## Memorandum

date August 10, 2018
CITY OF DALLAS
то Honorable Mayor and Members of the City Council
subject Sales Tax Receipts
The June 2018 sales tax receipts from the State Comptroller's Office are $\$ 28,316,678$ which represents a 3.3 percent increase in total collections compared to the same reporting period last year.

- June 2017 actual
- June 2018 budget
- June 2018 actual
\$27,407,086
\$28,316,129
\$28,316,678

Sales tax receipts for the first 9 months of FY 2017-18 are more than budgeted by $\$ 1,556,125$ or 0.7 percent. Over the most recent 12 months, sales tax receipts have increased by 3.7 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

## M. ElRabethReich

M. Elizabeth Reich

Chief Financial Officer
c: T.C. Broadnax, City Manager Larry Casto, City Attorney
Craig D. Kinton, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Chief of Staff to the City Manager Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Theresa O'Donnell, Chief of Resilience Nadia Chandler Hardy, Chief of Community Services Raquel Favela, Chief of Economic Development \& Neighborhood Services Directors and Assistant Directors

## SALES TAX

as of June 2018

|  | ACTUAL FY 2016-17 | BUDGET <br> FY 2017-18 | ACTUAL <br> FY 2017-18 | YTD VARIANCE FY 17-18 ACT. VS. FY 16-17 ACT. |  | YTD VARIANCE FY 17-18 ACTUAL VS. BUDGET |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OCT | \$23,256,127 | \$24,027,490 | \$24,658,939 | \$1,402,812 | 6.0\% | \$631,450 | 2.6\% |
| NOV | 22,167,177 | 22,902,421 | 23,107,433 | 940,256 | 4.2\% | 205,011 | 0.9\% |
| DEC | 30,146,384 | 31,146,284 | 30,495,919 | 349,535 | 1.2\% | $(650,365)$ | -2.1\% |
| JAN | 21,809,865 | 22,533,258 | 22,512,572 | 702,707 | 3.2\% | $(20,686)$ | -0.1\% |
| FEB | 21,898,775 | 22,625,117 | 22,085,841 | 187,066 | 0.9\% | $(539,276)$ | -2.4\% |
| MAR | 28,359,166 | 29,299,787 | 30,639,226 | 2,280,060 | 8.0\% | 1,339,439 | 4.6\% |
| APR | 22,205,794 | 22,942,319 | 23,469,135 | 1,263,341 | 5.7\% | 526,815 | 2.3\% |
| MAY | 23,406,768 | 24,183,127 | 24,246,315 | 839,547 | 3.6\% | 63,187 | 0.3\% |
| JUN | 27,407,086 | 28,316,129 | 28,316,678 | 909,592 | 3.3\% | 549 | 0.0\% |
| JUL | 23,147,421 | 23,915,178 |  |  |  |  |  |
| AUG | 23,277,160 | 24,049,220 |  |  |  |  |  |
| SEP | 26,528,842 | 27,408,755 |  |  |  |  |  |
| TOTAL | \$293,610,565 | \$303,349,086 | \$229,532,057 | \$8,874,915 | 4.0\% | \$1,556,125 | 0.7\% |



