Memorandum



DATE April 13, 2018

TO Honorable Mayor and Members of the City Council

SUBJECT Sales Tax Receipts

The February 2018 sales tax receipts from the State Comptroller's Office are \$22,085,841 which represents a 0.9 percent increase in total collections compared to the same reporting period last year. February's sales tax revenue is 2.4 percent less than the current month's budget.

February 2017 actual \$21,898,775

February 2018 budget \$22,625,117

February 2018 actual \$22,085,841

o 0.9 percent more than the February 2017 actual

o 2.4 percent less than the February 2018 budget

Sales tax receipts for the first 5 months of FY 2017-18 are less than budgeted by \$373,866 or 0.3 percent. Over the most recent 12 months, sales tax receipts have increased by 2.8 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

Goz M. Elizabeth Reich Chief Financial Officer

c: T.C. Broadnax, City Manager
Larry Casto, City Attorney
Craig D. Kinton, City Auditor
Bilierae Johnson, City Secretary (Interim)
Daniel F. Solis, Administrative Judge
Kimberly Bizor Tolbert, Chief of Staff to the City Manager
Majed A. Al-Ghafry, Assistant City Manager

Raquel Favela, Chief of Economic Development & Neighborhood Services Jo M. (Jody) Puckett, P.E., Assistant City Manager (Interim) Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Nadia Chandler Hardy, Chief of Community Services Theresa O' Donnell, Chief of Resilience Directors and Assistant Directors

SALES TAX

as of February 2018

	ACTUAL	BUDGET		ACTUAL	YTD VARIANCE FY 17-18 ACT. VS. FY 16-17 ACT.			YTD VARIANCE FY 17-18 ACTUAL VS. BUDGET		
	FY 2016-17	FY 2017-18	FY 2017-18		DOLLARS		PERCENT		OOLLARS	PERCENT
OCT	\$23,256,127	\$24,027,490	\$	24,658,939	\$	1,402,812	6.0%		\$631,450	2.6%
NOV	22,167,177	22,902,421	\$	23,107,433	\$	940,256	4.2%		\$205,011	0.9%
DEC	30,146,384	31,146,284	\$	30,495,919	\$	349,535	1.16%		(\$650,365)	-2.1%
JAN	21,809,865	22,533,258	\$	22,512,572	\$	702,707	3.22%		(\$20,686)	-0.1%
FEB	21,898,775	22,625,117	\$	22,085,841	\$	187,066	0.85%	\$	(539,276)	-2.4%
MAR	28,359,166	29,299,787								
APR	22,205,794	22,942,319								
MAY	23,406,768	24,183,127								
JUN	27,407,086	28,316,129								
JUL	23,147,421	23,915,178								
AUG	23,277,160	24,049,220								
SEP	26,528,842	27,408,755								
TOTAL	\$293,610,565	\$303,349,086	\$	122,860,704	\$	3,582,376	3.0%		(\$373,866)	-0.3%

