## Memorandum

March 8, 2019
то Honorable Mayor and Members of the City Council
subiect Sales Tax Receipts
The January 2019 sales tax receipts from the State Comptroller's Office are $\$ 24,523,254$ which represents an 8.9 percent increase in total collections compared to the same reporting period last year.

- January 2018 actual
- January 2019 budget
- January 2019 actual
\$22,512,572
\$22,973,091
\$24,523,254

Over the most recent 12 months, sales tax receipts have increased by 4.7 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

## M. Ehraboth Reich

M. Elizabeth Reich

Chief Financial Officer
cc: T.C. Broadnax, City Manager Christopher Caso, City Attorney (Interim) Carol A. Smith, City Auditor (Interim) Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Chief of Staff to the City Manager Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager
Joey Zapata, Assistant City Manager
Nadia Chandler Hardy, Assistant City Manager \& Chief Resilience Officer
Laila Alequresh, Chief Innovation Officer
Directors and Assistant Directors
as of January 2018

|  | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY 2017-18 } \end{aligned}$ | $\begin{aligned} & \text { BUDGET } \\ & \text { FY 2018-19 } \end{aligned}$ | ACTUAL <br> FY 2018-19 | YTD VARIANCE FY 18-19 ACT. VS. FY 17-18 ACT. DOLLARS PERCENT |  | YTD VARIANCE FY 18-19 ACTUAL VS. BUDGET DOLLARS PERCENT |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OCT | \$24,658,939 | \$25,163,364 | \$25,049,631 | \$390,692 | 1.6\% | (\$113,733) | -0.5\% |
| NOV | 23,107,433 | 23,580,119 | \$24,571,164 | \$1,463,732 | 6.3\% | \$991,045 | 4.2\% |
| DEC | 30,495,919 | 31,119,745 | \$32,289,498 | \$1,793,580 | 5.9\% | \$1,169,754 | 3.8\% |
| JAN | 22,512,572 | 22,973,091 | \$24,523,254 | \$2,010,682 | 8.9\% | \$1,550,163 | 6.7\% |
| FEB | 22,085,841 | 22,537,630 |  |  |  |  |  |
| MAR | 30,639,226 | 31,265,984 |  |  |  |  |  |
| APR | 23,469,135 | 23,949,221 |  |  |  |  |  |
| MAY | 24,246,315 | 24,742,298 |  |  |  |  |  |
| JUN | 28,316,678 | 28,895,925 |  |  |  |  |  |
| JUL | 24,018,891 | 24,510,222 |  |  |  |  |  |
| AUG | 23,995,432 | 24,486,284 |  |  |  |  |  |
| SEP | 27,851,403 | 28,421,132 |  |  |  |  |  |
| TOTAL | \$305,397,783 | \$311,645,016 | \$106,433,548 | \$5,658,685 | 5.6\% | \$3,597,229 | 3.5\% |



