## Memorandum

date July 13, 2018
то Honorable Mayor and Members of the City Council
subject Sales Tax Receipts
The May 2018 sales tax receipts from the State Comptroller's Office are \$24,246,315 which represents a 3.6 percent increase in total collections compared to the same reporting period last year. May's sales tax revenue is 0.3 percent more than the current month's budget.

- May 2017 actual
- May 2018 budget
- May 2018 actual
\$23,406,768
\$24,183,127
$\$ 24,246,315$

Sales tax receipts for the first 8 months of FY 2017-18 are more than budgeted by $\$ 1,555,576$ or 0.8 percent. Over the most recent 12 months, sales tax receipts have increased by 3.6 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

## M. Ely gath Reich

M. Elizabeth Reich

Chief Financial Officer
[Attachment]
c: T.C. Broadnax, City Manager Larry Casto, City Attorney Craig D. Kinton, City Auditor Bilierae Johnson, City Secretary Daniel F. Solis, Administrative Judge Kimberly Bizor Tolbert, Chief of Staff to the City Manager Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Nadia Chandler Hardy, Chief of Community Services
Raquel Favela, Chief of Economic Development \& Neighborhood Services Theresa O'Donnell, Chief of Resilience Directors and Assistant Directors

## SALES TAX

as of May 2018

|  | ACTUAL FY 2016-17 | $\begin{aligned} & \text { BUDGET } \\ & \text { FY 2017-18 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY 2017-18 } \end{aligned}$ | YTD VARIANCE FY 17-18 ACT. VS. FY 16-17 ACT. DOLLARS PERCENT |  | YTD VARIANCE FY 17-18 ACTUAL VS. BUDGET DOLLARS PERCENT |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OCT | \$23,256,127 | \$24,027,490 | \$24,658,939 | \$1,402,812 | 6.0\% | \$631,450 | 2.6\% |
| NOV | 22,167,177 | 22,902,421 | 23,107,433 | 940,256 | 4.2\% | 205,011 | 0.9\% |
| DEC | 30,146,384 | 31,146,284 | 30,495,919 | 349,535 | 1.2\% | $(650,365)$ | -2.1\% |
| JAN | 21,809,865 | 22,533,258 | 22,512,572 | 702,707 | 3.2\% | $(20,686)$ | -0.1\% |
| FEB | 21,898,775 | 22,625,117 | 22,085,841 | 187,066 | 0.9\% | $(539,276)$ | -2.4\% |
| MAR | 28,359,166 | 29,299,787 | 30,639,226 | 2,280,060 | 8.0\% | 1,339,439 | 4.6\% |
| APR | 22,205,794 | 22,942,319 | 23,469,135 | 1,263,341 | 5.7\% | 526,815 | 2.3\% |
| MAY | 23,406,768 | 24,183,127 | 24,246,315 | 839,547 | 3.6\% | 63,187 | 0.3\% |
| JUN | 27,407,086 | 28,316,129 |  |  |  |  |  |
| JUL | 23,147,421 | 23,915,178 |  |  |  |  |  |
| AUG | 23,277,160 | 24,049,220 |  |  |  |  |  |
| SEP | 26,528,842 | 27,408,755 |  |  |  |  |  |
| TOTAL | \$293,610,565 | \$303,349,086 | \$201,215,380 | \$7,965,324 | 4.1\% | \$1,555,576 | 0.8\% |



