Memorandum



DATE January 10, 2019

TO Honorable Mayor and Members of the City Council

SUBJECT Sales Tax Receipts

The November 2018 sales tax receipts from the State Comptroller's Office are \$24,571,164 which represents a 6.3 percent increase in total collections compared to the same reporting period last year.

•	November 2017 actual	\$23,107,433
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November 2018 budget \$23,580,119

November 2018 actual \$24,571,164

Over the most recent 12 months, sales tax receipts have increased by 3.8 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

M. Elizabeth Reich
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Chief Financial Officer

CC: T.C. Broadnax, City Manager
 Christopher Caso, City Attorney (Interim)
 Carol A. Smith, City Auditor (Interim)
 Bilierae Johnson, City Secretary
 Preston Robinson, Administrative Judge
 Kimberly Bizor Tolbert, Chief of Staff to the City Manager

Majed A. Al-Ghafry, Assistant City Manager Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Nadia Chandler Hardy, Assistant City Manager & Chief Resilience Officer Directors and Assistant Directors

SALES TAX

as of November 2018

	ACTUAL FY 2017-18	BUDGET FY 2018-19	ACTUAL FY 2018-19	YTD VARIANCE FY 18-19 ACT. VS. FY 17-18 ACT. DOLLARS PERCENT		YTD VARIANCE FY 18-19 ACTUAL VS. BUDGET DOLLARS PERCENT	
OCT	\$24,658,939	\$25,163,364	\$25,049,631	\$390,692	1.6%	(\$113,733)	-0.5%
NOV	23,107,433	23,580,119	\$24,571,164	\$1,463,732	6.3%	\$991,045	4.2%
DEC	30,495,919	31,119,745				•	
JAN	22,512,572	22,973,091					
FEB	22,085,841	22,537,630					
MAR	30,639,226	31,265,984					
APR	23,469,135	23,949,221					
MAY	24,246,315	24,742,298					
JUN	28,316,678	28,895,925					
JUL	24,018,891	24,510,222					
AUG	23,995,432	24,486,284					
SEP	27,851,403	28,421,132					
TOTAL	\$305,397,783	\$311,645,016	\$49,620,795	\$1,854,423	3.9%	\$877,312	1.8%

