Memorandum



DATE October 2, 2020

TO Honorable Mayor and Members of the City Council

SUBJECT Dallas Business Journal's Best Real Estate Deals 2019

We are pleased to announce that several projects facilitated by Economic Development and Neighborhood Services were recently recognized in the Dallas Business Journal's Best Real Estate Deals for 2019. These awards celebrate the best North Texas commercial real estate projects and are highly competitive. This is the 28th year that the awards have been presented. Out of a total of 83 nominations across 17 categories, Redevelopment of Red Bird Mall was selected as the overall Real Estate Deal of the Year. Other winners/finalists include:

Category: Community or Neighborhood Impact

- Redevelopment of Red Bird Mall (Winner)
- Cristo Rey Dallas College Prep-Phase II Development (Finalist)
- Girl Scouts of Northeast Texas STEM Center of Excellence (Finalist)

Category: Headquarters/Campus

Uber Technologies Inc. (Finalist)

Category: Industrial

• Zume Inc. (Finalist)

Category: Medical

Parkland and UT Southwestern at Red Bird (Winner)

Category: Mixed-Use Development

- The Sound at Cypress Waters (Winner)
- Red Bird Mall Redevelopment (Finalist)

Category: Most Creative Financing

- The Galbraith Mixed-Income/Mixed-Use Development at 2400 Bryan (Winner)
- Red Bird Mall Redevelopment (Finalist)
- The National at 1401 Elm (Finalist)

Dallas Business Journal's Best Real Estate Deals 2019

Category: Rehab or Reuse

- AT&T Discovery District and Headquarters (Winner)
- Cabana Hotel Redevelopment (Finalist)

Category: Suburban Multifamily

The Neighborhoods at The Sound in Cypress Waters (Winner)

Category: Urban Office

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- Uber Technologies Inc. (Winner)
- The Stack Deep Ellum (Finalist)

Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services

T.C. Broadnax, City Manager Chris Caso, City Attorney Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge

Kimberly Bizor Tolbert, Chief of Staff to the City Manager

Majed A. Al-Ghafry, Assistant City Manager Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager M. Elizabeth Reich, Chief Financial Officer M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion **Directors and Assistant Directors**