## Memorandum

date September 13, 2019
CITY OF DALLAS
то Honorable Mayor and Members of the City Council
subject Sales Tax Receipts
The July 2019 sales tax receipts from the State Comptroller's Office are $\$ 25,745,004$ which represents a 7.2 percent increase in total collections compared to the same reporting period last year.

- July 2018 actual
- July 2019 budget
- July 2019 actual
- July 2019 actual

Over the most recent 12 months, sales tax receipts have increased by 4.8 percent. We will continue to monitor our sales tax forecast closely and keep you informed.

M. Elizabeth Reich

Chief Financial Officer Kimberly Bizor Tolbert, Chief of Staff to the City Manager
\$24,018,891
\$24,510,222
$\$ 25,745,004$
cc: T.C. Broadnax, City Manager Chris Caso, City Attorney (Interim) Mark Swann, City Auditor Bilierae Johnson, City Secretary Preston Robinson, Administrative Judge Majed A. Al-Ghafry, Assistant City Manager

Jon Fortune, Assistant City Manager Joey Zapata, Assistant City Manager
Nadia Chandler Hardy, Assistant City Manager and Chief Resilience Officer Michael Mendoza, Chief of Economic Development and Neighborhood Services Leila Alequresh, Chief Innovation Officer
M. Elizabeth (Liz) Cedillo-Pereira, Chief of Equity and Inclusion

Directors and Assistant Directors

## SALES TAX

as of July 2019

|  | ACTUAL FY 2017-18 | BUDGET FY 2018-19 | ACTUAL <br> FY 2018-19 | YTD VARIANCE FY 18-19 ACT. VS. FY 17-18 ACT. DOLLARS PERCENT |  | YTD VARIANCE FY 18-19 ACTUAL VS. BUDGET DOLLARS PERCENT |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OCT | \$24,658,939 | \$25,163,364 | \$25,049,631 | \$390,692 | 1.6\% | (\$113,733) | -0.5\% |
| NOV | 23,107,433 | 23,580,119 | \$24,571,164 | \$1,463,732 | 6.3\% | \$991,045 | 4.2\% |
| DEC | 30,495,919 | 31,119,745 | \$32,289,498 | \$1,793,580 | 5.9\% | \$1,169,754 | 3.8\% |
| JAN | 22,512,572 | 22,973,091 | \$24,523,254 | \$2,010,682 | 8.9\% | \$1,550,163 | 6.7\% |
| FEB | 22,085,841 | 22,537,630 | \$23,361,412 | \$1,275,570 | 5.8\% | \$823,781 | 3.7\% |
| MAR | 30,639,226 | 31,265,984 | \$29,690,536 | $(\$ 948,690)$ | -3.1\% | $(\$ 1,575,448)$ | -5.0\% |
| APR | 23,469,135 | 23,949,221 | \$25,775,135 | \$2,306,000 | 9.8\% | \$1,825,914 | 7.6\% |
| MAY | 24,246,315 | 24,742,298 | \$25,722,682 | \$1,476,367 | 6.1\% | \$980,383 | 4.0\% |
| JUN | 28,316,678 | 28,895,925 | \$29,391,839 | \$1,075,161 | 3.8\% | \$495,914 | 1.7\% |
| JUL | 24,018,891 | 24,510,222 | \$25,745,004 | \$1,726,113 | 7.2\% | \$1,234,782 | 5.0\% |
| AUG | 23,995,432 | 24,486,284 |  |  |  |  |  |
| SEP | 27,851,403 | 28,421,132 |  |  |  |  |  |
| TOTAL | \$305,397,783 | \$311,645,016 | \$266,120,155 | \$12,569,207 | 5.0\% | \$7,382,555 | 2.9\% |



