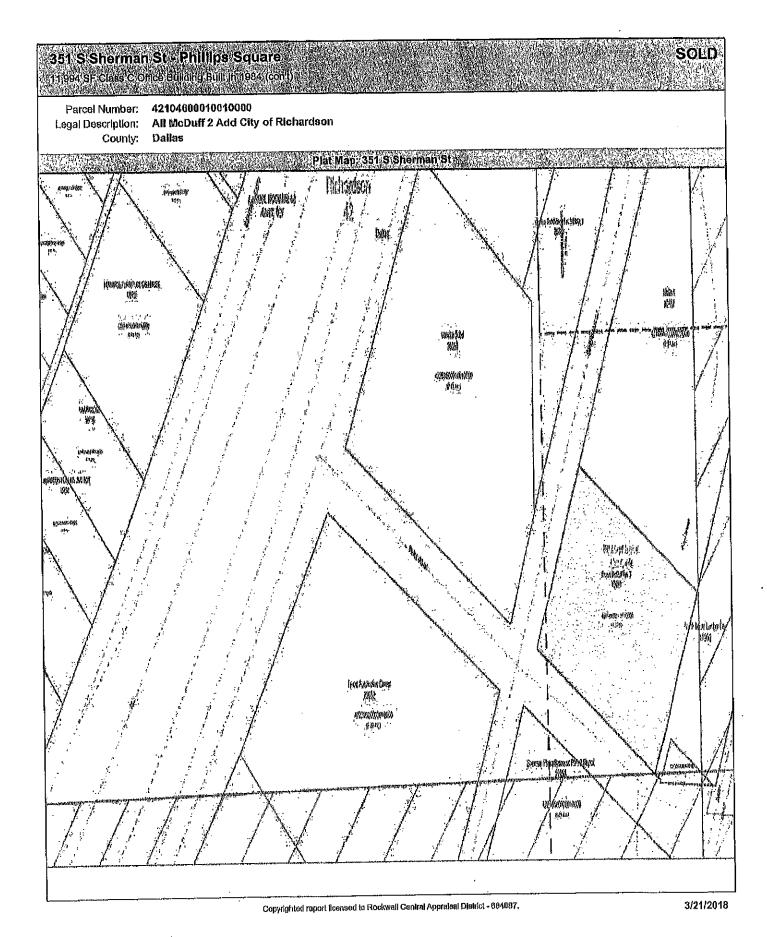
Parcel Number:

Legal Description:

Lot 1 blk 2 Greenway City of Richardson



351 S Sherman St - Phillips Square 11,994,SF, Class C. Office: Building Built in 1984 (cor Parcel No: 42104600010010000 Document No: 20170338589 Sale History: Sold for \$1,200,000 (\$100,05/SF) on 11/30/2017 Sold on 2/5/1999 Transaction Notes The listing broker confirmed the price and size. There were no conditions. Both the buyer and seller acknowledged the sale, but did not comment on the transaction. The 11,994 sf office building sold for \$100.05 per sf. Income Expense Data Expenses - Taxes \$25,931 - Operating Expenses **Total Expenses** \$25,931 Current Building Information Bldg Type: Office Bldg Status: Built In 1984 Class; RBA; 11,994 SF Total Avail: 0 SF % Leased: 100.0% Bldg Vacant: 0 SF Rent/SF/Yr: Tenancy: Multi Elevators: Owner Type: Religious Core Factor: Owner Occupied Yes Stories: Zoning: Z137 Typical Floor Size: 11,994 SF Land Area: 1,25 AC Building FAR: 0.22 Lot Dimensions: 271x201 Const Type: Masonry Expenses: 2017 Tax @ \$2,16/sf 58 free Surface Spaces are available; Ratio of 6.01/1,000 SF Parking: Amenities: On Site Management Location Information Metro Market: Dallas/Ft Worth Submarket: Richardson/Plano/Richardson County: Dallas CBSA: Dallas-Fort Worth-Arlington, TX CSA: **Dallas-Fort Worth, TX-OK** DMA: · Dallas-Ft Worth, TX Map(Page): Mapsco 17-ED



Total Value Assessed: \$2,625,000 in 2016

Improved Value Assessed \$1,307,710

Land Value Assessed: \$1,317,290

Land Assessed/AC: \$348,489

No. of Tenants:

Blume Faulkner & Skeen Law Offices Pllc; Institution Solutions LLC; John R Galvin Law Office; Lemons & Tenants at time of sale:

Hallbauer LLC; Ray Smith CPA PLLC

Legal Desc: Abstract #1575, a portion of Revised Lot 1, Block B of Spring Valley Business Park. Recorded in Volume

82061, Page 2500, Deed Records, Dallas County.

42231920020010000 Parcel No:

111 W.Spring Valley Rd

56,640 9F, Class B. Office Building Built in Apr. 1983 (con

Document No:

000000128339

Sale History:

Sold for \$3,850,000 (\$67.97/SF) on 5/5/2017 Sold for \$2,600,000 (\$45.90/SF) on 9/16/2004

Sold on 2/27/2004 Non-Arms Length

Transaction Notes

This 56,640 square foot property was sold to a non-profit user for \$3,850,000. Initially the buyer will occupy 50% of the building with existing law firm tenant occupying the balance. Once their lease expires, the buyer will then occupy the entirety of the property. Although a fairly dated property (1983 construction), the building was reported to be in good condition and well maintained. Escrow was extended in this transaction due to supplemental paperwork but the overall transaction was reported to be super clean and straight forward. Seller motivation and future plans were undisclosed per confidentiality agreement.

Income Expense Da

Expenses

- Taxes

\$70,139

Operating Expenses

Total Expenses

\$70,139

Bullt in Apr 1983

56,640 SF

100.0%

25.0%

0.34

26,492 SF

Bldg Status:

% Leased:

Rent/SF/Yr:

Core Factor:

Building FAR:

Typical Floor Size:

Elevators:

Stories:

RBA:

Current Building Information

Office Bldg Type:

Class:

В

Total Avail: 0 SF

Bldg Vacant:

0 SF

Tenancy:

Multi

Non Profit Owner Type: Yes

Owner Occupied Zoning:

> Land Area: Expenses:

l, Richardson 3.78 AC

2017 Tax @ \$1.24/sf

Parking:

252 Surface Spaces are available; Ratio of 4.75/1,000 SF

Amenities:

Air Conditioning, Atrium, Bus Line, Commuter Rail, Controlled Access, Courtyard, Metro/Subway, Skylights

Location Information

Dallas/Ft Worth Metro Market:

Submarket:

Richardson/Plano/Richardson

County:

CBSA:

Dallas-Fort Worth-Arlington, TX Dallas-Fort Worth, TX-OK

CSA: Dallas-Ft Worth, TX

DMA: Map(Page):

Mapsco 17-JD

Portfolio.

UNDER CONTRACT

3 Class B Office buildings in Plano, TX, having total size of 294,236 SF.

Listing Broker: Colliers International

1717 McKinney Ave Dallas, TX 75202 (214) 692-1100

Creighton Stark (214) 708-6029 Chris Boyd (214) 708-6047 Tyler Lehmann (214) 692-1100



Asking Price: -

Price/SF:

Days on Market: 379 Sale Status: Under Contract # of Properties: 3

Total Size: 294,236 SF

Total Land Area: 10.60 AC (461,888 SF)

Sale Type: Investment

Actual Cap Rate: 5.00%

903 E 18th St - Nathaniel Barrett Bullding

Plano, TX 75074

Collin County

True Buyer: -

True Seller: -



Map Page: Mapsco 659-VD

Sale Date: 01/15/2018 (556 days on mkt)

Sale Price: \$1,000,000 - Confirmed

Price/SF: \$68.93

Bldg Type: Class C Office Year Built/Age: Built 1984 Age: 34

RBA: 14,508 SF Land Area: 0.70 AC (30,492 SF)

PrFrma Cap Rate: -Actual Cap Rate: 8.42%

Zoning: C Sale Conditions: -

Parcel No: -

Financing: -

Comp ID: 4108398 - Research Status: Confirmed

1101 E Arapaho Rd - Corporate Place of Richardson

SOLD

Richardson, TX 75081

Dallas County

PrFrma Cap Rate: -

Actual Cap Rate: -

Recorded Buyer: JP-Corporate Place, LP

Recorded Seller: Icon 1101 E Arapaho Owner Pool 2,

LLC



Map Page: Mapsco 8-WD

Sale Date: 07/21/2017 (408 days on mkt)

Sale Price: \$4,325,000 - Confirmed

Price/SF: \$46.73

Bidg Type: Class B Office Year Built/Age: Built 1979 Age: 38

RBA: 92,547 SF

Land Area: 5.92 AC (257,875 SF)

Zoning: 1

Sale Conditions: High Vacancy Property

Parcel No: 42051500050100100

Financing: \$5,730,000 from Liberty Bankers Life Insurance Company

Comp ID: 3964235 - Research Status; Confirmed

2910 Broadway Blvd - One Broadway Place

SOLD

Garland, TX 75041

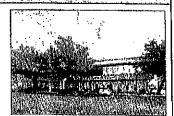
Recorded Buyer: Huy Nguyen & Hang Vu

2445 Chesapeake Dr Garland, TX 75043 (972) 272-7816

Dallas County

Recorded Seller: Youngdo Won & Sangnam Choi

815 N Broad St Lansdale, PA 19446



Sale Date: 07/17/2017 (60 days on rnkt)

Sale Price: \$1,110,000 - Confirmed

Price/SF: \$80,27

Bidg Type: Class B OfficeMedical Year Built/Age: Built 1975 Age: 42

RBA: 13,829 SF

Land Area: 1.97 AC (85,813 SF)

Zoning: GBD-Garland

PrFrma Cap Rate: -Actual Cap Rate: 7.05%

Sale Conditions: -

Parcel No: 26047700010010000

Financing: Down payment of \$1,110,000 (100,0%) Comp ID: 3968368 - Research Status: Confirmed

3304 Essex Dr - Building B6

SOLD

Richardson, TX 75082

Recorded Buyer: ABRE Holdings, LLC

17774 Preston Rd Dallas, TX 75252

Collin County

Recorded Seller: RightNow Ministries International

6300 Henneman Way McKinney, TX 75070 (972) 560-4000

Recorded Buyer: Dhillon Living Trust

1315 Hearst Dr Pleasanton, CA 94566 Recorded Seller: -

True Buyer: Ampex Brands LLC

17774 Preston Rd Dallas, TX 75252 (469) 917-3800 Tabbassum Mumtaz True Seller: RightNow Media

6300 Henneman Way Allen, TX 75013 (972) 560-4300 **Brian Mosley**

Sale Date: 09/11/2017 (167 days on mkt)

Sale Price: \$1,950,000 - Confirmed

Bldg Type: Class B Office

Year Bullt/Ago: Built 2005 Age; 11

Price/SF: \$116,07

RBA: 16,800 SF

PrFrma Cap Rate: -

Zoning: I-M(1)

Parcel No: R2563758

Financing: Down payment of \$390,000 (20.0%); \$1,560,000 from Bank Of San Antonio

Comp ID: 4016818 - Research Status: Confirmed

12606 Greenville Ave - Northpoint Medical Arts

SOLD

Dallas, TX 75243

Dallas County

Recorded Buyer: HTA-Northpoint Medical Arts,

LLC

16435 N Scottsdale Rd Scottsdale, AZ 86254

Recorded Seller: Northpoint Medical Partners Ltd



Map Page: Mapsco 17-SD

Sale Date: 12/07/2017 (36 days on mkt)

Sale Price: \$19,250,000 - Confirmed

Price/SF: \$161.93

Bidg Type: Class B OfficeMedical Year Built/Age: Built 1980 Renov 2007 Age: 37

RBA: 118,876 SF

Land Area: 6.70 AC (291,852 SF)

Zoning: PD-44

Parcel No: 00000811111100000, 00000811111150000 Financing: Down payment of \$19,250,000 (100.0%) Comp ID: 4104214 - Research Status: Confirmed

2280 N Greenville Ave - Campbell Creek Business Park

Richardson, TX 75082

PrFrma Cap Rate: -

Recorded Buyer: 2280 North Greenville Avenue

Texas, LLC

Recorded Seller: 2280 Greenville Venture LP

2280 N Greenville Ave Richardson, TX 75082 (972) 238-7271

Dallas County



Sale Date: 05/25/2017

Sale Price: \$52,600,000 - Confirmed

Price/SF: \$230.19

PrFrma Cap Rate: 6.06%

Actual Cap Rate: -

Parcel No: 420190000A05B0000

Financing: Down payment of \$32,600,000 (62.0%); \$20,000,000 from Branch Banking & Trust Company

Comp ID: 3921403 - Research Status: Confirmed

Bidg Type: Class B Office Year Built/Age: Built 1997 Renov 2016 Age: 20 RBA:

228,506 SF

Land Area: 20.42 AC (889,495 SF)

Zoning: I

Sale Conditions: Investment Triple Net

2400 Lakeside Blvd - Greenway Plaza II **UNDER CONTRACT**

Richardson, TX 75082

Asking Price: -

Days on Market: 300

Price/SF:

Listing Broker: Colliers International

1717 McKinney Ave Dallas, TX 75202 (214) 692-1100

Dallas County

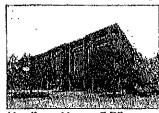
Creighton Stark (214) 706-6029 Chris Boyd (214) 706-6047 Tylor Lehmann (214) 692-1100

Sale Type: Investment Class A Office Bldg Type: Bldg Status: **Built 1985 Renov 2013**

RBA: 152,969 SF

Sale Status: Under Contract Zoning: C, Richardson Actual Cap Rate; 8.25%

Parcel No: 42076680020010000



Map Page: Mapsco 7-RD

351 S Sherman St - Phillips Square

SOLD

Richardson, TX 75081

Recorded Buyer: Iglesia Evangelica Alpha Y

Omega, Inc. PO Box 860126 Plano, TX 75086 (214) 770-4559

Recorded Seller: Valquest, Inc.

351 S Sherman St Richardson, TX 75081 (972) 234-2954

Dallas County



Map Page: Mapsco 17-ED

Sale Date: 11/30/2017 (295 days on mkt)

Sale Price: \$1,200,000 - Confirmed

Price/SF: \$100.05

Bldg Type: Class C Office Year Bullt/Age: Bullt 1984 Age: 33

RBA: 11,994 SF Land Area: 1.25 AC (54,450 SF)

Zoning: Z137

PrFrma Cap Rate: -

Percel No: 42104600010010000

Financing: Down payment of \$1,200,000 (100.0%) Comp ID: 4089677 - Research Status: Confirmed

111 W Spring Valley Rd

SOLD

Richardson, TX 75081

Recorded Buyer: Dallas Lighthouse For the Blind, Recorded Seller: Stoneagle Insurance Systems

4306 Capitol Ave Dallas, TX 75204 (214) 821-2375

Dallas County

111 W Spring Valley Rd Richardson, TX 75081 (972) 934-1751

Sale Date: 05/05/2017 (366 days on mkt)

Sale Price: \$3,850,000 - Confirmed

Price/SF: \$67.97

Bidg Type: Class B Office Year Built/Age: Built 1983 Age Built 1983 Age: 34 RBA: 56,640 SF

Land Area: 3.78 AC (164,657 SF)

Zoning: I, Richardson

Percel No: 42231920020010000

Financing:

PrFrma Cap Rate: -

Comp ID: 3901243 - Research Status: Confirmed

Map Page; Mapsco 17-JD

Deals

Gross Asking Rent Per SF

Gross Starting Rent Per SF

Avg. Months On Market

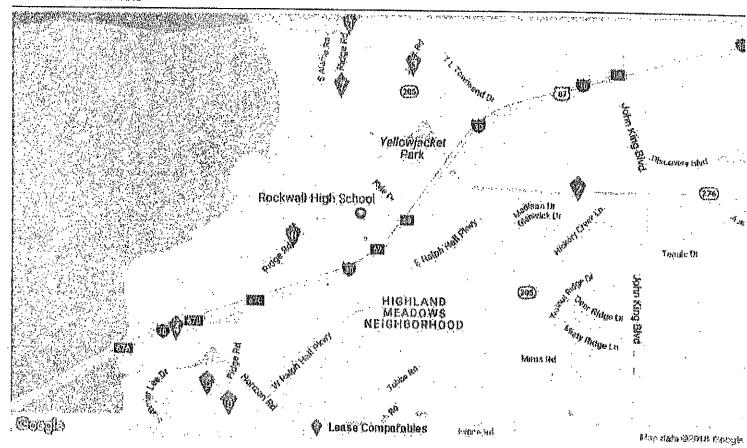
9

\$25.67

\$24.54

7

LEASE COMPARABLES



SUMMARY STATISTICS

Rent	Deals.	Low	Average	Median	
Gross Asking Rent Per SF	8	\$23.88	\$25.67	\$26.28	High \$33.91
Gross Starting Rent Per SF	4	\$23,88	\$24.54	\$25.50	\$27.00
Gross Effective Rent Per SF	2	\$23.88	\$24.27	\$25.44	\$27.00
Asking Rent Discount	3	-3.8%	1.6%	0.0%	5.7%
TI Allowance	-	-	And the forces was last age in the great in the	F 1115 althord standard companies of annual	of the landing one should also responding
Months Free Rent	A Section of Section 1 and 1 a	The water the same of the same and the same	aka dadi 6 menu meleberakan HESBURKEN derakanakan gi gang Ph	der and the second of the second of the second seco	At particular control and the control of the contro

Lease Attributes	Deals	Low	Average		Hlph
Months on Market	9	0	7	7	18
Deal Size	9	230	2,326	2,435	6,067
Lease Deal In Years	7	1.0	3.9	3.0	10,0
Floor Number	9	1	1	1	2

Lease Comps Summary

	L	ease	Com	ne l	Rano	rt.

State of the state			and the second second	Lea	Rents	*		
Pro	perty Name - Address	Rating	SF Leased	Floor	8lgn Date	Type	Rent	Rent Type
•	The Pointe on Ridge Road 1101 Ridge Rd	***	230	2nd	3/1/2018	New	\$33.91/fs	Asking
	1855 T.L. Townsend Dr	****	3,200	1st	2/1/2018	New	\$25.00/nnn	Starting
0	661-663 Justin Rd	***	875	1st	9/22/2017	New	\$27.00/fs	Effective
Ø	Trend Tower 2701 E Sunset Ridge Dr	***	6,067	1st	9/6/2017	New	. \$22.75/+elec	Effective
0	3012 Ridge Rd	***	2,500	1st	8/2/2017	New	\$27.36/fs	Asking
0	Offices at Horizon Ridge 1201 Arista Dr	***	2,331.	1st	6/1/2017	New	\$26,00/+elec	Asking
0	Rockwall Commons Office 1309 Ridge Rd	MMMAM	2,435	1st	6/1/2017	New	\$25.00/mg	Asking
0	White Hills 2305 Ridge Rd	***	300	1st	6/1/2017	New	\$26,00/fs	Starting
0	1855 T L Townsend Dr	***	3,000	1st	3/20/2017	New	\$28.00/nnn	Asking

Lease Comps Report

Deals

Gross Asking Rent Per SF

Gross Starting Rent Per SF

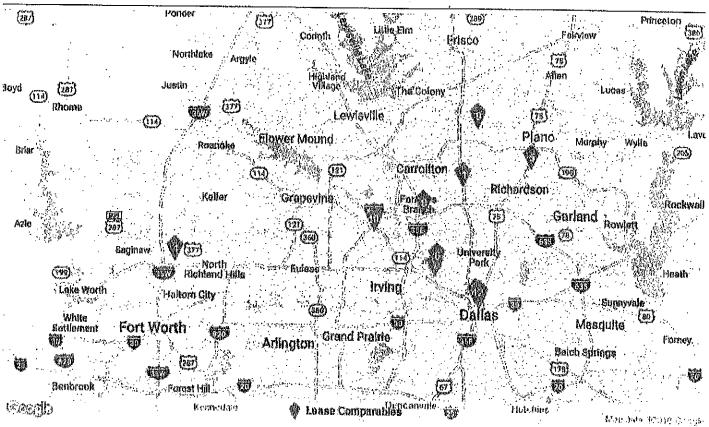
Avg. Months On Market

12

\$28.04

32

LEASE COMPARABLES



SUMMARY STATISTICS

Rent	Deals	Low	Average	Median	High
Gross Asking Rent Per SF	12	\$14.50	\$28,04	\$21.45	\$49.27
Gross Starting Rent Per SF	7	and and analysis of			
Gross Effective Rent Per SF	pri	to the state of th	or a residence for the second	anna mag Himmides Prige - 4-and 4 months received in the	representative and other transmissions and the second
Asking Rent Discount	et er dreft mer de tre de Mer et somment fanne haagen brogge (p. n. 2000 Millered Lid	D.	The same is a second and the second	Marketin of the shakes being engage maps of the final section	######################################
TI Allowance		nd División (h. 1800-markenna agungga gabasa) s daga	to a series and the second section of the section	egiter and the second s	n
Months Free Rent	-				· · · · · · · · · · · · · · · · · · ·
	1		.L	. 45	L

Lease Attributes	Doals	Low	Average	Medlen	Hinb
Months on Market	12	9	32	26	91
Deal Size	12	10,876	22,365	19,632	48,491
Lease Deal in Years	et in an i temperatura da maia securi	wi	-	en	
Floor Number	12	1	6	4	24

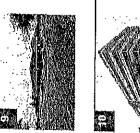
Lease Comps Summary

	·				•	94	a dina interiore de la calcalación de la calcala	
		·		Lear			Rents	
Pro	perly Name - Address	Rating	SF Leased	Ploor	Sign Date	Туро	Ront	Rent Type
0	The Aberdeen 14841 N Dallas Pky	***	17,000	5th	3/20/2018	New	\$19.75/+elac	Asking
0	Woodview Tower 1349 Empire Central Dr	***	15,431	4th	3/20/2018	New	\$15.50/fs	Asking
0	Chase Tower 2200 Ross Ave	***	23,000	24th	3/15/2018	New	\$28.00/+elec	Asking
0	5555 N Beach St	女女女女女	48,491	· 1st	3/13/2018	New	\$15.50/nnn	Asking
0	Eastside Atrium 800 E Campbell Rd	***	13,512	2nd	3/12/2018	New	\$20.00/+elec	Asking
0	8802 Harry Hines Blvd	***	23,903	1st	3/8/2018	New	\$24.00/nnn	Asking
0	The Hartford Building 400 N Saint Paul St	***	12,547	9th	3/8/2018	New	\$14.91/fa	Asking
0	2711 Lyndon B Johnson	****	10,876	4th	3/6/2018	New	\$16.00/+elec	Asking
0	5055 W Park Blvd	***	12,435	1st	3/6/2018	New	\$22.00/+elec	Asking
	The Westpoint I 1255 Corporate Dr	***	26,924	3rd	3/5/2018	New	\$23.00/+elec	Asking
(Parkytew at 1920 McKinn 1920 McKinney Ave	****	22,265	12th	3/5/2018	New	\$34.00/nnn	Asking
0	KPMG Plaza at Hall Arts 2323 Ross Ave	***	42,000	18-19	3/1/2018	New	\$49.50/+elec	Asking

Page 4 Page 2

Lease Comparables

בפספ כפוווחם שחופי				
	Address	Tenant Landord	SF Leased Type	Startbate Starting Rent Free Rent Experiess Form
	The Hartford Building 400 N Saint Paul St Dailas, TX 75201 Dailas CBD Submarket	12,547 Good Signature Management, L.1 New Direct	12,547 New Direct	Apr 2018
110 to 1	2711 Lyndon B Johnson Fwy Dallas, TX 75234 West LBJ Freeway Submarket	10,876 DFW Integrity Group Management, New Direct	10,876 New Direct	Jun 2018
o j	6055 W Park Blvd Plano, TX 75093	5025 Plano Office Lic	12,435 New Direct	May 2018



HighBrook Investors Upper Tollway/West Plano Submarket Office Ctr/West LBJ Ext Submarket 1255 Corporate Dr Irving, TX 75038 The Westpoint I

Aug 2018

26,924 New Direct



2323 Ross Ave Dallas, TX 75201 Dallas CBD Submartet KPING Plaza at Hall Arts

New Direct 22,265 Bell Nunnally & Martin, LLP Hall Lone Star Associates ≀p Invesco Advisors, Inc.

Apr 2018

Jul 2018 42,000 New Direct

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Term

Address	The Abordeen 14841 N Dallas Pky Addison, TX 75254 Quorum/Bent Tree Sub	
		•

unarkei

JP Realty Partners

17,000

Jun 2018	
17,000	New Sublease



Stemmons Freeway Submarket 1349 Empire Central Dr Dallas, TX 75247 Woodview Tower

Saskaway Management Group Teaching Trust

Jun 2018 New Direct 15,431



Dallas CSD Submarket Dallas, TX 75201 2200 Ross Ave Chase Tower

23,000 Fortis Property Group, LLC

New Sublease

Mar 2018

Aug 2018

48,491

Apr 2018

New Direct

Fobare Commercial LP

13,512



East Northeast Ft Worth Submarket Fort Worth, TX 76137 5555 N Beach St

Capital Commercial Investments, I... New Direct

Eastside Atrium

Richardson Submarket Richardson, TX 75081 800 E Campbell Rd

8802 Harry Hines Bivd Dallas, TX 75235

Stemmons Freeway Submarket

Apr 2018 New Direct 23,903

Vicercy Investments, LLC

\$4.00/SF



Memorandum



DATE April 12, 2018

Honorable Members of the Government Performance & Financial Management Committee: Jennifer S. Gates (Chair), Scott Griggs (Vice Chair), Sandy Greyson, Lee M. Kleinman, Philip T. Kingston, Tennell Atkins, Kevin Felder

SUBJECT Oncor Application for Increased Electric Rates

On April 5, 2018, Oncor Electric Delivery Company LLC ("Oncor") filed an Application for Approval of a Distribution Cost Recovery Factor. In the filing, the Company is seeking an increase in distribution revenues of \$19,002,177. This application was filed concurrently with the Public Utility Commission of Texas (PUC) and all other cities on the Oncor distribution system. The PUC's rules allow cities 60 days to act on this application.

A resolution denying the application has been placed on the May 9, 2018 City Council agenda. In addition to denying the rates, the resolution authorizes the City to participate with the Oncor Cities Steering Committee (OCSC) in the proceeding at the PUC. The City is a member of OCSC, which coordinates the efforts of member cities in system wide rate cases. OCSC has already retained outside counsel and consultants and is actively reviewing the application. OCSC will advocate for fair and reasonable rates for the citizens served by Oncor both at the PUC and any subsequent appeal. The City's rate case expense will be reimbursed by Oncor directly to OCSC.

Please let me know if you need additional information.

M. Elizabeth Reich

Chief Financial Officer

M. Characth Reich

c: Honorable Mayor and Members of the City Council T.C. Broadnax, City Manager Larry Casto, City Attorney Craig D. Kinton, City Auditor Bilierae Johnson, City Secretary (Interim) Daniel F. Solis, Administrative Judge Kimberly Bizor Tolbert, Chief of Staff to the City Manager Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Jo M. (Jody) Puckett, Assistant City Manager (Interim) Nadia Chandler Hardy, Chief of Community Services Raquel Favela, Chief of Economic Development & Neighborhood Services Theresa O'Donnell, Chief of Resilience Directors and Assistant Directors