

# Memorandum



CITY OF DALLAS

DATE January 8, 2021

TO Honorable Mayor and Members of the City Council

SUBJECT **Sales Tax Receipts**

The November 2020 sales tax receipts from the State Comptroller's Office are \$25,010,956, which represents a 6.7 percent decrease in total collections compared to the same reporting period last year, which was prior to the COVID-19 outbreak and the subsequent economic decline. Over the most recent 12 months, sales tax receipts have decreased by 3.8 percent.

Similar to last month, sales tax exceeded the projected monthly budget by 12 percent.

- November 2019 actual \$26,805,867
- November 2020 budget \$22,339,564
- November 2020 actual \$25,010,956

November's receipts represent the second month of FY 2020-21 collections. We will continue to monitor our sales tax receipts and provide additional information as it becomes available.

Thank you for your support. Please contact me with any questions

A handwritten signature in blue ink that reads "M. Elizabeth Reich".

M. Elizabeth Reich  
Chief Financial Officer

cc: T.C. Broadnax, City Manager  
Chris Caso, City Attorney  
Mark Swann, City Auditor  
Billieae Johnson, City Secretary  
Preston Robinson, Administrative Judge  
Kimberly Bizzor Tolbert, Chief of Staff to the City Manager

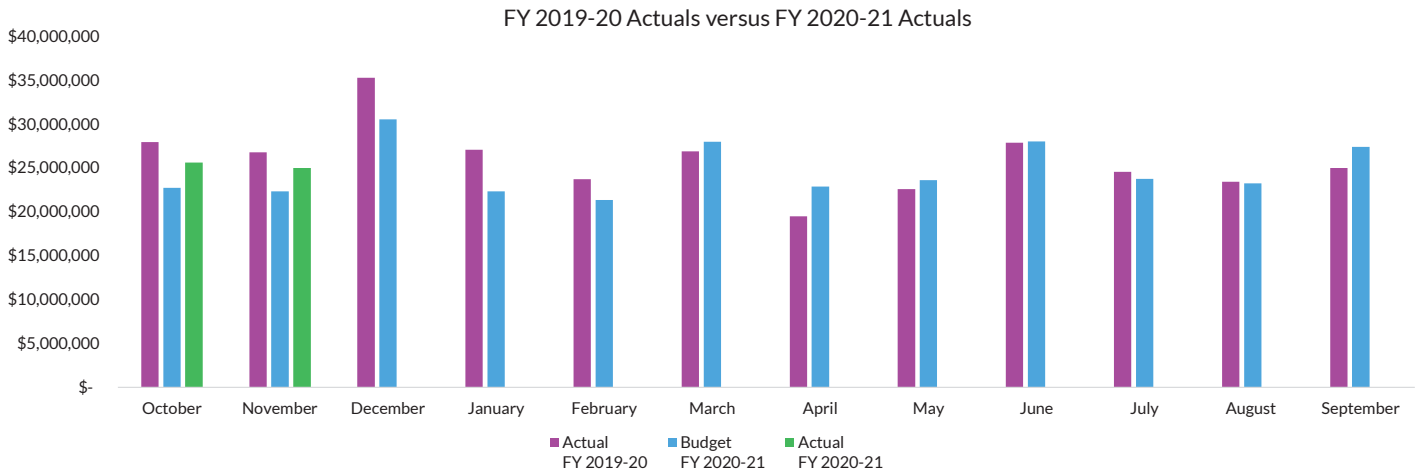
Majed A. Al-Ghafry, Assistant City Manager  
Jon Fortune, Assistant City Manager  
Joey Zapata, Assistant City Manager  
Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services  
M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion  
Directors and Assistant Directors

# Sales Tax

as of November 2020

Month	Actual FY 2019-20	Budget FY 2020-21	Actual FY 2020-21	YTD Variance FY 2020- 21 Actuals versus FY 2019-20 Actuals (\$)	YTD Variance FY 2020- 21 Actuals versus FY 2019-20 Actuals (%)	FY 2020-21 Actuals versus Budget (\$)	FY 2020-21 Actuals versus Budget (%)
October	\$ 27,942,608	\$ 22,757,735	\$ 25,607,902	\$ (2,334,706)	-8.4%	\$ 2,850,167	12.5%
November	\$ 26,805,867	\$ 22,339,564	\$ 25,010,956	\$ (1,794,911)	-6.7%	\$ 2,671,392	12.0%
December	\$ 35,274,527	\$ 30,546,181					
January	\$ 27,074,542	\$ 22,334,940					
February	\$ 23,738,211	\$ 21,368,002					
March	\$ 26,900,241	\$ 27,992,061					
April	\$ 19,483,347	\$ 22,902,432					
May	\$ 22,615,759	\$ 23,621,251					
June	\$ 27,891,265	\$ 28,031,574					
July	\$ 24,568,195	\$ 23,753,049					
August	\$ 23,433,307	\$ 23,262,607					
September	\$ 25,009,630 <sup>1</sup>	\$ 27,414,969					
<b>Total</b>	<b>\$ 310,737,499</b>	<b>\$ 296,324,365</b>	<b>\$ 50,618,858</b>	<b>\$ (4,129,617)</b>	<b>-7.5%</b>	<b>\$ 5,521,559</b>	<b>12.2%</b>

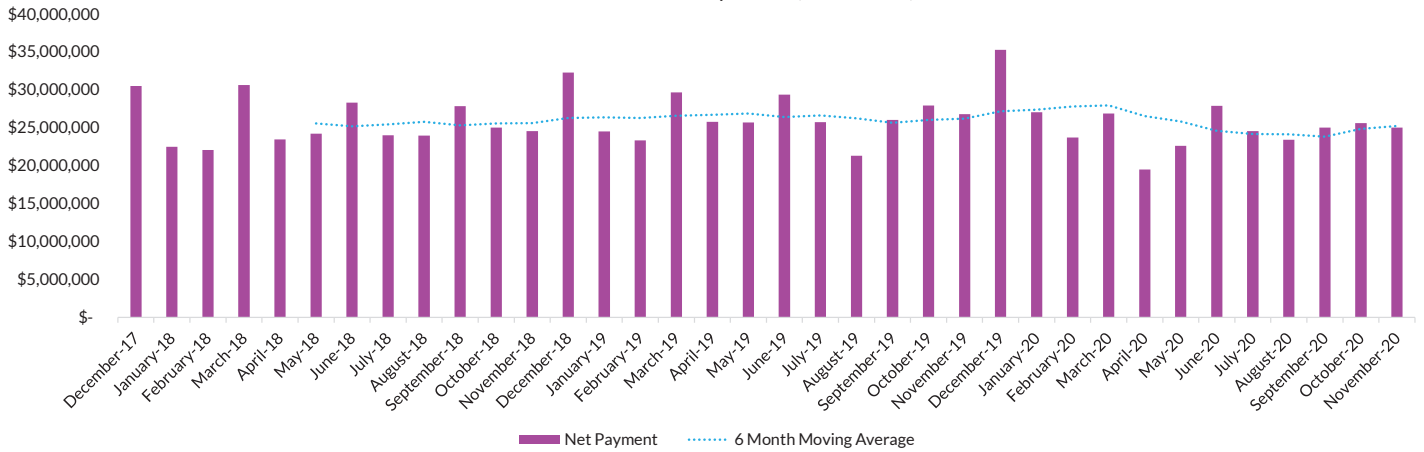
<sup>1</sup> FY 2019-20 revenue reduced due to a one-time repayment to the State of \$3,393,027.



# Sales Tax

as of November 2020

### Sales Tax Net Payments (36 Months)



### Sales Tax Net Payments - Year over Year Change (%)

