Memorandum



DATE September 17, 2021

TO Honorable Mayor and Members of the City Council

SUBJECT M/WBE Participation for September 22, 2021 Council Agenda

The policy of the City of Dallas is to involve certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City's architecture & engineering, construction, goods, and professional services contracts. The City's Business Inclusion and Development Policy (BID Policy) is overseen by the Office of Economic Development (OED), which is providing this summary of M/WBE participation for the September 22, 2021 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, OED reviewed 45 agenda items; 24 items on this agenda include an M/WBE goal. Of those 22 items, seventeen exceeded the goal, two meet the goal, and three did not meet the goal but were found to have complied with good faith efforts. Two items on this agenda include a Disadvantaged Business Enterprise (federal Department of Transportation certification) goal and both items exceeded the goal (agenda items 38 and 39). This agenda includes 20 items that did not have an applicable M/WBE goal; however, one of these items did include M/WBE participation (agenda item 67).

Agenda Item No.	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Percentag e	M/WBE \$	Status
12	\$1,646,282.00	Construction	32.00%	100.00%	\$1,646,282.00	Exceeds Goal
17	\$184,474.50	Architecture & Engineering	34.00%	38.83%	\$71,634.00	Exceeds Goal
18	\$234,022.85	Architecture & Engineering	25.66%*	63.83%	\$149,382.85	Exceeds Goal
19	\$2,207,407.00	Construction	32.00%	81.24%	\$1,793,329.37	Exceeds Goal
20	\$5,841,110.00	Construction	32.00%	32.02%	\$1,870,495.00	Exceeds Goal
21	\$1,789,440.96	Construction	32.00%	32.02%	\$572,929.20	Exceeds Goal
22	\$383,526.00	Construction	32.00%	100.00%	\$383,526.00	Exceeds Goal
23	\$2,351,542.00	Construction	32.00%	100.00%	\$2,351,542.00	Exceeds Goal
24	\$746,935.00	Construction	32.00%	100.00%	\$746,935.00	Exceeds Goal
25	\$1,220,907.00	Construction	32.00%	100.00%	\$1,220,907.00	Exceeds Goal
26	\$2,214,073.00	Construction	32.00%	100.00%	\$2,214,073.00	Exceeds Goal
27	\$2,317,263.00	Construction	32.00%	100.00%	\$2,317,263.00	Exceeds Goal
28	\$473,624.00	Construction	32.00%	32.00%	\$151,547.00	Meets goal

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Agenda Item No.	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Percentage	M/WBE \$	Status
29	\$80,292.50	Construction	25.00%*	5.48%	\$4,400.00	Does not meet goal but complies with Good Faith Efforts
30	\$117,000.00	Emergency Ratification	N/A	N/A	N/A	M/WBE N/A Emergency Ratification
38	\$433,735.00	Architecture & Engineering	17.00%**	77.00%	\$333,975.95	Exceeds DBE Goal
39	\$740,204.44	Architecture & Engineering	17.00%**	56.00%	\$414,514.49	Exceeds DBE Goal
41	\$603,652.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
42	\$2,523,826.92	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
51	\$167,778.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
52	\$2,523,826.92	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
53	\$998,460.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
54	\$388,454.98	Goods	32.00%	0.00%	\$0.00	Does not meet goal but complies with Good Faith Efforts
55	\$242,662.50	Goods	N/A	N/A	N/A	M/WBE N/A COOP
57	\$492,800.00	Goods	32.00%	0.00%	\$0.00	Does not meet goal but complies with Good Faith Efforts
58	\$1,317,441.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
59	\$120,662.34	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
60	\$1,432,800.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
61	\$250,000.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
62	\$1,000,000.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
63	\$117,360.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
64	\$410,531.36	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services

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Agenda Item No.	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Percentage	M/WBE \$	Status
65	\$850,837.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
66	\$1,076,096.89	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
67	\$8,897,501.53	Other Services	N/A	7.97%	\$709,523.00	M/WBE N/A Other Services Includes M/WBE participation
68	\$1,553,984.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
69	\$142,333.25	Goods	N/A	N/A	N/A	M/WBE N/A COOP
70	\$121,471.39	Goods	N/A	N/A	N/A	M/WBE N/A COOP
71	\$1,244,482.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
73	\$446,614.00	Architecture & Engineering	34.00%	47.72%	\$213,130.00	Exceeds Goal
74	\$236,448.00	Architecture & Engineering	34.00%	37.84%	\$89,492.50	Exceeds Goal
84	\$5,975,833.00	Construction	32.00%	32.03%	\$1,913,767.00	Exceeds Goal
85	\$1,058,000.00	Architecture & Engineering	25.66%*	55.78%	\$590,131.00	Exceeds Goal
86	\$1,894,827.00	Architecture & Engineering	25.66%*	26.57%	\$503,540.00	Exceeds Goal
Late 21-1796	\$7,135,602.00	Construction	32.00%	32.00%	\$2,283,392.64	Meets goal

^{*}This item reflects the previous BID Policy goal.

Local Businesses

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 52 prime contractors considered in this agenda. Four agenda items have more than one prime contractor. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
Prime	30	57.69%	22	42.31%	52
M/WBE Sub	37	67.27%	18	32.73%	55

^{**}This item reflects the federal Disadvantage Business Entity (DBE) determined goal

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Please feel free to contact me if you have any questions or should you require additional information.

Heather Lepeska

Interim Assistant Director

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Office of Economic Development

c: T.C. Broadnax, City Manager
Chris Caso, City Attorney
Mark Swann, City Auditor
Bilierae Johnson, City Secretary
Preston Robinson, Administrative Judge
Kimberly Bizor Tolbert, Chief of Staff to the City Manager
Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services M. Elizabeth Reich, Chief Financial Officer M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion Directors and Assistant Directors