Memorandum



DATE June 8, 2018

TO Honorable Mayor and Members of the City Council

SUBJECT Sales Tax Receipts

The April's 2018 sales tax receipts from the State Comptroller's Office are \$23,469,135 which represents a 5.7 percent increase in total collections compared to the same reporting period last year. April's sales tax revenue is 2.3 percent more than the current month's budget.

• A	April 2017 actual	\$22,205,794
• /	April 2017 actual	\$22,205,7

April 2018 budget \$22,942,319

April 2018 actual \$23,469,135

Sales tax receipts for the first 7 months of FY 2017-18 are more than budgeted by \$1,492,388 or 1.0 percent. Over the most recent 12 months, sales tax receipts have increased by 3.7 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

M. Elizabeth Reich

Chief Financial Officer

T.C. Broadnax, City Manager
 Larry Casto, City Attorney
 Craig D. Kinton, City Auditor
 Bilierae Johnson, City Secretary
 Daniel F. Solis, Administrative Judge
 Kimberly Bizor Tolbert, Chief of Staff to the City Manager
 Majed A. Al-Ghafry, Assistant City Manager

M. Elwabath Reich

Jo M. (Jody) Puckett, Assistant City Manager (Interim)
Jon Fortune, Assistant City Manager
Joey Zapata, Assistant City Manager
Nadia Chandler Hardy, Chief of Community Services
Raquel Favela, Chief of Economic Development & Neighborhood Services
Theresa O'Donnell, Chief of Resilience
Directors and Assistant Directors

SALES TAX

as of April 2018

	ACTUAL	BUDGET	ACTUAL	YTD VARIANCE FY 17-18 ACT. VS. FY 16-17 ACT.		YTD VARIANCE FY 17-18 ACTUAL VS. BUDGET	
	FY 2016-17	FY 2017-18	FY 2017-18	DOLLARS	PERCENT	DOLLARS	PERCENT
OCT	\$23,256,127	\$24,027,490	\$24,658,939	\$1,402,812	6.0%	\$631,450	2.6%
NOV	22,167,177	22,902,421	23,107,433	940,256	4.2%	205,011	0.9%
DEC	30,146,384	31,146,284	30,495,919	349,535	1.2%	(650,365)	-2.1%
JAN	21,809,865	22,533,258	22,512,572	702,707	3.2%	(20,686)	-0.1%
FEB	21,898,775	22,625,117	22,085,841	187,066	0.9%	(539,276)	-2.4%
MAR	28,359,166	29,299,787	30,639,226	2,280,060	8.0%	1,339,439	4.6%
APR	22,205,794	22,942,319	23,469,135	1,263,341	5.7%	526,815	2.3%
MAY	23,406,768	24,183,127					
JUN	27,407,086	28,316,129					
JUL	23,147,421	23,915,178					
AUG	23,277,160	24,049,220					
SEP	26,528,842	27,408,755					
TOTAL	\$293,610,565	\$303,349,086	\$176,969,065	\$7,125,777	4.2%	\$1,492,388	1.0%

