

# Memorandum



CITY OF DALLAS

DATE August 6, 2021

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for August 11, 2021 Council Agenda**

The policy of the City of Dallas is to involve certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s construction, general services, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Office of Economic Development (OED), which is providing this summary of M/WBE participation for the August 11, 2021 City Council Agenda.

As a reminder, the new M/WBE goals that became effective on October 1, 2020 are:

<b>Architecture &amp; Engineering</b>	<b>Construction</b>	<b>Professional Services</b>	<b>Other Services</b>	<b>Goods</b>
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, OED reviewed 21 agenda items; 15 items on this agenda include an M/WBE goal. Of those 15 items, nine exceeded the goal, one met the goal, and five did not meet the goal but were found to have complied with good faith efforts. This agenda includes six items that did not have an applicable M/WBE goal (agenda items 55, 56, 60, 61, 63, and 73); however, two of those six items did include M/WBE participation (agenda items 55 and 61).

Agenda Item No.	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Percentage	M/WBE \$	Status
8	\$2,500,000.00	Construction	25.00%*	25.00%	\$625,000.00	Meets Goal
10	\$103,501.00	Architecture & Engineering	34.00%	100.00%	\$103,501.00	Exceeds Goal
11	\$250,129.00	Architecture & Engineering	34.00%	100.00%	\$250,129.00	Exceeds Goal
12	\$1,806,550.00	Construction	32.00%	77.17%	\$1,394,057.60	Exceeds Goal
13	\$975,051.40	Construction	32.00%	100.00%	\$975,051.40	Exceeds Goal
55	\$658,939.00	Other Services	N/A	100.00%	N/A	M/WBE N/A Other Services – Prime is certified M/WBE
56	\$9,960,327.12	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
57	\$127,734.44	Goods	32.00%	0.00%	\$0.00	Does not meet goal but complies with Good Faith Efforts
58	\$869,534.42	Goods	32.00%	73.66%	\$660,387.56	Exceeds Goal
59	\$ 10,464,395.11	Goods	32.00%	1.51%	\$157,850.49	Does not meet goal but complies with Good Faith Efforts
60	\$1,439,400.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
61	\$67,105,911.65	Other Services	N/A	100.00%	\$67,105,911.65	M/WBE N/A Other Services – Prime is certified M/WBE

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Agenda Item No.	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Percentage	M/WBE \$	Status
62	\$26,437,030.38	Goods	32.00%	28.21%	\$7,457,266.81	Does not meet goal but complies with Good Faith Efforts
63	\$3,514,153.49	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
64	\$78,575.00	Architecture & Engineering	34.00%	100.00%	\$78,575.00	Exceeds Goal
65	\$403,564.26	Architecture & Engineering	34.00%	34.01%	\$137,240.24	Exceeds Goal
67	\$465,400.00	Construction	32.00%	19.32%	\$89,938.00	Does not meet goal but complies with Good Faith Efforts
69	\$187,757.00	Construction	25.00%*	34.50%	\$64,077.00	Exceeds Goal
70	\$2,245,195.00	Architecture & Engineering	25.66%*	25.71%	\$577,338.00	Exceeds Goal
73	\$307,234.00	Construction	N/A	N/A	N/A	M/WBE N/A – Emergency Ratification
74	\$1,092,562.00	Construction	25.00%*	20.98%	\$229,200.00	Does not meet goal but complies with Good Faith Efforts

\*This item reflects the previous BID Policy goal.

**Local Businesses**

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 31 prime contractors considered in this agenda. Four agenda items have more than one prime contractor. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
<b>Prime</b>	18	58.06%	13	41.94%	<b>31</b>
<b>M/WBE Sub</b>	15	60.00%	10	40.00%	<b>25</b>

Please feel free to contact me if you have any questions or should you require additional information.

  
 Heather Lepeska  
 Interim Assistant Director  
 Office of Economic Development

- c: T.C. Broadnax, City Manager
- Chris Caso, City Attorney
- Mark Swann, City Auditor
- Biliera Johnson, City Secretary
- Preston Robinson, Administrative Judge
- Kimberly Bizzor Tolbert, Chief of Staff to the City Manager
- Majed A. Al-Ghafry, Assistant City Manager

- Jon Fortune, Assistant City Manager
- Joey Zapata, Assistant City Manager
- Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services
- M. Elizabeth Reich, Chief Financial Officer
- M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion
- Directors and Assistant Directors