Memorandum



DATE June 12, 2019

TO Honorable Mayor and Members of the City Council

SUBJECT Sales Tax Receipts

The April 2019 sales tax receipts from the State Comptroller's Office are \$25,755,135 which represents a 9.8 percent increase in total collections compared to the same reporting period last year.

April 2018 actual \$23,469,135

April 2019 budget \$23,949,221

April 2019 actual \$25,755,135

Over the most recent 12 months, sales tax receipts have increased by 4.3 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

M. Elizabeth Reich
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Chief Financial Officer

T.C. Broadnax, City Manager
 Chris Caso, City Attorney (Interim)
 Bilierae Johnson, City Secretary
 Preston Robinson, Administrative Judge
 Kimberly Bizor Tolbert, Chief of Staff to the City Manager
 Majed A. Al-Ghafry, Assistant City Manager
 Jon Fortune, Assistant City Manager

Joey Zapata, Assistant City Manager Nadia Chandler Hardy, Assistant City Manager and Chief Resilience Officer Michael Mendoza, Chief of Economic Development and Neighborhood Services Laila Alequresh, Chief Innovation Officer Directors and Assistant Directors

SALES TAX

as of April 2019

| | | | | YTD VARIANCE FY 18-19 ACT. VS. FY 17-18 ACT. | | YTD VARIANCE FY 18-19 ACTUAL VS. BUDGET | |
|-------|---------------|---------------|---------------|---|---------|--|---------|
| | ACTUAL | BUDGET | ACTUAL | | | | |
| _ | FY 2017-18 | FY 2018-19 | FY 2018-19 | DOLLARS | PERCENT | DOLLARS | PERCENT |
| OCT | \$24,658,939 | \$25,163,364 | \$25,049,631 | \$390,692 | 1.6% | (\$113,733) | -0.5% |
| NOV | 23,107,433 | 23,580,119 | \$24,571,164 | \$1,463,732 | 6.3% | \$991,045 | 4.2% |
| DEC | 30,495,919 | 31,119,745 | \$32,289,498 | \$1,793,580 | 5.9% | \$1,169,754 | 3.8% |
| JAN | 22,512,572 | 22,973,091 | \$24,523,254 | \$2,010,682 | 8.9% | \$1,550,163 | 6.7% |
| FEB | 22,085,841 | 22,537,630 | \$23,361,412 | \$1,275,570 | 5.8% | \$823,781 | 3.7% |
| MAR | 30,639,226 | 31,265,984 | \$29,690,536 | (\$948,690) | -3.1% | (\$1,575,448) | -5.0% |
| APR | 23,469,135 | 23,949,221 | \$25,775,135 | \$2,306,000 | 9.8% | \$1,825,914 | 7.6% |
| MAY | 24,246,315 | 24,742,298 | | | | | |
| JUN | 28,316,678 | 28,895,925 | | | | | |
| JUL | 24,018,891 | 24,510,222 | | | | | |
| AUG | 23,995,432 | 24,486,284 | | | | | |
| SEP | 27,851,403 | 28,421,132 | | | | | |
| TOTAL | \$305,397,783 | \$311,645,016 | \$185,260,630 | \$8,291,565 | 4.7% | \$4,671,477 | 2.6% |

