

# Memorandum



CITY OF DALLAS

DATE October 21, 2022

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for October 26, 2022 Council Agenda**

The policy of the City of Dallas is to engage certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Inclusion and Development (BID) division of the Small Business Center, which is providing this summary of M/WBE participation for the October 26, 2022 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed **11** agenda items; **7** items on this agenda include an M/WBE goal. Of those **11** items, **1** met the goal, **2** exceeded the goal, **2** received goal waivers and **2** did not meet the goal, but were found to comply with the BID Policy. This agenda includes **4** items that did not have an applicable M/WBE goal. The table below provides a summary of M/WBE participation for this agenda.

#	Contract Amount	Procurement Category	M/WBE Goal	M/WBE Subcontracting %	M/WBE Overall Participation %	M/WBE Overall \$	Status
10	\$2,258,216.00	Construction	32.00%	32.00%	32.00%	\$722,629.00	Meets Goal
15	\$2,363,597.20	Construction	32.00%	38.00%	100.00%**	\$898,166.94	Exceeds Goal
20	\$471,031.00	Revenue	N/A	N/A	N/A	N/A	M/WBE N/A Revenue
21	\$350,000.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A CO-OP
22	\$20,035,560.00	Goods	32.00%	0.00%	0.00%	\$0.00	Goal Waived
23	\$439,743.23	Goods	32.00%	0.00%	0.00%	\$0.00	Goal Waived
24	\$8,786,180.00	Other Services	N/A	N/A	N/A	N/A	M/WBE N/A Other Services
25	\$907,798.82	Other Services	N/A	N/A	100.00%**	N/A	M/WBE N/A Other Services; Prime is M/WBE
30	\$11,486,301.00	Construction	32.00%	17.18%	17.18%	\$1,972,850.00	Does not meet goal but complies with BID Policy
31	\$280,613.16	Construction	25.00%*	0.20%	47.33%**	\$142,367.54	Does not meet goal but complies with BID Policy
32	\$1,962,835.00	Construction	32.00%	42.21%	35.77%	\$828,505.00	Exceeds Goal

\*This item reflects the previous BID Policy goal.

\*\*The certified M/WBE prime vendor is included in the “M/WBE Overall Participation %”.

DATE October 21, 2022  
SUBJECT **M/WBE Participation for October 26, 2022 Council Agenda**

**The following items do not meet the M/WBE goal, but comply with the BID Policy:**

**Agenda Item No. 22** Authorize a three-year master agreement for the purchase of certified bulk liquid chlorine for the Water Utilities Department. This item received a goal waiver due to the lack of M/WBE availability.

**Agenda Item No. 23** Authorize a three-year master agreement for the purchase of temporary traffic signs, permanent signposts, and installation hardware for permanent signs for various departments. This item received a goal waiver due to the lack of M/WBE availability.

**Agenda Item No. 30** Authorize a construction services contract for the installation of water and wastewater main improvements at five locations. The prime vendor has selected 7 M/WBE subcontractors on this construction project. This contract results in 17.18% M/WBE participation on a 32.00% goal. This contract does not meet the M/WBE goal but complies with good faith efforts.

**Agenda Item No. 31** Authorize an increase in the construction services contract with BAR Constructors, Inc. for additional work associated with the construction of a new pump station to replace the existing Pump Station. This contract results in 0.20% M/WBE subcontractor participation on a 25.00% goal\*. This contract does not meet the M/WBE subcontractor goal for this increase in the contract amount, but the overall M/WBE participation is 47.33% for the original contract amount plus the three change orders and includes the certified M/WBE prime vendor.

**Local Businesses**

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 11 prime contractors considered in this agenda. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
Prime	7	63.64%	4	36.36%	11
M/WBE Sub	6	46.15%	7	53.85%	13

Please feel free to contact me if you have any questions or should you require additional information.



Kimberly Bizor Tolbert  
Deputy City Manager

c: T.C. Broadnax, City Manager  
Chris Caso, City Attorney  
Mark Swann, City Auditor  
Billierae Johnson, City Secretary  
Preston Robinson, Administrative Judge  
Jon Fortune, Deputy City Manager

Majed A. Al-Ghafry, Assistant City Manager  
M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager  
Dr. Robert Perez, Assistant City Manager  
Carl Simpson, Assistant City Manager  
Jack Ireland, Chief Financial Officer  
Genesis D. Gavino, Chief of Staff to the City Manager  
Directors and Assistant Directors



**M/WBE Agenda Item Matrix**  
**October 26, 2022 City Council Agenda**

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
22-2330 10	\$2,258,216.00	Construction	32.00%
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	32.00%	32.00% TBD	\$722,629.00
<b>Subject:</b>	Authorize the (1) sale of up to 5 Land Transfer Program lots to Citybuild Community Development Corporation, and/or its affiliates (Developer) subject to restrictive covenants, a right of reverter, and execution of all necessary documents, pursuant to the City's Land Transfer Program; (2) release of lien for all non-tax City liens, notices, or orders that were filed on up to 5 Land Transfer Program lots sold to Developer prior to or subsequent to the deeds transferring the lots to the City of Dallas; and (3) execution of a development agreement with Developer for the construction of a Health and Wellness Center on the Land Transfer Program lots - Estimated Revenue: General Fund \$6,500.00; Estimated Revenue Foregone: General Fund \$10,257.31 (see Fiscal Information)		
This contract meets the MWBE goal.			
TBD			
Women That Soar LLC - Local; Workforce - 100.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
22-1993 15	\$2,363,597.20	Construction	32.00%
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	38.00%	100.00% HM, OF	\$898,166.94
<b>Subject:</b>	Authorize a construction services contract for the construction of Alley Reconstruction Group 17-1488 - (list attached to the Agenda Information Sheet) - Estrada Concrete Company, LLC, lowest responsible bidder of one - Not to exceed \$2,363,597.20 - Financing: Street and Transportation (A) Fund (2017 General Obligation Bond Funds) (\$1,023,735.20), Water Construction Fund (\$14,525.00), Water Capital Improvement F Fund (\$185,738.00), Wastewater Construction Fund (\$36,800.00), Wastewater Capital Improvement G Fund (\$1,102,799.00)		
This contract exceeds the M/WBE goal.			
Estrada Ready Mix Concrete, NL, HM, 30.00% - Concrete Supplier			
Cardenas Total Concrete Inc, L, HM, 7.00% - Sidewalk and Driveway Contractor			
Texas SWPPP Services, NL, OF, 1.00% - SWPPP and erosion control measures			
Estrada Concrete Company, NL, HM, 62.00% - GC			
Estrada Concrete Company, LLC – Non-local; Workforce – 68.00% Local			



**M/WBE Agenda Item Matrix**  
**October 26, 2022 City Council Agenda**

<b>Agenda Item #</b>	<b>Contract Amount</b>	<b>Procurement Category</b>	<b>M/WBE Goal</b>
22-1867 20	\$471,031.00	Revenue	N/A
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	N/A	N/A	N/A
<b>Subject:</b>	Authorize a three-year concession contract for operation of a watercraft rental service at White Rock Lake for the Park & Recreation Department - Dallas Kayak Company, Inc., most advantageous proposer of two - Estimated Net Revenue: \$471,031.00		
The Business Inclusion and Development Policy does not apply to Revenue contracts.			
Dallas Kayak Company, Inc., - Local; Workforce – 100.00% Local			

<b>Agenda Item #</b>	<b>Contract Amount</b>	<b>Procurement Category</b>	<b>M/WBE Goal</b>
22-2242 21	\$350,000.00	Other Services	N/A
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	N/A	N/A	N/A
<b>Subject:</b>	Authorize a three-year cooperative purchasing agreement for temporary staffing services for the Department of Human Resources with BGSF Professional, LLC, through the Houston-Galveston Area Council cooperative agreement - Estimated amount of \$350,000 - Financing: General Fund		
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements			
BGSF Professional, LLC - Non-local; Workforce - 15.25% Local			

<b>Agenda Item #</b>	<b>Contract Amount</b>	<b>Procurement Category</b>	<b>M/WBE Goal</b>
22-2331 22	\$20,035,560.00	Goods	32.00%
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	0.00%	0.00%	\$0.00



City of Dallas

## M/WBE Agenda Item Matrix October 26, 2022 City Council Agenda

<b>Subject:</b>	Authorize a three-year master agreement for the purchase of certified bulk liquid chlorine by railcar for the Water Utilities Department - Brenntag Southwest, Inc., lowest responsible bidder of two - Estimated amount of \$20,035,560 - Financing: Dallas Water Utilities Fund
M/WBE goal waived due to no M/WBE availability.	
Brenntag Southwest, Inc. Non-Local; Workforce – 14.63% Local	

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
22-2244 23	\$439,743.23	Goods	32.00%
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	0.00%	0.00%	\$0.00
<b>Subject:</b>	Authorize a three-year master agreement for the purchase of temporary traffic signs, permanent signposts, and installation hardware for permanent signs for various departments - Dallas Lite & Barricade, only bidder - Estimated amount of \$439,743.23 - Financing: General Fund (\$69,798.00) Dallas Water Utilities Fund (\$361,945.23), and Stormwater Drainage Management-Operations Fund (\$8,000.00)		
M/WBE goal waived due to no M/WBE availability.			
Dallas Lite & Barricade - Local; Workforce – 100.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
22-2243 24	\$8,786,180.00	Other Services	N/A
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	N/A	N/A	N/A
<b>Subject:</b>	Authorize a three-year service contract for large diameter concrete water pipes, accessories and emergency repair services for the Water Utilities Department - TPG Pressure, Inc. dba Thompson Pipe Group-Pressure, most advantageous proposer of two - Not to exceed \$8,786,180 - Financing: Dallas Water Utilities Fund (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Other Service contracts.			
TPG Pressure, Inc. dba Thompson Pipe Group-Pressure – Non-local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
22-2355	\$907,798.82	Other Services	N/A



City of Dallas

## M/WBE Agenda Item Matrix October 26, 2022 City Council Agenda

25	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	N/A	100.00%	N/A
<b>Subject:</b>	Authorize a three-year service contract for large diameter concrete water pipes, accessories and emergency repair services for the Water Utilities Department - TPG Pressure, Inc. dba Thompson Pipe Group-Pressure, most advantageous proposer of two - Not to exceed \$8,786,180 - Financing: Dallas Water Utilities Fund (subject to annual appropriations)		
The Business Inclusion and Development Policy does not apply to Other Service contracts, however the prime contractor is a certified M/WBE.			
Ford Audio Video Systems, LLC - Non-Local; Workforce – 0.00% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
	\$11,486,301.00	Construction	32.00%
22-1700 30	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	17.18%	17.18% HF, HM, WF	\$1,972,850.00
<b>Subject:</b>	Authorize a construction services contract for the installation of water and wastewater main improvements at five locations (list attached to the Agenda Information Sheet) - John Burns Construction Company of Texas, Inc., lowest responsible bidder of two - Not to exceed \$11,486,301.00 - Financing: Wastewater Capital Improvement F Fund (\$11,236,301.00) and Water Construction Fund (\$250,000.00)		
This contract does not meet the M/WBE goal, but complies with good faith efforts.			
Partnering for Success, L, HF, 0.07% - Partnering Rocha Trucking, L, HM, 2.61% - Spoil Hauloff Trucking JT's Asphalt & Concrete, L, HM, 0.67% - Spoil Hauloff Trucking IMT Construction LLC, L, HF, 1.65% - Storm & Sanitary Structures LKT & Associates LLC, NL, WF, 10.30%- Material Supplier LB Transportation, NL, WF, 1.69% - Spoil Hauloff Trucking Buyers Barricades, NL, WF, 0.19% - Traffic Safety Supplier			
John Burns Construction Company of Texas – Non-local; Workforce – 50.37% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
	\$280,613.16	Construction	25.00%*
22-2198 31	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>



City of Dallas

## M/WBE Agenda Item Matrix

### October 26, 2022 City Council Agenda

	0.20%	This Item 50.73% HF Overall Item 47.33% HM, NM, WF, HF	\$142,367.54
<b>Subject:</b>	Authorize an increase in the construction services contract with BAR Constructors, Inc. for additional work associated with the construction of a new pump station to replace the existing Pump Station No. 1 at the Elm Fork Water Treatment Plant - Not to exceed \$280,613.16, from \$51,322,606.78 to \$51,603,219.94 - Financing: Water Construction Fund		
*This item reflects the previous Business Inclusion and Development Policy M/WBE goal.			
This contract does not meet the M/WBE goal, but complies with good faith efforts.			
<b>Change Order No. 3 – 50.73% Overall Participation</b>			
BAR Constructors Inc, L, HM, 41.27% - GC			
ARC-TRT, LLC dba Alpine Roofing, L, NM, 0.54% - Roofing			
Brock Environmental Services, NL, WF, 0.00% - SWPP prep			
C. Green Scaping LP, NL, HF, 0.02% - Hydromulch			
DFW Aggregates. LLC, L, HF, 1.98% - Hauling			
Partnering for Success, Inc, NL, HF, 0.04% - Partnering			
Ram Tool, L, WF, 0.14% - Misc Consumables			
Ricochet Fuel, NL, WF, 0.39% - Fuel			
ROC Construction, L, HM, 2.96% - Masonry			
<b>This Item – 50.73% participation</b>			
DFW Aggregates. LLC, L, HF, 0.20% - Hauling			
BAR Constructors Inc, L, HM, 50.53% - GC			
BAR Constructors, Inc – Local; Workforce – 35.25% Local			

Agenda Item #	Contract Amount	Procurement Category	M/WBE Goal
22-2033 32	\$1,962,835.00	Construction	32.00%
	<b>M/WBE Subcontracting %</b>	<b>M/WBE Overall %</b>	<b>M/WBE Overall Participation \$</b>
	42.21%	This Item 42.21% HM Overall Item 35.77% HM	\$828,505.00
<b>Subject:</b>	Authorize an increase in the construction services contract with Douglas Dailey Construction, LLC, for additional pavement restoration associated with the installation of water and wastewater mains at 26 locations (list attached to the Agenda Information Sheet) - Not to exceed \$1,962,835.00, from \$11,941,371.00 to \$13,904,206.00 - Financing: Wastewater (Clean Water) - 2022 TWDB Fund (\$490,709.00) and Water (Drinking Water) - 2022 TWDB Fund (\$1,472,126.00)		
*This item reflects the previous Business Inclusion and Development Policy M/WBE goal.			
This contract exceeds the M/WBE goal.			



City of Dallas

**M/WBE Agenda Item Matrix**  
**October 26, 2022 City Council Agenda**

**Change Order No 1 – 35.77% Overall Participation**

Muniz Construction Inc, L, HM, 35.77% - Utility & Concrete

**This Item – 42.21% MWBE Participation**

Muniz Construction Inc, L, HM, 42.21% - Utility & Concrete

Douglas Dailey – Non-local; Workforce – 16.20% Local