Memorandum

DATE March 8, 2019

TO Honorable Mayor and Members of the City Council

SUBJECT Sales Tax Receipts

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The January 2019 sales tax receipts from the State Comptroller's Office are \$24,523,254 which represents an 8.9 percent increase in total collections compared to the same reporting period last year.

- January 2018 actual \$22,512,572
- January 2019 budget \$22,973,091
 - January 2019 actual \$24,523,254

Over the most recent 12 months, sales tax receipts have increased by 4.7 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

M. Elizabeth Reich M. Elizabeth Reich **Chief Financial Officer**

CC: T.C. Broadnax, City Manager
Christopher Caso, City Attorney (Interim)
Carol A. Smith, City Auditor (Interim)
Bilierae Johnson, City Secretary
Preston Robinson, Administrative Judge
Kimberly Bizor Tolbert, Chief of Staff to the City Manager
Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Nadia Chandler Hardy, Assistant City Manager & Chief Resilience Officer Laila Alequresh, Chief Innovation Officer Directors and Assistant Directors



SALES TAX

as of January 2018

		DUDOFT		YTD VARIANCE FY 18-19 ACT, VS, FY 17-18 ACT,		YTD VARIANCE FY 18-19 ACTUAL VS. BUDGET	
	ACTUAL FY 2017-18	BUDGET FY 2018-19	ACTUAL FY 2018-19	DOLLARS	PERCENT	DOLLARS	PERCENT
ОСТ	\$24,658,939	\$25,163,364	\$25,049,631	\$390,692	1.6%	(\$113,733)	-0.5%
NOV	23,107,433	23,580,119	\$24,571,164	\$1,463,732	6.3%	\$991,045	4.2%
DEC	30,495,919	31,119,745	\$32,289,498	\$1,793,580	5.9%	\$1,169,754	3.8%
JAN	22,512,572	22,973,091	\$24,523,254	\$2,010,682	8.9%	\$1,550,163	6.7%
FEB	22,085,841	22,537,630					
MAR	30,639,226	31,265,984					
APR	23,469,135	23,949,221					
MAY	24,246,315	24,742,298					
JUN	28,316,678	28,895,925					
JUL	24,018,891	24,510,222					
AUG	23,995,432	24,486,284					
SEP	27,851,403	28,421,132					
TOTAL	\$305,397,783	\$311,645,016	\$106,433,548	\$5,658,685	5.6%	\$3,597,229	3.5%

