## Memorandum

dATE
то Honorable Mayor and Members of the City Council

SUBJECT

Sales Tax Receipts

The January 2018 sales tax receipts from the State Comptroller's Office are $\$ 22,512,572$, which represents a 3.2 percent increase in total collections compared to the same reporting period last year. January's sales tax revenue is 0.1 percent less than the current month's budget.

- January 2017 actual
\$21,809,865
- January 2018 budget
\$22,533,258
- January 2018 actual
\$22,512,572
- 3.2 percent more than the January 2017 actual
- 0.1 percent less than the January 2018 budget

Over the most recent 12 months, sales tax receipts have increased by 3.3 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

## M. Elgaboth Reich

M. Elizabeth Reich

Chief Financial Officer

Attachment
c: T.C. Broadnax, City Manager Larry Casto, City Attorney
Craig D. Kinton, City Auditor
Bilierae Johnson, City Secretary (Interim)
Daniel F. Solis, Administrative Judge
Kimberly Bizor Tolbert, Chief of Staff to the City Manager
Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Jo M. (Jody) Puckett, Assistant City Manager (Interim) Nadia Chandler Hardy, Chief of Community Services
Raquel Favela, Chief of Economic Development \& Neighborhood Services Theresa O'Donnell, Chief of Resilience Directors and Assistant Directors

## SALES TAX

as of January 2018

|  | ACTUAL <br> FY 2016-17 | BUDGET <br> FY 2017-18 | ACTUAL <br> FY 2017-18 | YTD VARIANCE FY 17-18 ACT. Vs. FY 16-17 ACT. |  | YTD VARIANCE FY 17-18 ACTUAL VS. BUDGET |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | DOLLARS | PERCENT | DOLLARS | PERCENT |
| OCT | \$23,256,127 | \$24,027,490 | \$24,658,939 | \$1,402,812 | 6.0\% | \$631,450 | 2.6\% |
| NOV | 22,167,177 | 22,902,421 | \$23,107,433 | 940,256 | 4.2\% | \$205,011 | 0.9\% |
| DEC | 30,146,384 | 31,146,284 | \$30,495,919 | 349,535 | 1.2\% | $(\$ 650,365)$ | -2.1\% |
| JAN | 21,809,865 | 22,533,258 | \$22,512,572 | 702,707 | 3.2\% | $(\$ 20,686)$ | -0.1\% |
| FEB | 21,898,775 | 22,625,117 |  |  |  |  |  |
| MAR | 28,359,166 | 29,299,787 |  |  |  |  |  |
| APR | 22,205,794 | 22,942,319 |  |  |  |  |  |
| MAY | 23,406,768 | 24,183,127 |  |  |  |  |  |
| JUN | 27,407,086 | 28,316,129 |  |  |  |  |  |
| JUL | 23,147,421 | 23,915,178 |  |  |  |  |  |
| AUG | 23,277,160 | 24,049,220 |  |  |  |  |  |
| SEP | 26,528,842 | 27,408,755 |  |  |  |  |  |
| TOTAL | \$293,610,565 | \$303,349,086 | \$100,774,863 | \$3,395,310 | 3.5\% | \$165,410 | 0.2\% |



