Memorandum

DATE April 12, 2019

^{TO} Honorable Mayor and Members of the City Council

SUBJECT Sales Tax Receipts

The February 2019 sales tax receipts from the State Comptroller's Office are \$23,361,412 which represents a 5.8 percent increase in total collections compared to the same reporting period last year.

٠	February 2018 actual	\$22,085,841

- February 2019 budget \$22,537,630
- February 2019 actual \$23,361,412

Over the most recent 12 months, sales tax receipts have increased by 5.1 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

M. Elizabeth Reich

M. Elizabeth Reich Chief Financial Officer

[Attachment]

cc: T.C. Broadnax, City Manager Chris Caso, City Attorney (Interim) Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Kimberly Bizor Tolbert, Chief of Staff to the City Manager Majed A. Al-Ghafry, Assistant City Manager Jon Fortune, Assistant City Manager Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager Nadia Chandler Hardy, Assistant City Manager and Chief Resilience Officer Michael Mendoza, Chief of Economic Development and Neighborhood Services Laila Alequresh, Chief Innovation Officer Directors and Assistant Directors



SALES TAX

as of February 2019

	ACTUAL FY 2017-18	BUDGET FY 2018-19	ACTUAL FY 2018-19	YTD VARIANCE FY 18-19 ACT. VS. FY 17-18 ACT. DOLLARS PERCENT		YTD VARIANCE FY 18-19 ACTUAL VS. BUDGET DOLLARS PERCENT	
ост	\$24,658,939	\$25,163,364	\$25,049,631	\$390,692	1.6%	(\$113,733)	-0.5%
NOV	23,107,433	23,580,119	\$24,571,164	\$1,463,732	6.3%	\$991,045	4.2%
DEC	30,495,919	31,119,745	\$32,289,498	\$1,793,580	5.9%	\$1,169,754	3.8%
JAN	22,512,572	22,973,091	\$24,523,254	\$2,010,682	8.9%	\$1,550,163	6.7%
FEB	22,085,841	22,537,630	\$23,361,412	\$1,275,570	5.8%	\$823,781	3.7%
MAR	30,639,226	31,265,984					
APR	23,469,135	23,949,221					
MAY	24,246,315	24,742,298					
JUN	28,316,678	28,895,925					
JUL	24,018,891	24,510,222					
AUG	23,995,432	24,486,284					
SEP	27,851,403	28,421,132					
TOTAL	\$305,397,783	\$311,645,016	\$129,794,959	\$6,934,255	5.6%	\$4,421,010	3.5%

