Memorandum

DATE December 10, 2021

^{TO} Honorable Mayor and Members of the City Council

SUBJECT Sales Tax Receipts

The October 2021 sales tax receipts from the State Comptroller's Office are \$30.7 million, which represents a 20 percent increase in total collections compared to the same reporting period last year.

•	October 2020 actual	\$25,607,902
•	October 2021 budget	\$27,322,304

October 2021 actual \$30,717,609

October's receipts represent the first month of FY 2021-22 collections. Over the most recent 12 months, sales tax receipts have increased by 16.5 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

Thank you for your support. Please contact me with any questions.

M. Elizabeth Reich M. Elizabeth Reich

Chief Financial Officer

[Attachment]

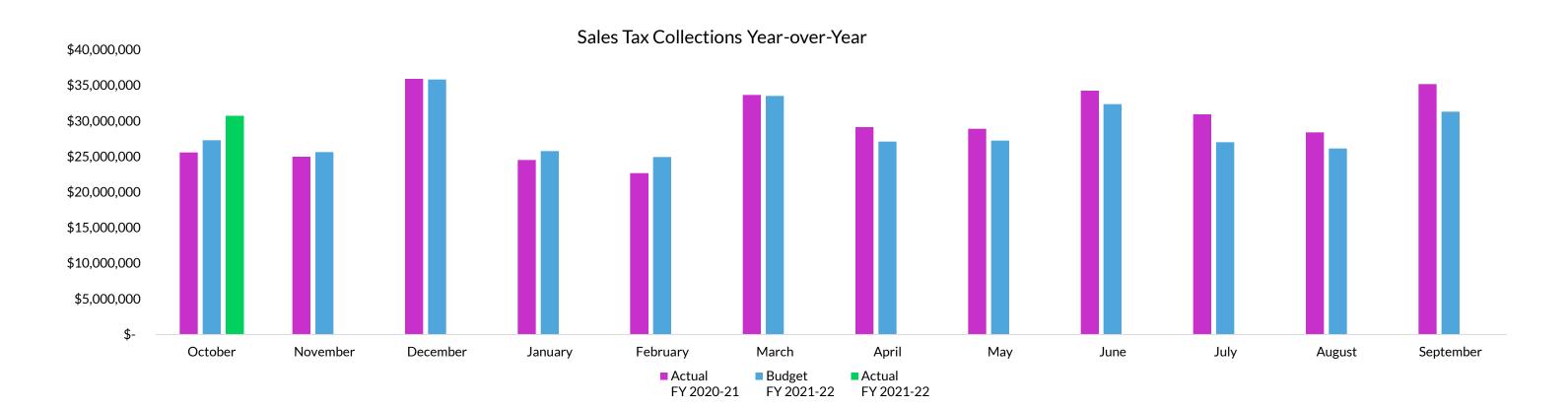
cc: T.C. Broadnax, City Manager Chris Caso, City Attorney Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Chief of Staff to the City Manager Majed A. Al-Ghafry, Assistant City Manager Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Dr. Eric A. Johnson, Chief of Economic Development and Neighborhood Services M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion Directors and Assistant Directors



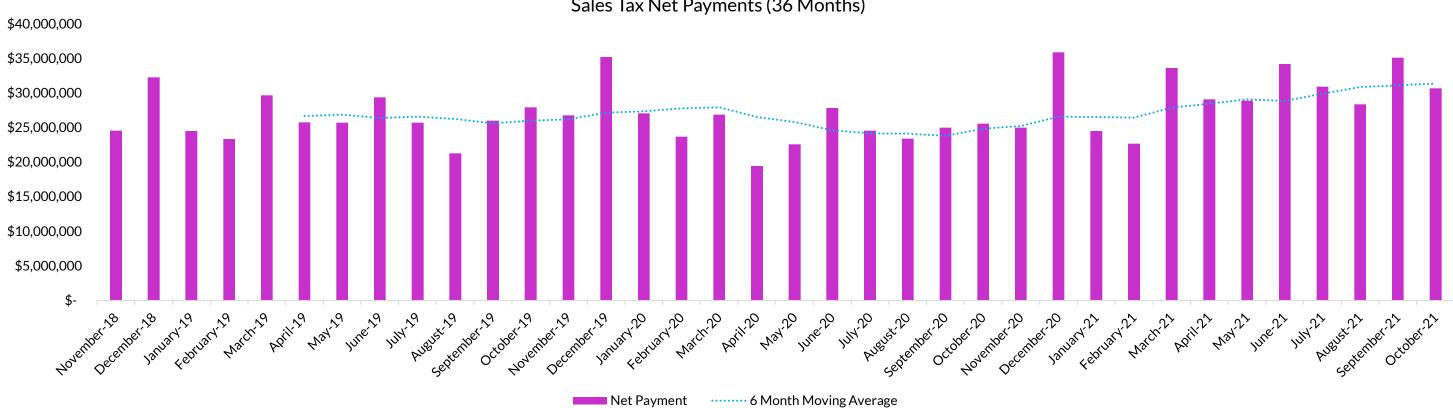
Sales Tax

as of October 2021

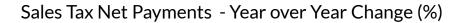
Month	Actual FY 2020-21	Budget FY 2021-22	Actual FY 2021-22	22 A	ariance FY 2021- Actuals versus 020-21 Actuals (\$)	YTD Variance FY 2021- 22 Actuals versus FY 2020-21 Actuals (%)	FY 2021-22 Actuals versus Budget (\$)	FY 2021-22 Actuals versus Budget (%)
October	\$ 25,607,902	\$ 27,322,304	\$ 30,717,609	\$	5,109,707	20.0%	\$ 3,395,305	12.4%
November	\$ 25,010,956	\$ 25,621,546						
December	\$ 35,927,004	\$ 35,846,753						
January	\$ 24,532,918	\$ 25,773,030						
February	\$ 22,686,079	\$ 24,953,637						
March	\$ 33,669,367	\$ 33,512,514						
April	\$ 29,131,009	\$ 27,115,734						
May	\$ 28,918,168	\$ 27,239,676						
June	\$ 34,254,068	\$ 32,397,037						
July	\$ 30,967,271	\$ 27,039,992						
August	\$ 28,404,805	\$ 26,151,742						
September	\$ 35,178,095	\$ 31,309,102						
Total	\$ 354,287,642	\$ 344,283,066	\$ 30,717,609	\$	5,109,707	20.0%	\$ 3,395,305	12.4%

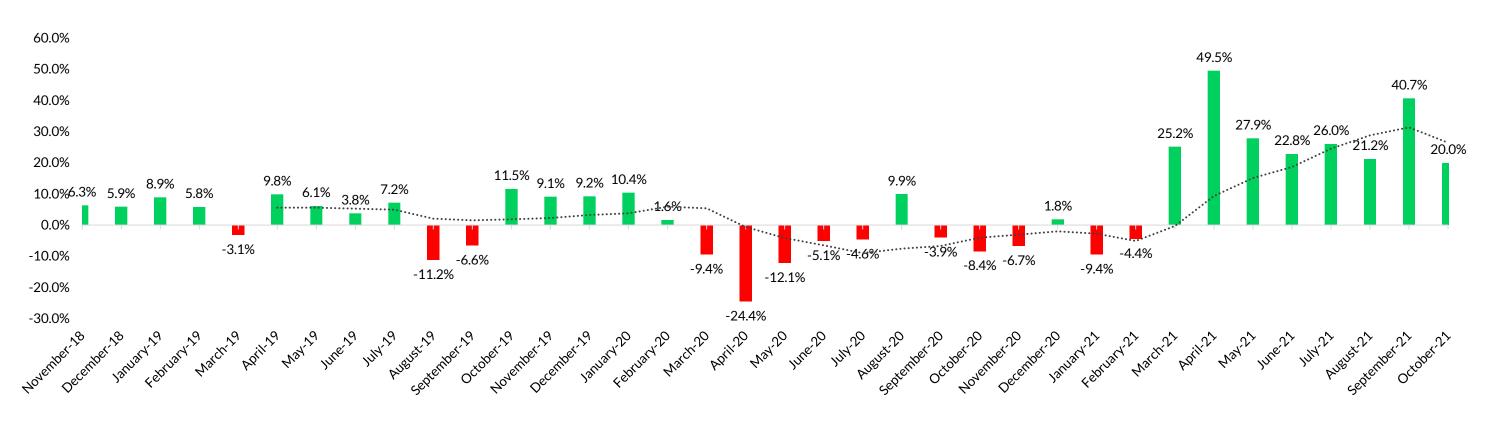






Sales Tax Net Payments (36 Months)





······ 6 Month Moving Average