## Memorandum

date April 13, 2018
то Honorable Mayor and Members of the City Council
subject Sales Tax Receipts
The February 2018 sales tax receipts from the State Comptroller's Office are $\$ 22,085,841$ which represents a 0.9 percent increase in total collections compared to the same reporting period last year. February's sales tax revenue is 2.4 percent less than the current month's budget.

- February 2017 actual
- February 2018 budget
- February 2018 actual
\$21,898,775
\$22,625,117
\$22,085,841
- 0.9 percent more than the February 2017 actual
- 2.4 percent less than the February 2018 budget

Sales tax receipts for the first 5 months of FY 2017-18 are less than budgeted by $\$ 373,866$ or 0.3 percent. Over the most recent 12 months, sales tax receipts have increased by 2.8 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

for M. Elizabeth Reich Chief Financial Officer

[^0]Raquel Favela, Chief of Economic Development \& Neighborhood Services Jo M. (Jody) Puckett, P.E., Assistant City Manager (Interim) Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Nadia Chandler Hardy, Chief of Community Services Theresa O' Donnell, Chief of Resilience Directors and Assistant Directors

## SALES TAX

as of February 2018

|  | ACTUAL <br> FY 2016-17 | $\begin{aligned} & \text { BUDGET } \\ & \text { FY 2017-18 } \end{aligned}$ |  | $\begin{aligned} & \text { ACTUAL } \\ & \text { Y 2017-18 } \end{aligned}$ | YTD VARIANCE FY 17-18 ACT. VS. FY 16-17 ACT. |  |  | YTD VARIANCE FY 17-18 ACTUAL VS. BUDGET |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OCT | \$23,256,127 | \$24,027,490 | \$ | 24,658,939 | \$ | 1,402,812 | 6.0\% |  | \$631,450 | 2.6\% |
| NOV | 22,167,177 | 22,902,421 | \$ | 23,107,433 | \$ | 940,256 | 4.2\% |  | \$205,011 | 0.9\% |
| DEC | 30,146,384 | 31,146,284 | \$ | 30,495,919 | \$ | 349,535 | 1.16\% |  | $(\$ 650,365)$ | -2.1\% |
| JAN | 21,809,865 | 22,533,258 | \$ | 22,512,572 | \$ | 702,707 | 3.22\% |  | $(\$ 20,686)$ | -0.1\% |
| FEB | 21,898,775 | 22,625,117 | \$ | 22,085,841 | \$ | 187,066 | 0.85\% | \$ | $(539,276)$ | -2.4\% |
| MAR | 28,359,166 | 29,299,787 |  |  |  |  |  |  |  |  |
| APR | 22,205,794 | 22,942,319 |  |  |  |  |  |  |  |  |
| MAY | 23,406,768 | 24,183,127 |  |  |  |  |  |  |  |  |
| JUN | 27,407,086 | 28,316,129 |  |  |  |  |  |  |  |  |
| JUL | 23,147,421 | 23,915,178 |  |  |  |  |  |  |  |  |
| AUG | 23,277,160 | 24,049,220 |  |  |  |  |  |  |  |  |
| SEP | 26,528,842 | 27,408,755 |  |  |  |  |  |  |  |  |
| TOTAL | \$293,610,565 | \$303,349,086 |  | 22,860,704 | \$ | 3,582,376 | 3.0\% |  | (\$373,866) | -0.3\% |




[^0]:    c: T.C. Broadnax, City Manager Larry Casto, City Attorney Craig D. Kinton, City Auditor Bilierae Johnson, City Secretary (Interim) Daniel F. Solis, Administrative Judge Kimberly Bizor Colbert, Chief of Staff to the City Manager Majed A. Al-Ghafry, Assistant City Manager

