Memorandum



DATE August 10, 2018

TO Honorable Mayor and Members of the City Council

SUBJECT Sales Tax Receipts

The June 2018 sales tax receipts from the State Comptroller's Office are \$28,316,678 which represents a 3.3 percent increase in total collections compared to the same reporting period last year.

June 2017 actual \$27,407,086

June 2018 budget \$28,316,129

June 2018 actual \$28,316,678

Sales tax receipts for the first 9 months of FY 2017-18 are more than budgeted by \$1,556,125 or 0.7 percent. Over the most recent 12 months, sales tax receipts have increased by 3.7 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

M. Elizabeth Reich

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Chief Financial Officer

c: T.C. Broadnax, City Manager Larry Casto, City Attorney Craig D. Kinton, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Chief of Staff to the City Manager Majed A. Al-Ghafry, Assistant City Manager Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Theresa O'Donnell, Chief of Resilience Nadia Chandler Hardy, Chief of Community Services Raquel Favela, Chief of Economic Development & Neighborhood Services Directors and Assistant Directors

SALES TAX

as of June 2018

	ACTUAL	BUDGET	ACTUAL	YTD VARIANCE FY 17-18 ACT. VS. FY 16-17 ACT.		YTD VARIANCE FY 17-18 ACTUAL VS. BUDGET	
	FY 2016-17	FY 2017-18	FY 2017-18	DOLLARS	PERCENT	DOLLARS	PERCENT
OCT	\$23,256,127	\$24,027,490	\$24,658,939	\$1,402,812	6.0%	\$631,450	2.6%
NOV	22,167,177	22,902,421	23,107,433	940,256	4.2%	205,011	0.9%
DEC	30,146,384	31,146,284	30,495,919	349,535	1.2%	(650, 365)	-2.1%
JAN	21,809,865	22,533,258	22,512,572	702,707	3.2%	(20,686)	-0.1%
FEB	21,898,775	22,625,117	22,085,841	187,066	0.9%	(539,276)	-2.4%
MAR	28,359,166	29,299,787	30,639,226	2,280,060	8.0%	1,339,439	4.6%
APR	22,205,794	22,942,319	23,469,135	1,263,341	5.7%	526,815	2.3%
MAY	23,406,768	24,183,127	24,246,315	839,547	3.6%	63,187	0.3%
JUN	27,407,086	28,316,129	28,316,678	909,592	3.3%	549	0.0%
JUL	23,147,421	23,915,178					
AUG	23,277,160	24,049,220					
SEP	26,528,842	27,408,755					
TOTAL	\$293,610,565	\$303,349,086	\$229,532,057	\$8,874,915	4.0%	\$1,556,125	0.7%

